



Residual Value Lease Guide

2021 – 2020 Models

November - December 2020 (v2)

Effective 12-1-20 to 1-4-21

Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

SmartLease is a registered trademark of Ally Financial.

What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
11-02-2020	1	All	2020-2021	Initial Publication	11-03-20 to 11-30-20
	1a	Text		<ul style="list-style-type: none"> New SmartLease Rates effective 11/3/2020 	
11-30-2020	2	FCA	2021	<ul style="list-style-type: none"> Model Announcement - Ram 1500 (TRX & HFE Trims) 	12-01-20 to 1-04-21
				<ul style="list-style-type: none"> Model Announcement - Chrysler 300 	
				<ul style="list-style-type: none"> Model Announcement - Chrysler Voyager 	
				<ul style="list-style-type: none"> Model Announcement - Dodge Challenger 	
				<ul style="list-style-type: none"> Model Announcement - Dodge Charger 	
				<ul style="list-style-type: none"> Model Announcement - Fiat 500X 	
		GM		<ul style="list-style-type: none"> Model Announcement - GMC Sierra HD 	
		Mitsubishi		<ul style="list-style-type: none"> Model Announcement - Outlander Sport 	
		New		<ul style="list-style-type: none"> Model Announcement - Toyota Venza 	

December 1, 2020 to January 4, 2021

Prepared and published by Automotive Lease Guide, Santa Barbara, CA © 2020

GENERAL INFORMATION

Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at www.allydealer.com.

Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). On vehicles where the anticipated usage is in excess of the standard miles per year (or beginning mileage exceeds 500 miles) the residual must be reduced at lease inception or the base mileage allowance must be reduced by the vehicle's starting odometer mileage as indicated in the Beginning Mileage section and the Mileage Adjustment Formula section. To adjust a residual for excess mileage and/or starting miles, see the Mileage Programs & Parameters section and Beginning Mileage section.

Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on page 5, to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased or reference the OEM incentive message for the incentivized residual.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Determine the appropriate residual increment for low or ultra low mileage use, if applicable.
- 7) Determine the appropriate residual decrements for manual transmission, conversion and/or beginning mileage over 500 miles, if applicable.
- 8) Multiply the total residual factor (line 5 + line 6 – Line 7) times the total of lines 1 through 3 above.

Odd Term Residual Calculation

Interpolate between the *standard mileage* (15,000/yr) residual percentages for the nearest "anchor" terms and round downward if a fraction results. A minimum reduction of 1% will result. An example for calculating a standard mileage (15,000/yr) residual for 40-month term is provided below.

Note: On exotic models, standard mileage is either 5,000/yr or 7,500/yr. Therefore, when performing an odd term residual calculation on a McLaren vehicle, you must first adjust the program residuals by subtracting out the applicable low mileage program increments. See the appropriate Low Mileage Section for more detail.

All New Vehicles Standard Mileage (15,000/yr) Residuals								
CHEVROLET	24mo*	27mo	30mo	36mo*	39mo	42mo	48mo*	60mo*
MALIBU								
4dr Sdn LS	59%	57%	55%	51%	49%	48%	46%	42%
<u>40-month example:</u>								
• 40-month contract term				RVLG	<u>36mo</u> 51%	<u>48mo</u> 46%		
$51 - [(51 - 46) \div 12 \times 4] = 49.3\%$ rounded downward								
Residual for 40-month standard mileage transaction is 49%								
Note: There are 12 months between anchor terms. The 4 in red above represents the odd term minus the lower anchor term (40mo – 36mo = 4)								
*Anchor Term								

GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior QRD vehicles (except electric vehicles), with up to 7,500 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

Eligible New Vehicles

The following current and prior model year new passenger cars and light duty trucks up to 15,000 lbs. gross vehicle weight (GVW) are eligible for SmartLease:

- GM
- Fiat Chrysler Automobiles (FCA) (includes Alfa Romeo)
- Maserati (passenger cars only)
- Mitsubishi
- McLaren

Additionally, select new vehicles from the following OEM's are eligible if there are residuals published in the RVLG:

Acura	Honda	Land Rover	Mini	Volkswagen
Audi	Hyundai	Lexus	Nissan	Volvo
BMW	Infiniti	Lincoln	Porsche	
Ford	Jaguar	Mazda	Subaru	
Genesis	Kia	Mercedes Benz	Toyota	

The following additional vehicles are eligible:

- Prior Dealer Demonstrator Program vehicles (except Outlander PHEV, Pacifica Hybrid, Fiat 500E, i-MiEV & Maserati) with up to 7,500 beginning miles (1,000 beginning on McLaren).
- Prior Dealer Service/Rental Program vehicles with up to 7,500 beginning miles. Excludes Outlander PHEV, Pacifica Hybrid, Fiat 500E, i-MiEV, Maserati and McLaren.
- Prior Driver Education Program vehicles with up to 7,500 beginning miles. Excludes electric vehicles, Maserati and McLaren.
- Prior GM and FCA Company-Owned Program vehicles with up to 7,500 beginning miles. Excludes electric vehicles.
- Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).
- Certain current series new light truck conversions listed in this guide.

Used Vehicles

Used vehicles are ineligible for SmartLease. This includes vehicles classified as used and not eligible for any incentives. See the "Eligible New Vehicles" section for information on vehicles that may be treated as used.

Ineligible Vehicles

The following vehicles are specifically excluded from SmartLease eligibility:

1. New vehicles for which a dealer is not franchised. Such vehicles are classified as used and are not eligible for new vehicle leasing.
2. Vehicles which will be sub-leased, rented, or used for hire.
3. Vehicles to be used for demonstrators or driver education.
4. Motor homes or Limousines.
5. Vehicles equipped with special equipment (e.g., Right Hand Drive).
6. Emergency or Law Enforcement Vehicles.
7. Compressed Natural Gas (CNG) vehicles.
8. Medium Duty Trucks.
9. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.
10. Unrepaired Hail Damaged Vehicles. Repaired hail damaged vehicles not meeting specific parameters may also be excluded.
11. Discontinued Brands.
12. Vehicles with collision damage (repaired or unrepaired), frame damaged vehicles, vehicles with Flawed or Branded titles (e.g., Lemon Law settled titles, salvage titles, totaled vehicles, water or flood damaged vehicles and vehicles affected by odometer tampering) are ineligible for SmartLease.

Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac, Maserati & McLaren)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Premium Wheels (Mitsubishi only).....	\$795	N/A
Power Sunroof (except Mitsubishi).....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A
Wheels - Chrome (except Mitsubishi) (excludes 20 & 22 Inch).....	\$500	N/A
Wheels - 20 & 22 Inch (except Mitsubishi)		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
49 - 60 months.....	\$1,000	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A
Wheels - Premium..... (excludes 20 & 22 Inch)	\$795	N/A
Wheels - 20 & 22 Inch		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
49 - 60 months.....	\$1,000	N/A

OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The applicable deductions for converted units are listed under the standard residual for each eligible new model.

Only those new models with conversion deductions are eligible for residualization. On those models with a conversion deduction, the package may be residualized at 100% of dealer cost. If applicable, deductions for *Manual Transmission* and/or *Beginning Mileage Greater Than 500 Miles* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage on qualifying new vehicles.

Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light duty commercial cab and chassis and cutaway/high cube vehicles are **not** eligible for the Low Mileage Program, Ultra Low Mileage Program or the Super Ultra Low Mileage Program.

Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. On vehicles where the anticipated usage is in excess of the standard miles per year (or beginning mileage exceeds 500 miles) the residual must be reduced at lease inception or the base mileage allowance must be reduced by the vehicle's starting odometer mileage as indicated in the Beginning Mileage section and the Mileage Adjustment Formula section. To adjust a residual for excess mileage and/or starting miles, see the Mileage Programs & Parameters section and Beginning Mileage section.

Light duty commercial cab and chassis and cutaway/high cube vehicles are **not** eligible for the Low Mileage Program, Ultra Low Mileage Program or the Super Ultra Low Mileage Program.

Upfitting

On select new vehicles, the following commercial upfits will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the new Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows * (capitalized only)
6. Dump Body * (On Highway only)

* Contact the Ally Commercial Services Group (CSG) for restrictions.

Lease Rates

Incentivized Rates	Refer to OEM incentive program
Standard Rates	See applicable national/regional rate sheet

Regular monthly and single payment SmartLease

- Minimum lease rate is 0.01 pp
- For federally tax-exempt leases, increase lease rate 0.75 pp

Single payment SmartLease

	12-35 Months Reduce lease rate by	36-60 Months Reduce lease rate by
McLaren Only	0.75 pp	1.25 pp
All except McLaren	0.50 pp	1.25 pp

Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

First Payment Waiver Option

Lessee option to waive the first monthly payment amount in exchange for increased lease payments:

- 12-35 month terms = increase lease rate by 1.50 pp
- 36-60 month terms = increase lease rate by 0.70 pp

Security Deposit

The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy. For example, the following options may be available to waive the security deposit:

- S-A Tier Waived for Standard Rate and Residual Leases
- Security deposit waiver programs – reference applicable incentive/special program for eligibility
- Lease rate increase of 0.50 pp
- Customer purchase of SmartLease Protect/Select (select OEM's) – new only

Mileage Programs & Parameters

Ally offers SmartLease transactions with the following mileage allowance options:

- Standard Mileage
- Low Mileage
- Ultra Low Mileage
- Super Ultra Low Mileage (select vehicles only)

Upfront mileage adjustments and excess mileage charges (at termination) are based on the following mileage classes:

Mileage Class	Vehicles
Standard	GM (except Cadillac), Fiat Chrysler Automobiles (including Alfa Romeo), Ford, Genesis, Honda, Hyundai, Kia, Mazda, Mini, Mitsubishi, Nissan, Scion, Subaru and Toyota
High Standard	Acura, Audi, BMW, Cadillac, Infiniti, Lexus, Lincoln, Mercedes Benz, Volkswagen and Volvo
Mid-Luxury	Jaguar, Land Rover and Porsche
High Luxury	Maserati
Exotic	McLaren

Standard Mileage

The standard mileage allowance is 15,000 miles per year (1,250 per month). Residuals in the RVLG guide are based on 15,000 miles per year.

SmartLease customers that anticipate driving more than 15,000 miles per year may purchase extra miles at lease inception. The residual value is reduced at the following rates for each upfront extra mile purchased over 15,000 miles per year.

Mileage Class	Upfront Mileage Charge Rate
Standard	\$0.15
High Standard	\$0.20
Mid-Luxury	\$0.25
High-Luxury	\$0.40
Exotic	N/A

NOTE: Upfront extra miles may not be purchased on McLaren transactions.

Example

Customer estimates he will drive	1,500 miles per month
Lease guide allowance	<u>-1,250</u> miles per month
Excess mileage to be charged upfront	250 miles per month
Reduce residual on a 36-month standard mileage (15,000/yr) transaction by:	
Standard:	reduce by \$1350 (36 x 15¢ x 250)
High Standard:	reduce by \$1800 (36 x 20¢ x 250)
Mid-Luxury:	reduce by \$2250 (36 x 25¢ x 250)
High-Luxury:	reduce by \$3600 (36 x 40¢ x 250)

Low Mileage

The low mileage allowance is 12,000 miles per year (1,000 per month). Low Mileage lease transactions are not eligible for upfront extra miles.

The residual value for qualifying new vehicles on Low Mileage lease transactions must be increased by the number of points outlined below:

All New Vehicles (except High-Luxury & Exotic)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	N/A	1	2	3	3

New High-Luxury & Exotic Vehicles Only	12-23 Month Terms ¹	24-35 Month Terms ²	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	1	1	2	2	1

¹ Select McLaren models only

² Maserati Levante and McLaren only

Note: Low Mileage residual values depicted in Ally Rate Sheets or McLaren lease program messages include the appropriate increments shown above. Before performing an odd term residual calculation, the above increments must be subtracted from the corresponding low mileage program residuals.

Ultra Low Mileage

The ultra low mileage allowance is 10,000 miles per year (834 per month which equates to 10,008 annually [833 per month / 9,996 annually may also be accepted]).

Ultra Low Mileage lease transactions are not eligible for upfront extra miles.

The residual value for qualifying new vehicles on Ultra Low Mileage lease transactions must be increased by the number of points outlined below:

All New Vehicles (except High-Luxury & Exotic)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48-59 Month Terms	60 Month Term
Ultra Low Mileage (10,000/yr)	1	2	3	4	5

New High-Luxury & Exotic Vehicles Only	12-23 Month Terms ¹	24-35 Month Terms ²	36-47 Month Terms	48-59 Month Terms	60 Month Term
Ultra Low Mileage (10,000/yr)	2	3	3	4	3

¹ Select McLaren models only

² Maserati Levante and McLaren only

Note: Ultra Low Mileage residual values depicted in Ally Rate Sheets or McLaren lease program messages include the appropriate increments shown above. Before performing an odd term residual calculation, the above increments must be subtracted from the corresponding low mileage program residuals.

Super Ultra Low Mileage

The super ultra low mileage options are available for transactions on select models only. Available mileage allowances are:

- 2,500 miles per year (209 per month which equates to 2,508 annually [208 per month / 2,496 annually may also be accepted])
- 5,000 miles per year (417 per month which equates to 5,004 annually [416 per month / 4,992 annually may also be accepted])
- 7,500 miles per year (625 per month)

Super Ultra Low Mileage lease transactions are not eligible for upfront extra miles.

The residual value for qualifying new vehicles on Super Ultra Low Mileage lease transactions must be increased by the number of points outlined below:

Eligible New Models Only ³ (except High-Luxury & Exotic)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48-59 Month Terms	60 Month Term
Super Ultra Low Mileage (5,000/yr)	N/A	7	8	9	10
Super Ultra Low Mileage (7,500/yr)	N/A	4	5	6	7

³ Corvette, Camaro ZL1 Coupe & Conv, Cadillac CTS-V & Vsport (all trims), Cadillac ATS V Coupe & Sedan (all trims), Alfa Romeo 4C, Giulia Quadrifoglio, Stelvio Quadrifoglio, Charger Hellcat, Challenger Hellcat, Wrangler, Grand Cherokee Trackhawk and Pacifica (except Hybrid)

New High-Luxury & Exotic Vehicles Only	12-23 Month Terms ¹	24-35 Month Terms ²	36-47 Month Terms	48-59 Month Terms	60 Month Term
Super Ultra Low Mileage (2,500/yr)	4	8	11	12	13
Super Ultra Low Mileage (5,000/yr)	3	6	8	9	9
Super Ultra Low Mileage (7,500/yr)	2	4	6	6	6

¹ Select McLaren models only

² Maserati Levante and McLaren only

Note: Super Ultra Low Mileage residual values depicted in Ally Rate Sheets or McLaren lease program messages include the appropriate increments shown above. Before performing an odd term residual calculation, the above increments must be subtracted from the corresponding low mileage program residuals.

New Vehicle Beginning Mileage

Beginning mileage cannot exceed 7,500 miles on previous demonstrators, previous high school driver education vehicles, special event vehicles purchased from an eligible OEM and prior GM and FCA company-owned program vehicles leased to eligible employees.

NOTE: Beginning mileage cannot exceed 1,000 miles on McLaren vehicles.

For eligible new vehicle transactions where beginning mileage exceeds 500 miles (300 miles on McLaren), reduce the residual as outlined below:

Mileage Class	Residual Adjustment
Standard	Reduce the residual by 1 point and adjust the residual downward for all miles over zero by \$0.15 per mile.
High Standard	Reduce the residual by 1 point and adjust the residual value downward for all miles over zero by \$0.20 per mile.
Mid-Luxury	Reduce the residual by 1 point and adjust the residual downward for all miles over zero by \$0.25 per mile.
High-Luxury	Adjust the residual value downward for all miles over zero by \$0.40 per mile.
Exotic	Adjust the residual value downward for all miles over zero by \$1.50 per mile on all McLaren models with MSRP up to \$275,000 and \$2.50 per mile on all McLaren models with MSRP over \$275,000.

Lessees leasing previous demonstrators, previous high school driver education vehicles or special event vehicles and eligible employees leasing prior GM and FCA company-owned program vehicles may elect to adjust the residual as outlined above, or handle as described below:

- All vehicles (except McLaren & Maserati) – reduce the residual by 1 point and reduce the total allowed mileage by all or a portion of the odometer mileage (up to a maximum of 7,500 miles on prior demonstrators, previous high school driver education, special event vehicles and prior GM or FCA company-owned program vehicles).
 - If the total allowed mileage is reduced by only a portion of the beginning mileage, the residual value must be adjusted downward for the remaining portion of the beginning miles by the adjustments outlined above (i.e., Standard \$0.15 per mile, High Standard \$0.20 per mile, and Mid-Luxury \$0.25 per mile).
- McLaren vehicles – reduce the total allowed mileage by all or a portion of the odometer mileage (up to a maximum of 1,000 miles on prior demonstrator vehicles).
 - If the total allowed mileage is reduced by only a portion of the beginning mileage, the residual value must be adjusted downward for the remaining portion of the beginning miles by \$1.50 per mile on MSRP's up to \$275,000 and \$2.50 per mile on MSRP's over \$275,000.

Note: Extra miles cannot be purchased if the lessee opts to reduce the base mileage allowance by all or a portion of the vehicle's starting odometer mileage. Lessees must contract for the standard mileage allowance (15,000 miles annually) to purchase extra mileage.

Excess Mileage Charges

At lease end, if the odometer mileage exceeds the total contracted mileage the lessee is responsible for excess mileage charges as specified in the lease agreement. The lease agreement should be completed with the following excess mileage charges:

Mileage Class	Excess Mileage Charge Rate
Standard	\$0.20
High Standard	\$0.25
Mid-Luxury	\$0.30
High-Luxury	\$0.60
Exotic	\$2.75

Maximum Lease Advance/Max Net Cap Cost

S/A/B Tiers =	(EDC x 120%) + DIOs
C Tier =	(EDC x 115%) + DIOs
D Tier =	(EDC x 105%) + DIOs
EDC =	New Vehicle Dealer Invoice or Amount 310 or equivalent
DIOs =	Allowable Dealer Installed Options as determined by Ally

Net Cap Cost may include the following (if capitalized):

- Agreed Upon Value of the Vehicle
- + Admin Fee
- + Aftermarket Products+ Taxes/title/License/Registration
- + Negative Equity
- Capitalized Cost Reductions

Maximum Agreed Value & Negative Equity Calculations

Ally has limits on the Maximum Agreed Upon Vehicle Value and the Maximum Negative Equity. Related lease calculations are provided below:

Maximum Agreed Upon Value of the Vehicle Calculation

New Vehicle:

- 12-36 month terms = (115% x MSRP) + DIOs – Removed Equipment
- 37-60 month terms = (110% x MSRP) + DIOs – Removed Equipment

Maximum Negative Equity Calculation

The Agreed Upon Value of the Vehicle + Capitalized Negative Equity (or Prior Lease Balance) – Cash – CCR – Rebate must be equal to or less than:

New Vehicle:

- 12-36 month terms = (115% x MSRP) + DIOs – Removed Equipment
- 37-60 month terms = (110% x MSRP) + DIOs – Removed Equipment

NOTE: Negative Equity cannot be capitalized in the state of Vermont without offsetting cash, rebate or capitalized cost reduction allowance.

Minimum Residual Value

Vehicles with base residual values below 15%, as well as vehicles with reduced residual values below 15% based on anticipated use and mileage, are unacceptable for SmartLease.

Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

Public Liability Insurance – Minimum Coverage

For passenger cars and trucks of less than 10,000 lbs. GVW, liability insurance must:

- Meet the minimum requirements for liability insurance as published in the SmartLease Agreement.

For trucks of 10,000 lbs. GVW or more and public conveyance vehicles, liability insurance must instead:

- Provide primary coverage of at least \$50,000 for property damage, \$100,000 for bodily injuries to any one person, and \$300,000 for bodily injuries for any one accident, and umbrella coverage of \$1,000,000 or
- Have a combined single limit of at least \$1,000,000 for bodily injuries and property damage for any one accident.

Refer for the applicable version of the SmartLease Agreement for further details and specific coverage requirements.

Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

Disposition Fee

All SmartLease transactions should disclose a disposition fee as described in the below table, based on contract state. The disposition fee is payable at the end of the vehicle lease, unless waived as described in the lease agreement.

State Limitation	States Applicable	Example	
		\$192.48 Base Monthly Payment	Maximum Disposition Fee
1X Base Monthly Payment up to \$395*	WI	\$192.48 x 1 = \$192.48	\$192.48
2X Base Monthly Payment up to \$395*	CO, IA, KS, ME, OK, WV, WY	\$192.48 x 2 = \$384.96	\$384.96
3X Base Monthly Payment up to \$395*	IN, SC	\$192.48 x 3 = \$577.44	\$395.00
\$395	All Remaining States	\$192.48	\$395.00

*Fee limit is calculated on the base monthly payment (lease agreement Section 7i). For a single payment lease, determine the base monthly payment by dividing the total of base payments by the term.

Lease Assignment

The only valid assignments that are accepted are Ally Financial Lease Trust and Ally Bank Lease Trust. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial Lease Trust
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial Lease Trust.

Ally Bank Lease Trust
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Lease Trust.

Loss Payee and Additional Insured

Record the endorsement name for the loss payee and additional insured as follows:

Ally Financial and its successors and assigns
P.O. Box 8105
Cockeysville, MD 21030

Title/Lien Filing

Titling and lien filing requirements can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc.)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

Payment Calculation: 36 Months – 3.25% Rate	
Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment	
\$30,000 X 0.0291127 = \$873.38	
Residual Value X Residual Factor = Residual Value Credit	
\$13,800 X 0.0263403 = \$363.50	
Net Cap Cost Payment – Residual Value Credit = Monthly Payment	
\$873.38 – \$363.50 = \$509.88	

SmartLease payment factors are provided in the following table.

SMARTLEASE PAYMENT FACTORS

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

SMARTLEASE PAYMENT FACTORS

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.25%	0.0291127	0.0263403
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518

December 1, 2020 to January 4, 2021

SMARTLEASE PAYMENT FACTORS

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906

December 1, 2020 to January 4, 2021

Eligible New Vehicle Summary

ACURA		FIAT		JAGUAR		PORSCHE	
2020	ILX	2020	124 SPIDER	2020	E-PACE	2021-2020	CAYENNE
2020	MDX	2020	500	2020	F-PACE	2021-2020	CAYENNE COUPE
2021-2020	RDX	2020	500L	2021-2020	F-TYPE	2021-2020	718 CAYMAN
2020	RLX	2021-2020	500X	2020	XE	2021-2020	MACAN
2021-2020	TLX	FORD		2020	XF	RAM TRUCKS	
ALFA ROMEO		2020	FUSION	JEEP		2021-2020	PROMASTER
2020	4C	2020	MUSTANG	2021-2020	CHEROKEE	2021-2020	PROMASTER CITY CARGO
2021-2020	GIULIA	FORD TRUCKS		2021-2020	COMPASS	2021-2020	PROMASTER CITY WAGON
2021-2020	STELVIO	2021-2020	ECOSPORT	2021-2020	GLADIATOR	2021-2020	RAM 1500
AUDI		2020	EDGE	2021-2020	GRAND CHEROKEE	2020	RAM 1500 CLASSIC
2020	A3	2020	ESCAPE	2021-2020	RENEGADE	2020	RAM 2500
2021-2020	A4	2020	EXPEDITION	2021-2020	WRANGLER	2020	RAM 3500
2021-2020	A5	2021-2020	EXPLORER	KIA		SUBARU	
2021-2020	A6	2020	F-150	2021-2020	FORTE	2021-2020	ASCENT
2021-2020	A7	2020	F-250 SUPER DUTY	2021	K5	2020	BRZ
2021-2020	A8	2020	F-350 SUPER DUTY	2020	OPTIMA	2021-2020	CROSSTREK
2021-2020	Q3	2020	RANGER	2020	RIO	2021-2020	FORESTER
2021-2020	Q5/SQ5	GENESIS		2021-2020	SEDONA	2021-2020	IMPREZA SEDAN
2021-2020	Q7	2021-2020	G70	2021	SELTO	2021-2020	IMPREZA WAGON
2021-2020	Q8	2021-2020	G80	2021-2020	SORENTO	2021-2020	LEGACY
2021-2020	S4	2021-2020	G90	2021-2020	SOUL	2021-2020	OUTBACK
2021-2020	S5	2021-2020	GV80	2021-2020	SPORTAGE	2020	WRX
2021-2020	S6	GMC TRUCKS		2021-2020	STINGER	TOYOTA	
2021-2020	S7	2021-2020	ACADIA	2021-2020	TELLURIDE	2021-2020	4RUNNER
2021-2020	TT/TTS	2021-2020	CANYON	LAND ROVER		2020	86
BUICK		2021-2020	SAVANA CARGO VAN	2020	DEFENDER	2021-2020	AVALON
2021-2020	ENCLAVE	2021-2020	SAVANA PASSENGER	2020	DISCOVERY	2021-2020	CAMRY
2021-2020	ENCORE	2021-2020	SIERRA 1500	2020	DISCOVERY SPORT	2021-2020	C-HR
2021-2020	ENCORE GX	2021-2020	SIERRA 2500HD	2021-2020	RANGE ROVER	2021-2020	COROLLA
2020	ENVISION	2021-2020	SIERRA 2500HD DENALI	2020	RANGE ROVER EVOQUE	2020	HIGHLANDER
2020	REGAL	2021-2020	SIERRA 3500HD	2021-2020	RANGE ROVER SPORT	2020	HIGHLANDER HYBRID
CADILLAC		2021-2020	SIERRA 3500HD DENALI	2020	RANGE ROVER VELAR	2021-2020	LAND CRUISER
2021-2020	CT4	2021-2020	TERRAIN	LEXUS		2021-2020	RAV4
2021-2020	CT5	2021-2020	YUKON	2021-2020	ES	2021-2020	RAV4 HYBRID
2020	CT6	2021-2020	YUKON XL	2020	GS	2021-2020	SEQUOIA
2021-2020	ESCALADE	HONDA		2021-2020	GX	2021-2020	SIENNA
2021-2020	XT4	2020	ACCORD	2021-2020	IS	2021	SUPRA
2021-2020	XT5	2021-2020	CIVIC	2020	LS	2021-2020	TACOMA
2021-2020	XT6	2020	CRV	2021-2020	NX	2021-2020	TUNDRA
CHEVROLET		2020	FIT	2021-2020	RX	2021	VENZA
2021-2020	CAMARO	2020	HRV	2020	UX	2020	YARIS
2020	CORVETTE STINGRAY	2020	IONIQ	MASERATI		VOLKSWAGEN	
2020	IMPALA	2021-2020	ODYSSEY	2021-2020	LEVANTE	2020	ARTEON
2021-2020	MALIBU	2021-2020	PASSPORT	MAZDA		2021-2020	ATLAS
2020	SONIC	2021-2020	PILOT	2021-2020	CX-30	2021-2020	ATLAS CROSS SPORT
2021-2020	SPARK	2020	RIDGELINE	2021-2020	CX-3		
CHEVROLET TRUCKS		HYUNDAI		2021-2020	CX-5		
2021-2020	BLAZER	2021-2020	ACCENT	2021-2020	CX-9	2021-2020	GLI
2021-2020	COLORADO	2021-2020	ELANTRA	2021-2020	MAZDA3	2021-2020	GOLF
2021-2020	EQUINOX	2020	ELANTRA GT	2021-2020	MAZDA6	2020	GOLF R
2021-2020	EXPRESS CARGO VAN	2020	IONIQ	2020	MX-5 MIATA	2021-2020	GTI
2021-2020	EXPRESS PASSENGER	2021-2020	KONA	MITSUBISHI		2021-2020	JETTA SEDAN
2021-2020	SILVERADO 1500	2021-2020	PALISADE	2020	ECLIPSE CROSS	2021-2020	PASSAT
2021-2020	SILVERADO 2500HD	2020	SANTA FE	2020	MIRAGE	2021-2020	TIGUAN
2021-2020	SILVERADO 3500HD	2021-2020	SONATA	2020	OUTLANDER	VOLVO	
2021-2020	SUBURBAN	2021-2020	TUCSON	2020	OUTLANDER PHEV	2021-2020	S60
2021-2020	TAHOE	2021-2020	VELOSTER	2021-2020	OUTLANDER SPORT	2021-2020	S90
2021-2020	TRAVERSE	2021-2020	VENUE	NISSAN		2021-2020	XC40
2021	TRAILBLAZER	INFINITI		2020	370Z COUPE	2021-2020	XC60
2021-2020	TRAX	2021-2020	Q50	2021-2020	ALTIMA	2021-2020	XC90
CHRYSLER		2021-2020	Q60	2020	ARMADA		
2021-2020	300	2021-2020	QX50	2020	FRONTIER		
2021-2020	PACIFICA	2020	QX60	2020	KICKS		
2021-2020	PACIFICA HYBRID	2021-2020	QX80	2020	MAXIMA		
2021-2020	VOYAGER			2020	MURANO		
DODGE				2020	PATHFINDER		
2021-2020	CHALLENGER			2021-2020	ROGUE		
2021-2020	CHARGER			2020	ROGUE SPORT		
2020	GRAND CARAVAN			2020	SENTRA		
DODGE TRUCKS				2021-2020	TITAN		
2021-2020	DURANGO			2020	TITAN XD		
2020	JOURNEY			2020	VERSA		



SmartLease - Consumer & Commercial

Effective Date: November 3, 2020

Consumer / Commercial SmartLease Standard Rates						
Prime and Non-Prime		S	A	B	C	D
12 to 35 Months	2021 MY	9.39	10.39	12.89	15.99	18.29
	2020 MY	9.39	10.39	12.89	15.99	18.29
36 to 47 Months	2021 MY	7.59	8.59	11.09	14.19	16.49
	2020 MY	7.59	8.59	11.09	14.19	16.49
48 to 59 Months	2021 MY	7.09	8.09	10.59	13.69	15.99
	2020 MY	7.09	8.09	10.59	13.69	15.99
60 Months	2021 MY	6.59	7.59	10.09	13.19	15.49
	2020 MY	6.59	7.59	10.09	13.19	15.49
Max All in Advance ≤ 60 Months		120%	120%	120%	115%	105%
Security Deposit Waived for S & A Tiers						

Dealer Participation - Prime & Non-Prime					
Min DFI	Net Cap Cost	\$1,250	\$1,000	\$750	\$500
		≥ \$250,000	\$200,000 - \$249,999	\$150,000 – \$199,999	\$75,000 - \$149,999
		\$450	\$350	\$250	\$150
		\$45,000 - \$74,999	\$35,000 - \$44,999	\$25,000 - \$34,999	> \$5,000 - \$24,999
Transaction		SmartLease			
Maximum DFI		2.00%			
Minimum All in Amount Financed = \$5,000					

Additional SmartLease Parameters	
Note: Standard lease rates exclude FCA, GM, McLaren & Mitsubishi. Refer to the OEM specific rate/residual sheets on RouteOne or Dealertrack to view rate specials on certain models below the published standard rates.	
New Models Only listed in on-line RVLG @ AllyDealer.com	
Add 0.75 p.p. to lease rate for federal tax exempt status	

Aftermarket
Refer to the Aftermarket Product Matrix for approved products, parameters, and state eligibility.

Contract Package Address	Federal Express (inc. Ground):	Ally Financial Suite 2070 4054 Willow Lake Blvd Memphis, TN 38153	All Other Couriers:	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177
--------------------------	--------------------------------	---	---------------------	--

Program Notes

- All Ally transactions must conform to published [Underwriting Policies & Provisions](#) (guidelines can be downloaded via DealerTrack or RouteOne)
- Valuation of conversion packages, dealer installed options and up fitted vehicle packages are subject to Ally approval – call your Underwriter for details
- Vehicles for Commercial Use should be submitted to Ally's Commercial Services Group
- Each applicant must demonstrate the ability and willingness to repay the transaction according to its terms
- Ally monitors its Dealers for compliance with various laws, including Fair Lending
- Dealers must never engage in unfair, deceptive or abusive acts and practices (UDAAP) during any aspect of the transaction
- Fair lending and UDAAP concerns could lead to termination of your Dealer Agreement with Ally

Ally reserves the right to change the program, including details such as advance parameters, at any time. Ally's decisions interpreting program guidelines and administering the program are final.

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	BUICK											
		ENCLAVE 2WD										
			4dr Wgn Preferred (4NF56 &1SD)	62	62	61	58	54	53	51	44	37
			4dr Wgn Essence (4NB56 &1SL)	64	64	63	60	56	55	53	46	39
			4dr Wgn Premium (4NC56 &1SN)	60	60	59	56	53	52	50	43	36
			4dr Wgn Avenir (4ND56 &1SP)	59	59	58	55	51	50	49	42	36
		ENCLAVE AWD										
			4dr Wgn Essence (4NH56 &1SL)	65	65	64	61	57	55	54	46	39
			4dr Wgn Premium (4NJ56 &1SN)	60	60	59	56	53	52	50	43	37
			4dr Wgn Avenir (4NK56 &1SP)	59	59	58	55	52	51	50	43	36
		ENCORE 2WD										
			4dr Wgn (4JU76 &1SV)	56	56	55	52	48	47	46	40	33
			4dr Wgn Preferred (4JU76 &1SB)	52	52	51	48	45	44	44	38	31
			4dr Wgn Sport Touring (4JU76 &1SH)	51	51	50	47	44	43	43	37	31
			4dr Wgn Essence (4JV76 &1SL)	51	51	50	47	44	43	43	37	31
		ENCORE AWD										
			4dr Wgn Preferred (4JM76 &1SB)	57	57	56	53	49	48	47	41	34
			4dr Wgn Sport Touring (4JM76 &1SH)	54	54	53	50	47	46	46	40	33
			4dr Wgn Essence (4JN76 &1SL)	54	54	53	50	47	46	45	39	33
		ENCORE GX 2WD										
			4dr Wgn Preferred (4TR06 &1SB)	63	63	62	58	53	52	51	44	35
			4dr Wgn Select (4TS06 &1SD)	64	64	62	58	53	52	51	44	36
			4dr Wgn Essence (4TT06 &1SL)	62	62	61	57	52	51	50	43	35
		ENCORE GX AWD										
			4dr Wgn Preferred (4TV06 &1SB)	65	65	64	60	55	54	53	46	37
			4dr Wgn Select (4TY06 &1SD)	66	66	64	60	55	54	53	46	37
			4dr Wgn Essence (4TZ06 &1SL)	63	63	62	58	53	52	51	45	36
		ENVISION 2WD										
			4dr Wgn (4XR26 &1SV)	56	56	56	53	51	50	50	44	39
			4dr Wgn Preferred (4XR26 &1SD)	55	55	55	52	50	50	49	44	38
			4dr Wgn Essence (4XS26 &1SL)	55	55	55	52	50	50	49	44	38
		ENVISION AWD										
			4dr Wgn Preferred (4XY26 &1SD)	57	57	57	54	52	51	51	45	39
			4dr Wgn Essence (4XZ26 &1SL)	58	58	58	55	52	51	51	45	40
			4dr Wgn Premium (4XT26 &1SN)	59	59	59	56	54	53	53	47	41
			4dr Wgn Premium II (4XU26 &1SP)	57	57	57	54	52	51	51	45	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	BUICK	REGAL SPORTBACK	4dr Sdn (4ZU68 &1SV)	54	54	54	51	48	47	45	38	29
			4dr Sdn Preferred (4ZW68 &1SB)	52	52	52	49	46	45	44	37	29
			4dr Sdn Essence (4ZY68 &1SL)	51	51	51	48	45	44	43	37	29
			4dr Sdn Essence AWD (4ZH68 &1SL)	51	51	51	48	45	44	43	37	29
			4dr Sdn Avenir (4ZY68 &1SU)	52	52	52	49	46	45	44	38	30
		REGAL TOURX	4dr Sdn GS AWD (4ZZ68 &1SX)	54	54	54	51	48	47	46	39	32
			5dr Wgn AWD (4ZU35 &1SV)	57	57	57	54	51	50	48	41	32
			5dr Wgn Preferred AWD (4ZW35 &1SB)	53	53	53	50	47	46	45	39	31
			5dr Wgn Essence AWD (4ZY35 &1SL)	55	55	55	52	49	48	47	40	32

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CADILLAC											
		CT4										
			4dr Sdn Luxury (140170 &110)	55	55	54	51	48	47	46	39	33
			4dr Sdn Premium Luxury (140170 &120)	53	53	53	50	47	46	45	38	32
			4dr Sdn Sport (140170 &130)	53	53	53	50	47	46	45	38	33
			4dr Sdn V-Series (140170 &150)	57	57	56	53	50	49	48	42	35
		CT5										
			4dr Sdn Luxury (6DB79 &1SB)	57	57	56	53	49	48	47	40	33
			4dr Sdn Premium Luxury (6DC79 &1SD)	55	55	54	51	47	46	45	39	32
			4dr Sdn Sport (6DD79 &1SE)	55	55	54	51	47	46	45	39	32
			4dr Sdn V-Series (6DE79 &1SF)	56	56	55	52	48	47	46	40	34
		CT6										
			4dr Sdn 3.6L Luxury AWD (6KH69 &1SB)	56	56	54	50	44	44	43	38	30
			4dr Sdn 3.6L Premium Luxury AWD (6KJ69 &1SD)	53	53	52	48	43	43	42	37	30
			4dr Sdn 4.2L Platinum AWD (6KM69 &1SP)	54	54	53	49	44	44	43	38	31
			4dr Sdn V (6KN69 &1SV)	57	57	56	52	47	46	46	40	33
		ESCALADE 2WD										
			4dr Wgn (6C15706 &1SA)	59	59	58	54	49	48	47	41	34
			4dr Wgn Luxury (6C15706 &1SB)	59	59	58	54	49	48	47	41	34
			4dr Wgn Premium Luxury (6C15706 &1SC)	58	58	57	53	49	48	47	41	34
			4dr Wgn Platinum (6C15706 &1SD)	59	59	58	54	50	49	48	42	35
			4dr Wgn ESV (6C15906 &1SA)	57	57	56	52	48	47	46	40	33
			4dr Wgn ESV Luxury (6C15906 &1SB)	58	58	57	53	48	47	47	41	34
			4dr Wgn ESV Premium Luxury (6C15906 &1SC)	57	57	56	52	48	47	46	40	33
			4dr Wgn ESV Platinum (6C15906 &1SD)	58	58	57	53	49	48	47	41	34
		ESCALADE AWD										
			4dr Wgn (6K15706 &1SA)	59	59	58	54	49	48	47	41	34
			4dr Wgn Luxury (6K15706 &1SB)	59	59	58	54	50	49	48	42	34
			4dr Wgn Premium Luxury (6K15706 &1SC)	58	58	57	53	49	48	47	41	34
			4dr Wgn Platinum (6K15706 &1SD)	59	59	58	54	50	49	48	42	35
			4dr Wgn ESV (6K15906 &1SA)	58	58	57	53	48	47	46	40	34
			4dr Wgn ESV Luxury (6K15906 &1SB)	58	58	57	53	49	48	47	41	34
			4dr Wgn ESV Premium Luxury (6K15906 &1SC)	57	57	56	52	48	47	46	40	34
			4dr Wgn ESV Platinum (6K15906 &1SD)	58	58	57	53	49	48	48	42	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CADILLAC	XT4 2WD	4dr Wgn Luxury (6ZB26 &1SB)	54	54	53	50	46	45	45	39	31
			4dr Wgn Premium Luxury (6ZC26 &1SD)	54	54	53	50	46	45	45	39	31
		XT4 AWD	4dr Wgn Sport (6ZE26 &1SF)	53	53	52	49	45	44	44	38	31
			4dr Wgn Luxury (6ZB26 &1SC)	55	55	54	51	47	46	46	40	32
			4dr Wgn Premium Luxury (6ZC26 &1SE)	55	55	54	51	47	46	46	40	32
		XT5 2WD	4dr Wgn Sport (6ZE26 &1SG)	54	54	53	50	46	45	45	39	32
			4dr Wgn Luxury (6NF26 &1SA)	49	49	49	46	43	42	42	36	28
		XT5 AWD	4dr Wgn Premium Luxury (6NH26 &1SC)	49	49	49	46	43	43	42	37	29
			4dr Wgn Luxury (6NF26 &1SB)	51	51	51	48	45	44	44	38	29
			4dr Wgn Premium Luxury (6NH26 &1SD)	51	51	51	48	45	44	44	38	30
		XT6 2WD	4dr Wgn Sport (6NJ26 &1SF)	54	54	54	51	48	47	46	40	32
		XT6 AWD	4dr Wgn Premium Luxury (6NW26 &1SC)	60	60	59	55	50	49	48	42	33
			4dr Wgn Premium Luxury (6NW26 &1SD)	61	61	60	56	52	51	50	44	34
			4dr Wgn Sport (6NX26 &1SF)	60	60	59	55	51	50	49	43	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET											
		CAMARO										
			2dr Cpe LS (1AG37 &1LS)	62	62	61	58	54	53	52	45	39
			2dr Cpe 1LT (1AG37 &1LT)	63	63	62	58	54	53	52	46	39
			2dr Conv 1LT (1AG67 &1LT)	56	56	55	52	49	48	47	41	36
			2dr Cpe 2LT (1AH37 &2LT)	61	61	60	57	53	52	51	45	39
			2dr Conv 2LT (1AH67 &2LT)	57	57	56	53	49	48	48	42	36
			2dr Cpe 3LT (1AH37 &3LT)	61	61	60	56	52	51	50	44	38
			2dr Conv 3LT (1AH67 &3LT)	56	56	55	52	49	48	47	41	36
			2dr Cpe LT1 (1AJ37 &1LZ)	71	71	70	66	61	60	59	52	44
			2dr Conv LT1 (1AJ67 &1LZ)	65	65	64	60	56	55	54	47	41
			2dr Cpe 1SS (1AJ37 &1SS)	63	63	62	59	55	54	53	46	40
			2dr Conv 1SS (1AJ67 &1SS)	60	60	59	56	52	51	50	44	38
			2dr Cpe 2SS (1AK37 &2SS)	62	62	61	58	54	53	52	46	40
			2dr Conv 2SS (1AK67 &2SS)	60	60	59	56	52	51	50	44	38
			2dr Cpe ZL1 (1AL37 &1SE)	66	66	65	61	57	56	55	49	42
			2dr Conv ZL1 (1AL67 &1SE)	62	62	61	58	54	53	53	47	40
		CORVETTE STINGRAY CONVERTIBLE										
			2dr Conv 1LT (1YC67 &1LT)	72	72	71	67	62	62	61	56	49
			2dr Conv 2LT (1YC67 &2LT)	70	70	69	65	61	61	60	55	47
			2dr Conv 3LT (1YC67 &3LT)	69	69	68	64	60	60	59	54	46
		CORVETTE STINGRAY COUPE										
			2dr Cpe 1LT (1YC07 &1LT)	76	76	74	70	65	65	64	59	51
			2dr Cpe 2LT (1YC07 &2LT)	73	73	72	68	63	63	62	57	49
			2dr Cpe 3LT (1YC07 &3LT)	71	71	70	66	62	62	61	56	48
		IMPALA										
			4dr Sdn LT w/1LT (1GY69 &1LT)	48	48	48	45	43	42	42	36	30
			4dr Sdn Premier (1GZ69 &2LZ)	48	48	48	45	43	42	42	36	30
		MALIBU										
			4dr Sdn L (1ZB69 &1VL)	55	55	55	52	49	48	46	39	30
			4dr Sdn LS w/1FL (1ZC69 &1FL)	53	53	53	50	47	46	45	38	29
			4dr Sdn LS w/1LS (1ZC69 &1LS)	53	53	53	50	47	46	45	38	29
			4dr Sdn RS (1ZS69 &1SP)	54	54	54	51	48	47	46	39	29
			4dr Sdn LT (1ZD69 &1LT)	51	51	51	48	45	44	43	37	28
			4dr Sdn Premier (1ZF69 &2LZ)	55	55	55	52	49	48	47	40	32

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET	SONIC										
			4dr Sdn LS (1JU69 &1SB)	37	37	36	33	30	30	29	24	20
			4dr Sdn LT (1JV69 &1SD)	39	39	38	35	31	31	30	25	21
			4dr Sdn Premier (1JW69 &1SF)	41	41	40	37	33	33	32	27	23
			5dr HB LT (1JV48 &1FL)	44	44	43	40	36	35	35	29	24
			5dr HB LT (1JV48 &1SD)	44	44	43	40	36	35	35	29	24
			5dr HB Premier (1JW48 &1SF)	44	44	43	40	36	36	35	30	25
		SPARK										
			5dr HB LS MT (1DR48 &1SA)	38	38	37	33	28	28	29	25	19
			5dr HB LS AT (1DR48 &1SB)	42	42	40	36	31	31	31	27	22
			5dr HB 1LT MT (1DS48 &1SC)	42	42	41	37	32	32	32	28	22
			5dr HB 1LT AT (1DS48 &1SD)	45	45	44	40	35	35	35	30	24
			5dr HB 2LT MT (1DT48 &1SE)	42	42	41	37	32	32	32	28	23
			5dr HB 2LT AT (1DT48 &1SF)	45	45	44	40	36	36	36	31	25
			5dr HB ACTIV MT (1DQ48 &1SG)	44	44	43	39	34	34	34	30	24
			5dr HB ACTIV AT (1DQ48 &1SH)	46	46	45	41	36	36	36	32	26

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET TRUCKS											
		BLAZER 2WD										
			4dr Wgn L (1NH26 &1L0)	74	74	73	69	64	62	60	52	41
			4dr Wgn 1LT (1NK26 &1LT)	67	67	66	63	59	57	56	48	39
			4dr Wgn 2LT (1NK26 &2LT)	70	70	69	65	61	59	58	50	40
			4dr Wgn 3LT (1NK26 &3LT)	68	68	67	63	59	57	56	48	39
			4dr Wgn RS (1NL26 &1RS)	65	65	64	61	57	56	54	47	38
			4dr Wgn Premier (1NM26 &0HD)	63	63	62	59	55	54	52	45	37
		BLAZER AWD										
			4dr Wgn 2LT (1NR26 &2LT)	70	70	69	65	61	59	58	50	41
			4dr Wgn 3LT (1NR26 &3LT)	68	68	67	63	59	57	56	48	40
			4dr Wgn RS (1NS26 &1RS)	65	65	64	61	57	56	54	47	39
			4dr Wgn Premier (1NT26 &0HD)	63	63	62	59	55	54	53	46	38

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET	TRUCKS	COLORADO 2WD									
			Ext Cab (12M53 &2SA&CHL CH9)	67	67	67	65	63	62	60	53	47
			Ext Cab (12M53 &2SA&LWN&C4F)	67	67	67	65	63	62	60	53	47
			Ext Cab Work Truck (12M53 &2WT&CHL CH9)	60	60	60	58	56	55	54	48	42
			Ext Cab Work Truck (12M53 &2WT&LWN&C4F)	60	60	60	58	56	55	54	48	42
			Ext Cab Work Truck (12M53 &4WT&CHL CH9)	60	60	60	58	56	55	54	48	42
			Ext Cab Work Truck (12M53 &4WT&LWN&C4F)	60	60	60	58	56	55	54	48	42
			Ext Cab LT (12N53 &2LT&CHL CH9)	65	65	65	62	60	59	58	51	45
			Ext Cab LT (12N53 &4LT&CHL CH9)	65	65	65	62	60	59	58	51	45
			Crew Cab Work Truck (12M43 &2WT-Q4B C5J)	66	66	66	63	61	60	59	52	45
			Crew Cab Work Truck (12M43 &4WT-Q4B C5J)	66	66	66	63	61	60	59	52	45
			Crew Cab Work Truck (12T43 &2WT-Q4B C5J)	66	66	66	63	61	60	59	52	45
			Crew Cab Work Truck (12T43 &4WT-Q4B C5J)	66	66	66	63	61	60	59	52	45
			Crew Cab LT (12N43 &2LT-Q4B C5J)	69	69	69	66	63	62	61	54	47
			Crew Cab LT (12N43 &4LT-Q4B C5J)	69	69	69	66	63	62	61	54	47
			Crew Cab LT (12U43 &2LT-Q4B C5J)	69	69	69	66	63	62	61	54	47
			Crew Cab LT (12U43 &4LT-Q4B C5J)	69	69	69	66	63	62	61	54	47
			Crew Cab LT (12U43 &2LT&C5J&LWN)	69	69	69	66	63	62	61	54	47
			Crew Cab Z71 (12V43 &2Z7-Q4B C5J)	68	68	68	65	63	62	61	54	46
			Crew Cab Z71 (12V43 &4Z7-Q4B C5J)	68	68	68	65	63	62	61	54	46
			COLORADO 4WD									
			Ext Cab Work Truck (12M53 &2WT&C5G C4F)	67	67	67	64	61	60	59	52	46
			Ext Cab Work Truck (12M53 &2WT&LWN&C5M)	67	67	67	64	61	60	59	52	46
			Ext Cab Work Truck (12M53 &4WT&C5G C4F)	67	67	67	64	61	60	59	52	46
			Ext Cab Work Truck (12M53 &4WT&LWN&C5M)	67	67	67	64	61	60	59	52	46
			Ext Cab LT (12N53 &2LT&C5G C4F)	70	70	70	67	64	63	61	54	47
			Ext Cab LT (12N53 &4LT&C5G C4F)	70	70	70	67	64	63	61	54	47
			Ext Cab Z71 (12P53 &2Z7&C5G C4F)	70	70	70	67	64	63	61	54	47
			Ext Cab Z71 (12P53 &4Z7&C5G C4F)	70	70	70	67	64	63	61	54	47
			Ext Cab ZR2 (12P53 &4ZR&LGZ&EB1)	72	72	71	68	65	64	63	56	48
			Ext Cab ZR2 (12P53 &4ZR&LWN&C5J C5M)	72	72	71	68	65	64	63	56	48
			Crew Cab Work Truck (12M43 &2WT&Q4B C5J)	69	69	69	66	64	63	61	54	47
			Crew Cab Work Truck (12M43 &4WT&Q4B C5J)	69	69	69	66	64	63	61	54	47
			Crew Cab Work Truck (12T43 &2WT&Q4B C5J)	69	69	69	66	64	63	61	54	47
			Crew Cab Work Truck (12T43 &4WT&Q4B C5J)	69	69	69	66	64	63	61	54	47
			Crew Cab LT (12N43 &2LT&Q4B C5J)	71	71	70	67	64	63	62	55	48
			Crew Cab LT (12N43 &4LT&Q4B C5J)	71	71	70	67	64	63	62	55	48
			Crew Cab LT (12U43 &2LT&Q4B C5J)	71	71	70	67	64	63	62	55	48
			Crew Cab LT (12U43 &4LT&Q4B C5J)	71	71	70	67	64	63	62	55	48
			Crew Cab LT (12U43 &4LT&C5J&LGZ)	71	71	70	67	64	63	62	55	48
			Crew Cab Z71 (12P43 &2Z7&Q4B C5J)	71	71	71	68	65	64	62	55	48
			Crew Cab Z71 (12P43 &4Z7&Q4B C5J)	71	71	71	68	65	64	62	55	48
			Crew Cab Z71 (12V43 &2Z7&Q4B C5J)	71	71	71	68	65	64	62	55	48
			Crew Cab Z71 (12V43 &4Z7&Q4B C5J)	71	71	71	68	65	64	62	55	48
			Crew Cab Z71 (12P43 &2Z7&CHN)	71	71	71	68	65	64	62	55	48
			Crew Cab ZR2 (12P43 &4ZR&Q4B C5J)	74	74	73	70	67	66	64	57	49

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET	TRUCKS	EQUINOX 2WD									
			4dr Wgn L (1XP26 &1SM)	59	59	58	55	52	51	50	44	36
			4dr Wgn LS (1XP26 &1LS)	55	55	55	52	49	48	48	42	34
			4dr Wgn LS FL (1XP26 &1FL)	54	54	54	51	49	48	47	41	33
			4dr Wgn LT (1XR26 &1LT)	55	55	55	52	49	48	48	42	34
			4dr Wgn LT FL (1XR26 &2FL)	55	55	55	52	49	48	48	42	34
			4dr Wgn 2.0T LT (1XR26 &2LT)	56	56	56	53	50	49	48	42	35
			4dr Wgn Premier (1XS26 &1LZ)	55	55	54	51	48	47	47	41	34
			4dr Wgn 2.0T Premier (1XS26 &2LZ)	55	55	55	52	49	48	48	42	34
			EQUINOX AWD									
			4dr Wgn LS (1XX26 &1LS)	56	56	56	53	50	49	49	43	35
			4dr Wgn LS FL (1XX26 &1FL)	56	56	56	53	50	49	48	42	35
			4dr Wgn LT (1XY26 &1LT)	56	56	56	53	50	49	49	43	35
			4dr Wgn LT FL (1XY26 &2FL)	57	57	56	53	50	49	49	43	35
			4dr Wgn 2.0T LT (1XY26 &2LT)	57	57	57	54	51	50	49	43	35
			4dr Wgn Premier (1XZ26 &1LZ)	56	56	56	53	50	49	48	42	35
			4dr Wgn 2.0T Premier (1XZ26 &2LZ)	56	56	56	53	50	49	49	43	35
			EXPRESS CARGO VAN									
			3dr Van 2500 135wb (CG23405 &1WT)	55	55	54	50	45	44	43	37	31
			3dr Van 2500 155wb (CG23705 &1WT)	56	56	55	51	46	45	44	38	32
			3dr Van 3500 135wb (CG33405 &1WT)	53	53	52	48	44	43	42	36	31
			3dr Van 3500 155wb (CG33705 &1WT)	56	56	55	51	47	46	45	38	33
			deduct with Conversion	4	4	4	4	4	4	4	4	4
			EXPRESS PASSENGER									
			3dr Van 2500 LS (CG23406 &1LS)	52	52	51	47	43	42	41	35	30
			3dr Van 2500 LT (CG23406 &1LT)	51	51	50	46	42	41	41	35	30
			3dr Van 3500 135wb 1LS (CG33406 &1LS)	51	51	50	46	42	41	41	35	30
			3dr Van 3500 135wb LT (CG33406 &1LT)	53	53	52	48	44	43	42	36	31
			3dr Van 3500 155wb 1LS (CG33706 &1LS)	56	56	55	51	46	45	44	38	33
			3dr Van 3500 155wb LT (CG33706 &1LT)	54	54	53	49	45	44	44	38	32
			deduct with Conversion	4	4	4	4	4	4	4	4	4

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET	TRUCKS	SILVERADO 1500 2WD									
			Reg Cab Work Truck (CC10903 &1WT)	63	63	63	60	58	58	57	52	48
			Double Cab Work Truck (CC10753 &1WT)	65	65	65	62	60	59	59	53	48
			Double Cab Custom (CC10753 &1CX)	66	66	66	63	60	59	59	53	48
			Double Cab LT w/1LT (CC10753 &1LT)	66	66	66	63	60	59	59	53	47
			Double Cab RST (CC10753 &1SP)	66	66	66	63	60	59	59	53	48
			Double Cab LTZ w/1LZ (CC10753 &1LZ)	66	66	65	62	59	58	58	52	47
			Crew Cab Work Truck (CC10543 &1WT)	69	69	68	65	62	61	61	55	50
			Crew Cab Work Truck (CC10743 &1WT)	69	69	68	65	62	61	61	55	50
			Crew Cab Custom (CC10543 &1CX)	69	69	68	65	62	61	61	55	49
			Crew Cab Custom (CC10743 &1CX)	69	69	68	65	62	61	61	55	49
			Crew Cab LT w/1LT (CC10543 &1LT)	67	67	67	64	61	60	60	54	48
			Crew Cab LT w/1LT (CC10743 &1LT)	67	67	67	64	61	60	60	54	48
			Crew Cab RST (CC10543 &1SP)	66	66	66	63	60	59	59	53	47
			Crew Cab RST (CC10743 &1SP)	66	66	66	63	60	59	59	53	47
			Crew Cab LTZ w/1LZ (CC10543 &1LZ)	67	67	66	63	60	59	59	53	47
			Crew Cab LTZ w/1LZ (CC10743 &1LZ)	67	67	66	63	60	59	59	53	47
			Crew Cab High Country (CC10543 &3LZ)	65	65	64	61	58	57	57	51	45
			Crew Cab High Country (CC10743 &3LZ)	65	65	64	61	58	57	57	51	45
			SILVERADO 1500 4WD									
			Reg Cab Work Truck (CK10903 &1WT)	63	63	63	60	58	57	57	51	47
			Double Cab Work Truck (CK10753 &1WT)	67	67	66	63	60	60	59	54	48
			Double Cab Custom (CK10753 &1CX)	67	67	66	63	60	59	59	53	48
			Double Cab Custom Trail Boss (CK10753 &2CX)	67	67	66	63	60	59	59	53	48
			Double Cab LT w/1LT (CK10753 &1LT)	67	67	66	63	60	59	59	53	48
			Double Cab RST (CK10753 &1SP)	65	65	65	62	59	58	58	52	47
			Double Cab LTZ w/1LZ (CK10753 &1LZ)	67	67	66	63	60	59	59	53	47
			Crew Cab Work Truck (CK10543 &1WT)	68	68	67	64	61	60	60	54	49
			Crew Cab Work Truck (CK10743 &1WT)	68	68	67	64	61	60	60	54	49
			Crew Cab Custom (CK10543 &1CX)	69	69	68	65	62	61	61	55	49
			Crew Cab Custom (CK10743 &1CX)	69	69	68	65	62	61	61	55	49
			Crew Cab Custom Trail Boss (CK10543 &2CX)	69	69	68	65	62	61	61	55	49
			Crew Cab Custom Trail Boss (CK10743 &2CX)	69	69	68	65	62	61	61	55	49
			Crew Cab LT w/1LT (CK10543 &1LT)	68	68	67	64	61	60	60	54	48
			Crew Cab LT w/1LT (CK10743 &1LT)	68	68	67	64	61	60	60	54	48
			Crew Cab RST (CK10543 &1SP)	67	67	66	63	60	59	59	53	47
			Crew Cab RST (CK10743 &1SP)	67	67	66	63	60	59	59	53	47
			Crew Cab LT Trail Boss (CK10543 &2LT)	66	66	66	63	60	59	59	53	47
			Crew Cab LT Trail Boss (CK10743 &2LT)	66	66	66	63	60	59	59	53	47
			Crew Cab LTZ w/1LZ (CK10543 &1LZ)	68	68	67	64	61	60	59	53	48
			Crew Cab LTZ w/1LZ (CK10743 &1LZ)	68	68	67	64	61	60	59	53	48
			Crew Cab High Country (CK10543 &3LZ)	65	65	64	61	58	57	57	51	45
			Crew Cab High Country (CK10743 &3LZ)	65	65	64	61	58	57	57	51	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET	TRUCKS	SILVERADO 2500HD 2WD									
			Reg Cab Work Truck (CC20903 &1WT)	62	62	62	60	58	57	57	51	44
			Reg Cab LT (CC20903 &1LT)	57	57	57	55	54	54	53	48	41
			Double Cab Work Truck (CC20753 &1WT)	62	62	62	60	58	57	57	51	44
			Double Cab Work Truck (CC20953 &1WT)	62	62	62	60	58	57	57	51	44
			Double Cab Custom (CC20753 &1CX)	60	60	60	58	56	56	55	50	43
			Double Cab Custom (CC20953 &1CX)	60	60	60	58	56	56	55	50	43
			Double Cab LT (CC20753 &1LT)	58	58	58	56	54	54	53	48	41
			Double Cab LT (CC20953 &1LT)	58	58	58	56	54	54	53	48	41
			Double Cab LTZ (CC20753 &1LZ)	62	62	62	59	56	55	55	49	42
			Double Cab LTZ (CC20953 &1LZ)	62	62	62	59	56	55	55	49	42
			Crew Cab Work Truck (CC20743 &1WT)	70	70	70	67	65	64	63	57	49
			Crew Cab Work Truck (CC20943 &1WT)	70	70	70	67	65	64	63	57	49
			Crew Cab Custom (CC20743 &1CX)	68	68	68	65	63	62	62	56	48
			Crew Cab Custom (CC20943 &1CX)	68	68	68	65	63	62	62	56	48
			Crew Cab LT (CC20743 &1LT)	63	63	63	60	57	56	56	50	43
			Crew Cab LT (CC20943 &1LT)	63	63	63	60	57	56	56	50	43
			Crew Cab LTZ (CC20743 &1LZ)	68	68	68	65	62	61	60	54	46
			Crew Cab LTZ (CC20943 &1LZ)	68	68	68	65	62	61	60	54	46
			SILVERADO 2500HD 4WD									
			Reg Cab Work Truck (CK20903 &1WT)	72	72	72	69	67	66	65	58	50
			Reg Cab LT (CK20903 &1LT)	66	66	66	63	61	60	60	54	46
			Double Cab Work Truck (CK20753 &1WT)	71	71	71	68	65	64	63	57	49
			Double Cab Work Truck (CK20953 &1WT)	71	71	71	68	65	64	63	57	49
			Double Cab Custom (CK20753 &1CX)	69	69	69	66	64	63	62	56	48
			Double Cab Custom (CK20953 &1CX)	69	69	69	66	64	63	62	56	48
			Double Cab LT (CK20753 &1LT)	66	66	66	63	61	60	59	53	46
			Double Cab LT (CK20953 &1LT)	66	66	66	63	61	60	59	53	46
			Double Cab LTZ (CK20753 &1LZ)	68	68	67	64	61	60	60	54	46
			Double Cab LTZ (CK20953 &1LZ)	68	68	67	64	61	60	60	54	46
			Crew Cab Work Truck (CK20743 &1WT)	79	79	78	75	72	71	70	63	54
			Crew Cab Work Truck (CK20943 &1WT)	79	79	78	75	72	71	70	63	54
			Crew Cab Custom (CK20743 &1CX)	76	76	76	73	70	69	68	61	52
			Crew Cab Custom (CK20943 &1CX)	76	76	76	73	70	69	68	61	52
			Crew Cab LT (CK20743 &1LT)	69	69	69	66	63	62	61	55	47
			Crew Cab LT (CK20943 &1LT)	69	69	69	66	63	62	61	55	47
			Crew Cab LTZ (CK20743 &1LZ)	70	70	69	66	63	62	61	55	47
			Crew Cab LTZ (CK20943 &1LZ)	70	70	69	66	63	62	61	55	47
			Crew Cab High Country (CK20743 &3LZ)	71	71	70	67	64	63	62	56	48
			Crew Cab High Country (CK20943 &3LZ)	71	71	70	67	64	63	62	56	48

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET	TRUCKS	SILVERADO 3500HD 2WD									
			Reg Cab Work Truck (CC30903 &1WT)	66	66	66	63	61	60	60	54	46
			Reg Cab LT (CC30903 &1LT)	62	62	62	59	57	56	56	50	43
			Double Cab Work Truck (CC30953 &1WT)	70	70	70	67	65	64	63	57	49
			Double Cab LT (CC30953 &1LT)	66	66	66	63	61	60	59	53	46
			Crew Cab Work Truck (CC30743 &1WT)	78	78	78	75	72	71	70	63	54
			Crew Cab Work Truck (CC30943 &1WT)	78	78	78	75	72	71	70	63	54
			Crew Cab LT (CC30743 &1LT)	68	68	68	65	62	61	61	55	47
			Crew Cab LT (CC30943 &1LT)	68	68	68	65	62	61	61	55	47
			Crew Cab LTZ (CC30743 &1LZ)	71	71	71	68	65	64	63	56	48
			Crew Cab LTZ (CC30943 &1LZ)	71	71	71	68	65	64	63	56	48
			SILVERADO 3500HD 4WD									
			Reg Cab Work Truck (CK30903 &1WT)	74	74	74	71	68	67	66	59	51
			Reg Cab LT (CK30903 &1LT)	69	69	69	66	63	62	62	56	47
			Double Cab Work Truck (CK30953 &1WT)	78	78	78	75	72	71	70	63	54
			Double Cab LT (CK30953 &1LT)	73	73	73	70	67	66	65	59	50
			Crew Cab Work Truck (CK30743 &1WT)	86	86	85	82	79	78	76	69	58
			Crew Cab Work Truck (CK30943 &1WT)	86	86	85	82	79	78	76	69	58
			Crew Cab LT (CK30743 &1LT)	74	74	73	70	67	66	65	59	50
			Crew Cab LT (CK30943 &1LT)	74	74	73	70	67	66	65	59	50
			Crew Cab LTZ (CK30743 &1LZ)	76	76	75	72	68	67	66	60	51
			Crew Cab LTZ (CK30943 &1LZ)	76	76	75	72	68	67	66	60	51
			Crew Cab High Country (CK30743 &3LZ)	77	77	76	73	69	68	67	60	51
			Crew Cab High Country (CK30943 &3LZ)	77	77	76	73	69	68	67	60	51
			SUBURBAN 2WD									
			4dr Wgn LS (CC15906 &1LS)	68	68	67	63	58	56	55	47	39
			4dr Wgn LT (CC15906 &1LT)	66	66	65	61	56	55	53	46	38
			4dr Wgn Premier (CC15906 &1LZ)	59	59	58	55	51	50	49	42	35
			SUBURBAN 4WD									
			4dr Wgn LS (CK15906 &1LS)	69	69	68	64	59	57	56	48	40
			4dr Wgn LT (CK15906 &1LT)	65	65	64	60	56	55	53	46	39
			4dr Wgn Premier (CK15906 &1LZ)	59	59	58	55	51	50	49	42	35
			TAHOE 2WD									
			4dr Wgn LS (CC15706 &1LS)	63	63	63	60	57	56	54	47	38
			4dr Wgn LT (CC15706 &1LT)	65	65	65	62	59	58	56	49	40
			4dr Wgn Premier (CC15706 &1LZ)	64	64	63	60	57	56	55	48	39
			TAHOE 4WD									
			4dr Wgn LS (CK15706 &1LS)	64	64	64	61	58	57	55	48	39
			4dr Wgn LT (CK15706 &1LT)	65	65	65	62	59	58	56	49	40
			4dr Wgn Premier (CK15706 &1LZ)	63	63	63	60	57	56	54	47	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHEVROLET	TRUCKS	TRAVERSE 2WD									
			4dr Wgn L (1NG56 &1L0)	76	76	75	71	66	63	61	51	43
			4dr Wgn LS (1NB56 &1LS)	70	70	69	65	61	59	57	48	40
			4dr Wgn 1FL (1NB56 &1FL)	71	71	70	66	62	60	57	48	41
			4dr Wgn 2FL (1NC56 &2FL)	69	69	68	64	60	58	56	47	40
			4dr Wgn LT Cloth (1NC56 &1LT)	68	68	67	63	59	57	55	47	40
			4dr Wgn LT Leather (1NC56 &3LT)	66	66	65	61	57	55	54	46	39
			4dr Wgn RS (1NC56 &2LT)	65	65	64	61	57	55	53	45	38
			4dr Wgn Premier (1NE56 &1LZ)	64	64	63	59	55	53	52	44	38
			4dr Wgn High Country (1NE56 &2LZ)	63	63	62	59	55	53	52	44	37
		TRAVERSE AWD										
			4dr Wgn LS (1NV56 &1LS)	71	71	70	66	62	60	57	48	41
			4dr Wgn 1FL (1NV56 &1FL)	72	72	71	67	62	60	58	49	41
			4dr Wgn 2FL (1NW56 &2FL)	70	70	69	65	61	59	57	48	41
			4dr Wgn LT Cloth (1NW56 &1LT)	69	69	68	64	60	58	56	48	40
			4dr Wgn LT Leather (1NW56 &3LT)	67	67	66	62	58	56	54	46	39
			4dr Wgn RS (1NW56 &2LT)	66	66	65	61	57	55	54	46	39
			4dr Wgn Premier (1NX56 &1LZ)	64	64	63	60	56	54	53	45	38
			4dr Wgn High Country (1NX56 &2LZ)	63	63	62	59	55	54	52	45	38
		TRAX 2WD										
			4dr Wgn LS (1JU76 &1LS)	50	50	50	47	44	43	43	37	31
			4dr Wgn LT (1JV76 &1LT)	50	50	50	47	44	43	43	37	31
			4dr Wgn Premier (1JW76 &1LZ)	51	51	51	48	45	44	44	38	32
		TRAX AWD										
			4dr Wgn LS (1JR76 &1LS)	55	55	55	52	49	48	47	41	34
			4dr Wgn LT (1JS76 &1LT)	55	55	55	52	49	48	47	41	35
			4dr Wgn Premier (1JT76 &1LZ)	54	54	53	50	47	46	46	40	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	GMC TRUCKS											
		ACADIA 2WD										
			4dr Wgn SL (TNH26 &1SV)	69	69	68	65	62	60	58	50	44
			4dr Wgn SLE (TNB26 &3SA)	60	60	60	57	54	53	51	44	39
			4dr Wgn SLT (TND26 &4SA)	60	60	59	56	53	52	51	44	39
			4dr Wgn Denali (TNF26 &5SA)	62	62	61	58	55	54	53	46	40
		ACADIA AWD										
			4dr Wgn SLE (TNJ26 &3SA)	64	64	63	60	57	56	54	47	41
			4dr Wgn SLT (TNL26 &4SA)	61	61	61	58	55	54	53	46	40
			4dr Wgn AT4 (TNC26 &4SB)	62	62	61	58	55	54	53	46	40
			4dr Wgn Denali (TNN26 &5SA)	64	64	63	60	57	56	55	48	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	GMC TRUCKS	CANYON 2WD										
			Ext Cab SL (T2M53 &2SA&CHL CH9)	70	70	71	69	68	67	67	61	53
			Ext Cab Work Truck (T2M53 &2VL&CHL CH9)	62	62	63	61	60	60	59	54	47
			Ext Cab Work Truck (T2M53 &4VL&CHL CH9)	62	62	63	61	60	60	59	54	47
			Ext Cab SLE (T2N53 &2LE&CHL CH9)	61	61	61	59	58	58	57	52	45
			Ext Cab SLE (T2N53 &4LE&CHL CH9)	61	61	61	59	58	58	57	52	45
			Crew Cab Work Truck (T2M43 &2VL&C8S CHN)	69	69	69	67	65	65	64	59	50
			Crew Cab Work Truck (T2M43 &4VL&C8S CHN)	69	69	69	67	65	65	64	59	50
			Crew Cab Work Truck (T2T43 &2VL&CHN)	69	69	69	67	65	65	64	59	50
			Crew Cab SLE (T2N43 &2LE&C8S CHN)	65	65	65	63	61	61	60	55	47
			Crew Cab SLE (T2N43 &4LE&C8S CHN)	65	65	65	63	61	61	60	55	47
			Crew Cab SLE (T2U43 &2LE&CHN)	65	65	65	63	61	61	60	55	47
			Crew Cab SLE (T2U43 &4LE&CHN)	65	65	65	63	61	61	60	55	47
			Crew Cab SLT (T2P43 &2LT&C8S CHN)	65	65	65	63	61	60	60	54	47
			Crew Cab SLT (T2P43 &4LT&C8S CHN)	65	65	65	63	61	60	60	54	47
			Crew Cab SLT (T2V43 &2LT&CHN)	65	65	65	63	61	60	60	54	47
			Crew Cab SLT (T2V43 &4LT&CHN)	65	65	65	63	61	60	60	54	47
			Crew Cab Denali (T2P43 &2SD&C5J&LWN)	72	72	72	69	67	66	65	59	51
			Crew Cab Denali (T2P43 &2SD&CHN CH9)	72	72	72	69	67	66	65	59	51
			Crew Cab Denali (T2P43 &4SD&C5J&LWN)	72	72	72	69	67	66	65	59	51
			Crew Cab Denali (T2P43 &4SD&CHN CH9)	72	72	72	69	67	66	65	59	51
			Crew Cab Denali (T2V43 &2SD&C5J&LWN)	72	72	72	69	67	66	65	59	51
			Crew Cab Denali (T2V43 &2SD&CHN CH9)	72	72	72	69	67	66	65	59	51
			Crew Cab Denali (T2V43 &4SD&C5J&LWN)	72	72	72	69	67	66	65	59	51
			Crew Cab Denali (T2V43 &4SD&CHN CH9)	72	72	72	69	67	66	65	59	51
		CANYON AWD										
			Ext Cab Work Truck (T2M53 &2VL&C5G C4F)	68	68	68	66	64	64	63	58	49
			Ext Cab Work Truck (T2M53 &4VL&C5G C4F)	68	68	68	66	64	64	63	58	49
			Ext Cab SLE (T2N53 &2LE&C5G C4F)	65	65	65	63	61	61	60	55	47
			Ext Cab All Terrain (T2N53 &4SB&C5G C4F)	65	65	65	63	61	60	60	54	47
			Crew Cab SLE (T2N43 &2LE&C5J)	68	68	68	65	63	62	62	56	48
			Crew Cab SLE (T2N43 &4LE&C5J Q4B)	68	68	68	65	63	62	62	56	48
			Crew Cab SLE (T2U43 &2LE&C5J)	68	68	68	65	63	62	62	56	48
			Crew Cab SLE (T2U43 &4LE&C5J)	68	68	68	65	63	62	62	56	48
			Crew Cab All Terrain (T2N43 &4SB&C5J Q4B)	68	68	68	66	64	63	63	57	49
			Crew Cab All Terrain w/ Leather (T2P43 &4SB&C5J Q4B)	68	68	68	65	63	62	62	56	48
			Crew Cab SLT (T2P43 &2LT&C5J)	67	67	67	64	62	61	61	55	48
			Crew Cab SLT (T2P43 &4LT&C5J Q4B)	67	67	67	64	62	61	61	55	48
			Crew Cab SLT (T2V43 &2LT&C5J)	67	67	67	64	62	61	61	55	48
			Crew Cab SLT (T2V43 &4LT&C5J Q4B)	67	67	67	64	62	61	61	55	48
			Crew Cab Denali (T2P43 &2SD&C5J&LGZ)	74	74	74	71	68	67	66	60	52
			Crew Cab Denali (T2P43 &2SD&Q4B C4F)	74	74	74	71	68	67	66	60	52
			Crew Cab Denali (T2P43 &4SD&C5J&LGZ)	74	74	74	71	68	67	66	60	52
			Crew Cab Denali (T2P43 &4SD&Q4B C4F)	74	74	74	71	68	67	66	60	52
			Crew Cab Denali (T2V43 &2SD&C5J&LGZ)	74	74	74	71	68	67	66	60	52
			Crew Cab Denali (T2V43 &2SD&Q4B C4F)	74	74	74	71	68	67	66	60	52
			Crew Cab Denali (T2V43 &4SD&C5J&LGZ)	74	74	74	71	68	67	66	60	52
			Crew Cab Denali (T2V43 &4SD&Q4B C4F)	74	74	74	71	68	67	66	60	52
		SAVANA CARGO VAN										
			3dr Van 2500 135wb (TG23405 &1WT)	53	53	52	48	43	42	42	36	29
			3dr Van 2500 155wb (TG23705 &1WT)	54	54	53	49	44	43	43	37	30
			3dr Van 3500 135wb (TG33405 &1WT)	49	49	48	44	40	39	39	33	27
			3dr Van 3500 155wb (TG33705 &1WT)	52	52	51	47	43	42	41	35	29
			deduct with Conversion	4	4	4	4	4	4	4	4	4

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	GMC TRUCKS	SAVANA PASSENGER										
			3dr Van 2500 LS (TG23406 &1LS)	51	51	50	46	41	40	40	34	28
			3dr Van 2500 LT (TG23406 &1LT)	50	50	49	45	41	40	40	34	28
			3dr Van 3500 135wb LS (TG33406 &1LS)	50	50	49	45	41	40	40	34	28
			3dr Van 3500 135wb LT (TG33406 &1LT)	49	49	48	44	40	39	39	33	27
			3dr Van 3500 155wb LS (TG33706 &1LS)	52	52	51	47	43	42	42	36	30
			3dr Van 3500 155wb LT (TG33706 &1LT)	51	51	50	46	42	41	41	35	29
			deduct with Conversion	4	4	4	4	4	4	4	4	4
		SIERRA 1500 2WD										
			Reg Cab (TC10903 &1SA)	64	64	64	61	59	59	59	55	49
			Double Cab (TC10753 &1SA)	65	65	65	62	60	60	60	55	49
			Double Cab SLE (TC10753 &3SA)	64	64	64	61	58	58	58	54	47
			Double Cab Elevation (TC10753 &3SB)	64	64	64	61	59	59	59	54	47
			Double Cab SLT (TC10753 &4SA)	64	64	64	61	58	58	58	53	47
			Crew Cab (TC10543 &1SA)	68	68	68	65	62	62	62	57	50
			Crew Cab (TC10743 &1SA)	68	68	68	65	62	62	62	57	50
			Crew Cab SLE (TC10543 &3SA)	66	66	66	63	60	60	60	55	48
			Crew Cab SLE (TC10743 &3SA)	66	66	66	63	60	60	60	55	48
			Crew Cab Elevation (TC10543 &3SB)	65	65	65	62	59	59	59	54	47
			Crew Cab Elevation (TC10743 &3SB)	65	65	65	62	59	59	59	54	47
			Crew Cab SLT (TC10543 &4SA)	66	66	65	62	59	59	59	54	47
			Crew Cab SLT (TC10743 &4SA)	66	66	65	62	59	59	59	54	47
		SIERRA 1500 4WD										
			Reg Cab (TK10903 &1SA)	62	62	62	59	57	57	57	53	47
			Double Cab (TK10753 &1SA)	65	65	65	62	59	59	59	55	48
			Double Cab SLE (TK10753 &3SA)	64	64	64	61	58	58	58	53	46
			Double Cab Elevation (TK10753 &3SB)	63	63	63	60	57	57	57	53	46
			Double Cab SLT (TK10753 &4SA)	64	64	64	61	58	58	58	53	46
			Double Cab AT4 (TK10753 &4SB)	65	65	65	62	59	59	59	54	47
			Crew Cab (TK10543 &1SA)	68	68	68	65	62	62	62	57	50
			Crew Cab (TK10743 &1SA)	68	68	68	65	62	62	62	57	50
			Crew Cab SLE (TK10543 &3SA)	65	65	65	62	59	59	59	54	47
			Crew Cab SLE (TK10743 &3SA)	65	65	65	62	59	59	59	54	47
			Crew Cab Elevation (TK10543 &3SB)	64	64	64	61	58	58	58	53	46
			Crew Cab Elevation (TK10743 &3SB)	64	64	64	61	58	58	58	53	46
			Crew Cab SLT (TK10543 &4SA)	65	65	65	62	59	59	58	53	46
			Crew Cab SLT (TK10743 &4SA)	65	65	65	62	59	59	58	53	46
			Crew Cab AT4 (TK10543 &4SB)	65	65	65	62	59	59	58	53	46
			Crew Cab AT4 (TK10743 &4SB)	65	65	65	62	59	59	58	53	46
		SIERRA 1500 DENALI 2WD										
			Crew Cab (TC10543 &5SA)	70	70	69	66	63	63	62	57	50
			Crew Cab (TC10743 &5SA)	70	70	69	66	63	63	62	57	50
		SIERRA 1500 DENALI 4WD										
			Crew Cab (TK10543 &5SA)	68	68	67	64	61	61	60	55	48
			Crew Cab (TK10743 &5SA)	68	68	67	64	61	61	60	55	48

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 GMC TRUCKS		SIERRA 2500HD 2WD										
			Reg Cab Work Truck (TC20903 &1SA)	64	64	65	63	62	62	62	58	53
			Reg Cab SLE (TC20903 &3SA)	59	59	60	58	57	57	58	54	49
			Double Cab Work Truck (TC20753 &1SA)	70	70	70	68	67	67	67	63	57
			Double Cab Work Truck (TC20953 &1SA)	70	70	70	68	67	67	67	63	57
			Double Cab SLE (TC20753 &3SA)	64	64	65	63	62	62	62	57	52
			Double Cab SLE (TC20953 &3SA)	64	64	65	63	62	62	62	57	52
			Double Cab SLT (TC20753 &4SA)	58	58	58	56	54	54	54	50	44
			Double Cab SLT (TC20953 &4SA)	58	58	58	56	54	54	54	50	44
			Crew Cab Work Truck (TC20743 &1SA)	77	77	77	75	74	74	73	68	61
			Crew Cab Work Truck (TC20943 &1SA)	77	77	77	75	74	74	73	68	61
			Crew Cab SLE (TC20743 &3SA)	71	71	71	69	67	67	67	62	55
			Crew Cab SLE (TC20943 &3SA)	71	71	71	69	67	67	67	62	55
			Crew Cab SLT (TC20743 &4SA)	62	62	62	60	58	58	58	53	47
			Crew Cab SLT (TC20943 &4SA)	62	62	62	60	58	58	58	53	47
		SIERRA 2500HD 4WD										
			Reg Cab Work Truck (TK20903 &1SA)	70	70	71	69	68	68	68	63	57
			Reg Cab SLE (TK20903 &3SA)	65	65	65	63	62	62	62	58	52
			Double Cab Work Truck (TK20753 &1SA)	76	76	76	74	73	73	72	67	60
			Double Cab Work Truck (TK20953 &1SA)	76	76	76	74	73	73	72	67	60
			Double Cab SLE (TK20753 &3SA)	70	70	70	68	67	67	66	61	55
			Double Cab SLE (TK20953 &3SA)	70	70	70	68	67	67	66	61	55
			Double Cab SLT (TK20753 &4SA)	63	63	63	61	59	59	59	54	48
			Double Cab SLT (TK20953 &4SA)	63	63	63	61	59	59	59	54	48
			Crew Cab Work Truck (TK20743 &1SA)	83	83	83	81	79	78	78	72	64
			Crew Cab Work Truck (TK20943 &1SA)	83	83	83	81	79	78	78	72	64
			Crew Cab SLE (TK20743 &3SA)	75	75	75	73	71	71	70	65	58
			Crew Cab SLE (TK20943 &3SA)	75	75	75	73	71	71	70	65	58
			Crew Cab SLT (TK20743 &4SA)	67	67	67	65	63	63	62	57	50
			Crew Cab SLT (TK20943 &4SA)	67	67	67	65	63	63	62	57	50
			Crew Cab AT4 (TK20743 &4SB)	67	67	67	65	63	63	62	57	50
			Crew Cab AT4 (TK20943 &4SB)	67	67	67	65	63	63	62	57	50
		SIERRA 2500HD DENALI 4WD										
			Crew Cab (TK20743 &5SA)	75	75	75	72	69	68	68	62	54
			Crew Cab (TK20943 &5SA)	75	75	75	72	69	68	68	62	54

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	GMC TRUCKS	SIERRA 3500HD 2WD										
			Reg Cab Work Truck (TC30903 &1SA)	68	68	69	67	66	66	66	62	56
			Reg Cab SLE (TC30903 &3SA)	63	63	64	62	61	61	61	57	51
			Double Cab Work Truck (TC30953 &1SA)	74	74	74	72	71	71	71	66	59
			Double Cab SLE (TC30953 &3SA)	68	68	68	66	65	65	65	60	54
			Crew Cab Work Truck (TC30743 &1SA)	82	82	82	80	78	77	77	71	63
			Crew Cab Work Truck (TC30943 &1SA)	82	82	82	80	78	77	77	71	63
			Crew Cab SLE (TC30743 &3SA)	74	74	74	72	70	70	69	64	57
			Crew Cab SLE (TC30943 &3SA)	74	74	74	72	70	70	69	64	57
			Crew Cab SLT (TC30743 &4SA)	64	64	64	62	60	60	59	54	48
			Crew Cab SLT (TC30943 &4SA)	64	64	64	62	60	60	59	54	48
		SIERRA 3500HD 4WD										
			Reg Cab Work Truck (TK30903 &1SA)	74	74	74	72	71	71	71	66	59
			Reg Cab SLE (TK30903 &3SA)	69	69	69	67	66	66	66	61	54
			Double Cab Work Truck (TK30953 &1SA)	80	80	80	78	76	76	75	70	62
			Double Cab SLE (TK30953 &3SA)	73	73	73	71	69	69	68	63	56
			Crew Cab Work Truck (TK30743 &1SA)	87	87	87	84	82	81	80	74	66
			Crew Cab Work Truck (TK30943 &1SA)	87	87	87	84	82	81	80	74	66
			Crew Cab SLE (TK30743 &3SA)	79	79	79	76	74	74	73	68	60
			Crew Cab SLE (TK30943 &3SA)	79	79	79	76	74	74	73	68	60
			Crew Cab SLT (TK30743 &4SA)	68	68	68	65	63	63	62	57	51
			Crew Cab SLT (TK30943 &4SA)	68	68	68	65	63	63	62	57	51
			Crew Cab AT4 (TK30743 &4SB)	70	70	70	67	65	64	64	58	51
			Crew Cab AT4 (TK30943 &4SB)	70	70	70	67	65	64	64	58	51
		SIERRA 3500HD DENALI 4WD										
			Crew Cab (TK30743 &5SA)	76	76	76	73	70	69	69	63	55
			Crew Cab (TK30943 &5SA)	76	76	76	73	70	69	69	63	55
		TERRAIN 2WD										
			4dr Wgn SL (TXL26 &2SA)	55	55	55	52	49	48	46	39	32
			4dr Wgn SLE (TXL26 &3SA)	50	50	50	47	45	44	43	37	30
			4dr Wgn SLT (TXM26 &4SA)	52	52	52	49	46	45	44	38	31
		TERRAIN AWD										
			4dr Wgn Denali (TXN26 &5SA)	55	55	55	52	49	48	47	41	34
			4dr Wgn SLE (TXB26 &3SA)	52	52	52	49	46	45	44	38	31
			4dr Wgn SLT (TXC26 &4SA)	53	53	53	50	47	46	45	39	32
			4dr Wgn Denali (TXD26 &5SA)	57	57	56	53	50	49	48	42	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	GMC TRUCKS	YUKON 2WD	4dr Wgn SLE (TC15706 &3SA)	67	67	66	63	60	58	57	49	40
			4dr Wgn SLT Standard Edition (TC15706 &4S1)	65	65	64	61	58	57	55	48	39
			4dr Wgn SLT (TC15706 &4SA)	61	61	61	58	55	54	52	45	37
			4dr Wgn Denali (TC15706 &5SA)	67	67	66	63	60	59	57	50	41
		YUKON 4WD	4dr Wgn SLE (TK15706 &3SA)	67	67	66	63	60	59	57	50	41
			4dr Wgn SLT Standard Edition (TK15706 &4S1)	66	66	65	62	59	58	56	49	40
			4dr Wgn SLT (TK15706 &4SA)	62	62	62	59	56	55	53	46	38
			4dr Wgn Denali (TK15706 &5SA)	67	67	66	63	60	59	57	50	41
		YUKON XL 2WD	4dr Wgn SLE (TC15906 &3SA)	62	62	62	60	58	57	55	48	39
			4dr Wgn SLT Standard Edition (TC15906 &4S1)	60	60	60	58	56	55	53	46	38
			4dr Wgn SLT (TC15906 &4SA)	58	58	58	56	54	53	52	45	37
			4dr Wgn Denali (TC15906 &5SA)	63	63	63	60	58	57	56	49	40
		YUKON XL 4WD	4dr Wgn SLE (TK15906 &3SA)	63	63	63	61	59	58	56	49	39
			4dr Wgn SLT Standard Edition (TK15906 &4S1)	63	63	63	60	58	57	55	48	39
			4dr Wgn SLT (TK15906 &4SA)	58	58	58	56	54	53	52	45	37
			4dr Wgn Denali (TK15906 &5SA)	64	64	64	61	59	58	56	49	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	BUICK											
		ENCLAVE 2WD										
			4dr Wgn Preferred (4NF56 &1SD)	66	66	65	62	58	56	54	46	39
			4dr Wgn Essence (4NB56 &1SL)	68	68	67	63	59	57	56	48	41
			4dr Wgn Premium (4NC56 &1SN)	62	62	61	58	54	53	51	44	38
			4dr Wgn Avenir (4ND56 &1SP)	62	62	61	58	54	53	52	45	38
		ENCLAVE AWD										
			4dr Wgn Essence (4NH56 &1SL)	69	69	68	64	60	58	57	49	41
			4dr Wgn Premium (4NJ56 &1SN)	62	62	61	58	55	54	52	45	38
			4dr Wgn Avenir (4NK56 &1SP)	63	63	62	59	55	54	52	45	38
		ENCORE 2WD										
			4dr Wgn (4JU76 &1SV)	59	59	58	54	50	49	49	43	35
			4dr Wgn Preferred (4JU76 &1SB)	56	56	55	52	48	47	47	41	33
		ENCORE AWD										
			4dr Wgn Preferred (4JM76 &1SB)	61	61	60	56	52	51	50	44	36
		ENCORE GX 2WD										
			4dr Wgn Preferred (4TR06 &1SB)	67	67	65	61	56	55	53	46	37
			4dr Wgn Select (4TS06 &1SD)	67	67	65	61	56	55	54	47	37
			4dr Wgn Essence (4TT06 &1SL)	64	64	63	59	54	53	52	45	36
		ENCORE GX AWD										
			4dr Wgn Preferred (4TV06 &1SB)	69	69	67	63	57	56	55	48	38
			4dr Wgn Select (4TY06 &1SD)	69	69	67	63	58	57	55	48	39
			4dr Wgn Essence (4TZ06 &1SL)	66	66	65	61	56	55	53	46	38

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CADILLAC											
		CT4										
			4dr Sdn Luxury (6DB69 &1SB)	62	62	61	58	54	53	51	44	37
			4dr Sdn Premium Luxury (6DC69 &1SD)	58	58	57	54	51	50	48	41	35
			4dr Sdn Sport (6DD69 &1SE)	57	57	56	53	50	49	48	41	35
			4dr Sdn V-Series (6DE69 &1SF)	61	61	60	57	53	52	51	44	37
		CT5										
			4dr Sdn Luxury (6DB79 &1SB)	63	63	62	58	54	53	51	44	36
			4dr Sdn Premium Luxury (6DC79 &1SD)	59	59	58	55	51	50	48	41	34
			4dr Sdn Sport (6DD79 &1SE)	59	59	58	55	51	50	49	42	35
			4dr Sdn V-Series (6DE79 &1SF)	60	60	59	56	52	51	50	43	36
		ESCALADE 2WD										
			4dr Wgn Luxury (6C10706 &1SA)	80	80	78	73	67	65	63	55	45
			4dr Wgn Premium Luxury (6C10706 &1SB)	72	72	70	66	60	59	57	50	41
			4dr Wgn Sport (6C10706 &1SC)	72	72	70	66	60	59	57	50	42
			4dr Wgn Premium Luxury Platinum (6C10706 &1SG)	69	69	67	63	58	57	56	49	40
			4dr Wgn Sport Platinum (6C10706 &1SH)	69	69	67	63	58	57	56	49	41
			4dr Wgn ESV Luxury (6C10906 &1SA)	77	77	75	70	64	63	61	54	44
			4dr Wgn ESV Premium Luxury (6C10906 &1SB)	70	70	68	64	58	57	56	49	40
			4dr Wgn ESV Sport (6C10906 &1SC)	70	70	68	64	59	58	56	49	41
			4dr Wgn ESV Premium Luxury Platinum (6C10906 &1SG)	68	68	66	62	57	56	55	48	40
			4dr Wgn ESV Sport Platinum (6C10906 &1SH)	68	68	66	62	57	56	55	48	40
		ESCALADE AWD										
			4dr Wgn Luxury (6K10706 &1SA)	79	79	77	72	66	64	63	55	45
			4dr Wgn Premium Luxury (6K10706 &1SB)	71	71	69	65	60	59	57	50	41
			4dr Wgn Sport (6K10706 &1SC)	72	72	70	66	60	59	57	50	42
			4dr Wgn Premium Luxury Platinum (6K10706 &1SG)	69	69	67	63	58	57	56	49	41
			4dr Wgn Sport Platinum (6K10706 &1SH)	69	69	67	63	58	57	56	49	41
			4dr Wgn ESV Luxury (6K10906 &1SA)	77	77	75	70	64	63	61	54	44
			4dr Wgn ESV Premium Luxury (6K10906 &1SB)	69	69	67	63	58	57	56	49	40
			4dr Wgn ESV Sport (6K10906 &1SC)	70	70	68	64	59	58	56	49	41
			4dr Wgn ESV Premium Luxury Platinum (6K10906 &1SG)	68	68	66	62	57	56	55	48	40
			4dr Wgn ESV Sport Platinum (6K10906 &1SH)	68	68	66	62	57	56	55	48	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CADILLAC	XT4 2WD	4dr Wgn Luxury (6ZB26 &1SB)	62	62	61	57	53	52	51	45	35
			4dr Wgn Premium Luxury (6ZC26 &1SD)	60	60	59	55	51	50	49	43	35
		XT4 AWD	4dr Wgn Sport (6ZE26 &1SF)	58	58	57	54	50	49	48	42	34
			4dr Wgn Luxury (6ZB26 &1SB)	63	63	62	58	54	53	52	45	36
			4dr Wgn Premium Luxury (6ZC26 &1SD)	61	61	60	56	52	51	50	44	35
		XT5 2WD	4dr Wgn Sport (6ZE26 &1SF)	59	59	58	55	51	50	49	43	35
			4dr Wgn Luxury (6NF26 &1SA)	56	56	56	53	50	49	48	41	32
		XT5 AWD	4dr Wgn Premium Luxury (6NH26 &1SC)	55	55	55	52	49	48	47	41	32
			4dr Wgn Luxury (6NF26 &1SB)	57	57	57	54	51	50	49	43	33
			4dr Wgn Premium Luxury (6NH26 &1SD)	56	56	56	53	50	49	48	42	33
		XT6 2WD	4dr Wgn Sport (6NJ26 &1SF)	59	59	58	55	52	51	50	44	35
			4dr Wgn Luxury (6NV26 &1SA)	68	68	66	62	57	56	55	48	37
		XT6 AWD	4dr Wgn Premium Luxury (6NW26 &1SC)	65	65	64	60	55	54	53	46	36
			4dr Wgn Luxury (6NV26 &1SB)	70	70	68	64	59	58	56	49	38
			4dr Wgn Premium Luxury (6NW26 &1SD)	67	67	66	62	57	56	55	48	37
			4dr Wgn Sport (6NX26 &1SF)	66	66	65	61	56	55	54	47	37

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET											
		CAMARO										
			2dr Cpe LS (1AG37 &1LS)	69	69	68	64	59	58	56	49	43
			2dr Cpe 1LT (1AG37 &1LT)	69	69	68	64	59	58	57	50	43
			2dr Conv 1LT (1AG67 &1LT)	61	61	60	57	53	52	51	45	39
			2dr Cpe 2LT (1AH37 &2LT)	67	67	66	62	57	56	55	48	42
			2dr Conv 2LT (1AH67 &2LT)	61	61	60	56	52	51	50	44	38
			2dr Cpe 3LT (1AH37 &3LT)	65	65	64	60	56	55	54	48	41
			2dr Conv 3LT (1AH67 &3LT)	61	61	60	57	53	52	51	45	39
			2dr Cpe LT1 (1AJ37 &1LZ)	74	74	73	69	64	63	61	54	46
			2dr Conv LT1 (1AJ67 &1LZ)	67	67	66	62	58	57	56	49	43
			2dr Cpe 1SS (1AJ37 &1SS)	68	68	67	63	59	58	57	50	43
			2dr Conv 1SS (1AJ67 &1SS)	64	64	63	60	56	55	54	47	41
			2dr Cpe 2SS (1AK37 &2SS)	66	66	65	62	58	57	56	49	42
			2dr Conv 2SS (1AK67 &2SS)	64	64	63	59	55	54	53	47	40
			2dr Cpe ZL1 (1AL37 &1SE)	68	68	67	63	59	58	57	51	44
			2dr Conv ZL1 (1AL67 &1SE)	65	65	64	60	56	55	54	48	41
		MALIBU										
			4dr Sdn L (1ZB69 &1VL)	60	60	60	57	54	52	51	43	32
			4dr Sdn 1FL (1ZC69 &1FL)	58	58	58	55	52	50	49	41	31
			4dr Sdn LS (1ZC69 &1LS)	58	58	58	55	52	50	49	41	31
			4dr Sdn RS (1ZS69 &1SP)	60	60	59	56	53	52	50	43	33
			4dr Sdn 1LT (1ZD69 &1LT)	55	55	55	52	49	48	47	40	30
			4dr Sdn Premier (1ZF69 &2LZ)	58	58	57	54	51	50	49	42	34
		SPARK										
			5dr HB LS MT (1DR48 &1SA)	44	44	42	38	32	32	32	28	22
			5dr HB LS AT (1DR48 &1SB)	47	47	45	41	35	35	35	31	24
			5dr HB 1LT MT (1DS48 &1SC)	47	47	45	41	36	36	36	31	25
			5dr HB 1LT AT (1DS48 &1SD)	50	50	48	44	39	39	39	34	27
			5dr HB 2LT MT (1DT48 &1SE)	48	48	46	42	37	37	37	32	26
			5dr HB 2LT AT (1DT48 &1SF)	50	50	49	45	40	40	40	35	28
			5dr HB ACTIV MT (1DQ48 &1SG)	49	49	47	43	38	38	38	33	26
			5dr HB ACTIV AT (1DQ48 &1SH)	51	51	49	45	40	40	40	35	28

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET TRUCKS											
		BLAZER 2WD										
			4dr Wgn L (1NH26 &1L0)	78	78	77	73	68	66	64	55	44
			4dr Wgn 1LT (1NK26 &1LT)	70	70	69	65	61	59	58	50	40
			4dr Wgn 2LT (1NK26 &2LT)	73	73	72	68	64	62	60	52	43
			4dr Wgn 3LT (1NK26 &3LT)	71	71	70	66	62	60	59	51	42
			4dr Wgn RS (1NL26 &1RS)	68	68	67	63	59	57	56	48	40
			4dr Wgn Premier (1NM26 &0HD)	66	66	65	62	58	57	55	48	39
		BLAZER AWD										
			4dr Wgn 2LT (1NR26 &2LT)	74	74	73	69	64	62	60	52	43
			4dr Wgn 3LT (1NR26 &3LT)	71	71	70	66	62	60	59	51	42
			4dr Wgn RS (1NS26 &1RS)	67	67	66	63	59	58	56	49	40
			4dr Wgn Premier (1NT26 &0HD)	67	67	66	62	58	57	55	48	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET	TRUCKS										
		COLORADO	2WD									
			Ext Cab Work Truck (12M53 &2WT&CHL CH9)	64	64	64	62	60	59	58	51	45
			Ext Cab Work Truck (12M53 &2WT&LWN&C4F)	64	64	64	62	60	59	58	51	45
			Ext Cab Work Truck (12M53 &4WT&CHL CH9)	64	64	64	62	60	59	58	51	45
			Ext Cab Work Truck (12M53 &4WT&LWN&C4F)	64	64	64	62	60	59	58	51	45
			Ext Cab LT (12N53 &2LT&CHL CH9)	71	71	71	68	66	65	63	56	49
			Ext Cab LT (12N53 &4LT&CHL CH9)	71	71	71	68	66	65	63	56	49
			Crew Cab Work Truck (12M43 &2WT-Q4B C5J)	70	70	70	67	64	63	62	55	48
			Crew Cab Work Truck (12M43 &4WT-Q4B C5J)	70	70	70	67	64	63	62	55	48
			Crew Cab Work Truck (12T43 &2WT-Q4B C5J)	70	70	70	67	64	63	62	55	48
			Crew Cab Work Truck (12T43 &4WT-Q4B C5J)	70	70	70	67	64	63	62	55	48
			Crew Cab LT (12N43 &2LT-Q4B C5J)	73	73	73	70	67	66	65	58	50
			Crew Cab LT (12N43 &4LT-Q4B C5J)	73	73	73	70	67	66	65	58	50
			Crew Cab LT (12U43 &2LT-Q4B C5J)	73	73	73	70	67	66	65	58	50
			Crew Cab LT (12U43 &4LT-Q4B C5J)	73	73	73	70	67	66	65	58	50
			Crew Cab LT (12U43 &2LT&C5J&LWN)	73	73	73	70	67	66	65	58	50
			Crew Cab Z71 (12P43 &2Z7-Q4B C5J)	73	73	72	69	66	65	64	57	49
			Crew Cab Z71 (12P43 &4Z7-Q4B C5J)	73	73	72	69	66	65	64	57	49
		COLORADO	4WD									
			Ext Cab Work Truck (12M53 &2WT&C5G C4F)	70	70	70	67	65	64	62	55	48
			Ext Cab Work Truck (12M53 &2WT&LWN&C5M)	70	70	70	67	65	64	62	55	48
			Ext Cab Work Truck (12M53 &4WT&C5G C4F)	70	70	70	67	65	64	62	55	48
			Ext Cab Work Truck (12M53 &4WT&LWN&C5M)	70	70	70	67	65	64	62	55	48
			Ext Cab LT (12N53 &2LT&C5G C4F)	74	74	74	71	68	67	65	58	50
			Ext Cab LT (12N53 &4LT&C5G C4F)	74	74	74	71	68	67	65	58	50
			Ext Cab Z71 (12P53 &2Z7&C5G C4F)	73	73	73	70	67	66	64	57	49
			Ext Cab Z71 (12P53 &4Z7&C5G C4F)	73	73	73	70	67	66	64	57	49
			Ext Cab ZR2 (12P53 &4ZR&LGZ&EB1)	74	74	73	70	67	66	65	58	50
			Ext Cab ZR2 (12P53 &4ZR&LWN&C5J C5M)	74	74	73	70	67	66	65	58	50
			Crew Cab Work Truck (12M43 &2WT&Q4B C5J)	73	73	73	70	67	66	64	57	50
			Crew Cab Work Truck (12M43 &4WT&Q4B C5J)	73	73	73	70	67	66	64	57	50
			Crew Cab Work Truck (12T43 &2WT&Q4B C5J)	73	73	73	70	67	66	64	57	50
			Crew Cab Work Truck (12T43 &4WT&Q4B C5J)	73	73	73	70	67	66	64	57	50
			Crew Cab LT (12N43 &2LT&Q4B C5J)	76	76	75	72	69	68	66	59	51
			Crew Cab LT (12N43 &4LT&Q4B C5J)	76	76	75	72	69	68	66	59	51
			Crew Cab LT (12U43 &2LT&Q4B C5J)	76	76	75	72	69	68	66	59	51
			Crew Cab LT (12U43 &4LT&Q4B C5J)	76	76	75	72	69	68	66	59	51
			Crew Cab LT (12U43 &4LT&C5J&LGZ)	76	76	75	72	69	68	66	59	51
			Crew Cab Z71 (12P43 &2Z7&Q4B C5J)	75	75	74	71	68	67	65	58	50
			Crew Cab Z71 (12P43 &4Z7&Q4B C5J)	75	75	74	71	68	67	65	58	50
			Crew Cab Z71 (12V43 &2Z7&Q4B C5J)	75	75	74	71	68	67	65	58	50
			Crew Cab Z71 (12V43 &4Z7&Q4B C5J)	75	75	74	71	68	67	65	58	50
			Crew Cab Z71 (12P43 &2Z7&CHN)	75	75	74	71	68	67	65	58	50
			Crew Cab ZR2 (12P43 &4ZR&Q4B C5J)	77	77	76	73	69	68	67	60	51

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET	TRUCKS	EQUINOX 2WD									
			4dr Wgn L (1XP26 &1SM)	63	63	62	59	56	55	54	47	38
			4dr Wgn LS (1XP26 &1LS)	58	58	58	55	52	51	50	44	36
			4dr Wgn LS FL (1XP26 &1FL)	57	57	57	54	51	50	50	44	35
			4dr Wgn LT (1XR26 &1LT)	58	58	58	55	52	51	50	44	36
			4dr Wgn LT FL (1XR26 &2FL)	58	58	58	55	52	51	50	44	36
			4dr Wgn Premier (1XS26 &1LZ)	58	58	58	55	52	51	50	44	36
			EQUINOX AWD									
			4dr Wgn LS (1XX26 &1LS)	59	59	59	56	53	52	51	45	37
			4dr Wgn LS FL (1XX26 &1FL)	59	59	58	55	52	51	51	45	36
			4dr Wgn LT (1XY26 &1LT)	59	59	59	56	53	52	51	45	37
			4dr Wgn LT FL (1XY26 &2FL)	60	60	59	56	53	52	51	45	37
			4dr Wgn Premier (1XZ26 &1LZ)	59	59	59	56	53	52	51	45	37
			EXPRESS CARGO VAN									
			3dr Van 2500 135wb (CG23405 &1WT)	62	62	60	56	51	50	48	41	35
			3dr Van 2500 155wb (CG23705 &1WT)	63	63	61	57	52	51	49	42	36
			3dr Van 3500 135wb (CG33405 &1WT)	61	61	59	55	50	49	48	41	35
			3dr Van 3500 155wb (CG33705 &1WT)	64	64	62	58	53	52	50	43	37
			EXPRESS PASSENGER									
			3dr Van 2500 LS (CG23406 &1LS)	55	55	54	50	45	44	43	37	32
			3dr Van 2500 LT (CG23406 &1LT)	54	54	53	49	45	44	43	37	31
			3dr Van 3500 135wb 1LS (CG33406 &1LS)	55	55	54	50	45	44	43	37	32
			3dr Van 3500 135wb LT (CG33406 &1LT)	57	57	56	52	48	47	46	39	33
			3dr Van 3500 155wb 1LS (CG33706 &1LS)	60	60	59	55	50	49	48	41	35
			3dr Van 3500 155wb LT (CG33706 &1LT)	59	59	58	54	49	48	47	40	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET	TRUCKS										
		SILVERADO 1500 2WD										
			Reg Cab Work Truck (CC10903 &1WT)	69	69	69	66	64	63	63	57	52
			Double Cab Work Truck (CC10753 &1WT)	71	71	71	68	65	64	63	57	52
			Double Cab Custom (CC10753 &1CX)	70	70	70	67	64	63	62	56	51
			Double Cab LT w/1LT (CC10753 &1LT)	69	69	68	65	62	61	61	55	49
			Crew Cab Work Truck (CC10743 &1WT)	73	73	72	69	66	65	64	58	53
			Crew Cab Custom (CC10543 &1CX)	73	73	72	69	66	65	64	58	52
			Crew Cab LT w/1LT (CC10543 &1LT)	71	71	70	67	64	63	62	56	50
			Crew Cab LT w/1LT (CC10743 &1LT)	71	71	70	67	64	63	62	56	50
			Crew Cab RST (CC10543 &1SP)	69	69	68	65	62	61	60	54	49
			Crew Cab LTZ w/1LZ (CC10543 &1LZ)	69	69	68	65	62	61	60	54	48
			Crew Cab High Country (CC10543 &3LZ)	65	65	65	62	59	58	58	52	46
		SILVERADO 1500 4WD										
			Reg Cab Work Truck (CK10903 &1WT)	71	71	71	68	65	64	63	57	52
			Double Cab Work Truck (CK10753 &1WT)	70	70	69	66	63	62	62	56	51
			Double Cab Custom (CK10753 &1CX)	71	71	70	67	64	63	62	56	51
			Double Cab Custom Trail Boss (CK10753 &2CX)	73	73	72	69	66	65	64	58	52
			Double Cab LT w/1LT (CK10753 &1LT)	69	69	68	65	62	61	61	55	49
			Double Cab RST (CK10753 &1SP)	66	66	66	63	60	59	59	53	47
			Crew Cab Work Truck (CK10543 &1WT)	71	71	70	67	64	63	63	57	51
			Crew Cab Work Truck (CK10743 &1WT)	71	71	70	67	64	63	63	57	51
			Crew Cab Custom (CK10543 &1CX)	73	73	72	69	66	65	64	58	52
			Crew Cab Custom (CK10743 &1CX)	73	73	72	69	66	65	64	58	52
			Crew Cab Custom Trail Boss (CK10543 &2CX)	75	75	74	71	68	67	66	60	53
			Crew Cab Custom Trail Boss (CK10743 &2CX)	75	75	74	71	68	67	66	60	53
			Crew Cab LT w/1LT (CK10543 &1LT)	70	70	69	66	63	62	61	55	49
			Crew Cab LT w/1LT (CK10743 &1LT)	70	70	69	66	63	62	61	55	49
			Crew Cab RST (CK10543 &1SP)	70	70	69	66	63	62	61	55	49
			Crew Cab RST (CK10743 &1SP)	70	70	69	66	63	62	61	55	49
			Crew Cab LT Trail Boss (CK10543 &2LT)	72	72	71	68	65	64	63	57	51
			Crew Cab LT Trail Boss (CK10743 &2LT)	72	72	71	68	65	64	63	57	51
			Crew Cab LTZ w/1LZ (CK10543 &1LZ)	70	70	69	66	63	62	61	55	49
			Crew Cab LTZ w/1LZ (CK10743 &1LZ)	70	70	69	66	63	62	61	55	49
			Crew Cab High Country (CK10543 &3LZ)	65	65	64	61	58	57	57	51	45
			Crew Cab High Country (CK10743 &3LZ)	65	65	64	61	58	57	57	51	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET	TRUCKS	SILVERADO 2500HD 2WD									
			Reg Cab Work Truck (CC20903 &1WT)	69	69	68	65	62	61	60	54	46
			Reg Cab LT (CC20903 &1LT)	66	66	66	63	60	59	58	52	44
			Double Cab Work Truck (CC20753 &1WT)	73	73	72	69	66	65	64	57	49
			Double Cab Work Truck (CC20953 &1WT)	73	73	72	69	66	65	64	57	49
			Double Cab Custom (CC20753 &1CX)	71	71	70	67	64	63	62	56	47
			Double Cab Custom (CC20953 &1CX)	71	71	70	67	64	63	62	56	47
			Double Cab LT (CC20753 &1LT)	68	68	68	65	62	61	60	54	46
			Double Cab LT (CC20953 &1LT)	68	68	68	65	62	61	60	54	46
			Double Cab LTZ (CC20953 &1LZ)	69	69	68	65	62	61	60	54	47
			Crew Cab Work Truck (CC20743 &1WT)	81	81	80	77	73	72	71	64	54
			Crew Cab Work Truck (CC20943 &1WT)	81	81	80	77	73	72	71	64	54
			Crew Cab Custom (CC20743 &1CX)	78	78	77	74	71	70	68	61	52
			Crew Cab Custom (CC20943 &1CX)	78	78	77	74	71	70	68	61	52
			Crew Cab LT (CC20743 &1LT)	75	75	74	71	68	67	66	59	50
			Crew Cab LT (CC20943 &1LT)	75	75	74	71	68	67	66	59	50
			Crew Cab LTZ (CC20743 &1LZ)	75	75	74	71	68	67	66	60	51
			Crew Cab LTZ (CC20943 &1LZ)	75	75	74	71	68	67	66	60	51
			SILVERADO 2500HD 4WD									
			Reg Cab Work Truck (CK20903 &1WT)	77	77	76	73	70	69	68	61	52
			Reg Cab LT (CK20903 &1LT)	73	73	72	69	66	65	64	57	49
			Double Cab Work Truck (CK20753 &1WT)	80	80	79	76	73	72	70	63	54
			Double Cab Work Truck (CK20953 &1WT)	80	80	79	76	73	72	70	63	54
			Double Cab Custom (CK20753 &1CX)	78	78	77	74	71	70	68	61	52
			Double Cab Custom (CK20953 &1CX)	78	78	77	74	71	70	68	61	52
			Double Cab LT (CK20753 &1LT)	73	73	72	69	66	65	64	58	49
			Double Cab LT (CK20953 &1LT)	73	73	72	69	66	65	64	58	49
			Double Cab LTZ (CK20753 &1LZ)	77	77	76	73	70	69	68	61	52
			Double Cab LTZ (CK20953 &1LZ)	77	77	76	73	70	69	68	61	52
			Crew Cab Work Truck (CK20743 &1WT)	87	87	86	83	79	77	76	68	58
			Crew Cab Work Truck (CK20943 &1WT)	87	87	86	83	79	77	76	68	58
			Crew Cab Custom (CK20743 &1CX)	84	84	83	80	77	75	74	66	56
			Crew Cab Custom (CK20943 &1CX)	84	84	83	80	77	75	74	66	56
			Crew Cab LT (CK20743 &1LT)	78	78	77	74	71	70	69	62	52
			Crew Cab LT (CK20943 &1LT)	78	78	77	74	71	70	69	62	52
			Crew Cab LTZ (CK20743 &1LZ)	78	78	77	74	71	70	69	62	53
			Crew Cab LTZ (CK20943 &1LZ)	78	78	77	74	71	70	69	62	53
			Crew Cab High Country (CK20743 &3LZ)	80	80	79	76	73	72	70	63	54
			Crew Cab High Country (CK20943 &3LZ)	80	80	79	76	73	72	70	63	54

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET	TRUCKS	SILVERADO 3500HD 2WD									
			Reg Cab Work Truck (CC30903 &1WT)	76	76	75	72	69	68	67	60	51
			Reg Cab LT (CC30903 &1LT)	71	71	71	68	65	64	63	56	48
			Double Cab Work Truck (CC30953 &1WT)	80	80	79	76	72	71	70	63	53
			Double Cab LT (CC30953 &1LT)	71	71	71	68	65	64	63	56	48
			Crew Cab Work Truck (CC30743 &1WT)	87	87	86	83	79	77	76	68	58
			Crew Cab Work Truck (CC30943 &1WT)	87	87	86	83	79	77	76	68	58
			Crew Cab LT (CC30743 &1LT)	80	80	79	76	73	72	70	63	54
			Crew Cab LT (CC30943 &1LT)	80	80	79	76	73	72	70	63	54
			Crew Cab LTZ (CC30743 &1LZ)	76	76	76	73	70	69	68	61	52
			Crew Cab LTZ (CC30943 &1LZ)	76	76	76	73	70	69	68	61	52
			SILVERADO 3500HD 4WD									
			Reg Cab Work Truck (CK30903 &1WT)	84	84	83	80	76	75	73	66	56
			Reg Cab LT (CK30903 &1LT)	76	76	75	72	69	68	67	60	51
			Double Cab Work Truck (CK30953 &1WT)	87	87	86	83	79	78	76	69	58
			Double Cab LT (CK30953 &1LT)	75	75	74	71	68	67	66	59	51
			Crew Cab Work Truck (CK30743 &1WT)	88	88	87	84	80	78	77	69	59
			Crew Cab Work Truck (CK30943 &1WT)	88	88	87	84	80	78	77	69	59
			Crew Cab LT (CK30743 &1LT)	79	79	78	75	72	71	70	63	54
			Crew Cab LT (CK30943 &1LT)	79	79	78	75	72	71	70	63	54
			Crew Cab LTZ (CK30743 &1LZ)	80	80	79	76	73	72	71	64	54
			Crew Cab LTZ (CK30943 &1LZ)	80	80	79	76	73	72	71	64	54
			Crew Cab High Country (CK30743 &3LZ)	81	81	80	77	74	73	71	64	55
			Crew Cab High Country (CK30943 &3LZ)	81	81	80	77	74	73	71	64	55
			SUBURBAN 2WD									
			4dr Wgn LS (CC10906 &1LS)	78	78	76	72	66	64	62	54	45
			4dr Wgn LT (CC10906 &1LT)	74	74	72	68	63	61	60	52	43
			4dr Wgn RST (CC10906 &1SP)	73	73	71	67	62	60	59	51	43
			4dr Wgn Premier (CC10906 &1LZ)	71	71	70	66	61	59	58	50	42
			4dr Wgn High Country (CC10906 &3LZ)	68	68	67	63	58	57	55	48	40
			SUBURBAN 4WD									
			4dr Wgn LS (CK10906 &1LS)	79	79	77	73	67	65	63	55	46
			4dr Wgn LT (CK10906 &1LT)	75	75	73	69	63	62	60	53	44
			4dr Wgn Z71 (CK10906 &2Z7)	74	74	72	68	63	61	60	52	43
			4dr Wgn RST (CK10906 &1SP)	73	73	71	67	62	61	59	52	43
			4dr Wgn Premier (CK10906 &1LZ)	72	72	70	66	61	60	58	51	42
			4dr Wgn High Country (CK10906 &3LZ)	69	69	68	64	59	58	56	49	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET	TRUCKS										
		TAHOE 2WD										
			4dr Wgn LS (CC10706 &1LS)	73	73	72	69	66	64	62	54	44
			4dr Wgn LT (CC10706 &1LT)	74	74	73	70	66	64	63	55	45
			4dr Wgn RST (CC10706 &1SP)	72	72	71	68	65	63	61	53	44
			4dr Wgn Premier (CC10706 &1LZ)	70	70	69	66	63	62	60	53	43
		TAHOE 4WD	4dr Wgn High Country (CC10706 &3LZ)	67	67	66	63	60	59	57	50	41
			4dr Wgn LS (CK10706 &1LS)	74	74	73	70	66	64	63	55	44
			4dr Wgn LT (CK10706 &1LT)	74	74	73	70	66	64	63	55	45
			4dr Wgn Z71 (CK10706 &2Z7)	73	73	72	69	65	63	62	54	44
			4dr Wgn RST (CK10706 &1SP)	72	72	71	68	65	63	62	54	44
			4dr Wgn Premier (CK10706 &1LZ)	71	71	70	67	64	62	61	53	44
		TRAVERSE 2WD	4dr Wgn High Country (CK10706 &3LZ)	68	68	67	64	61	60	58	51	42
			4dr Wgn L (1NG56 &1L0)	81	81	79	75	70	67	64	54	45
			4dr Wgn LS (1NB56 &1LS)	75	75	74	70	65	63	60	51	43
			4dr Wgn 1FL (1NB56 &1FL)	75	75	74	70	65	63	60	51	43
			4dr Wgn 2FL (1NC56 &2FL)	74	74	73	69	64	62	59	50	42
			4dr Wgn LT Cloth (1NC56 &1LT)	72	72	71	67	62	60	58	49	42
			4dr Wgn LT Leather (1NC56 &3LT)	70	70	69	65	61	59	57	48	40
			4dr Wgn RS (1NC56 &2LT)	69	69	68	64	60	58	56	48	40
			4dr Wgn Premier (1NE56 &1LZ)	66	66	65	61	57	55	54	46	39
		TRAVERSE AWD	4dr Wgn High Country (1NE56 &2LZ)	66	66	65	61	57	55	54	46	39
			4dr Wgn LS (1NV56 &1LS)	75	75	74	70	65	63	60	51	43
			4dr Wgn 1FL (1NV56 &1FL)	76	76	75	71	66	64	61	52	44
			4dr Wgn 2FL (1NW56 &2FL)	75	75	74	70	65	63	60	51	43
			4dr Wgn LT Cloth (1NW56 &1LT)	73	73	72	68	63	61	59	50	42
			4dr Wgn LT Leather (1NW56 &3LT)	71	71	70	66	61	59	57	49	41
			4dr Wgn RS (1NW56 &2LT)	70	70	69	65	61	59	57	49	41
			4dr Wgn Premier (1NX56 &1LZ)	67	67	66	62	58	56	55	47	39
		TRAX 2WD	4dr Wgn High Country (1NX56 &2LZ)	66	66	65	62	58	56	55	47	40
			4dr Wgn LS (1JU76 &1LS)	55	55	55	52	49	48	47	40	34
		TRAX AWD	4dr Wgn LT (1JV76 &1LT)	54	54	54	51	48	47	46	40	34
			4dr Wgn LS (1JR76 &1LS)	59	59	58	55	52	51	50	43	36
			4dr Wgn LT (1JS76 &1LT)	58	58	57	54	51	50	49	43	36

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHEVROLET TRUCKS	TRAILBLAZER 2WD										
			4dr Wgn L (1TQ56 &1VL)	71	71	70	66	62	60	58	50	41
			4dr Wgn LS (1TR56 &1LS)	67	67	66	63	59	57	56	48	40
			4dr Wgn LT (1TU56 &1LT)	68	68	67	63	59	58	56	49	40
			4dr Wgn RS (1TT56 &1RS)	68	68	67	63	59	58	56	49	40
			4dr Wgn ACTIV (1TS56 &1SA)	68	68	67	63	59	58	56	49	40
		TRAILBLAZER AWD										
			4dr Wgn LS (1TV56 &1LS)	70	70	69	65	61	59	58	50	41
			4dr Wgn LT (1TW56 &1LT)	70	70	69	65	61	59	58	50	42
			4dr Wgn RS (1TY56 &1RS)	70	70	69	65	61	59	58	50	42
			4dr Wgn ACTIV (1TX56 &1SA)	70	70	69	65	61	59	58	50	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	GMC TRUCKS											
		ACADIA 2WD										
			4dr Wgn SL (TNH26 &1SV)	73	73	72	69	66	64	62	54	47
			4dr Wgn SLE (TNB26 &3SA)	66	66	65	62	59	58	56	49	42
			4dr Wgn SLT (TND26 &4SA)	65	65	65	62	59	57	56	48	42
			4dr Wgn Denali (TNF26 &5SA)	64	64	63	60	57	56	54	47	41
		ACADIA AWD										
			4dr Wgn SLE (TNJ26 &3SA)	67	67	66	63	60	59	57	50	43
			4dr Wgn SLT (TNL26 &4SA)	66	66	65	62	59	58	56	49	43
			4dr Wgn AT4 (TNC26 &4SB)	66	66	65	62	59	58	56	49	43
			4dr Wgn Denali (TNN26 &5SA)	65	65	64	61	58	57	55	48	42
		CANYON 2WD										
			Ext Cab Elevation Standard (T2M53 &2VL&CHL CH9)	68	68	68	66	65	65	64	59	51
			Ext Cab Elevation Standard (T2M53 &4VL&CHL CH9)	68	68	68	66	65	65	64	59	51
			Ext Cab Elevation (T2N53 &2LE&CHL CH9)	66	66	66	64	62	62	61	56	49
			Ext Cab Elevation (T2N53 &4LE&CHL CH9)	66	66	66	64	62	62	61	56	49
			Crew Cab Elevation Standard (T2M43 &2VL&C8S CHN)	74	74	74	72	70	69	69	63	54
			Crew Cab Elevation Standard (T2M43 &4VL&C8S CHN)	74	74	74	72	70	69	69	63	54
			Crew Cab Elevation (T2N43 &2LE&C8S CHN)	70	70	70	68	66	65	65	59	51
			Crew Cab Elevation (T2N43 &4LE&C8S CHN)	70	70	70	68	66	65	65	59	51
			Crew Cab Denali (T2P43 &2SD&C5J&LWN)	75	75	75	72	70	69	68	62	53
			Crew Cab Denali (T2P43 &2SD&CHN CH9)	75	75	75	72	70	69	68	62	53
			Crew Cab Denali (T2P43 &4SD&C5J&LWN)	75	75	75	72	70	69	68	62	53
			Crew Cab Denali (T2P43 &4SD&CHN CH9)	75	75	75	72	70	69	68	62	53
		CANYON 4WD										
			Ext Cab Elevation Standard (T2M53 &2VL&C5G C4F)	73	73	73	70	68	67	67	61	52
			Ext Cab Elevation Standard (T2M53 &4VL&C5G C4F)	73	73	73	70	68	67	67	61	52
			Crew Cab Elevation (T2N43 &2LE&C5J)	73	73	73	70	68	67	67	61	52
			Crew Cab Elevation (T2N43 &4LE&C5J Q4B)	73	73	73	70	68	67	67	61	52
			Crew Cab Elevation (T2U43 &2LE&C5J)	73	73	73	70	68	67	67	61	52
			Crew Cab Elevation (T2U43 &4LE&C5J)	73	73	73	70	68	67	67	61	52
			Crew Cab AT4 (T2N43 &4SB&C5J Q4B)	73	73	73	70	68	67	66	60	52
			Crew Cab AT4 (T2V43 &4SB&C5J Q4B)	73	73	73	70	68	67	66	60	52
			Crew Cab AT4 w/Leather (T2P43 &4SB&C5J Q4B)	72	72	72	69	67	66	65	59	51
			Crew Cab AT4 w/Leather (T2U43 &4SB&C5J Q4B)	72	72	72	69	67	66	65	59	51
			Crew Cab Denali (T2P43 &2SD&C5J&LGZ)	77	77	77	74	71	70	69	63	54
			Crew Cab Denali (T2P43 &2SD&Q4B C4F)	77	77	77	74	71	70	69	63	54
			Crew Cab Denali (T2P43 &4SD&C5J&LGZ)	77	77	77	74	71	70	69	63	54
			Crew Cab Denali (T2P43 &4SD&Q4B C4F)	77	77	77	74	71	70	69	63	54
			Crew Cab Denali (T2V43 &2SD&C5J&LGZ)	77	77	77	74	71	70	69	63	54
			Crew Cab Denali (T2V43 &2SD&Q4B C4F)	77	77	77	74	71	70	69	63	54
			Crew Cab Denali (T2V43 &4SD&C5J&LGZ)	77	77	77	74	71	70	69	63	54
			Crew Cab Denali (T2V43 &4SD&Q4B C4F)	77	77	77	74	71	70	69	63	54

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	GMC TRUCKS	SAVANA CARGO VAN	3dr Van 2500 135wb (TG23405 &1WT)	57	57	56	52	47	46	45	38	31
			3dr Van 2500 155wb (TG23705 &1WT)	58	58	56	52	47	46	45	39	32
			3dr Van 3500 135wb (TG33405 &1WT)	53	53	52	48	43	42	41	35	29
			3dr Van 3500 155wb (TG33705 &1WT)	55	55	54	50	45	44	43	37	31
		SAVANA PASSENGER	3dr Van 2500 LS (TG23406 &1LS)	54	54	53	49	44	43	42	36	30
			3dr Van 2500 LT (TG23406 &1LT)	53	53	52	48	43	42	42	36	30
			3dr Van 3500 135wb LS (TG33406 &1LS)	54	54	53	49	44	43	42	36	30
			3dr Van 3500 135wb LT (TG33406 &1LT)	52	52	51	47	43	42	41	35	29
			3dr Van 3500 155wb LS (TG33706 &1LS)	56	56	55	51	46	45	44	38	31
			3dr Van 3500 155wb LT (TG33706 &1LT)	54	54	53	49	45	44	43	37	30
		SIERRA 1500 2WD	Reg Cab (TC10903 &1SA)	68	68	68	65	63	63	63	58	52
			Double Cab (TC10753 &1SA)	69	69	69	66	63	63	63	58	51
			Double Cab SLE (TC10753 &3SA)	68	68	68	65	62	62	62	57	50
			Double Cab Elevation (TC10753 &3SB)	67	67	67	64	61	61	61	56	49
			Crew Cab (TC10543 &1SA)	72	72	71	68	65	65	65	60	53
			Crew Cab SLE (TC10543 &3SA)	70	70	70	67	64	64	63	58	51
			Crew Cab Elevation (TC10543 &3SB)	69	69	69	66	63	63	62	57	50
			Crew Cab SLT (TC10543 &4SA)	68	68	67	64	61	61	60	55	48
		SIERRA 1500 4WD	Reg Cab (TK10903 &1SA)	67	67	67	64	61	61	61	57	50
			Double Cab (TK10753 &1SA)	70	70	69	66	63	63	63	58	51
			Double Cab SLE (TK10753 &3SA)	68	68	68	65	62	62	62	57	50
			Double Cab Elevation (TK10753 &3SB)	67	67	67	64	61	61	61	56	49
			Crew Cab (TK10543 &1SA)	71	71	71	68	65	65	64	59	52
			Crew Cab (TK10743 &1SA)	71	71	71	68	65	65	64	59	52
			Crew Cab SLE (TK10543 &3SA)	70	70	69	66	63	63	62	57	50
			Crew Cab SLE (TK10743 &3SA)	70	70	69	66	63	63	62	57	50
			Crew Cab Elevation (TK10543 &3SB)	68	68	68	65	62	62	61	56	49
			Crew Cab Elevation (TK10743 &3SB)	68	68	68	65	62	62	61	56	49
			Crew Cab SLT (TK10543 &4SA)	65	65	65	62	59	59	58	53	47
			Crew Cab SLT (TK10743 &4SA)	65	65	65	62	59	59	58	53	47
			Crew Cab AT4 (TK10543 &4SB)	68	68	67	64	61	61	60	55	48
			Crew Cab AT4 (TK10743 &4SB)	68	68	67	64	61	61	60	55	48
		SIERRA 1500 DENALI 2WD										
			Crew Cab (TC10543 &5SA)	74	74	73	70	67	66	66	60	52
		SIERRA 1500 DENALI 4WD										
			Crew Cab (TK10543 &5SA)	70	70	69	66	62	62	61	56	49
			Crew Cab (TK10743 &5SA)	70	70	69	66	62	62	61	56	49

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	GMC TRUCKS	SIERRA 2500HD 2WD										
			Reg Cab Work Truck (TC20903 &1SA)	70	70	70	68	67	66	66	60	53
			Reg Cab SLE (TC20903 &3SA)	65	65	65	63	62	62	61	56	49
			Double Cab Work Truck (TC20753 &1SA)	76	76	76	74	72	71	71	65	57
			Double Cab Work Truck (TC20953 &1SA)	76	76	76	74	72	71	71	65	57
			Double Cab SLE (TC20753 &3SA)	71	71	71	69	67	66	66	60	53
			Double Cab SLE (TC20953 &3SA)	71	71	71	69	67	66	66	60	53
			Double Cab SLT (TC20753 &4SA)	66	66	66	64	62	62	61	56	49
			Double Cab SLT (TC20953 &4SA)	66	66	66	64	62	62	61	56	49
			Crew Cab Work Truck (TC20743 &1SA)	83	83	83	80	78	77	76	70	62
			Crew Cab Work Truck (TC20943 &1SA)	83	83	83	80	78	77	76	70	62
			Crew Cab SLE (TC20743 &3SA)	77	77	77	75	73	72	72	66	58
			Crew Cab SLE (TC20943 &3SA)	77	77	77	75	73	72	72	66	58
			Crew Cab SLT (TC20743 &4SA)	70	70	70	68	66	66	65	60	53
			Crew Cab SLT (TC20943 &4SA)	70	70	70	68	66	66	65	60	53
		SIERRA 2500HD 4WD										
			Reg Cab Work Truck (TK20903 &1SA)	76	76	76	74	72	71	71	65	57
			Reg Cab SLE (TK20903 &3SA)	71	71	71	69	67	66	66	60	53
			Double Cab Work Truck (TK20753 &1SA)	81	81	81	79	77	76	75	69	61
			Double Cab Work Truck (TK20953 &1SA)	81	81	81	79	77	76	75	69	61
			Double Cab SLE (TK20753 &3SA)	76	76	76	74	72	71	71	65	57
			Double Cab SLE (TK20953 &3SA)	76	76	76	74	72	71	71	65	57
			Double Cab SLT (TK20753 &4SA)	70	70	70	68	66	65	65	59	52
			Double Cab SLT (TK20953 &4SA)	70	70	70	68	66	65	65	59	52
			Crew Cab Work Truck (TK20743 &1SA)	87	87	87	84	82	81	80	74	65
			Crew Cab Work Truck (TK20943 &1SA)	87	87	87	84	82	81	80	74	65
			Crew Cab SLE (TK20743 &3SA)	80	80	80	78	76	75	74	68	60
			Crew Cab SLE (TK20943 &3SA)	80	80	80	78	76	75	74	68	60
			Crew Cab SLT (TK20743 &4SA)	73	73	73	71	69	68	68	62	55
			Crew Cab SLT (TK20943 &4SA)	73	73	73	71	69	68	68	62	55
			Crew Cab AT4 (TK20743 &4SB)	73	73	73	70	68	68	67	62	54
			Crew Cab AT4 (TK20943 &4SB)	73	73	73	70	68	68	67	62	54
		SIERRA 2500HD DENALI 4WD										
			Crew Cab (TK20743 &5SA)	78	78	78	75	73	72	72	66	58
			Crew Cab (TK20943 &5SA)	78	78	78	75	73	72	72	66	58

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	GMC TRUCKS	SIERRA 3500HD 2WD										
			Reg Cab Work Truck (TC30903 &1SA)	74	74	74	72	70	69	69	63	56
			Reg Cab SLE (TC30903 &3SA)	69	69	69	67	66	65	65	59	52
			Double Cab Work Truck (TC30953 &1SA)	79	79	79	77	75	74	74	68	59
			Double Cab SLE (TC30953 &3SA)	75	75	75	72	70	70	69	64	56
			Crew Cab Work Truck (TC30743 &1SA)	86	86	86	83	81	80	79	73	64
			Crew Cab Work Truck (TC30943 &1SA)	86	86	86	83	81	80	79	73	64
			Crew Cab SLE (TC30743 &3SA)	81	81	81	78	76	75	74	68	60
			Crew Cab SLE (TC30943 &3SA)	81	81	81	78	76	75	74	68	60
			Crew Cab SLT (TC30743 &4SA)	73	73	73	70	68	68	67	62	54
			Crew Cab SLT (TC30943 &4SA)	73	73	73	70	68	68	67	62	54
		SIERRA 3500HD 4WD										
			Reg Cab Work Truck (TK30903 &1SA)	80	80	80	77	75	74	74	68	59
			Reg Cab SLE (TK30903 &3SA)	75	75	75	73	71	70	70	64	56
			Double Cab Work Truck (TK30953 &1SA)	84	84	84	81	79	78	77	71	63
			Double Cab SLE (TK30953 &3SA)	79	79	79	76	74	73	73	67	59
			Crew Cab Work Truck (TK30743 &1SA)	90	90	90	87	85	84	83	76	67
			Crew Cab Work Truck (TK30943 &1SA)	90	90	90	87	85	84	83	76	67
			Crew Cab SLE (TK30743 &3SA)	85	85	85	82	80	79	78	72	63
			Crew Cab SLE (TK30943 &3SA)	85	85	85	82	80	79	78	72	63
			Crew Cab SLT (TK30743 &4SA)	76	76	76	73	71	70	70	64	57
			Crew Cab SLT (TK30943 &4SA)	76	76	76	73	71	70	70	64	57
			Crew Cab AT4 (TK30743 &4SB)	75	75	75	72	70	69	69	63	56
			Crew Cab AT4 (TK30943 &4SB)	75	75	75	72	70	69	69	63	56
		SIERRA 3500HD DENALI 4WD										
			Crew Cab (TK30743 &5SA)	80	80	80	77	75	74	73	67	59
			Crew Cab (TK30943 &5SA)	80	80	80	77	75	74	73	67	59

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	GMC TRUCKS	TERRAIN 2WD										
			4dr Wgn SL (TXL26 &2SA)	59	59	58	55	52	51	49	42	34
			4dr Wgn SLE (TXL26 &3SA)	55	55	55	52	49	48	47	40	32
		TERRAIN AWD	4dr Wgn SLT (TXM26 &4SA)	56	56	56	53	50	49	48	41	33
			4dr Wgn SLE (TXB26 &3SA)	56	56	56	53	50	49	48	41	33
		YUKON 2WD	4dr Wgn SLT (TXC26 &4SA)	57	57	56	53	50	49	48	42	34
			4dr Wgn SLE (TC10706 &3SA)	77	77	76	73	69	67	65	56	46
			4dr Wgn SLT (TC10706 &4SA)	71	71	70	67	64	62	61	53	43
		YUKON 4WD	4dr Wgn Denali (TC10706 &5SA)	68	68	67	64	61	60	58	51	42
			4dr Wgn SLE (TK10706 &3SA)	77	77	76	73	69	67	65	56	46
			4dr Wgn SLT (TK10706 &4SA)	71	71	70	67	64	62	61	53	43
			4dr Wgn AT4 (TK10706 &4SB)	70	70	69	66	62	61	59	52	43
		YUKON XL 2WD	4dr Wgn Denali (TK10706 &5SA)	69	69	68	65	61	60	58	51	42
			4dr Wgn SLE (TC10906 &3SA)	73	73	72	69	65	63	62	54	44
			4dr Wgn SLT (TC10906 &4SA)	68	68	67	64	61	60	58	51	41
		YUKON XL 4WD	4dr Wgn Denali (TC10906 &5SA)	66	66	65	62	59	58	56	49	41
			4dr Wgn SLE (TK10906 &3SA)	73	73	72	69	65	63	62	54	44
			4dr Wgn SLT (TK10906 &4SA)	69	69	68	65	61	60	58	51	42
			4dr Wgn AT4 (TK10906 &4SB)	67	67	66	63	60	59	57	50	41
			4dr Wgn Denali (TK10906 &5SA)	66	66	65	62	59	58	56	49	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	ALFA ROMEO	4C										
		GIULIA	2dr Conv (&2DA)	54	54	54	51	49	49	49	44	36
			4dr Sdn (&2DL)	56	56	55	52	49	48	47	41	33
			4dr Sdn AWD (&2DM)	55	55	54	51	48	47	47	41	33
			4dr Sdn Sport (&2DK)	55	55	54	51	48	47	47	41	33
			4dr Sdn Sport AWD (&2DJ)	54	54	53	50	47	46	46	40	32
			4dr Sdn Ti (&2DT)	55	55	54	51	48	47	46	40	33
			4dr Sdn Ti AWD (&2DG)	54	54	53	50	47	46	46	40	32
			4dr Sdn Ti Sport (&2DU)	53	53	52	49	46	45	45	39	32
			4dr Sdn Ti Sport (&2DB)	53	53	52	49	46	45	45	39	32
			4dr Sdn Ti Sport AWD (&2DS)	52	52	52	49	46	45	45	39	32
			4dr Sdn Ti Sport AWD (&2DC)	52	52	52	49	46	45	45	39	32
			4dr Sdn Ti Lusso (&2DZ)	53	53	52	49	46	45	45	39	32
			4dr Sdn Ti Lusso AWD (&2DX)	52	52	52	49	46	45	45	39	32
		STELVIO	4dr Sdn Quadrifoglio (&2DP)	55	55	55	52	49	48	48	42	35
			4dr Wgn (&2DL)	57	57	56	53	49	48	47	41	31
			4dr Wgn AWD (&2DM)	57	57	56	53	49	48	47	41	32
			4dr Wgn Sport (&2DK)	57	57	56	52	48	47	47	41	31
			4dr Wgn Sport AWD (&2DJ)	57	57	56	53	49	48	47	41	32
			4dr Wgn Ti AWD (&2DG)	56	56	55	52	48	47	46	40	31
			4dr Wgn Ti Sport AWD (&2DS)	55	55	54	51	47	46	46	40	31
			4dr Wgn Ti Sport Carbon AWD (&2DC)	53	53	52	49	46	45	45	39	31
			4dr Wgn Ti Lusso AWD (&2DX)	55	55	54	51	47	46	46	40	31
			4dr Wgn Quadrifoglio AWD (&2DP)	54	54	54	51	48	47	47	41	33

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	CHRYSLER											
		300										
			4dr Sdn Touring (&2DE)	51	51	51	48	46	44	42	33	27
			4dr Sdn Touring AWD (&2DE)	52	52	52	49	47	45	43	35	28
			4dr Sdn Touring L (&2DF)	51	51	51	48	45	43	41	33	27
			4dr Sdn Touring L AWD (&2DF)	50	50	50	47	45	43	42	34	28
			4dr Sdn 300S (&2DG)	51	51	50	47	44	42	41	33	28
			4dr Sdn 300S AWD (&2DG)	51	51	51	48	45	43	42	34	28
			4dr Sdn Limited (&2DT)	46	46	46	44	42	41	39	32	26
			4dr Sdn Limited AWD (&2DT)	47	47	47	44	41	40	38	31	26
			4dr Sdn C (&2DR)	48	48	48	45	43	42	40	33	28
		PACIFICA										
			4dr Wgn Touring (&2DW)	57	57	56	53	49	48	47	40	33
			4dr Wgn Touring L (&2DL)	56	56	55	52	48	47	46	40	33
			4dr Wgn Touring L (&2DY)	56	56	55	52	48	47	46	40	33
			4dr Wgn Launch Edition AWD (&2DL)	57	57	56	53	49	48	47	41	34
			4dr Wgn Touring L Plus (&2DJ)	57	57	56	53	49	48	47	40	34
			4dr Wgn Touring L Plus (&2TQ)	57	57	56	53	49	48	47	40	34
			4dr Wgn Limited (&2TH)	56	56	55	52	48	47	46	40	33
			4dr Wgn Limited (&2TD)	56	56	55	52	48	47	46	40	33
			4dr Wgn Limited (&2TP)	56	56	55	52	48	47	46	40	33
			4dr Wgn Hybrid Touring (&2DA)					44	43	43	37	28
			4dr Wgn Hybrid Touring L (&2DN)					46	45	44	38	29
			4dr Wgn Hybrid Touring L (&2DZ)					46	45	44	38	29
			4dr Wgn Hybrid Limited (&2DC)					47	46	45	39	31
			4dr Wgn Hybrid Limited (&2DU)					47	46	45	39	31
			4dr Wgn Hybrid Limited (&2DV)					47	46	45	39	31
		VOYAGER										
			4dr Wgn L (&2DB)	60	60	59	56	52	51	50	43	31
			4dr Wgn LX (&2DE)	60	60	59	56	52	51	49	42	32

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	DODGE											
		CHALLENGER										
			2dr Cpe SXT (&2DA)	55	55	55	53	52	51	50	44	37
			2dr Cpe SXT AWD (&2DB)	61	61	61	58	56	55	54	48	40
			2dr Cpe GT (&2DL)	53	53	53	51	50	49	49	43	36
			2dr Cpe GT (&2DC)	53	53	53	51	50	49	49	43	36
			2dr Cpe GT AWD (&2DJ)	58	58	58	55	53	52	52	46	39
			2dr Cpe R/T (&2DH)	63	63	63	60	57	56	55	49	41
			2dr Cpe R/T (&2DF)	63	63	63	60	57	56	55	49	41
			2dr Cpe R/T Scat Pack (&2DG)	72	72	71	68	65	64	63	56	47
			2dr Cpe R/T Scat Pack (&2DN)	72	72	71	68	65	64	63	56	47
			2dr Cpe R/T Scat Pack (&2DT)	72	72	71	68	65	64	63	56	47
			2dr Cpe R/T Scat Pack (&2DU)	72	72	71	68	65	64	63	56	47
			2dr Cpe SRT Hellcat (&2DR)	71	71	70	67	63	62	61	54	46
			2dr Cpe SRT Hellcat (&2DZ)	71	71	70	67	63	62	61	54	46
			2dr Cpe SRT Hellcat (&2DE)	71	71	70	67	63	62	61	54	46
			2dr Cpe SRT Hellcat (&2DQ)	71	71	70	67	63	62	61	54	46
			2dr Cpe SRT Hellcat (&2DS)	71	71	70	67	63	62	61	54	46
		CHARGER										
			4dr Sdn SXT (&2DG)	53	53	54	52	51	50	48	41	33
			4dr Sdn SXT AWD (&2DH)	56	56	56	54	52	51	50	43	35
			4dr Sdn GT (&2DH)	54	54	54	52	51	50	49	42	34
			4dr Sdn GT AWD (&2DH)	54	54	54	52	51	50	49	42	34
			4dr Sdn R/T (&2DN)	57	57	57	55	53	52	51	44	36
			4dr Sdn R/T Scat Pack (&2DW)	68	68	68	65	62	61	59	52	42
			4dr Sdn R/T Scat Pack (&2DV)	68	68	68	65	62	61	59	52	42
			4dr Sdn SRT Hellcat (&2DT)	62	62	62	59	56	55	53	46	38
			4dr Sdn SRT Hellcat (&2DK)	62	62	62	59	56	55	53	46	38
			4dr Sdn SRT Hellcat (&2DM)	62	62	62	59	56	55	53	46	38
		GRAND CARAVAN										
			4dr Wgn SE (&2DS)	47	47	47	44	42	41	40	33	27
			4dr Wgn SE Plus (&2DH)	47	47	47	44	42	41	40	34	27
			4dr Wgn SE Plus (&2DA)	47	47	47	44	42	41	40	34	27
			4dr Wgn SXT (&2DP)	44	44	44	41	39	38	38	32	26

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	DODGE TRUCKS											
		DURANGO 2WD										
			4dr Wgn SXT (&2TA)	64	64	63	60	57	55	52	43	33
			4dr Wgn SXT Plus (&2TB)	60	60	60	57	54	52	49	40	31
			4dr Wgn GT (&2TD)	64	64	63	60	57	55	52	43	34
			4dr Wgn GT Plus (&2TE)	58	58	57	54	51	49	48	40	32
			4dr Wgn Citadel (&2TJ)	60	60	59	56	53	51	50	42	34
			4dr Wgn Citadel (&2TP)	60	60	59	56	53	51	50	42	34
			4dr Wgn R/T (&2TS)	57	57	57	54	51	50	48	41	33
		DURANGO 4WD										
			4dr Wgn SXT (&2TA)	64	64	63	60	57	55	53	45	35
			4dr Wgn SXT Plus (&2TB)	59	59	59	56	53	51	49	41	32
			4dr Wgn GT (&2TD)	67	67	66	63	59	57	55	46	36
			4dr Wgn GT Plus (&2TE)	60	60	59	56	53	51	50	42	34
			4dr Wgn Citadel (&2TJ)	60	60	59	56	53	52	50	43	35
			4dr Wgn Citadel (&2TP)	60	60	59	56	53	52	50	43	35
			4dr Wgn R/T (&2TS)	59	59	58	55	52	51	49	42	34
			4dr Wgn SRT (&2TL)	56	56	55	52	49	48	47	41	33
		JOURNEY										
			4dr Wgn SE Value (&2DB)	47	47	47	44	41	41	41	36	30
			4dr Wgn Crossroad (&2DS)	50	50	50	47	44	44	44	39	33

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	FIAT	124 SPIDER										
			2dr Conv Classica (&2DD)	55	55	55	52	49	48	48	42	35
			2dr Conv Classica (&2DF)	55	55	55	52	49	48	48	42	35
			2dr Conv Lusso (&2DS)	55	55	55	52	49	48	48	42	36
			2dr Conv Elaborazione Abarth (&2DC)	56	56	55	52	49	49	48	43	36
		500L										
			4dr Wgn Pop (&2DD)	41	41	41	39	37	36	36	30	24
			4dr Wgn Trekking (&2DG)	46	46	46	43	41	40	40	34	27
			4dr Wgn Trekking (&2DS)	46	46	46	43	41	40	40	34	27
			4dr Wgn Lounge (&2DJ)	47	47	47	44	42	41	40	34	28
		500X										
			4dr Wgn Pop (&2DA)	50	50	49	46	42	41	40	34	28
			4dr Wgn Trekking (&2DG)	53	53	52	49	45	44	43	37	31
			4dr Wgn Sport (&2DE)	47	47	46	43	40	39	39	33	27
			4dr Wgn Trekking Plus (&2DJ)	51	51	50	47	43	43	42	37	31

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 JEEP	CHEROKEE 2WD	4dr Wgn Latitude (&2TJ)	53	53	53	51	49	48	48	42	33
		4dr Wgn Latitude Plus (&2TD)	55	55	55	53	51	50	49	43	34
		4dr Wgn Latitude Plus (&2TN)	55	55	55	53	51	50	49	43	34
		4dr Wgn Lux (&2TH)	59	59	59	56	54	54	54	49	39
		4dr Wgn Limited (&2TG)	55	55	55	52	50	49	49	43	35
		4dr Wgn Limited (&2TP)	55	55	55	52	50	49	49	43	35
		4dr Wgn Overland (&2TM)	58	58	58	55	52	51	51	45	37
	CHEROKEE 4WD	4dr Wgn Latitude (&2TJ)	57	57	57	54	52	51	51	45	36
		4dr Wgn Latitude (&2TQ)	57	57	57	54	52	51	51	45	36
		4dr Wgn Latitude (&2TF)	57	57	57	54	52	51	51	45	36
		4dr Wgn Latitude Plus (&2TD)	58	58	58	55	53	52	52	46	37
		4dr Wgn Latitude Plus (&2TN)	58	58	58	55	53	52	52	46	37
		4dr Wgn Lux (&2TH)	61	61	61	58	56	55	55	49	41
		4dr Wgn Trailhawk (&2TE)	64	64	64	61	58	57	56	50	40
		4dr Wgn Trailhawk Elite (&2TL)	63	63	63	60	57	56	55	49	40
		4dr Wgn Limited (&2TG)	60	60	60	57	54	53	53	47	38
		4dr Wgn Limited (&2TP)	60	60	60	57	54	53	53	47	38
	COMPASS 2WD	4dr Wgn Overland (&2TM)	58	58	58	55	52	51	51	45	37
		4dr Wgn Sport (&2DA)	55	55	55	52	49	48	47	40	34
		4dr Wgn Latitude (&2DB)	57	57	56	53	50	49	48	42	35
		4dr Wgn Latitude (&2DJ)	57	57	56	53	50	49	48	42	35
		4dr Wgn Latitude (&2DK)	57	57	56	53	50	49	48	42	35
		4dr Wgn Latitude (&2DC)	57	57	56	53	50	49	48	42	35
		4dr Wgn Limited (&2DG)	57	57	57	54	51	50	49	42	36
		4dr Wgn Limited (&2DF)	57	57	57	54	51	50	49	42	36
	COMPASS 4WD	4dr Wgn Sport (&2DA)	57	57	57	54	51	50	49	42	35
		4dr Wgn Sport (&2DP)	57	57	57	54	51	50	49	42	35
		4dr Wgn Latitude (&2DB)	58	58	58	55	52	51	50	43	36
		4dr Wgn Latitude (&2DJ)	58	58	58	55	52	51	50	43	36
		4dr Wgn Latitude (&2DC)	58	58	58	55	52	51	50	43	36
		4dr Wgn Trailhawk (&2DE)	59	59	59	56	53	52	51	44	37
		4dr Wgn Limited (&2DG)	59	59	58	55	52	51	50	44	37
		4dr Wgn Limited (&2DF)	59	59	58	55	52	51	50	44	37
	GLADIATOR	Crew Cab Sport (&2TB)	73	73	73	70	68	68	68	64	59
		Crew Cab Sport S (&2TS)	71	71	71	68	66	66	66	62	57
		Crew Cab Sport S (&2TL)	71	71	71	68	66	66	66	62	57
		Crew Cab Overland (&2TG)	69	69	69	66	63	63	63	59	54
		Crew Cab Overland (&2TE)	69	69	69	66	63	63	63	59	54
		Crew Cab Rubicon (&2TR)	68	68	68	65	63	63	63	58	53
		Crew Cab Rubicon (&2TZ)	68	68	68	65	63	63	63	58	53
		Crew Cab Mojave (&2TD)	68	68	68	65	62	62	62	57	52

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 JEEP	GRAND CHEROKEE 2WD	4dr Wgn Laredo (&2TA)	61	61	60	57	53	52	52	46	37
		4dr Wgn Laredo (&2TE)	61	61	60	57	53	52	52	46	37
		4dr Wgn Laredo (&2TZ)	61	61	60	57	53	52	52	46	37
		4dr Wgn Laredo (&2TC)	61	61	60	57	53	52	52	46	37
		4dr Wgn Limited (&2TG)	61	61	60	57	53	52	52	46	37
		4dr Wgn Limited (&2TH)	61	61	60	57	53	52	52	46	37
		4dr Wgn Overland (&2TP)	61	61	60	57	53	52	52	46	38
		4dr Wgn Overland (&2TS)	61	61	60	57	53	52	52	46	38
		4dr Wgn Summit (&2TR)	58	58	57	54	50	50	49	44	36
	GRAND CHEROKEE 4WD	4dr Wgn Laredo (&2TA)	64	64	63	59	55	54	53	47	39
		4dr Wgn Laredo (&2TE)	64	64	63	59	55	54	53	47	39
		4dr Wgn Laredo (&2TZ)	64	64	63	59	55	54	53	47	39
		4dr Wgn Laredo (&2TC)	64	64	63	59	55	54	53	47	39
		4dr Wgn Laredo (&2TN)	64	64	63	59	55	54	53	47	39
		4dr Wgn Limited (&2TG)	63	63	62	59	55	54	53	47	39
		4dr Wgn Limited (&2TH)	63	63	62	59	55	54	53	47	39
		4dr Wgn Trailhawk (&2TJ)	63	63	62	59	55	54	53	47	39
		4dr Wgn Overland (&2TP)	63	63	62	59	55	54	53	47	39
		4dr Wgn Overland (&2TS)	63	63	62	59	55	54	53	47	39
		4dr Wgn Summit (&2TR)	60	60	59	56	52	51	51	45	38
		4dr Wgn SRT (&2TL)	66	66	65	61	57	56	56	50	42
	RENEGADE 2WD	4dr Wgn Trackhawk (&2TV)	67	67	66	63	59	58	57	51	43
		4dr Wgn Sport (&2DA)	53	53	53	50	48	47	47	41	35
		4dr Wgn Sport (&2DT)	53	53	53	50	48	47	47	41	35
		4dr Wgn Latitude (&2DB)	53	53	53	51	50	49	49	43	37
		4dr Wgn Latitude (&2DM)	53	53	53	51	50	49	49	43	37
		4dr Wgn Latitude (&2DU)	53	53	53	51	50	49	49	43	37
	RENEGADE 4WD	4dr Wgn Limited (&2DP)	56	56	56	54	52	51	51	45	38
		4dr Wgn Limited (&2DD)	56	56	56	54	52	51	51	45	38
		4dr Wgn Sport (&2DA)	58	58	58	55	52	51	51	45	38
		4dr Wgn Sport (&2DN)	58	58	58	55	52	51	51	45	38
		4dr Wgn Sport (&2DT)	58	58	58	55	52	51	51	45	38
		4dr Wgn Sport (&2DS)	58	58	58	55	52	51	51	45	38
		4dr Wgn Latitude (&2DB)	56	56	56	54	53	52	52	46	39
		4dr Wgn Latitude (&2DM)	56	56	56	54	53	52	52	46	39
		4dr Wgn Latitude (&2DU)	56	56	56	54	53	52	52	46	39
		4dr Wgn Limited (&2DP)	59	59	59	57	55	54	54	48	41
		4dr Wgn Limited (&2DD)	59	59	59	57	55	54	54	48	41
		4dr Wgn Trailhawk (&2DC)	62	62	61	58	55	54	53	47	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 JEEP	WRANGLER										
		2dr Conv Sport (&2TB)	70	70	70	68	67	67	68	64	62
		2dr Conv Sport (&2TK)	70	70	70	68	67	67	68	64	62
		2dr Conv Sport S (&2TS)	69	69	69	67	66	66	67	63	60
		2dr Conv Sport S (&2TD)	69	69	69	67	66	66	67	63	60
		2dr Conv Sport S (&2TF)	69	69	69	67	66	66	67	63	60
		2dr Conv Sport S (&2TW)	69	69	69	67	66	66	67	63	60
		2dr Conv Rubicon (&2TR)	65	65	65	63	61	61	61	57	53
		2dr Conv Rubicon (&2TY)	65	65	65	63	61	61	61	57	53
		4dr Conv Unlimited Sport (&2TB)	80	80	80	78	76	76	76	71	67
		4dr Conv Unlimited Sport (&2TK)	80	80	80	78	76	76	76	71	67
		4dr Conv Unlimited Sport S (&2TS)	78	78	78	76	74	74	73	68	64
		4dr Conv Unlimited Sport S (&2TD)	78	78	78	76	74	74	73	68	64
		4dr Conv Unlimited Sport S (&2TF)	78	78	78	76	74	74	73	68	64
		4dr Conv Unlimited Sport S (&2TL)	78	78	78	76	74	74	73	68	64
		4dr Conv Unlimited Sport S (&2TW)	78	78	78	76	74	74	73	68	64
		4dr Conv Unlimited Sahara (&2TG)	74	74	74	71	69	69	69	64	60
		4dr Conv Unlimited Sahara (&2TL)	74	74	74	71	69	69	69	64	60
		4dr Conv Unlimited Sahara (&2TE)	74	74	74	71	69	69	69	64	60
		4dr Conv Unlimited Sahara (&2TN)	74	74	74	71	69	69	69	64	60
		4dr Conv Unlimited Rubicon (&2TR)	72	72	72	69	67	67	66	61	56
		4dr Conv Unlimited Rubicon (&2TY)	72	72	72	69	67	67	66	61	56

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	RAM	TRUCKS										
		PROMASTER										
			3dr Van 1500 118wb (&2TA)	39	39	39	36	34	34	34	30	27
			3dr Van 1500 136wb (&2TA)	39	39	39	36	34	34	34	30	27
			3dr Van 1500 136wb High Roof (&2TA)	41	41	41	38	35	35	35	30	27
			3dr Van 2500 136wb (&2TA)	41	41	41	38	36	36	36	31	28
			3dr Van 2500 136wb High Roof (&2TA)	42	42	42	39	37	37	36	31	28
			3dr Van 2500 159wb High Roof (&2TA)	43	43	43	40	38	38	37	32	29
			3dr Van 2500 159wb Window High Roof (&2TA)	43	43	43	40	38	38	37	32	29
			3dr Van 3500 136wb (&2TA)	43	43	43	40	38	38	38	33	29
			3dr Van 3500 136wb High Roof (&2TA)	44	44	44	41	39	39	39	34	30
			3dr Van 3500 159wb High Roof (&2TA)	45	45	45	42	39	39	39	34	30
			3dr Van 3500 159wb Ext High Roof (&2TA)	43	43	43	40	38	38	38	33	29
			3dr Van 3500 159wb Window Ext High Roof (&2TA)	44	44	44	41	39	39	39	34	30
			deduct with Conversion	4	4	4	4	4	4	4	4	4
		PROMASTER CITY CARGO										
			4dr Van (&2TC)	48	48	48	46	44	44	44	39	34
			4dr Van SLT (&2TD)	47	47	47	45	44	44	44	39	34
			deduct with Conversion	4	4	4	4	4	4	4	4	4
		PROMASTER CITY WAGON										
			4dr Wgn (&2TA)	46	46	46	44	42	42	42	38	33
			4dr Wgn SLT (&2TB)	45	45	45	43	42	42	42	37	32
			deduct with Conversion	4	4	4	4	4	4	4	4	4

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	RAM	TRUCKS	RAM 1500 2WD									
			Quad Cab Tradesman (&2TA)	58	58	58	55	52	52	51	46	42
			Quad Cab Lone Star/Big Horn (&2TR)	56	56	56	53	51	51	50	45	41
			Quad Cab Lone Star/Big Horn (&2TZ)	56	56	56	53	51	51	50	45	41
			Quad Cab Laramie (&2TH)	58	58	58	55	52	52	51	46	41
			Crew Cab Tradesman (&2TA)	59	59	59	56	53	53	52	47	42
			Crew Cab Lone Star/Big Horn (&2TR)	57	57	57	54	51	51	51	46	41
			Crew Cab Lone Star/Big Horn (&2TZ)	57	57	57	54	51	51	51	46	41
			Crew Cab Rebel (&2TW)	58	58	58	55	52	52	51	46	41
			Crew Cab Laramie (&2TH)	59	59	58	55	52	52	51	46	42
			Crew Cab Laramie Longhorn (&2TK)	55	55	55	52	49	49	49	44	39
			Crew Cab Limited (&2TM)	57	57	57	54	51	51	50	45	40
		RAM 1500 4WD										
			Quad Cab Tradesman (&2TA)	65	65	64	61	58	57	57	51	44
			Quad Cab Lone Star/Big Horn (&2TR)	63	63	63	60	57	56	56	50	43
			Quad Cab Lone Star/Big Horn (&2TZ)	63	63	63	60	57	56	56	50	43
			Quad Cab Rebel (&2TW)	63	63	63	60	57	56	56	50	43
			Quad Cab Laramie (&2TH)	64	64	64	61	58	57	57	51	44
			Crew Cab Tradesman (&2TA)	65	65	65	62	59	58	58	52	45
			Crew Cab Lone Star/Bighorn (&2TR)	64	64	63	60	57	56	56	50	43
			Crew Cab Lone Star/Bighorn (&2TZ)	64	64	63	60	57	56	56	50	43
			Crew Cab Rebel (&2TW)	64	64	63	60	57	56	56	50	43
			Crew Cab Laramie (&2TH)	65	65	64	61	58	57	57	51	44
			Crew Cab Laramie Longhorn (&2TK)	61	61	61	58	55	54	54	48	41
			Crew Cab Limited (&2TM)	62	62	62	59	56	55	55	49	42

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	RAM	TRUCKS	RAM 1500 CLASSIC 2WD									
			Reg Cab Tradesman (&2TB)	44	44	44	42	40	40	41	37	32
			Reg Cab Express (&2TJ)	45	45	45	43	41	41	41	37	32
			Quad Cab Tradesman (&2TB)	52	52	52	49	47	47	47	42	36
			Quad Cab Express (&2TJ)	52	52	52	49	46	46	46	42	36
			Quad Cab Warlock (&2TF)	52	52	52	49	47	47	47	42	36
			Crew Cab Tradesman (&2TB)	57	57	57	54	51	51	51	46	39
			Crew Cab Express (&2TJ)	54	54	54	51	48	48	48	44	37
			Crew Cab Warlock (&2TF)	53	53	53	50	48	48	48	43	36
		RAM 1500 CLASSIC 4WD										
			Reg Cab Tradesman (&2TB)	52	52	52	50	48	48	47	42	37
			Reg Cab Express (&2TJ)	52	52	52	50	48	48	47	42	37
			Quad Cab Tradesman (&2TB)	59	59	59	56	54	53	53	47	41
			Quad Cab Express (&2TJ)	59	59	59	56	53	53	52	47	41
			Quad Cab Warlock (&2TF)	58	58	58	55	53	53	52	47	41
			Crew Cab Tradesman (&2TB)	62	62	62	59	56	56	55	50	43
			Crew Cab Express (&2TJ)	59	59	59	56	54	53	53	47	41
			Crew Cab Warlock (&2TF)	58	58	58	55	53	53	52	47	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 RAM TRUCKS		RAM 2500 2WD										
			Reg Cab Tradesman (&2TA)	51	51	51	49	47	47	47	43	41
			Reg Cab Big Horn (&2TY)	49	49	49	47	46	46	46	41	39
			Reg Cab Big Horn (&2TZ)	49	49	49	47	46	46	46	41	39
			Crew Cab Tradesman (&2TA)	59	59	59	56	54	54	54	49	46
			Crew Cab Big Horn (&2TZ)	54	54	54	51	49	49	49	45	42
			Crew Cab Big Horn (&2TY)	54	54	54	51	49	49	49	45	42
			Crew Cab Laramie (&2TH)	52	52	52	49	47	47	47	43	40
			Crew Cab Laramie Longhorn (&2TK)	49	49	49	47	45	45	45	40	37
			Crew Cab Laramie Limited (&2TM)	48	48	48	46	44	44	44	40	37
		RAM 2500 4WD										
			Reg Cab Tradesman (&2TA)	65	65	65	62	60	60	59	54	48
			Reg Cab Big Horn (&2TY)	62	62	62	59	57	57	56	51	46
			Reg Cab Big Horn (&2TZ)	62	62	62	59	57	57	56	51	46
			Crew Cab Tradesman (&2TA)	73	73	72	69	66	65	65	59	52
			Crew Cab Power Wagon (&2TP)	71	71	71	68	65	64	64	58	51
			Crew Cab Big Horn (&2TZ)	67	67	67	64	61	60	60	54	48
			Crew Cab Big Horn (&2TY)	67	67	67	64	61	60	60	54	48
			Crew Cab Laramie (&2TH)	63	63	63	60	58	57	57	51	45
			Crew Cab Laramie Longhorn (&2TK)	59	59	59	56	54	54	53	48	42
			Crew Cab Laramie Limited (&2TM)	58	58	58	55	53	53	52	47	42
			Mega Cab Big Horn (&2TZ)	70	70	70	67	64	63	63	57	50
			Mega Cab Big Horn (&2TY)	70	70	70	67	64	63	63	57	50
			Mega Cab Laramie (&2TH)	66	66	66	63	60	59	59	53	47
			Mega Cab Laramie Longhorn (&2TK)	61	61	61	58	56	55	55	49	44
			Mega Cab Laramie Limited (&2TM)	60	60	60	57	55	55	54	49	43

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 RAM TRUCKS		RAM 3500 2WD										
			Reg Cab Tradesman (&2TA)	54	54	54	52	50	50	50	45	43
			Reg Cab Big Horn (&2TY)	54	54	54	52	50	50	50	45	43
			Reg Cab Big Horn (&2TZ)	54	54	54	52	50	50	50	45	43
			Crew Cab Tradesman (&2TA)	61	61	61	58	56	56	55	50	47
			Crew Cab Big Horn (&2TZ)	59	59	59	56	54	54	54	49	45
			Crew Cab Big Horn (&2TY)	59	59	59	56	54	54	54	49	45
			Crew Cab Laramie (&2TH)	57	57	57	54	51	51	51	46	43
			Crew Cab Laramie Longhorn (&2TK)	53	53	53	50	47	47	47	42	39
			Crew Cab Laramie Longhorn (&2TY)	53	53	53	50	47	47	47	42	39
			Crew Cab Laramie Limited (&2TM)	52	52	52	49	47	47	47	42	39
		RAM 3500 4WD										
			Reg Cab Tradesman (&2TA)	68	68	68	65	62	61	61	55	49
			Reg Cab Big Horn (&2TY)	68	68	68	65	62	61	61	55	49
			Reg Cab Big Horn (&2TZ)	68	68	68	65	62	61	61	55	49
			Crew Cab Tradesman (&2TA)	74	74	73	70	67	66	66	60	53
			Crew Cab Big Horn (&2TZ)	72	72	71	68	65	64	64	58	51
			Crew Cab Big Horn (&2TY)	72	72	71	68	65	64	64	58	51
			Crew Cab Laramie (&2TH)	68	68	67	64	61	60	60	54	48
			Crew Cab Laramie Longhorn (&2TK)	62	62	62	59	56	56	55	50	44
			Crew Cab Laramie Limited (&2TM)	62	62	62	59	56	56	55	50	44
			Mega Cab Big Horn (&2TZ)	75	75	74	71	68	67	66	60	53
			Mega Cab Big Horn (&2TY)	75	75	74	71	68	67	66	60	53
			Mega Cab Laramie (&2TH)	70	70	70	67	64	63	62	56	50
			Mega Cab Laramie Longhorn (&2TK)	65	65	64	61	58	58	57	52	46
			Mega Cab Laramie Limited (&2TM)	64	64	64	61	58	57	57	51	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	ALFA ROMEO											
		GIULIA										
			4dr Sdn Sprint (&2DL)	63	63	62	58	54	53	52	45	36
			4dr Sdn Sprint AWD (&2DM)	62	62	61	58	54	53	52	45	36
			4dr Sdn Ti (&2DT)	61	61	60	56	52	51	50	44	35
			4dr Sdn Ti AWD (&2DG)	60	60	59	56	52	51	50	44	35
			4dr Sdn Ti Sport (&2DU)	59	59	58	55	51	50	49	43	35
			4dr Sdn Ti Sport AWD (&2DS)	59	59	58	55	51	50	49	43	35
		STELVIO	4dr Sdn Quadrifoglio (&2DP)	58	58	57	54	51	50	50	44	36
			4dr Wgn Sprint (&2DL)	63	63	62	58	53	52	51	45	35
			4dr Wgn Sprint AWD (&2DM)	63	63	62	58	53	52	51	45	35
			4dr Wgn Ti AWD (&2DG)	61	61	60	56	52	51	50	44	35
			4dr Wgn Ti Sport AWD (&2DS)	61	61	60	56	52	51	50	44	35
			4dr Wgn Quadrifoglio AWD (&2DP)	56	56	55	52	48	48	47	42	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	CHRYSLER											
		300										
			4dr Sdn Touring (&2DE)	54	54	54	51	48	46	44	35	28
			4dr Sdn Touring AWD (&2DE)	55	55	55	52	49	47	45	36	29
			4dr Sdn Touring L (&2DF)	54	54	54	51	49	47	45	36	29
			4dr Sdn Touring L AWD (&2DF)	53	53	53	50	47	45	44	36	30
			4dr Sdn 300S (&2DG)	54	54	54	51	48	46	44	36	30
			4dr Sdn 300S (&2DJ)	54	54	54	51	48	46	44	36	30
		PACIFICA										
			4dr Wgn Touring (&2DW)	62	62	61	58	54	52	51	43	36
			4dr Wgn Touring AWD (&2DW)	62	62	61	58	54	52	51	43	36
			4dr Wgn Touring L (&2DL)	60	60	59	56	53	51	50	42	35
			4dr Wgn Touring L AWD (&2DL)	60	60	59	56	52	51	49	42	35
			4dr Wgn Limited (&2DP)	57	57	56	53	49	48	47	40	34
			4dr Wgn Limited AWD (&2DP)	57	57	56	53	50	49	47	40	34
			4dr Wgn Pinnacle (&2DS)	58	58	57	54	51	50	48	41	35
			4dr Wgn Pinnacle AWD (&2DS)	58	58	57	54	51	50	48	41	35
			4dr Wgn Hybrid Touring (&2DW)					51	50	49	43	33
			4dr Wgn Hybrid Touring L (&2DL)					50	49	48	42	33
			4dr Wgn Hybrid Limited (&2DP)					49	48	48	42	34
			4dr Wgn Hybrid Pinnacle (&2DS)					49	48	47	41	33
		VOYAGER										
			4dr Wgn L (&2DB)	63	63	62	58	53	52	51	45	33
			4dr Wgn LX (&2DE)	63	63	62	58	54	53	52	45	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	DODGE											
		CHALLENGER										
			2dr Cpe SXT (&2DA)	58	58	58	56	55	54	53	47	40
			2dr Cpe SXT AWD (&2DB)	62	62	62	59	57	56	55	49	42
			2dr Cpe GT (&2DL)	61	61	61	59	57	56	55	49	41
			2dr Cpe GT AWD (&2DJ)	62	62	62	60	58	57	56	49	42
			2dr Cpe R/T (&2DH)	69	69	69	66	64	63	62	55	46
			2dr Cpe R/T Scat Pack (&2DG)	76	76	75	72	69	68	66	59	50
			2dr Cpe R/T Scat Pack (&2DN)	76	76	75	72	69	68	66	59	50
			2dr Cpe SRT Hellcat (&2DR)	74	74	73	70	67	66	65	58	49
			2dr Cpe SRT Hellcat (&2DZ)	74	74	73	70	67	66	65	58	49
			2dr Cpe SRT Hellcat (&2DE)	74	74	73	70	67	66	65	58	49
			2dr Cpe SRT Hellcat (&2DQ)	74	74	73	70	67	66	65	58	49
			2dr Cpe SRT Hellcat (&2DS)	74	74	73	70	67	66	65	58	49
		CHARGER										
			4dr Sdn SXT (&2DG)	58	58	58	56	54	53	51	44	36
			4dr Sdn SXT AWD (&2DH)	59	59	59	57	55	54	52	45	37
			4dr Sdn GT (&2DH)	58	58	58	56	55	54	52	45	36
			4dr Sdn GT AWD (&2DH)	58	58	58	56	54	53	52	45	36
			4dr Sdn R/T (&2DN)	61	61	61	59	57	56	54	47	38
			4dr Sdn R/T Scat Pack (&2DW)	71	71	71	68	65	64	62	55	45
			4dr Sdn R/T Scat Pack (&2DV)	71	71	71	68	65	64	62	55	45
			4dr Sdn SRT Hellcat (&2DT)	67	67	66	63	60	58	57	49	41
			4dr Sdn SRT Hellcat (&2DZ)	67	67	66	63	60	58	57	49	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	DODGE TRUCKS											
		DURANGO 2WD										
			4dr Wgn SXT (&2TA)	72	72	71	68	65	62	58	47	36
			4dr Wgn SXT Plus (&2TB)	68	68	67	64	60	57	54	44	34
			4dr Wgn GT (&2TD)	72	72	71	67	63	60	57	47	37
			4dr Wgn GT Plus (&2TE)	64	64	64	61	59	57	54	45	36
			4dr Wgn Citadel (&2TP)	66	66	66	63	60	58	55	46	37
			4dr Wgn R/T (&2TS)	63	63	63	60	58	56	54	45	36
		DURANGO 4WD										
			4dr Wgn SXT (&2TA)	72	72	72	69	66	63	60	49	38
			4dr Wgn SXT Plus (&2TB)	66	66	66	63	61	58	56	46	36
			4dr Wgn GT (&2TD)	73	73	72	68	64	61	59	49	39
			4dr Wgn GT Plus (&2TE)	66	66	66	63	60	58	55	46	37
			4dr Wgn Citadel (&2TP)	65	65	64	61	58	56	55	47	38
			4dr Wgn R/T (&2TS)	65	65	65	62	59	57	54	45	37
			4dr Wgn SRT (&2TL)	59	59	59	56	53	52	50	43	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	FIAT	500X										
			4dr Wgn Pop (&2DA)	52	52	51	47	43	42	41	35	29
			4dr Wgn Trekking (&2DG)	55	55	54	50	46	45	44	38	32
			4dr Wgn Sport (&2DE)	54	54	53	49	45	44	43	37	31
			4dr Wgn Trekking Plus (&2DJ)	53	53	52	48	44	43	43	37	32

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	JEEP											
		CHEROKEE 2WD										
			4dr Wgn Latitude (&2TJ)	59	59	59	57	55	54	53	47	37
			4dr Wgn Latitude Plus (&2TD)	61	61	61	58	55	54	54	48	38
			4dr Wgn Latitude Plus (&2TN)	61	61	61	58	55	54	54	48	38
			4dr Wgn Lux (&2TH)	64	64	64	61	58	57	56	50	40
			4dr Wgn 80th Special Edition (&2TU)	63	63	63	60	58	57	56	50	39
			4dr Wgn Limited (&2TG)	61	61	61	59	58	57	56	50	40
			4dr Wgn Limited (&2TP)	61	61	61	59	58	57	56	50	40
		CHEROKEE 4WD										
			4dr Wgn Latitude (&2TJ)	64	64	64	61	58	57	56	50	39
			4dr Wgn Latitude Plus (&2TD)	65	65	65	62	59	58	57	50	40
			4dr Wgn Latitude Plus (&2TN)	65	65	65	62	59	58	57	50	40
			4dr Wgn Lux (&2TH)	67	67	67	64	61	60	59	53	42
			4dr Wgn 80th Special Edition (&2TU)	67	67	67	64	61	60	59	52	42
			4dr Wgn Trailhawk (&2TE)	70	70	69	66	63	62	61	54	44
			4dr Wgn Limited (&2TG)	64	64	64	62	61	60	59	52	42
			4dr Wgn Limited (&2TP)	64	64	64	62	61	60	59	52	42
		COMPASS 2WD										
			4dr Wgn Sport (&2DA)	60	60	59	56	53	52	51	44	37
			4dr Wgn Latitude (&2DB)	61	61	60	57	54	53	52	45	38
			4dr Wgn Latitude (&2DJ)	61	61	60	57	54	53	52	45	38
			4dr Wgn Latitude (&2DK)	61	61	60	57	54	53	52	45	38
			4dr Wgn Latitude (&2DC)	61	61	60	57	54	53	52	45	38
			4dr Wgn 80th Special Edition (&2DP)	61	61	61	58	55	54	53	46	38
			4dr Wgn Limited (&2DG)	64	64	63	60	57	56	55	48	40
			4dr Wgn Limited (&2DF)	64	64	63	60	57	56	55	48	40
		COMPASS 4WD										
			4dr Wgn Sport (&2DA)	62	62	61	58	55	54	53	46	38
			4dr Wgn Sport (&2DP)	62	62	61	58	55	54	53	46	38
			4dr Wgn Latitude (&2DB)	64	64	63	60	57	56	54	47	39
			4dr Wgn Latitude (&2DJ)	64	64	63	60	57	56	54	47	39
			4dr Wgn Latitude (&2DC)	64	64	63	60	57	56	54	47	39
			4dr Wgn 80th Special Edition (&2DP)	63	63	63	60	57	56	54	47	40
			4dr Wgn Trailhawk (&2DE)	67	67	66	63	59	58	57	50	42
			4dr Wgn Limited (&2DG)	66	66	65	62	59	58	56	49	41
			4dr Wgn Limited (&2DF)	66	66	65	62	59	58	56	49	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	JEEP	GLADIATOR	Crew Cab Sport (&2TB)	78	78	78	75	72	72	72	68	62
			Crew Cab Sport (&2TK)	78	78	78	75	72	72	72	68	62
			Crew Cab Sport S (&2TS)	78	78	78	75	72	72	72	67	61
			Crew Cab Sport S (&2TL)	78	78	78	75	72	72	72	67	61
			Crew Cab Sport S (&2TW)	78	78	78	75	72	72	72	67	61
			Crew Cab 80th Special Edition (&2TQ)	75	75	75	72	69	69	69	64	58
			Crew Cab Overland (&2TG)	70	70	70	67	64	64	64	59	54
			Crew Cab Overland (&2TE)	70	70	70	67	64	64	64	59	54
			Crew Cab Overland (&2TN)	70	70	70	67	64	64	64	59	54
			Crew Cab Rubicon (&2TR)	69	69	69	66	63	63	63	58	52
			Crew Cab Rubicon (&2TZ)	69	69	69	66	63	63	63	58	52
			Crew Cab Mojave (&2TD)	69	69	69	66	63	63	63	58	52
		GRAND CHEROKEE 2WD	4dr Wgn Laredo (&2TE)	68	68	67	63	59	58	57	51	41
			4dr Wgn Laredo (&2TM)	68	68	67	63	59	58	57	51	41
			4dr Wgn Limited (&2TH)	66	66	65	61	57	56	56	50	41
			4dr Wgn 80th Special Edition (&2TK)	67	67	66	62	57	56	56	50	41
			4dr Wgn Overland (&2TP)	66	66	65	61	57	56	56	50	41
			4dr Wgn Overland (&2TS)	66	66	65	61	57	56	56	50	41
		GRAND CHEROKEE 4WD	4dr Wgn Summit (&2TR)	63	63	62	59	55	54	54	48	39
			4dr Wgn Laredo (&2TE)	70	70	69	65	60	59	58	52	42
			4dr Wgn Laredo (&2TM)	70	70	69	65	60	59	58	52	42
			4dr Wgn Limited (&2TH)	69	69	68	64	59	58	57	51	42
			4dr Wgn 80th Special Edition (&2TK)	69	69	68	64	59	58	57	51	42
			4dr Wgn Trailhawk (&2TJ)	67	67	66	62	58	57	56	50	41
			4dr Wgn Overland (&2TP)	68	68	67	63	59	58	57	51	42
			4dr Wgn Overland (&2TS)	68	68	67	63	59	58	57	51	42
			4dr Wgn Summit (&2TR)	65	65	64	60	56	55	55	49	41
			4dr Wgn SRT (&2TL)	69	69	68	64	60	59	58	52	44
			4dr Wgn Trackhawk (&2TV)	70	70	69	65	61	60	59	53	44
		RENEGADE 2WD	4dr Wgn Sport (&2DA)	62	62	61	58	55	54	54	48	40
			4dr Wgn Sport (&2DT)	62	62	61	58	55	54	54	48	40
			4dr Wgn Latitude (&2DB)	60	60	59	56	53	52	52	46	39
			4dr Wgn Latitude (&2DE)	60	60	59	56	53	52	52	46	39
			4dr Wgn 80th Special Edition (&2DY)	61	61	60	57	54	53	53	47	40
		RENEGADE 4WD	4dr Wgn Sport (&2DA)	65	65	64	61	58	57	56	50	43
			4dr Wgn Sport (&2DN)	65	65	64	61	58	57	56	50	43
			4dr Wgn Sport (&2DT)	65	65	64	61	58	57	56	50	43
			4dr Wgn Latitude (&2DB)	63	63	62	59	56	55	54	48	41
			4dr Wgn Latitude (&2DE)	63	63	62	59	56	55	54	48	41
			4dr Wgn 80th Special Edition (&2DY)	64	64	63	60	57	56	55	49	42
			4dr Wgn Limited (&2DD)	66	66	65	62	59	58	57	51	43
			4dr Wgn Trailhawk (&2DC)	69	69	68	65	61	60	59	53	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	JEEP	WRANGLER										
			2dr Conv Sport (&2TB)	73	73	74	72	71	71	71	67	65
			2dr Conv Sport (&2TK)	73	73	74	72	71	71	71	67	65
			2dr Conv Sport S (&2TS)	72	72	72	70	69	69	69	65	63
			2dr Conv Sport S (&2TD)	72	72	72	70	69	69	69	65	63
			2dr Conv Sport S (&2TF)	72	72	72	70	69	69	69	65	63
			2dr Conv Sport S (&2TW)	72	72	72	70	69	69	69	65	63
			2dr Conv Sport S (&2TJ)	72	72	72	70	69	69	69	65	63
			2dr Conv 80th Special Edition (&2TQ)	71	71	72	70	69	69	69	65	62
			2dr Conv Rubicon (&2TR)	67	67	67	65	64	64	64	59	56
			2dr Conv Rubicon (&2TY)	67	67	67	65	64	64	64	59	56
			4dr Conv Unlimited Sport (&2TB)	84	84	84	81	79	79	79	74	70
			4dr Conv Unlimited Sport (&2TK)	84	84	84	81	79	79	79	74	70
			4dr Conv Unlimited Sport S (&2TS)	80	80	80	77	75	75	75	70	65
			4dr Conv Unlimited Sport S (&2TD)	80	80	80	77	75	75	75	70	65
			4dr Conv Unlimited Sport S (&2TF)	80	80	80	77	75	75	75	70	65
			4dr Conv Unlimited Sport S (&2TL)	80	80	80	77	75	75	75	70	65
			4dr Conv Unlimited Sport S (&2TW)	80	80	80	77	75	75	75	70	65
			4dr Conv Unlimited Sport S (&2TJ)	80	80	80	77	75	75	75	70	65
			4dr Conv Unlimited 80th Special Edition (&2TQ)	80	80	80	78	76	76	75	70	66
			4dr Conv Unlimited Sahara (&2TG)	74	74	74	72	70	70	70	65	60
			4dr Conv Unlimited Sahara (&2TL)	74	74	74	72	70	70	70	65	60
			4dr Conv Unlimited Sahara (&2TE)	74	74	74	72	70	70	70	65	60
			4dr Conv Unlimited Sahara (&2TN)	74	74	74	72	70	70	70	65	60
			4dr Conv Unlimited Rubicon (&2TR)	74	74	74	71	69	69	68	63	58
			4dr Conv Unlimited Rubicon (&2TY)	74	74	74	71	69	69	68	63	58

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	RAM	TRUCKS										
		PROMASTER										
			3dr Van 1500 118wb (&2TA)	45	45	44	41	38	38	38	33	31
			3dr Van 1500 136wb (&2TA)	44	44	44	41	38	38	38	33	30
			3dr Van 1500 136wb High Roof (&2TA)	46	46	45	42	39	39	39	34	31
			3dr Van 2500 136wb (&2TA)	46	46	45	42	39	39	39	35	32
			3dr Van 2500 136wb High Roof (&2TA)	47	47	46	43	40	40	40	36	32
			3dr Van 2500 159wb High Roof (&2TA)	47	47	47	44	41	41	41	36	33
			3dr Van 2500 159wb Window High Roof (&2TA)	48	48	47	44	41	41	41	37	33
			3dr Van 3500 136wb (&2TA)	48	48	47	44	41	41	41	37	33
			3dr Van 3500 136wb High Roof (&2TA)	49	49	48	45	42	42	42	37	33
			3dr Van 3500 159wb High Roof (&2TA)	50	50	49	46	42	42	42	37	33
			3dr Van 3500 159wb Ext High Roof (&2TA)	47	47	47	44	41	41	41	37	33
			3dr Van 3500 159wb Window Ext High Roof (&2TA)	48	48	47	44	41	41	41	37	33
		PROMASTER CITY CARGO										
			4dr Van (&2TC)	53	53	53	50	47	47	48	44	38
			4dr Van SLT (&2TD)	52	52	52	49	47	47	47	43	38
		PROMASTER CITY WAGON										
			4dr Wgn (&2TA)	52	52	52	49	47	47	47	43	38
			4dr Wgn SLT (&2TB)	51	51	51	48	46	46	46	42	37

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	RAM TRUCKS	RAM 1500 2WD	Quad Cab HFE (&2TE)	66	66	66	63	60	59	59	53	47
			Quad Cab Tradesman (&2TA)	62	62	62	59	56	56	55	50	44
			Quad Cab Lone Star/Big Horn (&2TR)	62	62	62	59	56	56	55	50	44
			Quad Cab Lone Star/Big Horn (&2TZ)	62	62	62	59	56	56	55	50	44
			Quad Cab Laramie (&2TH)	63	63	63	60	57	56	56	50	44
			Crew Cab Tradesman (&2TA)	63	63	63	60	57	57	56	51	45
			Crew Cab Lone Star/Big Horn (&2TR)	63	63	62	59	56	56	55	50	44
			Crew Cab Lone Star/Big Horn (&2TZ)	63	63	62	59	56	56	55	50	44
			Crew Cab Rebel (&2TW)	66	66	66	63	60	59	59	53	46
			Crew Cab Laramie (&2TH)	64	64	63	60	57	57	56	51	44
			Crew Cab Laramie Longhorn (&2TK)	59	59	59	56	53	53	52	47	41
			Crew Cab Limited (&2TM)	60	60	60	57	54	54	53	48	42
		RAM 1500 4WD	Quad Cab Tradesman (&2TA)	68	68	68	65	62	61	60	54	47
			Quad Cab Lone Star/Big Horn (&2TR)	67	67	67	64	61	60	59	53	46
			Quad Cab Lone Star/Big Horn (&2TZ)	67	67	67	64	61	60	59	53	46
			Quad Cab Rebel (&2TW)	71	71	70	67	64	63	62	56	48
			Quad Cab Laramie (&2TH)	68	68	67	64	61	60	60	54	46
			Crew Cab Tradesman (&2TA)	68	68	68	65	62	61	60	54	47
			Crew Cab Lone Star/Bighorn (&2TR)	68	68	67	64	61	60	59	53	46
			Crew Cab Lone Star/Bighorn (&2TZ)	68	68	67	64	61	60	59	53	46
			Crew Cab Rebel (&2TW)	71	71	70	67	64	63	62	56	48
			Crew Cab Laramie (&2TH)	68	68	67	64	61	60	60	54	46
			Crew Cab Laramie Longhorn (&2TK)	63	63	63	60	57	56	56	50	43
			Crew Cab Limited (&2TM)	65	65	64	61	58	57	57	51	44
			Crew Cab TRX (&2TY)	70	70	69	66	63	62	61	55	48

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	MITSUBISHI											
		ECLIPSE CROSS										
			4dr Wgn ES (CVT)	53	53	52	48	44	43	42	36	27
			4dr Wgn SP (CVT)	52	52	51	47	43	42	42	36	27
			4dr Wgn LE (CVT)	53	53	52	48	44	43	42	36	28
			4dr Wgn SE (CVT)	57	57	56	52	48	47	46	39	30
			4dr Wgn SEL (CVT)	59	59	58	54	50	49	48	41	32
			4dr Wgn ES AWD (CVT)	54	54	53	49	45	44	43	37	28
			4dr Wgn LE AWD (CVT)	54	54	53	50	46	45	44	38	29
			4dr Wgn SP AWD (CVT)	53	53	52	49	45	44	43	37	29
			4dr Wgn SE AWD (CVT)	58	58	57	53	49	48	47	41	31
			4dr Wgn SEL AWD (CVT)	60	60	59	55	51	50	49	42	33
		MIRAGE										
			5dr HB ES MT (5MT)	40	40	39	36	32	32	31	26	21
			5dr HB ES AT (CVT)	43	43	42	39	35	34	34	28	23
			5dr HB LE AT (CVT)	45	45	44	41	37	36	36	30	25
			5dr HB SE AT (CVT)	45	45	44	41	37	36	36	30	25
			5dr HB GT AT (CVT)	46	46	45	41	37	37	36	31	26
			4dr Sdn ES MT (5MT)	34	34	33	30	27	27	27	22	18
			4dr Sdn ES AT (CVT)	37	37	36	33	30	30	30	25	20
			4dr Sdn LE AT (CVT)	37	37	36	33	30	30	30	25	20
			4dr Sdn SE AT (CVT)	40	40	39	36	33	33	32	27	23
		OUTLANDER 2WD										
			4dr Wgn ES (CVT)	46	46	45	42	38	38	38	33	26
			4dr Wgn SE (CVT)	51	51	50	47	43	43	42	37	29
			4dr Wgn LE (CVT)	53	53	52	49	45	45	44	39	31
			4dr Wgn SEL (CVT)	52	52	51	48	44	44	43	38	30
			4dr Wgn SP (CVT)	51	51	50	47	44	44	43	38	30
		OUTLANDER 4WD										
			4dr Wgn ES (CVT)	50	50	49	46	42	42	42	37	29
			4dr Wgn SE (CVT)	55	55	54	51	47	46	46	40	32
			4dr Wgn LE (CVT)	56	56	55	52	48	47	47	41	33
			4dr Wgn SEL (CVT)	55	55	54	51	47	47	46	41	33
			4dr Wgn SP (CVT)	55	55	54	51	47	46	46	40	32
			4dr Wgn GT (CVT)	57	57	56	53	49	48	48	42	34
		OUTLANDER PHEV										
			4dr Wgn SEL (1AT)							36	35	29 21
			4dr Wgn GT (1AT)							33	33	32 27 19

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	MITSUBISHI	OUTLANDER SPORT										
			4dr Wgn ES (CVT)	48	48	47	44	41	40	40	34	27
			4dr Wgn SP (CVT)	47	47	47	44	41	40	39	33	27
			4dr Wgn SE (CVT)	53	53	52	49	46	45	44	38	31
			4dr Wgn Black Edition (CVT)	49	49	48	45	42	41	40	34	28
			4dr Wgn GT (CVT)	55	55	54	51	47	46	45	39	32
			4dr Wgn ES AWD (CVT)	53	53	52	49	46	45	44	38	31
			4dr Wgn SP AWD (CVT)	52	52	51	48	45	44	43	37	30
			4dr Wgn SE AWD (CVT)	58	58	57	54	50	49	48	41	34
			4dr Wgn Black Edition AWD (CVT)	53	53	52	49	46	45	44	38	31
			4dr Wgn GT AWD (CVT)	59	59	58	55	51	50	49	43	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	MITSUBISHI	OUTLANDER SPORT										
			4dr Wgn ES (CVT)	53	53	52	49	46	45	44	38	30
			4dr Wgn LE (CVT)	53	53	53	50	47	46	45	38	31
			4dr Wgn SE (CVT)	54	54	54	51	48	47	46	40	32
			4dr Wgn ES AWD (CVT)	57	57	56	53	50	49	48	42	34
			4dr Wgn LE AWD (CVT)	58	58	57	54	51	50	49	42	34
			4dr Wgn SE AWD (CVT)	58	58	58	55	52	51	50	43	35
			4dr Wgn GT AWD (CVT)	60	60	60	57	54	53	52	45	37

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	ACURA											
		ILX										
			4dr Sdn 2.4L (020125 &105)	59	59	58	55	52	51	50	44	38
			4dr Sdn 2.4L Premium (020125 &115)	61	61	60	57	53	52	52	46	39
			4dr Sdn 2.4L Premium & A-Spec (020125 &120)	59	59	58	55	52	51	50	44	38
			4dr Sdn 2.4L Tech (020125 &125)	60	60	59	56	53	52	51	45	39
			4dr Sdn 2.4L Tech & A-Spec (020125 &130)	59	59	58	55	52	51	50	44	38
		MDX 2WD										
			4dr Wgn (020169 &130)	58	58	57	53	48	47	46	39	30
			4dr Wgn Tech (020169 &140)	57	57	56	52	47	46	45	38	31
			4dr Wgn Advance (020169 &160)	55	55	54	50	45	44	43	37	30
		MDX 4WD										
			4dr Wgn (020170 &130)	59	59	58	54	49	48	47	40	31
			4dr Wgn Tech (020170 &140)	58	58	57	53	48	47	46	39	32
			4dr Wgn Tech w/RES (020170 &150)	58	58	57	53	48	47	46	39	31
			4dr Wgn Tech A-Spec (020170 &157)	57	57	56	52	47	46	45	39	31
			4dr Wgn Advance (020170 &160)	56	56	55	51	46	45	44	38	31
			4dr Wgn Advance w/RES (020170 &165)	55	55	54	50	46	45	44	38	30
			4dr Wgn Sport Hybrid Tech (020170 &170)	61	61	59	55	50	49	48	41	33
			4dr Wgn Sport Hybrid Advance (020170 &175)	57	57	56	52	48	47	46	39	32
			4dr Wgn PMC Edition (020170 &178)	53	53	52	48	44	43	42	36	29
		RDX										
			4dr Wgn (020168 &115)	62	62	61	58	55	54	53	46	36
			4dr Wgn Tech (020168 &120)	62	62	61	58	55	54	53	46	37
			4dr Wgn A-Spec (020168 &125)	61	61	60	57	54	53	52	46	36
			4dr Wgn Advance (020168 &130)	60	60	59	56	53	52	51	45	36
			4dr Wgn AWD (020168 &140)	61	61	60	57	54	53	52	46	36
			4dr Wgn Tech AWD (020168 &145)	62	62	61	58	54	53	52	46	36
			4dr Wgn A-Spec AWD (020168 &150)	61	61	60	57	54	53	52	45	36
			4dr Wgn Advance AWD (020168 &155)	60	60	59	56	53	52	51	44	35
		RLX										
			4dr Sdn Tech (020163 &115)	47	47	46	42	37	36	36	30	23
			4dr Sdn Hybrid Advance (020163 &155)	48	48	47	43	39	38	38	32	25

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	ACURA	TLX										
			4dr Sdn (020140 &110)	52	52	52	49	46	45	45	39	31
			4dr Sdn Tech (020140 &115)	53	53	52	49	46	45	45	39	32
			4dr Sdn Tech A-Spec (020140 &116)	54	54	53	50	47	46	46	40	33
			4dr Sdn V6 (020140 &120)	53	53	52	49	46	45	45	39	32
			4dr Sdn V6 Tech (020140 &125)	54	54	53	50	47	46	46	40	33
			4dr Sdn V6 Tech A-Spec (020140 &127)	54	54	53	50	47	46	46	40	33
			4dr Sdn V6 AWD (020140 &132)	55	55	54	51	48	47	47	41	34
			4dr Sdn V6 Tech AWD (020140 &135)	55	55	55	52	49	48	47	41	34
			4dr Sdn V6 Tech A-Spec AWD (020140 &137)	57	57	56	53	50	49	48	42	35
			4dr Sdn V6 Advance (020140 &140)	54	54	54	51	48	47	47	41	33
			4dr Sdn PMC Edition (020140 &165)	54	54	53	50	47	47	46	41	33

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	ACURA											
		RDX										
			4dr Wgn (020168 &115)	68	68	67	64	60	59	57	50	39
			4dr Wgn Tech (020168 &120)	68	68	67	64	60	59	58	51	40
			4dr Wgn A-Spec (020168 &125)	67	67	66	63	59	58	57	50	39
			4dr Wgn Advance (020168 &130)	65	65	64	61	57	56	55	48	38
			4dr Wgn AWD (020168 &140)	67	67	66	63	59	58	57	50	39
			4dr Wgn Tech AWD (020168 &145)	67	67	66	63	59	58	57	50	39
			4dr Wgn A-Spec AWD (020168 &150)	66	66	65	62	58	57	56	49	39
			4dr Wgn Advance AWD (020168 &155)	64	64	63	60	57	56	55	48	38
		TLX										
			4dr Sdn (020140 &120)	67	67	66	63	59	58	56	49	40
			4dr Sdn Tech (020140 &125)	66	66	65	62	58	57	56	49	40
			4dr Sdn A-Spec (020140 &127)	65	65	64	61	57	56	55	48	39
			4dr Sdn Advance (020140 &128)	64	64	63	60	56	55	54	47	38
			4dr Sdn AWD (020140 &132)	69	69	68	64	60	59	58	51	41
			4dr Sdn Tech AWD (020140 &135)	68	68	67	63	59	58	57	50	41
			4dr Sdn A-Spec AWD (020140 &137)	67	67	66	63	59	58	57	50	41
			4dr Sdn Advance AWD (020140 &140)	66	66	65	61	57	56	55	49	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	AUDI											
		A3										
			4dr Sdn 2.0T Premium (080108 &115)	51	51	50	47	43	43	42	37	30
			4dr Sdn 2.0T Premium Plus (080108 &120)	51	51	50	47	43	43	42	37	30
			4dr Sdn S line 2.0T quattro Premium (080108 &130)	54	54	53	50	46	45	45	39	32
			4dr Sdn S line 2.0T quattro Premium Plus (080108 &135)	53	53	52	49	45	45	44	39	32
		A4										
			4dr Sdn 2.0T Premium (080128 &105)	51	51	50	47	44	43	42	35	28
			4dr Sdn 2.0T Premium Plus (080128 &106)	52	52	51	48	45	44	43	36	29
			4dr Sdn 2.0T Prestige (080128 &109)	51	51	50	47	44	43	42	36	29
			4dr Sdn 2.0T quattro Premium (080128 &115)	57	57	56	53	49	48	47	40	32
			4dr Sdn 2.0T quattro Premium Plus (080128 &121)	57	57	56	53	49	48	47	40	33
			4dr Sdn 2.0T quattro Prestige (080128 &127)	56	56	55	52	48	47	46	39	32
		A4 ALLROAD										
			4dr Wgn Premium (080129 &105)	65	65	64	61	57	55	54	46	36
			4dr Wgn Premium Plus (080129 &110)	63	63	62	59	55	54	52	45	36
			4dr Wgn Prestige (080129 &115)	63	63	62	59	55	54	52	45	36
		A5										
			2dr Cpe 2.0T quattro Premium (080140 &107)	66	66	64	60	54	53	52	46	36
			2dr Cpe 2.0T quattro Premium Plus (080140 &117)	63	63	61	57	52	51	50	44	35
			2dr Cpe 2.0T quattro Prestige (080140 &127)	62	62	60	56	51	50	50	44	35
			4dr Sdn 2.0T quattro Premium Sportback (080140 &130)	69	69	67	62	56	55	54	48	38
			4dr Sdn 2.0T quattro Premium Plus Sportback (080140 &135)	65	65	63	59	54	53	52	46	36
			4dr Sdn 2.0T quattro Prestige Sportback (080140 &144)	65	65	63	59	53	52	51	45	36
			2dr Conv 2.0T quattro Premium (080140 &152)	63	63	61	57	52	51	50	44	35
			2dr Conv 2.0T quattro Premium Plus (080140 &155)	60	60	59	55	50	49	48	42	34
			2dr Conv 2.0T quattro Prestige (080140 &158)	59	59	58	54	49	48	48	42	34
		A6										
			4dr Sdn 2.0L quattro Premium (080147 &116)	56	56	54	50	45	44	43	37	28
			4dr Sdn 2.0L quattro Premium Plus (080147 &118)	55	55	54	50	45	44	43	37	28
			4dr Sdn 2.0L quattro Prestige (080147 &120)	54	54	53	49	44	43	43	37	28
			4dr Sdn 3.0L quattro Premium (080147 &123)	56	56	55	51	46	45	44	38	29
			4dr Sdn 3.0L quattro Premium Plus (080147 &126)	56	56	55	51	46	45	44	38	29
			4dr Sdn 3.0L quattro Prestige (080147 &127)	54	54	53	49	45	44	43	37	29
		A6 ALLROAD										
			4dr Wgn Premium Plus (080148 &115)	64	64	62	58	53	52	50	43	33
			4dr Wgn Prestige (080148 &125)	63	63	61	57	52	51	49	42	32
		A7										
			4dr Sdn Premium (080151 &120)	58	58	57	53	48	46	45	37	28
			4dr Sdn Premium Plus (080151 &125)	57	57	56	52	47	46	44	37	28
			4dr Sdn Prestige (080151 &135)	55	55	54	50	46	45	43	36	27

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	AUDI	A8	4dr Sdn L 3.0T (080155 &130)	49	49	48	44	40	39	38	32	23
			4dr Sdn L 4.0T (080155 &140)	49	49	48	44	39	38	38	32	24
		Q3	4dr Sdn L 3.0T PHEV (080155 &160)	50	50	49	45	40	39	39	33	24
			4dr Wgn 2.0T quattro Premium (080167 &117)	67	67	66	62	58	57	56	49	41
			4dr Wgn 2.0T S line quattro Premium (080167 &119)	66	66	65	61	57	56	55	48	40
			4dr Wgn 2.0T quattro Premium Plus (080167 &120)	65	65	64	60	56	55	54	47	40
			4dr Wgn 2.0T S line quattro Premium Plus (080167 &122)	63	63	62	59	55	54	53	47	39
		Q5	4dr Wgn 2.0T S line quattro Prestige (080167 &130)	65	65	64	61	57	56	55	48	40
			4dr Wgn 2.0T Premium (080168 &110)	54	54	53	50	47	46	45	39	30
			4dr Wgn 2.0T Titanium Premium (080168 &111)	56	56	55	52	48	47	46	39	31
			4dr Wgn 2.0T Premium Plus (080168 &115)	52	52	52	49	46	45	44	38	30
			4dr Wgn 2.0T Titanium Premium Plus (080168 &116)	55	55	54	51	48	47	46	39	31
			4dr Wgn 2.0T Prestige (080168 &118)	53	53	52	49	46	45	44	38	30
			4dr Wgn 2.0T Titanium Prestige (080168 &119)	55	55	54	51	48	47	46	39	31
			4dr Wgn 2.0T PHEV Premium (080168 &145)	52	52	52	49	46	45	44	38	30
			4dr Wgn 2.0T PHEV Premium Plus (080168 &149)	53	53	52	49	46	45	45	39	31
		Q7	4dr Wgn 2.0T PHEV Prestige (080168 &153)	53	53	53	50	47	46	45	39	31
			4dr Wgn 2.0T Premium (080170 &120)	64	64	63	60	57	56	55	48	40
			4dr Wgn 2.0T Premium Plus (080170 &125)	64	64	63	60	56	55	54	48	39
			4dr Wgn 3.0T Premium (080170 &135)	64	64	63	60	56	55	54	48	39
			4dr Wgn 3.0T Premium Plus (080170 &140)	62	62	61	58	55	54	53	47	38
		Q8	4dr Wgn 3.0T Prestige (080170 &155)	58	58	57	54	51	50	50	44	36
			4dr Wgn 3.0T Premium (080270 &135)	63	63	62	58	54	53	53	47	37
			4dr Wgn 3.0T Premium Plus (080270 &140)	61	61	60	57	53	52	52	46	37
			4dr Wgn 3.0T Prestige (080270 &155)	58	58	57	54	51	50	50	44	35
		RS 3	4dr Sdn (080110 &110)	64	64	63	59	55	54	53	47	39
		RS Q8	4dr Wgn (080272 &110)	61	61	60	57	53	52	52	46	38
		S3	4dr Sdn 2.0T quattro Premium (080109 &108)	58	58	57	54	50	49	49	43	35
			4dr Sdn 2.0T quattro Premium Plus (080109 &110)	57	57	56	53	49	48	48	42	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 AUDI	S4	4dr Sdn 3.0T quattro Premium (080130 &108)	68	68	67	63	58	57	55	48	40
		4dr Sdn 3.0T quattro Premium Plus (080130 &110)	64	64	63	59	55	54	53	46	38
		4dr Sdn 3.0T quattro Prestige (080130 &120)	62	62	61	58	54	53	52	45	37
	S5	2dr Cpe Premium (080142 &110)	70	70	68	64	58	57	56	49	40
		2dr Cpe Premium Plus (080142 &111)	65	65	63	59	54	53	52	46	37
		2dr Cpe Prestige (080142 &115)	64	64	62	58	53	52	52	46	37
		4dr Sdn Premium Sportback (080142 &117)	72	72	70	66	60	59	58	51	41
		4dr Sdn Premium Plus Sportback (080142 &120)	67	67	65	61	56	55	54	48	38
		4dr Sdn Prestige Sportback (080142 &130)	66	66	64	60	55	54	53	47	38
		2dr Conv Premium (080142 &140)	65	65	63	59	54	53	52	46	37
		2dr Conv Premium Plus (080142 &142)	62	62	61	57	52	51	51	45	36
		2dr Conv Prestige (080142 &145)	61	61	60	56	51	50	50	44	35
	S6	4dr Sdn Premium Plus (080150 &103)	63	63	62	58	53	52	51	44	35
		4dr Sdn Prestige (080150 &105)	61	61	60	56	51	50	49	43	34
	S7	4dr Sdn Premium Plus (080153 &110)	62	62	61	57	53	51	50	42	33
		4dr Sdn Prestige (080153 &120)	61	61	60	56	51	50	48	41	32
	S8	4dr Sdn Plus (080157 &110)	54	54	53	49	45	44	43	37	29
		4dr Wgn 3.0T Premium (080169 &110)	62	62	61	58	55	54	53	46	36
	SQ5	4dr Wgn 3.0T Premium Plus (080169 &120)	58	58	57	54	51	50	49	43	35
		4dr Wgn 3.0T Prestige (080169 &130)	57	57	56	53	50	49	48	42	34
		4dr Wgn Premium Plus (080171 &110)	61	61	60	57	54	53	53	47	39
	SQ7	4dr Wgn Prestige (080171 &115)	56	56	56	53	50	49	49	43	36
		4dr Wgn Premium Plus (080271 &110)	66	66	65	62	58	57	56	50	41
		4dr Wgn Prestige (080271 &120)	61	61	60	57	54	53	52	46	38
	SQ8	2dr Cpe 2.0T quattro (080135 &116)	58	58	56	52	46	45	44	37	28
		2dr Conv 2.0T quattro (080135 &127)	59	59	57	53	47	46	45	38	29
	TT	2dr Cpe 2.0T quattro (080138 &115)	60	60	58	54	48	47	46	40	31
		2dr Cpe 2.5T quattro (080139 &115)	61	61	59	55	50	49	48	41	33
	TTS										
	TT RS										

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	AUDI											
		A4										
			4dr Sdn 40 quattro Premium (080128 &102)	61	61	60	56	52	51	49	42	34
			4dr Sdn 40 quattro Premium Plus (080128 &110)	59	59	58	55	51	50	48	41	34
			4dr Sdn 40 quattro Prestige (080128 &114)	58	58	57	54	50	49	47	40	33
			4dr Sdn 45 quattro Premium (080128 &115)	63	63	62	58	54	53	51	44	36
			4dr Sdn 45 quattro Premium Plus (080128 &121)	61	61	60	57	53	52	50	43	35
			4dr Sdn 45 quattro Prestige (080128 &127)	60	60	59	56	52	51	49	42	35
		A4 ALLROAD										
			4dr Wgn Premium (080129 &105)	71	71	70	66	62	60	59	51	40
			4dr Wgn Premium Plus (080129 &110)	68	68	67	63	59	58	56	49	39
			4dr Wgn Prestige (080129 &115)	67	67	66	62	58	57	55	48	38
		A5										
			2dr Conv 45 quattro Premium (080140 &152)	67	67	65	61	55	54	53	47	37
			2dr Conv 45 quattro Premium Plus (080140 &155)	65	65	63	59	53	52	51	45	36
			2dr Conv 45 quattro Prestige (080140 &158)	64	64	62	58	53	52	51	45	36
		A5 SPORTBACK										
			4dr Sdn 40 quattro Premium (080137 &115)	74	74	72	67	61	60	58	51	40
			4dr Sdn 40 quattro Premium Plus (080137 &120)	71	71	69	64	58	57	56	49	39
			4dr Sdn 40 quattro Prestige (080137 &125)	69	69	67	63	57	56	55	48	38
			4dr Sdn 45 quattro Premium (080137 &130)	75	75	73	68	61	60	59	52	40
			4dr Sdn 45 quattro Premium Plus (080137 &135)	71	71	69	64	58	57	56	49	39
			4dr Sdn 45 quattro Prestige (080137 &144)	69	69	67	63	57	56	55	48	38
		A6										
			4dr Sdn 45 quattro Premium (080147 &116)	62	62	60	56	51	50	49	42	32
			4dr Sdn 45 quattro Premium Plus (080147 &118)	62	62	60	56	51	50	49	42	32
			4dr Sdn 45 quattro Prestige (080147 &120)	59	59	58	54	49	48	47	41	31
			4dr Sdn 55 quattro Premium (080147 &123)	62	62	60	56	51	50	49	42	32
			4dr Sdn 55 quattro Premium Plus (080147 &126)	61	61	60	56	51	50	49	42	32
			4dr Sdn 55 quattro Prestige (080147 &127)	60	60	59	55	50	49	48	41	32
		A6 ALLROAD										
			4dr Wgn Premium Plus (080148 &115)	69	69	67	63	57	55	54	46	35
			4dr Wgn Prestige (080148 &125)	67	67	65	61	55	54	52	45	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	AUDI	A7	4dr Sdn Premium (080151 &120)	64	64	62	58	53	51	50	42	31
			4dr Sdn Premium Plus (080151 &125)	62	62	61	57	52	50	49	41	30
			4dr Sdn Prestige (080151 &135)	60	60	59	55	50	49	47	40	30
			4dr Sdn PHEV Premium Plus (080151 &153)	61	61	60	56	51	49	48	40	31
		A8	4dr Sdn PHEV Prestige (080151 &160)	60	60	59	55	50	49	47	40	30
			4dr Sdn L 55 (080155 &130)	56	56	54	50	45	44	43	37	26
			4dr Sdn L 60 (080155 &140)	55	55	53	49	44	43	43	37	27
		Q3	4dr Sdn L 60 PHEV (080155 &160)	57	57	55	51	46	45	44	38	28
			4dr Wgn 45 S line quattro Premium (080167 &119)	71	71	70	66	62	61	59	52	44
		Q5	4dr Wgn 45 S line quattro Premium Plus (080167 &122)	68	68	67	64	60	59	57	50	42
			4dr Wgn 45 Premium (080168 &110)	67	67	66	62	58	57	55	48	37
			4dr Wgn 45 Premium Plus (080168 &115)	67	67	66	63	59	57	56	48	37
			4dr Wgn 45 Prestige (080168 &118)	66	66	65	61	57	56	54	47	37
			4dr Wgn 55 PHEV Premium (080168 &145)	64	64	63	60	56	55	53	46	36
			4dr Wgn 55 PHEV Premium Plus (080168 &149)	62	62	61	58	54	53	52	45	35
		Q7	4dr Wgn 55 PHEV Prestige (080168 &153)	61	61	60	57	54	53	52	45	35
			4dr Wgn 45 Premium (080170 &120)	72	72	71	67	63	62	61	54	44
			4dr Wgn 45 Premium Plus (080170 &125)	70	70	69	66	62	61	60	53	44
			4dr Wgn 55 Premium (080170 &135)	70	70	69	66	62	61	60	53	43
			4dr Wgn 55 Premium Plus (080170 &140)	69	69	68	65	61	60	59	52	43
		Q8	4dr Wgn 55 Prestige (080170 &155)	62	62	61	58	55	54	53	47	39
			4dr Wgn 55 Premium (080270 &135)	69	69	68	64	60	59	58	51	41
			4dr Wgn 55 Premium Plus (080270 &140)	67	67	66	62	58	57	56	50	40
		RS 6 AVANT	4dr Wgn 55 Prestige (080270 &155)	63	63	62	59	55	54	53	47	38
		RS Q8	4dr Wgn (080152 &115)	78	78	76	71	64	62	60	52	39
		RS 7	4dr Wgn (080272 &110)	62	62	61	58	54	53	53	47	38
		S4	4dr Sdn (080154 &110)	68	68	67	63	58	56	55	47	37
			4dr Sdn Premium (080130 &108)	72	72	71	67	62	60	59	51	42
			4dr Sdn Premium Plus (080130 &110)	67	67	66	62	58	57	55	48	40
			4dr Sdn Prestige (080130 &120)	66	66	65	61	57	56	55	48	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	AUDI	S5	2dr Conv Premium (080142 &140)	69	69	67	63	57	56	55	49	39
			2dr Conv Premium Plus (080142 &142)	66	66	64	60	55	54	53	47	38
		S5 SPORTBACK	2dr Conv Prestige (080142 &145)	66	66	64	60	55	54	53	47	38
			4dr Sdn Premium (080141 &117)	77	77	75	70	64	63	61	54	43
			4dr Sdn Premium Plus (080141 &120)	71	71	69	65	59	58	57	51	41
			4dr Sdn Prestige (080141 &130)	70	70	68	64	59	58	57	50	40
		S6	4dr Sdn Premium Plus (080150 &103)	69	69	67	63	58	57	55	48	38
			4dr Sdn Prestige (080150 &105)	66	66	65	61	56	55	54	47	37
		S7	4dr Sdn Premium Plus (080153 &110)	66	66	65	61	56	54	53	45	35
			4dr Sdn Prestige (080153 &120)	63	63	62	58	54	52	51	43	34
		S8	4dr Sdn L (080157 &110)	58	58	57	53	48	47	46	40	31
		SQ5	4dr Wgn Premium (080169 &110)	72	72	71	67	63	61	60	52	42
			4dr Wgn Premium Plus (080169 &120)	67	67	66	63	59	58	56	49	39
			4dr Wgn Prestige (080169 &130)	66	66	65	62	58	57	56	49	39
		SQ7	4dr Wgn Premium Plus (080171 &110)	65	65	64	61	58	57	56	50	41
			4dr Wgn Prestige (080171 &115)	60	60	59	56	53	52	52	46	38
		SQ8	4dr Wgn Premium Plus (080271 &110)	68	68	67	64	60	59	58	51	42
			4dr Wgn Prestige (080271 &120)	63	63	62	59	55	54	54	48	39
		TT	2dr Cpe 45 TFSI quattro (080135 &116)	64	64	62	57	50	49	47	40	31
			2dr Conv 45 TFSI quattro (080135 &127)	63	63	61	56	50	49	48	41	31
		TTS	2dr Cpe quattro (080138 &115)	66	66	64	59	53	52	50	43	33
		TT RS	2dr Cpe quattro (080139 &115)	65	65	63	59	53	52	51	44	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	FORD											
		FUSION										
			4dr Sdn S (240337 &110)	53	53	52	49	46	45	44	38	32
			4dr Sdn SE (240337 &115)	57	57	56	53	50	49	48	41	34
			4dr Sdn SE AWD (240337 &125)	65	65	64	61	57	56	54	47	39
			4dr Sdn SEL (240337 &130)	56	56	55	52	49	48	47	40	34
			4dr Sdn Titanium (240337 &140)	59	59	58	55	52	51	50	43	36
			4dr Sdn Titanium AWD (240337 &145)	61	61	60	57	54	53	52	45	38
			4dr Sdn Hybrid SE (240337 &155)	56	56	55	52	49	48	47	41	34
			4dr Sdn Hybrid SEL (240337 &157)	54	54	53	50	47	46	46	40	33
			4dr Sdn Hybrid Titanium (240337 &160)	56	56	55	52	49	48	47	41	34
		MUSTANG										
			2dr Cpe EcoBoost (240347 &115)	48	48	48	46	44	43	42	35	27
			2dr Conv EcoBoost (240347 &116)	45	45	45	43	41	40	39	33	26
			2dr Cpe Premium EcoBoost (240347 &117)	53	53	53	50	48	47	46	39	31
			2dr Conv Premium EcoBoost (240347 &120)	50	50	50	47	45	44	43	37	30
			2dr Cpe GT (240347 &127)	58	58	58	55	53	52	50	43	35
			2dr Cpe GT Premium (240347 &138)	60	60	59	56	53	52	51	44	36
			2dr Conv GT Premium (240347 &140)	56	56	56	53	51	50	49	42	34
			2dr Cpe Bullitt (240347 &144)	59	59	59	56	53	52	51	44	36
			2dr Cpe Shelby GT350 (240347 &149)	65	65	64	61	58	57	56	49	41
			2dr Cpe Shelby GT350R (240347 &152)	58	58	58	55	52	51	50	44	37
			2dr Cpe Shelby GT500 (240347 &155)	66	66	65	62	59	58	57	50	42

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020												
		FORD TRUCKS										
		ECOSPORT 2WD										
			4dr Wgn S (245340 &110)	59	59	58	55	51	50	49	43	32
			4dr Wgn SE (245340 &115)	58	58	57	54	50	49	48	42	32
			4dr Wgn Titanium (245340 &125)	61	61	60	57	53	52	51	45	35
		ECOSPORT 4WD										
			4dr Wgn S (245341 &110)	64	64	63	59	55	54	53	46	35
			4dr Wgn SE (245341 &115)	64	64	63	59	55	54	53	46	36
			4dr Wgn SES (245341 &120)	65	65	64	61	57	56	55	48	38
			4dr Wgn Titanium (245341 &125)	65	65	64	60	56	55	54	48	38
		EDGE 2WD										
			4dr Wgn SE (245502 &110)	59	59	58	55	52	50	49	41	32
			4dr Wgn SEL (245502 &120)	58	58	57	54	51	50	48	41	32
			4dr Wgn ST Line (245502 &125)	57	57	56	53	50	49	47	40	31
			4dr Wgn Titanium (245502 &130)	58	58	57	54	51	50	48	41	33
		EDGE AWD										
			4dr Wgn SE (245503 &110)	60	60	59	56	53	51	50	42	33
			4dr Wgn SEL (245503 &120)	59	59	58	55	51	50	49	42	33
			4dr Wgn ST Line (245503 &125)	58	58	57	54	50	49	48	41	32
			4dr Wgn Titanium (245503 &130)	58	58	57	54	51	50	49	42	33
			4dr Wgn ST (245503 &150)	61	61	60	57	53	52	51	44	35
		ESCAPE 2WD										
			4dr Wgn S (245490 &109)	61	61	60	57	54	53	52	45	35
			4dr Wgn SE (245490 &120)	63	63	62	59	55	54	53	46	36
			4dr Wgn SE Sport Hybrid (245490 &123)	65	65	64	61	57	56	54	47	38
			4dr Wgn SEL (245490 &125)	63	63	62	59	55	54	53	46	37
			4dr Wgn Titanium Hybrid (245490 &134)	65	65	64	61	57	56	55	48	39
		ESCAPE 4WD										
			4dr Wgn S (245500 &118)	63	63	62	59	55	54	53	46	36
			4dr Wgn SE (245500 &120)	64	64	63	60	56	55	54	47	37
			4dr Wgn SE Sport Hybrid (245500 &123)	65	65	64	61	58	57	55	48	39
			4dr Wgn SEL (245500 &125)	66	66	65	62	58	57	55	48	39
			4dr Wgn Titanium Hybrid (245500 &132)	66	66	65	62	58	57	55	48	39
			4dr Wgn Titanium (245500 &135)	66	66	65	62	58	57	56	49	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 FORD TRUCKS		EXPEDITION 2WD										
			4dr Wgn XL (245511 &117)	67	67	67	64	61	60	58	51	41
			4dr Wgn XLT (245511 &120)	63	63	63	60	57	56	55	48	39
			4dr Wgn Limited (245511 &140)	61	61	61	58	55	54	53	46	38
			4dr Wgn King Ranch (245511 &150)	61	61	61	58	55	54	53	46	38
			4dr Wgn Platinum (245511 &152)	62	62	62	59	56	55	54	47	39
			4dr Wgn MAX XL (245511 &154)	65	65	65	62	59	58	56	49	40
			4dr Wgn MAX XLT (245511 &155)	63	63	63	60	57	56	55	48	39
			4dr Wgn MAX Limited (245511 &170)	60	60	60	57	54	53	52	46	38
			4dr Wgn MAX King Ranch (245511 &180)	60	60	60	57	55	54	53	46	38
			4dr Wgn MAX Platinum (245511 &185)	62	62	62	59	56	55	54	47	39
		EXPEDITION 4WD										
			4dr Wgn XL (245512 &117)	67	67	67	64	61	60	58	51	41
			4dr Wgn XLT (245512 &120)	63	63	63	60	57	56	55	48	39
			4dr Wgn Limited (245512 &140)	61	61	61	58	55	54	53	46	38
			4dr Wgn King Ranch (245512 &150)	61	61	61	58	55	54	53	46	38
			4dr Wgn Platinum (245512 &152)	62	62	62	59	56	55	54	47	39
			4dr Wgn MAX XL (245512 &154)	65	65	65	62	59	58	56	49	40
			4dr Wgn MAX XLT (245512 &155)	63	63	63	60	57	56	55	48	39
			4dr Wgn MAX Limited (245512 &170)	60	60	60	57	54	53	52	46	38
			4dr Wgn MAX King Ranch (245512 &180)	61	61	61	58	55	54	53	46	38
			4dr Wgn MAX Platinum (245512 &185)	62	62	62	59	56	55	54	47	39
		EXPLORER 2WD										
			4dr Wgn Base (245506 &112)	69	69	68	64	59	58	57	50	38
			4dr Wgn XLT (245506 &117)	63	63	62	59	55	54	53	46	36
			4dr Wgn Limited (245506 &124)	62	62	61	58	54	53	52	46	36
		EXPLORER 4WD										
			4dr Wgn Base (245507 &113)	69	69	68	64	60	59	57	50	38
			4dr Wgn XLT (245507 &122)	65	65	64	60	56	55	54	47	37
			4dr Wgn Limited (245507 &129)	62	62	61	58	54	53	52	46	36
			4dr Wgn ST (245507 &137)	64	64	63	60	56	55	54	47	38
			4dr Wgn Platinum (245507 &145)	62	62	61	58	54	53	52	46	37

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 FORD TRUCKS		F-150 2WD										
			Reg Cab XL (245530 &110)	52	52	53	51	50	49	48	42	33
			Reg Cab XLT (245530 &120)	48	48	49	47	46	45	44	38	30
			SuperCab XL (245530 &135)	59	59	59	57	56	55	54	47	37
			SuperCab XLT (245530 &145)	52	52	53	51	50	49	48	42	34
			SuperCab Lariat (245530 &160)	56	56	56	54	53	52	51	45	36
			SuperCrew XL (245530 &169)	65	65	65	63	61	60	59	52	42
			SuperCrew XLT (245530 &175)	60	60	60	58	56	55	54	47	38
			SuperCrew Lariat (245530 &180)	60	60	60	58	56	55	54	48	39
			SuperCrew King Ranch (245530 &182)	57	57	57	55	53	52	51	45	37
			SuperCrew Platinum (245530 &183)	58	58	58	56	54	53	52	46	38
			SuperCrew Limited (245530 &185)	54	54	54	52	50	49	49	43	35
		F-150 4WD										
			Reg Cab XL (245560 &110)	58	58	58	56	55	54	53	47	37
			Reg Cab XLT (245560 &120)	55	55	55	53	52	51	50	44	35
			SuperCab XL (245560 &135)	65	65	65	63	61	60	59	52	41
			SuperCab XLT (245560 &145)	61	61	61	59	57	56	55	48	39
			SuperCab Lariat (245560 &155)	62	62	62	59	57	56	55	49	40
			SuperCab SVT Raptor (245560 &167)	65	65	65	62	60	59	58	51	42
			SuperCrew XL (245560 &170)	70	70	70	67	65	64	62	55	44
			SuperCrew XLT (245560 &174)	64	64	64	61	59	58	57	50	41
			SuperCrew Lariat (245560 &180)	63	63	63	60	58	57	56	50	40
			SuperCrew SVT Raptor (245560 &181)	66	66	66	63	61	60	59	52	43
			SuperCrew King Ranch (245560 &182)	61	61	61	58	56	55	54	48	39
			SuperCrew Platinum (245560 &183)	62	62	62	59	57	56	55	49	40
			SuperCrew Limited (245560 &185)	58	58	58	56	54	53	52	46	38

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	FORD TRUCKS	F-250 SUPER DUTY 2WD										
			Reg Cab XL (245550 &105)	46	46	46	44	43	43	43	39	38
			Reg Cab XLT (245550 &110)	46	46	46	44	43	43	43	39	37
			SuperCab XL (245550 &120)	52	52	52	50	48	48	48	43	41
			SuperCab XLT (245550 &125)	50	50	50	48	47	47	47	42	39
			SuperCab Lariat (245550 &130)	52	52	52	49	47	47	47	42	39
			Crew Cab XL (245550 &135)	69	69	69	66	63	62	62	56	51
			Crew Cab XLT (245550 &140)	64	64	64	61	58	58	57	52	47
			Crew Cab Lariat (245550 &145)	64	64	64	61	58	57	57	51	46
			Crew Cab King Ranch (245550 &147)	62	62	62	59	56	55	55	49	44
		F-250 SUPER DUTY 4WD										
			Reg Cab XL (245580 &105)	58	58	58	56	54	54	53	48	45
			Reg Cab XLT (245580 &110)	58	58	58	55	53	53	52	47	44
			SuperCab XL (245580 &120)	62	62	62	59	56	56	55	50	46
			SuperCab XLT (245580 &125)	59	59	59	56	54	54	53	48	44
			SuperCab Lariat (245580 &130)	62	62	62	59	56	55	55	49	44
			Crew Cab XL (245580 &135)	77	77	76	73	69	68	67	61	55
			Crew Cab XLT (245580 &140)	71	71	70	67	64	63	63	57	51
			Crew Cab Lariat (245580 &145)	68	68	67	64	61	60	59	53	47
			Crew Cab King Ranch (245580 &147)	66	66	65	62	59	58	58	52	46
			Crew Cab Platinum (245580 &170)	69	69	68	65	61	60	60	54	48
			Crew Cab Limited (245580 &175)	65	65	64	61	58	57	57	51	46

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	FORD TRUCKS	F-350 SUPER DUTY 2WD										
			Reg Cab XL SRW (245555 &105)	50	50	50	48	46	46	46	42	40
			Reg Cab XL DRW (245555 &110)	58	58	58	55	53	53	52	47	43
			Reg Cab XLT SRW (245555 &115)	54	54	54	51	49	49	49	44	40
			Reg Cab XLT DRW (245555 &120)	57	57	57	54	52	52	51	46	42
			SuperCab XL SRW (245555 &125)	55	55	55	53	51	51	50	45	42
			SuperCab XL DRW (245555 &130)	61	61	61	58	55	55	54	49	45
			SuperCab XLT SRW (245555 &135)	53	53	53	51	49	49	49	44	41
			SuperCab XLT DRW (245555 &140)	60	60	60	57	54	54	53	48	44
			SuperCab Lariat SRW (245555 &145)	55	55	55	52	50	50	50	45	41
			SuperCab Lariat DRW (245555 &150)	60	60	60	57	54	54	53	48	43
			Crew Cab XL SRW (245555 &155)	75	75	74	71	68	67	66	60	54
			Crew Cab XL DRW (245555 &160)	76	76	75	72	69	68	67	60	54
			Crew Cab XLT SRW (245555 &165)	71	71	70	67	64	63	63	57	51
			Crew Cab XLT DRW (245555 &170)	73	73	72	69	66	65	64	58	51
			Crew Cab Lariat SRW (245555 &175)	68	68	67	64	61	60	60	54	49
			Crew Cab Lariat DRW (245555 &180)	70	70	69	66	62	61	61	55	49
			Crew Cab King Ranch SRW (245555 &182)	66	66	65	62	59	58	58	52	47
			Crew Cab King Ranch DRW (245555 &185)	69	69	68	65	61	60	60	54	48
			Crew Cab Platinum DRW (245555 &188)	70	70	69	66	63	62	61	55	49

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 FORD TRUCKS		F-350 SUPER DUTY 4WD										
			Reg Cab XL SRW (245585 &105)	65	65	65	62	59	58	58	52	46
			Reg Cab XL DRW (245585 &110)	67	67	66	63	60	59	59	53	48
			Reg Cab XLT SRW (245585 &115)	62	62	62	59	56	56	55	50	45
			Reg Cab XLT DRW (245585 &120)	66	66	65	62	59	58	58	52	47
			SuperCab XL SRW (245585 &125)	65	65	65	62	59	59	58	53	48
			SuperCab XL DRW (245585 &130)	68	68	68	65	62	61	60	54	49
			SuperCab XLT SRW (245585 &135)	63	63	63	60	57	57	56	51	46
			SuperCab XLT DRW (245585 &140)	66	66	65	62	59	58	58	52	47
			SuperCab Lariat SRW (245585 &145)	64	64	64	61	58	57	57	51	46
			SuperCab Lariat DRW (245585 &150)	77	77	76	73	69	68	67	60	53
			Crew Cab XL SRW (245585 &155)	79	79	78	75	71	70	69	62	55
			Crew Cab XL DRW (245585 &160)	82	82	81	77	73	72	71	64	57
			Crew Cab XLT SRW (245585 &165)	75	75	74	71	67	66	65	59	52
			Crew Cab XLT DRW (245585 &170)	77	77	76	73	69	68	67	60	53
			Crew Cab Lariat SRW (245585 &175)	70	70	69	66	62	61	61	55	48
			Crew Cab Lariat DRW (245585 &180)	74	74	73	70	66	65	64	58	51
			Crew Cab King Ranch SRW (245585 &182)	70	70	69	66	63	62	61	55	49
			Crew Cab King Ranch DRW (245585 &185)	74	74	73	70	66	65	64	57	51
			Crew Cab Platinum SRW (245585 &186)	75	75	74	71	67	66	65	58	51
			Crew Cab Platinum DRW (245585 &187)	75	75	74	71	67	66	65	59	52
			Crew Cab Limited SRW (245585 &188)	71	71	70	67	64	63	62	56	49
			Crew Cab Limited DRW (245585 &189)	73	73	72	69	65	64	63	57	50
		RANGER 2WD										
			SuperCab XL (245525 &130)	74	74	74	71	69	68	67	60	53
			SuperCab XLT (245525 &134)	72	72	72	69	66	65	64	58	51
			SuperCab Lariat (245525 &137)	70	70	70	67	65	64	63	56	49
			SuperCrew XL (245525 &140)	76	76	76	73	71	70	69	62	54
			SuperCrew XLT (245525 &145)	74	74	74	71	68	67	66	59	52
			SuperCrew Lariat (245525 &150)	74	74	74	71	68	67	66	59	51
		RANGER 4WD										
			SuperCab XL (245526 &130)	76	76	76	73	70	69	68	61	54
			SuperCab XLT (245526 &134)	74	74	74	71	68	67	66	60	52
			SuperCab Lariat (245526 &137)	72	72	72	69	66	65	64	58	50
			SuperCrew XL (245526 &140)	78	78	77	74	71	70	69	62	54
			SuperCrew XLT (245526 &145)	76	76	76	73	70	69	68	61	53
			SuperCrew Lariat (245526 &150)	75	75	74	71	68	67	66	60	52

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	FORD TRUCKS											
		ECOSPORT 2WD										
			4dr Wgn S (245340 &110)	60	60	59	55	51	50	49	43	32
			4dr Wgn SE (245340 &115)	59	59	58	54	50	49	49	43	33
			4dr Wgn Titanium (245340 &125)	61	61	60	57	53	52	51	45	35
		ECOSPORT 4WD										
			4dr Wgn S (245341 &110)	63	63	62	58	54	53	52	45	35
			4dr Wgn SE (245341 &115)	61	61	60	56	52	51	50	44	34
			4dr Wgn SES (245341 &120)	64	64	63	59	55	54	53	46	36
			4dr Wgn Titanium (245341 &125)	64	64	63	59	55	54	53	47	37
		EXPLORER 2WD										
			4dr Wgn Base (245506 &112)	75	75	74	70	65	63	62	54	41
			4dr Wgn XLT (245506 &117)	75	75	74	70	65	63	62	54	42
			4dr Wgn Limited (245506 &124)	69	69	68	64	60	59	58	51	40
		EXPLORER 4WD										
			4dr Wgn Base (245507 &113)	75	75	74	70	65	63	62	54	42
			4dr Wgn XLT (245507 &122)	75	75	74	70	65	64	62	55	43
			4dr Wgn Limited (245507 &129)	70	70	69	65	60	59	58	51	40
			4dr Wgn ST (245507 &137)	70	70	69	65	61	60	59	52	41
			4dr Wgn Platinum (245507 &145)	68	68	67	63	59	58	57	50	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	GENESIS											
		G70										
			4dr Sdn 2.0T MT (247115 &110)	53	53	52	49	45	44	43	37	31
			4dr Sdn 2.0T (247115 &120)	52	52	51	48	44	43	43	37	30
			4dr Sdn 2.0T AWD (247115 &130)	53	53	52	49	45	44	43	37	31
			4dr Sdn 3.3T (247115 &140)	55	55	54	51	47	46	46	40	33
			4dr Sdn 3.3T AWD (247115 &150)	56	56	55	52	48	47	46	40	33
		G80										
			4dr Sdn 3.8L RWD (247135 &110)	56	56	55	52	48	47	46	39	33
			4dr Sdn 3.8L AWD (247135 &115)	57	57	56	52	48	47	46	40	33
			4dr Sdn 3.3T Sport RWD (247135 &120)	57	57	56	53	49	48	47	41	34
			4dr Sdn 3.3T Sport AWD (247135 &125)	57	57	56	53	49	48	47	41	34
			4dr Sdn 5.0L Ultimate RWD (247135 &130)	57	57	56	53	49	48	47	41	34
			4dr Sdn 5.0L Ultimate AWD (247135 &135)	57	57	56	53	49	48	47	41	34
		G90										
			4dr Sdn 3.3T Premium RWD (247145 &110)	56	56	55	51	47	46	44	37	27
			4dr Sdn 3.3T Premium AWD (247145 &115)	55	55	54	51	47	45	44	36	27
			4dr Sdn 5.0T Ultimate RWD (247145 &130)	56	56	55	52	48	46	45	37	28
			4dr Sdn 5.0T Ultimate AWD (247145 &135)	55	55	54	51	47	46	44	37	28

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	GENESIS											
		G70										
			4dr Sdn 2.0T MT (247115 &110)	59	59	58	54	50	49	48	41	34
			4dr Sdn 2.0T (247115 &120)	58	58	57	53	49	48	47	41	33
			4dr Sdn 2.0T AWD (247115 &130)	58	58	57	53	49	48	47	41	34
			4dr Sdn 3.3T (247115 &140)	61	61	60	56	52	51	50	43	36
			4dr Sdn 3.3T AWD (247115 &150)	61	61	60	56	52	51	50	44	36
		G80										
			4dr Sdn 2.5T RWD (247135 &111)	65	65	64	60	55	54	53	46	38
			4dr Sdn 2.5T AWD (247135 &116)	65	65	64	60	55	54	53	46	38
			4dr Sdn 3.5T RWD (247135 &121)	63	63	62	58	54	53	51	44	37
			4dr Sdn 3.5T AWD (247135 &126)	63	63	62	58	54	53	52	45	37
		G90										
			4dr Sdn 3.3T Premium RWD (247145 &110)	61	61	60	56	51	49	48	40	29
			4dr Sdn 3.3T Premium AWD (247145 &115)	60	60	59	55	50	48	47	39	29
			4dr Sdn 5.0T Ultimate RWD (247145 &130)	61	61	60	56	51	49	48	40	30
			4dr Sdn 5.0T Ultimate AWD (247145 &135)	60	60	59	55	50	48	47	39	29
		GV80										
			4dr Wgn 2.5T (247150 &110)	68	68	67	63	58	57	55	48	39
			4dr Wgn 2.5T AWD (247150 &115)	67	67	66	62	57	56	54	47	39
			4dr Wgn 3.5T AWD (247150 &120)	67	67	66	62	57	56	54	47	39
			4dr Wgn 3.5T Advanced + AWD (247150 &125)	68	68	66	62	57	56	54	47	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	HONDA											
		ACCORD										
			4dr Sdn LX AT (280131 &118)	66	66	66	63	60	59	58	52	42
			4dr Sdn Sport MT (280131 &122)	61	61	61	58	55	54	53	47	38
			4dr Sdn Sport AT (280131 &126)	64	64	64	61	58	57	56	50	41
			4dr Sdn EX AT (280131 &138)	65	65	64	61	58	57	56	50	41
			4dr Sdn EX-L AT (280131 &161)	64	64	63	60	57	56	56	50	40
			4dr Sdn Sport 2.0T MT (280131 &170)	60	60	60	57	54	53	53	47	38
			4dr Sdn Sport 2.0T AT (280131 &172)	64	64	63	60	57	56	55	49	40
			4dr Sdn EX-L 2.0T AT (280131 &176)	65	65	64	61	58	57	56	50	41
			4dr Sdn Touring 2.0T AT (280131 &180)	63	63	62	59	56	55	55	49	40
			4dr Sdn Hybrid (280131 &182)	65	65	65	62	59	58	57	51	41
			4dr Sdn EX Hybrid (280131 &184)	63	63	63	60	57	56	55	49	40
			4dr Sdn EX-L Hybrid (280131 &186)	62	62	62	59	56	55	54	48	39
			4dr Sdn Touring Hybrid (280131 &189)	60	60	60	57	54	53	53	47	38
		CIVIC COUPE										
			2dr LX 2.0L AT (280109 &110)	67	67	66	63	59	58	56	49	40
			2dr Sport 2.0L MT (280109 &115)	67	67	66	63	59	58	56	49	40
			2dr Sport 2.0L AT (280109 &120)	69	69	68	65	61	59	58	50	42
			2dr EX 1.5T AT (280109 &125)	69	69	68	65	61	59	58	50	42
			2dr Touring 1.5T AT (280109 &130)	66	66	65	62	58	57	55	48	40
			2dr Si MT (280109 &135)	80	80	79	75	70	68	66	58	49
		CIVIC HATCHBACK										
			5dr LX 1.5T AT (280112 &117)	70	70	69	66	62	60	59	51	42
			5dr Sport 1.5T MT (280112 &120)	69	69	68	65	61	59	58	50	42
			5dr Sport 1.5T AT (280112 &125)	70	70	69	66	62	60	59	51	43
			5dr EX 1.5T AT (280112 &132)	71	71	70	67	63	61	60	52	43
			5dr EX-L 1.5T AT (280112 &138)	70	70	69	66	62	60	59	51	43
			5dr Sport Touring 1.5T MT (280112 &139)	65	65	64	61	57	56	55	48	40
			5dr Sport Touring 1.5T AT (280112 &140)	66	66	65	62	59	58	56	49	41
			5dr Type R (280112 &160)	82	82	83	81	80	80	79	74	69

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 HONDA	CIVIC SEDAN	4dr LX 2.0L MT (280110 &110)	65	65	64	61	57	56	54	47	39
		4dr LX 2.0L AT (280110 &120)	67	67	66	63	59	57	56	48	40
		4dr Sport 2.0L MT (280110 &125)	67	67	66	63	60	58	57	49	41
		4dr Sport 2.0L AT (280110 &130)	69	69	68	65	61	59	58	50	42
		4dr EX 1.5T AT (280110 &140)	69	69	68	65	61	59	58	50	42
		4dr EX-L 1.5T AT (280110 &150)	68	68	67	64	60	59	57	50	42
		4dr Touring 1.5T AT (280110 &160)	66	66	65	62	58	57	55	48	40
		4dr Si MT (280110 &180)	80	80	79	75	70	68	66	58	49
	CR-V 2WD	4dr Wgn LX (280149 &115)	67	67	66	63	60	60	59	54	47
		4dr Wgn EX (280149 &120)	72	72	71	68	65	64	63	57	50
		4dr Wgn EX-L (280149 &130)	71	71	70	67	63	62	62	56	49
		4dr Wgn Touring (280149 &150)	71	71	70	67	63	62	62	56	49
	CR-V AWD	4dr Wgn LX (280151 &115)	65	65	65	62	59	58	58	52	46
		4dr Wgn EX (280151 &120)	70	70	69	66	63	62	62	56	49
		4dr Wgn EX-L (280151 &130)	69	69	68	65	62	61	61	55	48
		4dr Wgn Touring (280151 &150)	70	70	69	66	62	61	61	55	48
		4dr Wgn LX Hybrid (280151 &170)	70	70	69	66	63	62	61	55	49
		4dr Wgn EX Hybrid (280151 &175)	73	73	72	69	66	65	64	58	51
		4dr Wgn EX-L Hybrid (280151 &180)	72	72	71	68	64	63	63	57	50
		4dr Wgn Touring Hybrid (280151 &185)	72	72	71	68	64	63	63	57	50
	FIT	5dr HB LX MT (280107 &110)	59	59	58	55	52	52	51	46	41
		5dr HB LX AT (280107 &115)	62	62	61	58	54	54	53	48	43
		5dr HB Sport MT (280107 &117)	60	60	59	56	52	52	52	47	41
		5dr HB Sport AT (280107 &118)	62	62	61	58	54	54	53	48	43
		5dr HB EX AT (280107 &125)	66	66	65	62	58	57	57	51	45
		5dr HB EX-L AT (280107 &130)	66	66	65	62	58	57	57	51	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	HONDA	HR-V 2WD	4dr Wgn LX (280140 &115)	60	60	61	59	58	58	57	52	47
			4dr Wgn Sport (280140 &117)	60	60	60	58	57	57	56	51	47
			4dr Wgn EX (280140 &125)	64	64	64	62	60	59	59	53	48
			4dr Wgn EX-L (280140 &127)	63	63	63	61	59	59	58	53	48
		HR-V AWD	4dr Wgn LX (280145 &110)	62	62	62	60	59	59	58	53	48
			4dr Wgn Sport (280145 &112)	62	62	62	60	59	58	58	52	47
			4dr Wgn EX (280145 &115)	65	65	65	63	61	60	60	54	49
			4dr Wgn EX-L (280145 &117)	65	65	65	62	60	60	59	54	48
			4dr Wgn Touring (280145 &130)	64	64	64	61	59	59	58	53	47
		ODYSSEY	4dr Wgn LX (280155 &115)	75	75	74	71	67	66	65	58	50
			4dr Wgn EX (280155 &120)	77	77	76	73	69	68	67	60	51
			4dr Wgn EX-L (280155 &125)	75	75	74	71	67	66	65	58	49
			4dr Wgn EX-L w/Nav/RES (280155 &130)	73	73	72	69	65	64	63	57	48
			4dr Wgn Touring (280155 &140)	69	69	68	65	61	60	59	53	46
			4dr Wgn Elite (280155 &145)	70	70	69	66	62	61	60	54	46
		PASSPORT 2WD	4dr Wgn Sport (280158 &110)	82	82	80	76	71	69	67	59	49
			4dr Wgn EX-L (280158 &115)	81	81	80	76	71	69	67	59	49
			4dr Wgn Touring (280158 &120)	79	79	78	74	69	67	65	57	48
		PASSPORT AWD	4dr Wgn Sport (280161 &110)	81	81	80	76	71	69	67	59	49
			4dr Wgn EX-L (280161 &115)	81	81	79	75	70	68	67	59	49
			4dr Wgn Touring (280161 &120)	78	78	77	73	68	66	65	57	48
			4dr Wgn Elite (280161 &125)	75	75	74	70	66	64	63	55	46

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	HONDA	PILOT 2WD	4dr Wgn LX (280165 &115)	72	72	71	67	63	61	59	51	41
			4dr Wgn EX (280165 &120)	75	75	74	70	65	63	61	53	43
			4dr Wgn EX-L (280165 &130)	77	77	76	72	67	65	63	55	45
			4dr Wgn EX-L w/RES & Navi (280165 &139)	75	75	74	70	66	64	62	54	44
			4dr Wgn Touring w/RES & Navi (280165 &145)	74	74	73	69	65	63	61	53	44
			4dr Wgn Touring 7Pass (280165 &147)	74	74	73	69	65	63	61	53	44
		PILOT AWD	4dr Wgn LX (280167 &115)	71	71	70	66	62	60	58	50	41
			4dr Wgn EX (280167 &120)	74	74	73	69	65	63	61	52	43
			4dr Wgn EX-L (280167 &130)	76	76	75	71	67	65	63	54	45
			4dr Wgn EX-L w/RES & Navi (280167 &139)	74	74	73	69	65	63	61	53	44
			4dr Wgn Touring w/RES & Navi (280167 &145)	73	73	72	68	64	62	61	53	43
			4dr Wgn Touring 7Pass (280167 &147)	73	73	72	68	64	62	61	53	43
			4dr Wgn Elite w/RES & Navi (280167 &150)	70	70	69	65	61	59	58	50	41
			4dr Wgn Black Edition (280167 &170)	68	68	67	64	60	58	57	49	41
		RIDGELINE 2WD	Crew Cab Sport (280169 &130)	70	70	69	66	63	62	61	54	45
			Crew Cab RTL (280169 &140)	70	70	69	66	63	62	61	54	45
		RIDGELINE AWD	Crew Cab Sport (280170 &120)	74	74	73	70	67	66	64	57	48
			Crew Cab RTL (280170 &140)	74	74	73	70	67	66	64	57	48
			Crew Cab RTL-E (280170 &165)	72	72	71	68	65	64	63	56	47
			Crew Cab Black Edition (280170 &170)	71	71	70	67	64	63	61	54	46

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	HONDA											
		CIVIC HATCHBACK										
			5dr LX 1.5T AT (280112 &117)	75	75	74	71	67	65	63	55	45
			5dr Sport 1.5T MT (280112 &120)	77	77	76	72	68	66	64	55	46
			5dr Sport 1.5T AT (280112 &125)	79	79	78	74	69	67	65	57	47
			5dr EX 1.5T AT (280112 &132)	79	79	78	74	70	68	66	57	48
			5dr Sport Touring 1.5T MT (280112 &139)	72	72	71	67	63	61	60	52	44
			5dr Sport Touring 1.5T AT (280112 &140)	73	73	72	68	64	62	61	53	45
			5dr Type R (280112 &160)	85	85	85	83	81	81	80	75	70
			5dr Type R Limited Edition (280112 &162)	81	81	81	79	77	77	77	72	67
		ODYSSEY										
			4dr Wgn LX (280155 &115)	79	79	78	75	71	70	69	62	53
			4dr Wgn EX (280155 &120)	80	80	79	76	72	71	69	62	53
			4dr Wgn EX-L (280155 &125)	77	77	76	73	70	69	67	60	51
			4dr Wgn Touring (280155 &140)	74	74	73	70	67	66	65	58	49
			4dr Wgn Elite (280155 &145)	71	71	70	67	64	63	62	56	47
		PASSPORT 2WD										
			4dr Wgn Sport (280158 &110)	85	85	83	79	74	72	70	61	51
			4dr Wgn EX-L (280158 &115)	84	84	82	78	73	71	69	61	51
			4dr Wgn Touring (280158 &120)	81	81	80	76	71	69	67	59	49
		PASSPORT AWD										
			4dr Wgn Sport (280161 &110)	84	84	82	78	73	71	69	61	50
			4dr Wgn EX-L (280161 &115)	83	83	82	78	73	71	69	61	50
			4dr Wgn Touring (280161 &120)	80	80	79	75	70	68	67	59	49
			4dr Wgn Elite (280161 &125)	77	77	76	72	67	65	64	56	47

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	HONDA	PILOT 2WD										
			4dr Wgn LX (280165 &115)	75	75	74	70	66	64	62	53	43
			4dr Wgn EX (280165 &120)	78	78	77	73	68	66	64	55	45
			4dr Wgn EX-L (280165 &130)	80	80	79	75	70	68	66	57	46
			4dr Wgn SE (280165 &141)	80	80	79	75	70	68	66	57	47
			4dr Wgn Touring (280165 &145)	76	76	75	71	67	65	63	54	45
		PILOT AWD	4dr Wgn Touring 7Pass (280165 &147)	76	76	75	71	66	64	62	54	45
			4dr Wgn LX (280167 &115)	74	74	73	69	65	63	61	52	42
			4dr Wgn EX (280167 &120)	76	76	75	71	67	65	63	54	44
			4dr Wgn EX-L (280167 &130)	78	78	77	73	68	66	64	56	46
			4dr Wgn SE (280167 &141)	79	79	78	74	69	67	65	56	46
			4dr Wgn Touring (280167 &145)	75	75	74	70	66	64	62	54	44
			4dr Wgn Touring 7Pass (280167 &147)	75	75	74	70	65	63	62	54	44
			4dr Wgn Elite (280167 &150)	71	71	70	66	62	60	59	51	42
			4dr Wgn Black Edition (280167 &170)	70	70	69	65	61	59	58	50	42

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	HYUNDAI											
		ACCENT										
			4dr Sdn SE MT (300109 &109)	50	50	49	46	43	42	41	34	27
			4dr Sdn SE AT (300109 &111)	52	52	51	48	45	44	43	36	29
			4dr Sdn SEL AT (300109 &113)	54	54	53	50	46	45	44	37	30
			4dr Sdn Limited AT (300109 &120)	59	59	58	54	50	49	48	41	34
		ELANTRA										
			4dr Sdn SE (300113 &120)	52	52	52	49	47	46	45	39	32
			4dr Sdn SEL (300113 &122)	56	56	56	53	50	49	48	42	34
			4dr Sdn Value (300113 &123)	58	58	58	55	52	51	50	43	35
			4dr Sdn ECO (300113 &125)	55	55	55	52	49	48	47	41	34
			4dr Sdn Limited (300113 &127)	57	57	57	54	51	50	49	43	35
			4dr Sdn Sport (300113 &132)	61	61	60	57	54	53	52	45	37
		ELANTRA GT										
			5dr HB AT (300114 &110)	50	50	50	47	45	44	43	37	31
			5dr HB N Line MT (300114 &121)	53	53	53	50	48	47	46	40	33
			5dr HB N Line AT (300114 &124)	56	56	56	53	50	49	48	42	35
		IONIQ										
			5dr HB Blue (300163 &120)	63	63	62	59	56	55	53	46	37
			5dr HB SE (300163 &125)	63	63	62	59	56	55	53	46	38
			5dr HB SEL (300163 &127)	61	61	61	58	55	54	52	45	37
			5dr HB Limited (300163 &130)	62	62	62	59	56	55	53	46	38
		KONA 2WD										
			4dr Wgn SE (300130 &110)	58	58	58	56	55	54	53	47	40
			4dr Wgn SEL (300130 &115)	60	60	60	58	56	55	54	48	41
			4dr Wgn SEL Plus (300130 &121)	61	61	61	59	57	56	55	49	42
			4dr Wgn Limited (300130 &125)	64	64	64	61	58	57	56	50	43
			4dr Wgn Ultimate (300130 &135)	63	63	63	60	58	57	56	50	43
		KONA AWD										
			4dr Wgn SE (300131 &110)	60	60	60	58	56	55	54	48	41
			4dr Wgn SEL (300131 &115)	62	62	62	59	57	56	55	49	42
			4dr Wgn SEL Plus (300131 &121)	63	63	63	60	58	57	56	50	43
			4dr Wgn Limited (300131 &125)	65	65	65	62	59	58	57	51	44
			4dr Wgn Ultimate (300131 &135)	64	64	64	61	59	58	57	51	43

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	HYUNDAI	PALISADE 2WD	4dr Wgn SE (300157 &110)	69	69	68	65	61	59	57	48	38
			4dr Wgn SEL (300157 &115)	67	67	66	63	59	57	55	47	38
		PALISADE AWD	4dr Wgn Limited (300157 &140)	67	67	66	63	59	57	56	48	39
			4dr Wgn SE (300159 &110)	71	71	70	66	62	60	58	50	39
			4dr Wgn SEL (300159 &115)	68	68	67	64	60	58	57	49	39
		SANTA FE 2WD	4dr Wgn Limited (300159 &140)	69	69	68	64	60	58	57	49	40
			4dr Wgn SE (300150 &111)	62	62	62	60	58	57	56	50	43
			4dr Wgn SEL (300150 &114)	62	62	62	60	58	57	56	50	42
			4dr Wgn Limited (300150 &121)	63	63	63	60	58	57	56	50	43
			4dr Wgn SEL 2.0T (300150 &123)	63	63	63	60	58	57	56	50	43
		SANTA FE AWD	4dr Wgn Limited 2.0T (300150 &128)	64	64	64	61	59	58	57	51	43
			4dr Wgn SE (300155 &111)	64	64	64	62	60	59	58	52	44
			4dr Wgn SEL (300155 &114)	64	64	64	61	59	58	57	51	43
			4dr Wgn Limited (300155 &121)	64	64	64	61	59	58	57	51	43
			4dr Wgn SEL 2.0T (300155 &127)	67	67	67	64	61	60	59	53	45
		SONATA	4dr Wgn Limited 2.0T (300155 &128)	65	65	65	62	60	59	58	52	44
			4dr Sdn SE (300115 &108)	63	63	63	60	57	55	54	46	38
			4dr Sdn SEL (300115 &112)	64	64	64	61	58	56	55	47	39
			4dr Sdn SEL Plus (300115 &113)	65	65	64	61	58	57	55	48	39
			4dr Sdn Limited (300115 &115)	65	65	65	62	59	57	56	48	40
			4dr Sdn Blue Hybrid (300115 &135)	61	61	61	58	56	54	53	45	37
			4dr Sdn SEL Hybrid (300115 &145)	62	62	62	59	56	55	53	46	38
			4dr Sdn Limited Hybrid (300115 &155)	62	62	62	59	56	55	53	46	38

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 HYUNDAI	TUCSON 2WD	4dr Wgn SE (300141 &105)	63	63	62	59	55	54	53	47	40
		4dr Wgn Value (300141 &106)	64	64	63	60	56	55	54	48	41
		4dr Wgn SEL (300141 &115)	63	63	62	59	56	55	54	48	41
		4dr Wgn Sport (300141 &116)	63	63	62	59	55	54	53	47	41
		4dr Wgn Limited (300141 &128)	64	64	63	60	56	55	54	48	41
		4dr Wgn Ultimate (300141 &130)	65	65	64	61	57	56	55	49	42
	TUCSON AWD	4dr Wgn SE (300146 &115)	67	67	66	62	58	57	56	50	43
		4dr Wgn Value (300146 &116)	67	67	66	63	59	58	57	50	43
		4dr Wgn SEL (300146 &125)	67	67	66	63	59	58	57	50	43
		4dr Wgn Sport (300146 &126)	66	66	65	62	58	57	56	50	43
		4dr Wgn Limited (300146 &130)	67	67	66	63	59	58	57	51	43
		4dr Wgn Ultimate (300146 &135)	67	67	66	63	59	58	57	51	43
	VELOSTER	4dr HB MT (300110 &110)	59	59	59	56	53	52	51	44	36
		4dr HB AT (300110 &120)	60	60	60	57	55	54	52	45	38
		4dr HB AT Premium (300110 &123)	62	62	62	59	56	55	53	46	39
		4dr HB MT Turbo R-Spec (300110 &130)	60	60	60	57	54	53	52	45	38
		4dr HB AT Turbo (300110 &145)	62	62	62	59	56	55	54	47	39
		4dr HB AT Turbo Ultimate (300110 &152)	61	61	61	58	55	54	53	46	38
	VENUE	4dr HB MT N (300110 &160)	59	59	59	56	53	52	51	44	37
		4dr Wgn SE MT (300124 &115)	61	61	60	57	54	53	52	46	40
		4dr Wgn SE AT (300124 &120)	63	63	62	59	56	55	54	48	41
		4dr Wgn SEL AT (300124 &130)	64	64	63	60	57	56	55	49	42
		4dr Wgn Denim AT (300124 &140)	67	67	66	63	59	58	57	51	44

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	HYUNDAI											
		ACCENT										
			4dr Sdn SE MT (300109 &109)	54	54	53	50	46	45	43	36	29
			4dr Sdn SE AT (300109 &111)	56	56	55	52	48	47	46	39	31
			4dr Sdn SEL AT (300109 &113)	58	58	57	54	50	49	47	40	32
			4dr Sdn Limited AT (300109 &120)	62	62	61	57	53	52	50	43	35
		ELANTRA										
			4dr Sdn SE (300113 &120)	65	65	64	61	58	56	55	47	38
			4dr Sdn SEL (300113 &122)	65	65	64	61	58	57	55	48	39
			4dr Sdn Limited (300113 &127)	67	67	66	63	60	59	57	50	41
			4dr Sdn N-Line MT (300113 &131)	67	67	66	63	60	58	57	49	40
			4dr Sdn N-Line (300113 &133)	68	68	67	64	60	59	57	50	41
			4dr Sdn SEL Hybrid (300113 &141)	65	65	64	61	58	57	55	48	39
			4dr Sdn Limited Hybrid (300113 &142)	68	68	67	64	60	59	57	50	41
		KONA 2WD										
			4dr Wgn SE (300130 &110)	64	64	63	60	57	56	55	49	42
			4dr Wgn SEL (300130 &115)	64	64	64	61	58	57	56	50	43
			4dr Wgn SEL Plus (300130 &121)	65	65	64	61	58	57	56	50	43
			4dr Wgn Night (300130 &123)	64	64	64	61	58	57	56	49	43
			4dr Wgn Limited (300130 &125)	67	67	66	63	60	59	58	52	44
			4dr Wgn Ultimate (300130 &135)	67	67	66	63	59	58	57	51	44
		KONA AWD										
			4dr Wgn SE (300131 &110)	65	65	65	62	59	58	57	50	43
			4dr Wgn SEL (300131 &115)	66	66	65	62	59	58	57	51	43
			4dr Wgn SEL Plus (300131 &121)	66	66	65	62	59	58	57	51	44
			4dr Wgn Night (300131 &123)	65	65	65	62	59	58	57	50	43
			4dr Wgn Limited (300131 &125)	68	68	67	64	61	60	59	53	45
			4dr Wgn Ultimate (300131 &135)	68	68	67	64	60	59	58	52	44
		PALISADE 2WD										
			4dr Wgn SE (300157 &110)	72	72	71	67	63	61	59	50	39
			4dr Wgn SEL (300157 &115)	72	72	71	68	64	62	60	51	41
			4dr Wgn Limited (300157 &140)	70	70	69	66	62	60	58	50	40
		PALISADE AWD										
			4dr Wgn SE (300159 &110)	74	74	73	69	65	63	61	52	41
			4dr Wgn SEL (300159 &115)	74	74	73	69	65	63	61	52	42
			4dr Wgn Limited (300159 &140)	72	72	71	67	63	61	59	51	41
			4dr Wgn Calligraphy (300159 &145)	71	71	70	66	62	60	59	51	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2021 HYUNDAI	SONATA	4dr Sdn SE (300115 &108)	67	67	67	64	61	59	57	49	40
		4dr Sdn SEL (300115 &112)	68	68	68	65	62	60	58	50	41
		4dr Sdn SEL Plus (300115 &113)	68	68	68	65	62	60	58	50	41
		4dr Sdn Limited (300115 &115)	67	67	67	64	61	59	58	50	41
		4dr Sdn Blue Hybrid (300115 &135)	64	64	64	61	59	57	56	48	39
		4dr Sdn SEL Hybrid (300115 &145)	65	65	65	62	59	57	56	48	40
	TUCSON 2WD	4dr Sdn Limited Hybrid (300115 &155)	64	64	64	61	58	57	55	48	39
		4dr Wgn SE (300141 &105)	65	65	64	61	57	56	55	49	42
		4dr Wgn Value (300141 &106)	66	66	65	62	58	57	56	50	42
		4dr Wgn SEL (300141 &115)	66	66	65	62	58	57	56	50	42
		4dr Wgn Sport (300141 &116)	66	66	65	61	57	56	55	49	42
		4dr Wgn Limited (300141 &128)	67	67	66	62	58	57	56	50	43
	TUCSON AWD	4dr Wgn Ultimate (300141 &130)	66	66	65	62	58	57	56	50	43
		4dr Wgn SE (300146 &115)	69	69	68	64	60	59	58	52	44
		4dr Wgn Value (300146 &116)	70	70	69	65	61	60	59	52	45
		4dr Wgn SEL (300146 &125)	69	69	68	65	61	60	59	52	44
		4dr Wgn Sport (300146 &126)	69	69	68	64	60	59	58	52	44
		4dr Wgn Limited (300146 &130)	70	70	69	65	61	60	59	52	45
	VELOSTER	4dr Wgn Ultimate (300146 &135)	69	69	68	64	60	59	58	52	44
		4dr HB MT (300110 &110)	63	63	63	60	58	56	55	47	40
		4dr HB AT (300110 &120)	65	65	65	62	59	57	56	48	41
		4dr HB AT Premium (300110 &123)	65	65	65	62	59	58	56	49	41
		4dr HB MT Turbo R-Spec (300110 &130)	63	63	63	60	58	57	55	48	40
		4dr HB AT Turbo (300110 &145)	65	65	65	62	59	58	56	49	41
	VENUE	4dr HB AT Turbo Ultimate (300110 &152)	64	64	63	60	57	56	55	48	40
		4dr HB MT N (300110 &160)	61	61	61	58	55	54	53	46	39
		4dr HB AT N (300110 &165)	62	62	62	59	56	55	53	46	39
		4dr Wgn SE AT (300124 &120)	67	67	66	63	59	58	57	51	44
		4dr Wgn SEL AT (300124 &130)	69	69	68	65	61	60	59	52	45
		4dr Wgn Denim AT (300124 &140)	69	69	68	65	61	60	59	52	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	INFINITI											
		Q50										
			4dr Sdn 3.0T PURE (340110 &108)	59	59	59	56	54	53	52	46	40
			4dr Sdn 3.0T LUXE (340110 &117)	57	57	57	54	51	50	50	44	38
			4dr Sdn EDITION 30 (340110 &119)	57	57	57	54	52	51	51	45	39
			4dr Sdn 3.0T SPORT (340110 &120)	57	57	57	54	52	51	51	45	38
			4dr Sdn 3.0T RED SPORT (340110 &125)	61	61	61	58	55	54	53	47	40
			4dr Sdn 3.0T PURE AWD (340110 &137)	58	58	58	55	53	52	51	45	39
			4dr Sdn 3.0T LUXE AWD (340110 &147)	56	56	56	53	51	50	49	43	37
			4dr Sdn EDITION 30 AWD (340110 &149)	56	56	56	53	51	50	50	44	38
			4dr Sdn 3.0T SPORT AWD (340110 &150)	56	56	56	53	51	50	50	44	38
			4dr Sdn 3.0T RED SPORT AWD (340110 &155)	60	60	60	57	54	53	52	46	40
		Q60 COUPE										
			2dr Cpe 3.0T PURE (340111 &121)	57	57	57	54	51	50	49	43	36
			2dr Cpe 3.0T PURE AWD (340111 &126)	56	56	56	53	50	49	48	42	35
			2dr Cpe 3.0T LUXE (340111 &130)	54	54	54	51	48	47	47	41	34
			2dr Cpe 3.0T LUXE AWD (340111 &135)	53	53	53	50	48	47	47	41	34
			2dr Cpe 3.0T RED SPORT (340111 &155)	55	55	55	52	49	48	48	42	35
			2dr Cpe 3.0T RED SPORT AWD (340111 &160)	55	55	55	52	49	48	48	42	35
		QX50 2WD										
			4dr Wgn PURE (340175 &110)	59	59	58	54	50	48	46	38	24
			4dr Wgn LUXE (340175 &115)	57	57	56	52	48	46	45	37	24
			4dr Wgn ESSENTIAL (340175 &125)	56	56	55	51	47	45	44	36	24
			4dr Wgn SENSORY (340175 &135)	53	53	52	49	46	44	43	35	24
			4dr Wgn AUTOGRAPH (340175 &145)	51	51	50	47	44	43	41	34	24
		QX50 AWD										
			4dr Wgn PURE (340176 &110)	59	59	58	54	50	48	46	38	25
			4dr Wgn LUXE (340176 &115)	57	57	56	53	49	47	45	37	25
			4dr Wgn ESSENTIAL (340176 &125)	56	56	55	52	48	46	45	37	25
			4dr Wgn SENSORY (340176 &135)	54	54	53	50	46	45	43	36	25
			4dr Wgn AUTOGRAPH (340176 &145)	52	52	51	48	45	44	42	35	25
		QX60 2WD										
			4dr Wgn PURE (340190 &110)	51	51	50	47	44	43	43	37	29
			4dr Wgn LUXE (340190 &120)	51	51	50	47	44	43	43	37	29
			4dr Wgn SIGNATURE EDITION (340190 &125)	52	52	51	48	45	44	43	37	30
		QX60 AWD										
			4dr Wgn PURE (340192 &110)	51	51	51	48	45	44	43	37	29
			4dr Wgn LUXE (340192 &120)	51	51	50	47	44	43	43	37	30
			4dr Wgn SIGNATURE EDITION (340192 &125)	52	52	51	48	45	44	44	38	30

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	INFINITI	QX80 2WD										
			4dr Wgn LUXE (340220 &115)	59	59	58	54	50	49	48	42	34
		QX80 4WD										
			4dr Wgn LUXE (340230 &115)	58	58	57	53	49	48	47	41	34
			4dr Wgn LIMITED (340230 &120)	53	53	52	49	45	44	44	38	31

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	INFINITI											
		Q50										
			4dr Sdn 3.0T PURE (340110 &108)	65	65	65	62	59	58	57	51	44
			4dr Sdn 3.0T LUXE (340110 &117)	64	64	64	61	58	57	56	50	43
			4dr Sdn 3.0T SENSORY (340110 &120)	62	62	62	59	56	55	54	48	42
			4dr Sdn 3.0T RED SPORT (340110 &125)	63	63	63	60	57	56	55	49	42
			4dr Sdn 3.0T PURE AWD (340110 &137)	63	63	63	60	58	57	56	50	43
			4dr Sdn 3.0T LUXE AWD (340110 &147)	63	63	63	60	57	56	55	49	42
			4dr Sdn 3.0T SENSORY AWD (340110 &150)	61	61	61	58	55	54	53	47	41
			4dr Sdn 3.0T RED SPORT AWD (340110 &155)	62	62	62	59	56	55	54	48	42
		QX50 2WD										
			4dr Wgn PURE (340175 &110)	65	65	64	60	55	53	51	42	27
			4dr Wgn LUXE (340175 &115)	64	64	63	59	54	52	50	41	27
			4dr Wgn ESSENTIAL (340175 &125)	62	62	61	57	53	51	49	40	27
			4dr Wgn SENSORY (340175 &135)	59	59	58	55	51	49	47	39	27
			4dr Wgn AUTOGRAPH (340175 &145)	58	58	57	53	49	47	46	38	27
		QX50 AWD										
			4dr Wgn PURE (340176 &110)	65	65	64	60	56	54	51	42	28
			4dr Wgn LUXE (340176 &115)	64	64	63	59	54	52	50	42	28
			4dr Wgn ESSENTIAL (340176 &125)	62	62	61	57	53	51	49	40	27
			4dr Wgn SENSORY (340176 &135)	60	60	59	55	51	49	48	40	28
			4dr Wgn AUTOGRAPH (340176 &145)	58	58	57	54	50	48	47	39	28
		QX80 2WD										
			4dr Wgn LUXE (340220 &115)	66	66	65	61	57	56	54	47	38
			4dr Wgn PREMIUM SELECT (340220 &125)	64	64	63	59	55	54	53	46	37
			4dr Wgn SENSORY (340220 &135)	63	63	62	58	54	53	52	45	36
		QX80 4WD										
			4dr Wgn LUXE (340230 &115)	65	65	64	60	56	55	54	47	38
			4dr Wgn PREMIUM SELECT (340230 &116)	63	63	62	58	54	53	52	45	37
			4dr Wgn SENSORY (340230 &118)	62	62	61	57	53	52	51	45	36
		Q60										
			2dr Cpe 3.0T PURE (340111 &121)	63	63	62	59	56	55	54	48	40
			2dr Cpe 3.0T PURE AWD (340111 &126)	62	62	61	58	55	54	53	47	39
			2dr Cpe 3.0T LUXE (340111 &130)	60	60	59	56	53	52	52	46	38
			2dr Cpe 3.0T LUXE AWD (340111 &135)	59	59	59	56	53	52	51	45	38
			2dr Cpe 3.0T RED SPORT (340111 &155)	62	62	62	59	56	55	54	47	40
			2dr Cpe 3.0T RED SPORT AWD (340111 &160)	61	61	60	57	54	53	52	46	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	JAGUAR											
		E-PACE										
			4dr Wgn (380126 &110)	59	59	58	55	52	51	51	45	39
			4dr Wgn SE (380126 &120)	59	59	58	55	52	52	51	46	39
			4dr Wgn Checkered Flag LE (380126 &123)	60	60	59	56	53	52	52	46	40
			4dr Wgn R-Dynamic S (380126 &130)	58	58	57	54	51	50	50	44	38
			4dr Wgn R-Dynamic SE (380126 &135)	58	58	57	54	51	50	50	44	38
			4dr Wgn R-Dynamic HSE (380126 &140)	56	56	56	53	50	49	49	43	38
		F-PACE										
			4dr Wgn 25t (380130 &105)	59	59	58	55	52	51	51	45	38
			4dr Wgn 25t Premium (380130 &106)	57	57	57	54	51	50	50	44	37
			4dr Wgn 25t Prestige (380130 &107)	56	56	56	53	50	49	49	43	36
			4dr Wgn 25t R-Sport (380130 &108)	55	55	55	52	49	48	48	42	36
			4dr Wgn Checkered Flag Limited Edition (380130 &123)	56	56	56	53	50	49	49	43	36
			4dr Wgn 30t Premium (380130 &127)	57	57	56	53	50	49	49	43	37
			4dr Wgn 30t Prestige (380130 &129)	55	55	55	52	49	48	48	42	36
			4dr Wgn 30t R-Sport (380130 &131)	55	55	55	52	49	48	48	42	35
			4dr Wgn 300 Sport Limited Edition (380130 &132)	55	55	55	52	49	48	48	42	36
			4dr Wgn 30t Portfolio (380130 &133)	55	55	54	51	48	48	47	42	35
			4dr Wgn S (380130 &150)	58	58	57	54	51	50	50	44	37
			4dr Wgn SVR (380130 &153)	54	54	54	51	48	48	47	42	35
		F-TYPE										
			2dr Cpe P300 (380120 &105)	55	55	54	51	47	46	46	40	34
			2dr Cpe P300 Checkered Flag (380120 &107)	52	52	51	48	44	44	43	38	32
			2dr Cpe P340 (380120 &108)	53	53	52	49	46	45	45	39	33
			2dr Cpe P380 R-Dynamic (380120 &120)	47	47	47	44	41	41	40	35	30
			2dr Cpe P380 R-Dynamic AWD (380120 &123)	48	48	47	44	41	41	40	35	30
			2dr Cpe P380 Checkered Flag AWD (380120 &125)	48	48	48	45	42	42	41	36	30
			2dr Cpe R AWD (380120 &132)	49	49	48	45	42	42	41	36	31
			2dr Cpe SVR AWD (380120 &135)	44	44	44	41	38	38	38	33	28
			2dr Conv P300 (380120 &140)	54	54	53	50	46	45	45	39	33
			2dr Conv P300 Checkered Flag (380120 &142)	51	51	50	47	44	43	43	37	32
			2dr Conv P340 (380120 &143)	52	52	51	48	45	44	44	38	33
			2dr Conv P380 R-Dynamic (380120 &155)	46	46	46	43	40	40	39	34	29
			2dr Conv P380 R-Dynamic AWD (380120 &158)	47	47	46	43	40	40	40	35	30
			2dr Conv P380 Checkered Flag AWD (380120 &160)	48	48	47	44	41	41	40	35	30
			2dr Conv R AWD (380120 &167)	48	48	48	45	42	42	41	36	31
			2dr Conv SVR AWD (380120 &170)	44	44	44	41	38	38	38	33	28

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	JAGUAR	XE 2WD										
			4dr Sdn P250 S (380105 &110)	59	59	58	54	50	49	48	42	35
		XE AWD										
			4dr Sdn P250 S (380106 &112)	58	58	57	53	49	48	47	41	35
			4dr Sdn P300 R-Dynamic S (380106 &130)	57	57	56	53	49	48	47	41	34
		XF 2WD										
			4dr Sdn 25t Premium (380109 &112)	47	47	47	44	42	41	40	33	25
			4dr Sdn 25t Prestige (380109 &114)	47	47	47	44	42	41	40	33	25
			4dr Sdn 30t Prestige (380109 &140)	47	47	47	44	42	41	40	33	26
		XF AWD										
			4dr Sdn 25t Premium (380110 &113)	48	48	48	45	42	41	40	33	26
			4dr Sdn 25t Prestige (380110 &116)	47	47	47	44	42	41	40	33	26
			4dr Sdn 30t Prestige (380110 &143)	47	47	47	44	42	41	40	33	26
			4dr Sdn 30t Checkered Flag (380110 &152)	48	48	48	45	42	41	40	34	26
			4dr Sdn S (380110 &162)	49	49	49	46	43	42	41	35	28
			4dr Wgn Sportbrake Prestige (380110 &170)	53	53	53	50	47	46	45	38	30
			4dr Wgn Sportbrake S (380110 &175)	54	54	54	51	48	47	46	39	31

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	JAGUAR	F-TYPE										
			2dr Cpe P300 (380120 &105)	65	65	64	60	56	55	54	48	41
			2dr Cpe P300 First Edition (380120 &106)	61	61	60	57	53	52	51	45	39
			2dr Cpe P380 R-Dynamic AWD (380120 &123)	61	61	60	57	53	52	51	45	39
			2dr Cpe R AWD (380120 &132)	58	58	57	54	51	50	50	44	37
			2dr Conv P300 (380120 &140)	64	64	63	59	55	54	53	47	40
			2dr Conv P300 First Edition (380120 &141)	60	60	59	56	52	51	51	45	39
			2dr Conv P380 R-Dynamic AWD (380120 &158)	60	60	59	56	52	51	51	45	38
			2dr Conv R AWD (380120 &167)	57	57	56	53	50	49	49	43	37

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	KIA											
		FORTE										
			C3411 - 4dr Sdn FE MT	55	55	55	52	49	47	46	38	34
			C3412 - 4dr Sdn FE AT	58	58	57	54	51	49	48	40	36
			C3422 - 4dr Sdn LXS AT	59	59	58	55	52	50	49	41	37
			C3452 - 4dr Sdn GT-Line AT	61	61	60	57	54	52	51	43	38
			C3462 - 4dr Sdn EX AT	61	61	60	57	53	52	50	43	38
			C6482 - 4dr Sdn GT AT	61	61	60	57	54	52	51	43	38
			C6481 - 4dr Sdn GT MT	61	61	60	57	53	52	50	43	38
		OPTIMA										
			53222 - 4dr Sdn LX	53	53	53	50	48	47	47	41	34
			53232 - 4dr Sdn S	56	56	56	53	51	50	49	43	36
			53252 - 4dr Sdn SE	58	58	58	55	53	52	51	45	37
			54242 - 4dr Sdn EX	58	58	58	55	52	51	50	44	37
			54262 - 4dr Sdn EX Premium	58	58	58	55	52	51	51	45	37
			55282 - 4dr Sdn SX Turbo	60	60	60	57	54	53	52	46	39
			Z5242 - 4dr Sdn EX Hybrid	56	56	56	53	51	50	49	43	36
			X5242 - 4dr Sdn EX PHEV	53	53	53	50	47	47	46	41	34
		RIO										
			31422 - 4dr Sdn LX AT	49	49	49	46	43	42	42	36	30
			31442 - 4dr Sdn S AT	49	49	49	46	43	42	42	36	30
			31542 - 5dr HB S AT	52	52	51	48	45	44	44	38	32
		SEDONA										
			64212 - 4dr Wgn L	55	55	55	52	49	48	48	42	32
			64222 - 4dr Wgn LX	53	53	53	50	48	47	47	41	32
			64242 - 4dr Wgn EX	57	57	57	54	51	50	50	44	34
			64282 - 4dr Wgn SX	56	56	56	53	50	49	49	43	34
		SORENTO 2WD										
			73212 - 4dr Wgn L GDI	55	55	55	52	50	49	47	40	30
			73222 - 4dr Wgn LX GDI	55	55	55	52	50	49	47	40	30
			74232 - 4dr Wgn S V6	57	57	57	54	51	50	49	42	32
			74242 - 4dr Wgn EX V6	59	59	59	56	54	53	51	44	34
			74282 - 4dr Wgn SX V6	58	58	58	55	52	51	50	43	34
		SORENTO AWD										
			73422 - 4dr Wgn LX GDI	58	58	58	55	52	51	49	42	32
			74432 - 4dr Wgn S V6	59	59	59	56	53	52	51	44	34
			74442 - 4dr Wgn EX V6	61	61	61	58	55	54	52	45	35
			74482 - 4dr Wgn SX V6	60	60	60	57	54	53	51	44	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	KIA	SOUL	B2521 - 4dr Wgn LX MT	57	57	57	54	52	51	50	44	36
			B2522 - 4dr Wgn LX AT	60	60	60	57	55	54	53	46	38
			B2532 - 4dr Wgn S	63	63	62	59	56	55	54	48	39
			B2562 - 4dr Wgn GT-Line	61	61	61	58	55	54	53	47	39
			B2552 - 4dr Wgn X-Line	61	61	61	58	55	54	53	47	39
			B2542 - 4dr Wgn EX	64	64	63	60	57	56	55	48	40
			B4562 - 4dr Wgn GT-Line Turbo	60	60	60	57	54	53	52	46	38
		SPORTAGE 2WD	42222 - 4dr Wgn LX	59	59	59	56	54	54	53	48	39
			42232 - 4dr Wgn S	60	60	60	57	54	54	53	48	40
			42242 - 4dr Wgn EX	60	60	60	57	54	54	53	48	40
			45282 - 4dr Wgn SX	63	63	63	60	57	56	56	50	42
		SPORTAGE AWD	42422 - 4dr Wgn LX	63	63	63	60	57	57	56	51	42
			42432 - 4dr Wgn S	63	63	63	60	57	56	56	50	41
			42442 - 4dr Wgn EX	63	63	63	60	57	56	56	50	42
			45482 - 4dr Wgn SX	66	66	65	62	59	58	58	52	43
		STINGER	H5312 - 4dr Sdn GT-Line	53	53	52	48	43	43	43	38	33
			H5412 - 4dr Sdn GT-Line AWD	53	53	52	48	43	43	43	38	33
			H6342 - 4dr Sdn GT	56	56	55	51	46	46	46	41	35
			H6442 - 4dr Sdn GT AWD	56	56	55	51	46	46	46	41	35
			H6382 - 4dr Sdn GT1	57	57	56	52	47	47	47	42	36
			H6482 - 4dr Sdn GT1 AWD	56	56	55	51	47	47	46	41	35
			H6392 - 4dr Sdn GT2	54	54	53	50	46	46	45	40	34
			H6492 - 4dr Sdn GT2 AWD	54	54	53	50	46	46	45	40	34
		TELLURIDE 2WD	J4222 - 4dr Wgn LX	71	71	70	67	64	62	60	52	42
			J4232 - 4dr Wgn S	70	70	69	66	63	61	59	51	42
			J4242 - 4dr Wgn EX	69	69	68	65	62	60	58	50	41
			J4282 - 4dr Wgn SX	66	66	65	62	59	57	56	48	40
		TELLURIDE AWD	J4422 - 4dr Wgn LX	72	72	71	68	65	63	61	52	43
			J4432 - 4dr Wgn S	71	71	70	67	64	62	60	52	43
			J4442 - 4dr Wgn EX	70	70	69	66	63	61	59	51	42
			J4482 - 4dr Wgn SX	66	66	65	62	59	58	56	49	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	KIA											
		FORTE										
			4dr Sdn FE MT (C3411)	59	59	58	55	52	50	49	41	37
			4dr Sdn FE AT (C3412)	62	62	61	58	54	52	51	43	38
			4dr Sdn LXS AT (C3422)	63	63	62	59	55	53	51	43	39
			4dr Sdn GT-Line AT (C3452)	65	65	64	61	57	55	54	46	41
			4dr Sdn EX AT (C3462)	66	66	65	62	58	56	54	46	41
			4dr Sdn GT AT (C6482)	66	66	65	62	58	56	55	47	41
			4dr Sdn GT MT (C6481)	64	64	63	60	56	54	53	45	40
		SEDONA										
			64222 - 4dr Wgn LX	57	57	57	54	51	50	49	43	34
			64242 - 4dr Wgn EX	61	61	60	57	54	53	52	46	36
			64282 - 4dr Wgn SX	58	58	58	55	52	51	51	45	36
		SORENTO 2WD										
			73222 - 4dr Wgn LX GDI	67	67	66	63	60	58	57	49	38
			73232 - 4dr Wgn S GDI	69	69	68	65	62	60	59	51	39
			76242 - 4dr Wgn EX 2.5T	70	70	69	66	63	61	60	52	40
			76282 - 4dr Wgn SX 2.5T	70	70	69	66	63	61	60	52	40
			76292 - 4dr Wgn SXP 2.5T	71	71	70	67	64	62	60	52	40
		SORENTO AWD										
			73422 - 4dr Wgn LX GDI	69	69	68	65	62	60	59	51	40
			73432 - 4dr Wgn S GDI	71	71	70	67	64	62	60	52	40
			76442 - 4dr Wgn EX 2.5T	72	72	71	68	65	63	61	53	41
			76482 - 4dr Wgn SX 2.5T	72	72	71	68	64	62	61	53	41
			76492 - 4dr Wgn SXP X-Line 2.5T	72	72	71	68	64	62	61	53	41
		SOUL										
			B2521 - 4dr Wgn LX MT	61	61	61	58	55	54	53	46	38
			B2522 - 4dr Wgn LX AT	63	63	63	60	57	56	55	48	40
			B2532 - 4dr Wgn S	65	65	65	62	59	58	57	50	41
			B2562 - 4dr Wgn GT-Line	67	67	66	63	60	59	58	51	42
			B2552 - 4dr Wgn X-Line	65	65	64	61	58	57	56	49	41
			B2542 - 4dr Wgn EX	66	66	66	63	60	59	58	51	42
			B4562 - 4dr Wgn Turbo	65	65	65	62	59	58	57	50	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	KIA	SPORTAGE 2WD	4dr Wgn LX (42222)	63	63	63	60	57	57	56	51	42
			4dr Wgn S (42232)	62	62	62	59	56	56	55	50	41
			4dr Wgn EX (42242)	64	64	64	61	59	58	58	52	43
			4dr Wgn SX (45282)	67	67	66	63	60	59	59	53	44
		SPORTAGE AWD	4dr Wgn LX (42422)	64	64	64	61	58	58	57	52	43
			4dr Wgn S (42432)	64	64	64	61	58	57	57	51	42
			4dr Wgn EX (42442)	66	66	66	63	60	59	59	53	44
			4dr Wgn SX (45482)	68	68	67	64	61	60	60	54	45
		STINGER	4dr Sdn GT-Line (H5312)	59	59	57	53	48	48	48	43	36
			4dr Sdn GT-Line AWD (H5412)	59	59	57	53	48	48	47	42	36
			4dr Sdn GT (H6342)	61	61	60	56	51	51	50	45	38
			4dr Sdn GT AWD (H6442)	61	61	59	55	50	50	49	44	38
			4dr Sdn GT1 (H6382)	61	61	60	56	51	51	50	45	38
			4dr Sdn GT1 AWD (H6482)	61	61	60	56	51	51	50	45	38
			4dr Sdn GT2 (H6392)	59	59	58	54	49	49	48	43	37
			4dr Sdn GT2 AWD (H6492)	58	58	57	53	49	49	48	43	36
		TELLURIDE 2WD	J4222 - 4dr Wgn LX	75	75	74	71	67	65	63	54	44
			J4232 - 4dr Wgn S	74	74	73	70	66	64	62	54	44
			J4242 - 4dr Wgn EX	73	73	72	69	65	63	61	53	43
			J4282 - 4dr Wgn SX	70	70	69	66	62	60	59	51	42
		TELLURIDE AWD	J4422 - 4dr Wgn LX	76	76	75	72	68	66	64	55	45
			J4432 - 4dr Wgn S	75	75	74	71	67	65	63	55	45
			J4442 - 4dr Wgn EX	74	74	73	70	66	64	62	54	44
			J4482 - 4dr Wgn SX	69	69	68	65	62	60	59	51	42
		SELTOS 2WD	K2232 - 4dr Wgn S 2.0L	62	62	62	60	58	57	57	51	43
		SELTOS AWD	K2422 - 4dr Wgn LX 2.0L	62	62	62	60	58	58	57	52	43
			K2432 - 4dr Wgn S 2.0L	65	65	65	62	60	60	59	54	44
			K4432 - 4dr Wgn S 1.6T	66	66	66	63	60	60	59	54	45
			K2442 - 4dr Wgn EX 2.0L	69	69	69	66	64	63	63	57	47
			K4482 - 4dr Wgn SX 1.6T	70	70	70	67	64	63	63	57	47

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	KIA	K5										
			L4222 - 4dr Sdn LX	64	64	64	61	58	57	56	49	41
			L4232 - 4dr Sdn LXS	67	67	66	63	60	59	58	51	43
			L4432 - 4dr Sdn LXS AWD	68	68	67	64	61	60	59	52	43
			L4252 - 4dr Sdn GT-Line	68	68	67	64	61	60	59	52	44
			L4452 - 4dr Sdn GT-Line AWD	67	67	67	64	61	60	59	52	43
			L4262 - 4dr Sdn EX	66	66	65	62	59	58	57	51	42
			L6282 - 4dr Sdn GT	67	67	67	64	61	60	59	52	44

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	LAND ROVER											
		DISCOVERY										
			4dr Wgn SE (425114 &130)	72	72	70	66	61	59	56	47	35
			4dr Wgn SE Diesel (425114 &135)	73	73	71	67	61	59	56	47	36
			4dr Wgn Landmark (425114 &138)	74	74	72	68	62	60	57	48	36
			4dr Wgn HSE (425114 &140)	68	68	66	62	57	55	53	45	34
			4dr Wgn HSE Diesel (425114 &145)	69	69	67	63	58	56	54	45	35
			4dr Wgn HSE Luxury (425114 &150)	66	66	65	61	56	54	52	44	34
			4dr Wgn HSE Luxury Diesel (425114 &155)	69	69	67	63	58	56	54	46	35
		DISCOVERY SPORT										
			4dr Wgn (425112 &110)	65	65	64	61	58	57	56	50	43
			4dr Wgn S (425112 &120)	64	64	63	60	57	56	55	49	42
			4dr Wgn S R-Dynamic (425112 &124)	64	64	63	60	57	56	55	49	42
			4dr Wgn SE (425112 &130)	66	66	65	62	59	58	57	51	44
			4dr Wgn SE R-Dynamic (425112 &133)	67	67	66	63	59	58	57	51	44
			4dr Wgn HSE R-Dynamic (425112 &135)	65	65	64	61	58	57	56	50	43
		RANGE ROVER										
			4dr Wgn (425145 &120)	66	66	64	60	55	53	52	44	33
			4dr Wgn Diesel (425145 &125)	67	67	65	61	56	54	53	45	34
			4dr Wgn HSE (425145 &130)	63	63	61	57	52	51	50	43	33
			4dr Wgn HSE Diesel (425145 &135)	62	62	61	57	52	51	49	42	32
			4dr Wgn PHEV HSE (425145 &137)	66	66	65	61	56	54	53	45	34
			4dr Wgn P525 HSE (425145 &140)	64	64	63	59	54	53	51	44	34
			4dr Wgn SC LWB (425145 &145)	64	64	63	59	54	53	51	44	34
			4dr Wgn PHEV HSE Autobiography (425145 &147)	60	60	59	55	50	49	48	41	32
			4dr Wgn SC Autobiography (425145 &150)	63	63	62	58	54	53	51	44	35
			4dr Wgn SC Autobiography LWB (425145 &155)	61	61	60	56	52	51	50	43	34
			4dr Wgn SV Autobiography (425145 &160)	58	58	57	53	49	48	47	41	33
			4dr Wgn SV Autobiography LWB (425145 &165)	53	53	52	49	46	45	44	38	31
		RANGE ROVER EVOQUE										
			5dr Wgn P250 S (425115 &135)	64	64	64	61	58	57	56	50	44
			5dr Wgn P250 SE (425115 &140)	64	64	63	60	57	56	56	50	44
			5dr Wgn P250 First Edition (425115 &145)	60	60	60	57	54	53	53	47	41
			5dr Wgn P300 R-Dynamic S (425115 &151)	62	62	61	58	55	54	54	48	42
			5dr Wgn P300 R-Dynamic SE (425115 &156)	62	62	61	58	55	54	54	48	42
			5dr Wgn P300 R-Dynamic HSE (425115 &161)	62	62	61	58	55	54	54	48	42

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	LAND ROVER	RANGE ROVER SPORT										
			4dr Wgn SE Diesel (425135 &125)	70	70	68	63	57	55	54	46	34
			4dr Wgn SE MHEV (425135 &127)	70	70	68	63	57	55	54	46	34
			4dr Wgn HSE Diesel (425135 &135)	67	67	65	60	54	53	51	44	33
			4dr Wgn HSE MHEV (425135 &136)	67	67	65	61	55	53	52	44	33
			4dr Wgn HSE PHEV (425135 &137)	67	67	65	61	55	53	52	44	33
			4dr Wgn HST MHEV (425135 &147)	65	65	63	59	53	52	50	43	33
			4dr Wgn SC HSE Dynamic (425135 &150)	66	66	64	60	54	53	51	44	34
			4dr Wgn PHEV Autobiography (425135 &153)	65	65	63	59	53	52	51	44	33
			4dr Wgn SC Autobiography (425135 &155)	64	64	62	58	53	52	51	44	34
			4dr Wgn SVR (425135 &160)	64	64	62	58	53	52	51	44	35
		RANGE ROVER VELAR										
			4dr Wgn 250 S (425125 &120)	61	61	61	59	57	56	55	49	41
			4dr Wgn 250 R-Dynamic S (425125 &121)	59	59	59	57	55	54	54	48	39
			4dr Wgn 340 S (425125 &123)	61	61	61	58	56	55	55	49	40
			4dr Wgn 340 R-Dynamic S (425125 &142)	58	58	58	56	54	53	53	47	39
			4dr Wgn 380 R-Dynamic HSE (425125 &165)	58	58	58	55	53	52	52	46	38
			4dr Wgn SVA Dynamic Edition (425125 &185)	58	58	58	55	53	52	52	46	39
		DEFENDER										
			4dr Wgn 110 (425130 &135)	79	79	77	72	65	62	59	49	36
			4dr Wgn 110 S (425130 &140)	77	77	75	70	64	61	58	48	36
			4dr Wgn 110 SE (425130 &145)	73	73	71	67	61	59	56	47	36
			4dr Wgn 110 First Edition (425130 &150)	74	74	72	68	62	60	57	48	37
			4dr Wgn 110 HSE (425130 &155)	71	71	69	65	60	58	55	46	35
			4dr Wgn 110 X (425130 &160)	66	66	65	61	56	54	52	43	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	LAND ROVER											
		RANGE ROVER										
			4dr Wgn (425145 &120)	67	67	65	61	56	54	53	45	34
			4dr Wgn Westminster (425145 &130)	68	68	66	62	57	55	54	46	35
			4dr Wgn HSE Diesel (425145 &135)	65	65	64	60	55	54	52	45	34
			4dr Wgn PHEV HSE (425145 &137)	68	68	66	62	57	55	54	46	35
			4dr Wgn P525 Westminster (425145 &140)	67	67	65	61	56	55	53	46	35
			4dr Wgn P525 Westminster LWB (425145 &145)	66	66	64	60	55	54	52	45	35
			4dr Wgn PHEV HSE Autobiography (425145 &147)	61	61	60	56	52	51	50	43	33
			4dr Wgn Autobiography (425145 &150)	66	66	65	61	56	55	53	46	36
			4dr Wgn Autobiography LWB (425145 &155)	64	64	63	59	54	53	52	45	36
			4dr Wgn Fifty (425145 &156)	66	66	65	61	56	55	53	46	36
			4dr Wgn Fifty LWB (425145 &157)	63	63	62	58	54	53	52	45	35
			4dr Wgn SV Autobiography (425145 &160)	62	62	61	57	53	52	51	44	35
			4dr Wgn SV Autobiography Black (425145 &161)	62	62	61	57	53	52	51	44	35
			4dr Wgn SV Autobiography LWB (425145 &165)	56	56	55	52	48	47	46	40	32
		RANGE ROVER SPORT										
			4dr Wgn SE MHEV (425135 &127)	76	76	73	68	61	59	57	49	36
			4dr Wgn HSE Silver Editon Diesel (425135 &135)	71	71	69	64	58	56	54	46	34
			4dr Wgn HSE Silver Edition MHEV (425135 &136)	74	74	72	67	60	58	56	48	35
			4dr Wgn HSE Silver Edition PHEV (425135 &137)	72	72	70	65	59	57	55	47	35
			4dr Wgn HST MHEV (425135 &147)	70	70	68	63	57	55	54	46	35
			4dr Wgn SC HSE Dynamic (425135 &150)	69	69	67	63	57	55	54	46	35
			4dr Wgn Autobiography PHEV (425135 &153)	69	69	67	63	57	55	54	46	35
			4dr Wgn SC Autobiography (425135 &155)	69	69	67	63	57	56	54	47	36
			4dr Wgn SVR (425135 &160)	68	68	66	61	55	54	53	46	36
			4dr Wgn SVR Carbon Edition (425135 &165)	66	66	64	59	53	52	51	44	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	LEXUS	ES 300H	4dr Sdn Premium (430317 &110)	59	59	58	54	49	48	47	40	34
			4dr Sdn Luxury (430317 &120)	58	58	57	53	48	47	46	39	34
			4dr Sdn Ultra Luxury (430317 &130)	57	57	56	52	48	47	46	39	34
		ES 350	4dr Sdn Premium (430316 &105)	58	58	57	53	48	47	46	39	33
			4dr Sdn Luxury (430316 &125)	57	57	56	52	48	47	46	39	33
			4dr Sdn Ultra Luxury (430316 &130)	58	58	57	53	48	47	46	39	34
			4dr Sdn F Sport (430316 &140)	58	58	57	53	48	47	46	39	34
		GS 350	4dr Sdn (430323 &110)	55	55	54	50	45	44	43	37	28
			4dr Sdn AWD (430323 &115)	54	54	52	48	43	42	42	36	28
			4dr Sdn F Sport (430323 &140)	54	54	53	49	44	43	42	36	28
			4dr Sdn F Sport AWD (430323 &145)	54	54	53	49	44	43	42	36	28
			4dr Sdn F Sport Black Line (430323 &149)	55	55	54	50	45	44	43	37	28
			4dr Sdn F Sport Black Line AWD (430323 &150)	55	55	54	50	45	44	43	37	29
		GS F	4dr Sdn (430326 &110)	49	49	48	45	41	41	40	35	28
		GX 460	4dr Wgn (430346 &120)	63	63	62	58	54	53	52	45	37
			4dr Wgn Premium (430346 &122)	66	66	65	61	57	56	55	48	39
			4dr Wgn Luxury (430346 &125)	60	60	59	56	52	51	50	44	36
		IS 300	4dr Sdn (430312 &110)	58	58	57	54	50	49	48	42	36
			4dr Sdn F Sport (430312 &112)	58	58	57	54	50	49	48	42	36
			4dr Sdn AWD (430312 &120)	58	58	57	54	50	49	48	42	36
			4dr Sdn F Sport AWD (430312 &122)	57	57	56	53	50	49	48	42	35
		IS 350	4dr Sdn (430314 &105)	64	64	63	60	56	55	54	47	40
			4dr Sdn F Sport (430314 &107)	63	63	62	59	55	54	53	46	39
			4dr Sdn AWD (430314 &110)	64	64	63	59	55	54	53	46	39
			4dr Sdn F Sport AWD (430314 &112)	63	63	62	59	55	54	53	46	39
		LS 500	4dr Sdn (430330 &105)	61	61	59	55	50	49	48	42	35
			4dr Sdn F Sport (430330 &107)	62	62	61	57	52	51	50	44	36
			4dr Sdn AWD (430330 &110)	59	59	58	54	49	48	47	41	34
			4dr Sdn F Sport AWD (430330 &114)	61	61	60	56	51	50	49	43	35
			4dr Sdn Inspiration Series (430330 &117)	54	54	53	49	45	44	44	38	31
			4dr Sdn Inspiration Series AWD (430330 &121)	53	53	52	48	44	43	43	37	31

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 LEXUS	LS 500H	4dr Sdn Hybrid (430335 &151)	63	63	61	57	52	51	50	44	36
		4dr Sdn Hybrid AWD (430335 &160)	61	61	60	56	51	50	49	43	35
	NX 300	4dr Wgn (430338 &110)	64	64	63	60	56	55	54	47	38
		4dr Wgn AWD (430338 &120)	65	65	64	61	57	56	55	48	39
		4dr Wgn Luxury (430338 &123)	64	64	63	60	56	55	54	47	38
		4dr Wgn Luxury AWD (430338 &125)	65	65	64	61	57	56	55	48	39
		4dr Wgn F Sport (430338 &130)	64	64	63	60	56	55	54	47	38
		4dr Wgn F Sport AWD (430338 &140)	65	65	64	61	57	56	55	48	39
	NX 300H	4dr Wgn AWD (430339 &120)	67	67	66	63	59	58	56	49	40
		4dr Wgn Luxury AWD (430339 &125)	67	67	66	63	59	58	56	49	40
	RX 350 2WD	4dr Wgn (430340 &110)	67	67	66	62	57	55	53	45	39
		4dr Wgn F Sport (430340 &115)	68	68	67	63	59	57	55	46	40
		4dr Wgn F Sport Performance (430340 &120)	67	67	66	62	58	56	54	45	39
		4dr Wgn Premium L (430340 &150)	66	66	65	61	57	55	53	44	38
		4dr Wgn Luxury L (430340 &160)	66	66	65	61	57	55	53	44	38
	RX 350 AWD	4dr Wgn (430342 &120)	67	67	66	62	58	56	54	45	39
		4dr Wgn F Sport (430342 &122)	67	67	66	62	58	56	54	46	39
		4dr Wgn F Sport Performance (430342 &124)	65	65	64	60	56	54	52	44	38
		4dr Wgn Premium L (430342 &150)	67	67	66	62	57	55	53	45	39
		4dr Wgn Luxury L (430342 &160)	66	66	65	61	57	55	53	45	39
	RX 450H AWD	4dr Wgn (430344 &120)	65	65	64	60	56	54	52	44	38
		4dr Wgn F Sport (430344 &125)	67	67	66	62	58	56	54	46	39
		4dr Wgn F Sport Performance (430344 &130)	66	66	65	61	57	55	53	45	39
		4dr Wgn Premium L (430344 &150)	66	66	65	61	57	55	53	45	39
		4dr Wgn Luxury L (430344 &160)	66	66	65	61	57	55	53	45	39
	UX 200	4dr Wgn (430336 &110)	59	59	58	55	52	51	50	44	36
		4dr Wgn F Sport (430336 &120)	58	58	57	54	51	50	50	44	36
		4dr Wgn Luxury (430336 &130)	57	57	56	53	50	49	49	43	35
	UX 250H	4dr Wgn AWD (430337 &110)	62	62	61	58	54	53	52	46	38
		4dr Wgn F Sport AWD (430337 &120)	61	61	60	57	53	52	52	46	38
		4dr Wgn Luxury AWD (430337 &130)	60	60	59	56	52	51	51	45	37

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	LEXUS											
		ES 300H										
			4dr Sdn (430321 &115)	64	64	62	58	53	52	50	43	37
			4dr Sdn Luxury (430321 &125)	63	63	61	57	52	51	49	42	36
			4dr Sdn Ultra Luxury (430321 &135)	62	62	61	57	52	51	49	42	36
		ES 350										
			4dr Sdn (430320 &115)	63	63	61	57	52	51	49	42	36
			4dr Sdn Luxury (430320 &125)	62	62	61	57	52	51	49	42	36
			4dr Sdn Ultra Luxury (430320 &135)	63	63	61	57	52	51	49	42	36
			4dr Sdn F Sport (430320 &145)	63	63	61	57	52	51	49	42	36
		GX 460										
			4dr Wgn (430346 &120)	70	70	69	65	60	59	57	50	41
			4dr Wgn Premium (430346 &122)	72	72	71	67	62	60	59	51	42
			4dr Wgn Luxury (430346 &125)	66	66	65	61	56	55	54	47	39
		IS 300										
			4dr Sdn (430312 &110)	68	68	67	63	59	58	56	49	42
			4dr Sdn AWD (430312 &120)	67	67	66	62	58	57	56	49	41
		IS 350										
			4dr Sdn F Sport (430314 &107)	74	74	73	69	64	63	61	54	46
			4dr Sdn F Sport AWD (430314 &112)	72	72	71	67	63	62	60	53	45
		NX 300										
			4dr Wgn (430338 &110)	70	70	69	65	61	59	58	50	41
			4dr Wgn AWD (430338 &120)	71	71	70	66	62	60	59	51	41
			4dr Wgn Luxury (430338 &123)	70	70	69	65	61	60	58	51	41
			4dr Wgn Luxury AWD (430338 &125)	71	71	70	66	62	61	59	52	42
			4dr Wgn F Sport (430338 &130)	69	69	68	65	61	59	58	50	41
			4dr Wgn F Sport AWD (430338 &140)	71	71	70	66	62	61	59	52	42
		NX 300H										
			4dr Wgn AWD (430339 &120)	72	72	71	67	63	62	60	53	43
			4dr Wgn Luxury AWD (430339 &125)	73	73	72	68	64	62	61	53	43
			4dr Wgn F Sport Black Line AWD (430339 &128)	73	73	72	68	64	62	61	53	43

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	LEXUS	RX 350 2WD	4dr Wgn (430340 &110)	70	70	69	65	60	58	56	47	41
			4dr Wgn F Sport Appearance (430340 &115)	71	71	70	66	61	59	57	48	41
			4dr Wgn F Sport Handling (430340 &120)	71	71	70	66	61	59	57	48	41
			4dr Wgn Premium L (430340 &150)	70	70	69	65	60	58	56	47	40
		RX 350 AWD	4dr Wgn Luxury L (430340 &160)	69	69	68	64	59	57	55	47	40
			4dr Wgn (430342 &120)	71	71	70	66	61	59	56	47	41
			4dr Wgn F Sport Appearance (430342 &122)	71	71	70	66	61	59	57	48	41
			4dr Wgn F Sport Handling (430342 &124)	69	69	68	64	60	58	56	47	40
			4dr Wgn Premium L (430342 &150)	70	70	69	65	60	58	56	47	41
		RX 450H AWD	4dr Wgn Luxury L (430342 &160)	70	70	69	65	60	58	56	47	41
			4dr Wgn Premium L (430344 &150)	71	71	70	66	61	59	57	48	41
		ES 250	4dr Wgn Luxury L (430344 &160)	70	70	69	65	61	59	57	48	41
			4dr Sdn AWD (430319 &115)	62	62	60	56	51	50	48	41	36
			4dr Sdn Luxury AWD (430319 &125)	62	62	60	56	51	50	48	41	36
			4dr Sdn Ultra Luxury AWD (430319 &135)	62	62	60	56	51	50	49	42	36
			4dr Sdn F Sport AWD (430319 &145)	62	62	60	56	51	50	49	42	36

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	MASERATI	LEVANTE										
			4dr Wgn (470150 &110)	56	56	55	52	49	48	47	41	33
			4dr Wgn GranLusso (470150 &113)	54	54	54	51	48	47	47	41	33
			4dr Wgn GranSport (470150 &116)	56	56	56	53	50	49	48	42	33
			4dr Wgn S (470150 &120)	54	54	54	51	48	47	46	40	33
			4dr Wgn S GranLusso (470150 &125)	54	54	54	51	48	47	47	41	33
			4dr Wgn S GranSport (470150 &130)	54	54	54	51	48	47	46	40	33
			4dr Wgn GTS (470150 &150)	47	47	47	44	41	41	40	35	29
			4dr Wgn Trofeo (470150 &160)	45	45	45	43	41	41	40	35	29

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	MASERATI	LEVANTE										
			4dr Wgn (470150 &110)	63	63	62	59	56	55	54	47	37
			4dr Wgn GranLusso (470150 &113)	61	61	60	57	54	53	52	45	36
			4dr Wgn GranSport (470150 &116)	62	62	61	58	55	54	53	46	37
			4dr Wgn S (470150 &120)	60	60	59	56	53	52	51	44	36
			4dr Wgn S GranLusso (470150 &125)	59	59	58	55	52	51	50	44	35
			4dr Wgn S GranSport (470150 &130)	58	58	58	55	52	51	50	43	35
			4dr Wgn GTS (470150 &150)	50	50	50	47	44	44	43	38	31
			4dr Wgn Trofeo (470150 &160)	49	49	49	46	44	43	43	37	31

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	MAZDA											
		CX-3 2WD										
			4dr Wgn Sport (480151 &110)	67	67	67	64	61	60	59	52	42
		CX-3 AWD										
			4dr Wgn Sport (480153 &110)	68	68	67	64	61	60	59	52	43
		CX-30 2WD										
			4dr Wgn (480160 &110)	72	72	71	67	63	61	59	51	41
			4dr Wgn Select (480160 &120)	74	74	73	69	65	63	61	53	43
			4dr Wgn Preferred (480160 &130)	72	72	71	67	63	61	60	52	42
			4dr Wgn Premium (480160 &140)	72	72	71	68	64	62	60	52	43
		CX-30 AWD										
			4dr Wgn (480161 &110)	72	72	71	68	64	62	60	52	42
			4dr Wgn Select (480161 &120)	74	74	73	69	65	63	61	53	44
			4dr Wgn Preferred (480161 &130)	73	73	72	68	64	62	60	52	43
			4dr Wgn Premium (480161 &140)	73	73	72	68	64	62	61	53	43
		CX-5 2WD										
			4dr Wgn Sport (480155 &110)	67	67	66	62	58	56	55	47	38
			4dr Wgn Touring (480155 &112)	68	68	67	63	59	57	56	48	38
			4dr Wgn Grand Touring (480155 &115)	69	69	68	64	59	57	56	48	39
		CX-5 AWD										
			4dr Wgn Sport (480157 &111)	68	68	67	63	59	57	55	47	38
			4dr Wgn Touring (480157 &112)	69	69	68	64	60	58	56	48	39
			4dr Wgn Grand Touring (480157 &115)	69	69	68	64	60	58	57	49	40
			4dr Wgn Grand Touring Reserve (480157 &135)	69	69	68	64	60	58	57	49	40
			4dr Wgn Signature (480157 &142)	68	68	67	63	59	58	56	49	40
		CX-9 2WD										
			4dr Wgn Sport (480162 &110)	68	68	67	63	59	57	55	47	37
			4dr Wgn Touring (480162 &120)	69	69	68	64	60	58	56	48	38
			4dr Wgn Grand Touring (480162 &130)	68	68	67	64	60	58	56	48	38
		CX-9 AWD										
			4dr Wgn Sport (480164 &110)	68	68	67	63	59	57	55	47	37
			4dr Wgn Touring (480164 &120)	69	69	68	64	60	58	56	48	38
			4dr Wgn Grand Touring (480164 &130)	68	68	67	63	59	57	56	48	38
			4dr Wgn Signature (480164 &140)	66	66	65	61	57	55	54	46	37

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	MAZDA	MAZDA3 2WD	4dr Sdn AT (480116 &108)	54	54	54	52	50	49	48	42	36
			4dr Sdn w/ Select Package AT (480116 &110)	58	58	58	55	53	52	51	45	38
			4dr Sdn w/ Preferred Package AT (480116 &115)	58	58	58	55	53	52	51	45	38
			4dr Sdn w/ Premium Package AT (480116 &116)	58	58	58	55	53	52	51	45	38
			5dr HB AT (480116 &118)	59	59	59	56	54	53	52	45	38
			5dr HB AT w/ Preferred Package AT (480116 &138)	58	58	58	55	53	52	51	45	38
			5dr HB w/ Premium Package MT (480116 &139)	55	55	55	52	50	49	48	42	36
			5dr HB w/ Premium Package AT (480116 &140)	58	58	58	55	53	52	51	45	38
		MAZDA3 AWD	4dr Sdn w/ Select Package AT (480117 &110)	59	59	59	56	54	53	52	46	39
			4dr Sdn w/ Preferred Package AT (480117 &115)	59	59	59	56	54	53	52	46	39
			4dr Sdn w/ Premium Package AT (480117 &120)	58	58	58	55	53	52	51	45	38
			5dr HB AT (480117 &140)	59	59	59	56	54	53	52	46	39
			5dr HB w/ Preferred Package AT (480117 &145)	59	59	59	56	54	53	52	45	38
			5dr HB w/ Premium Package AT (480117 &150)	59	59	59	56	53	52	51	45	38
		MAZDA6	4dr Sdn Sport (480131 &121)	62	62	62	59	56	55	53	46	36
			4dr Sdn Touring (480131 &130)	64	64	63	60	57	56	54	47	37
			4dr Sdn Grand Touring (480131 &135)	65	65	64	61	58	57	55	48	38
			4dr Sdn Grand Touring Reserve (480131 &166)	64	64	63	60	57	56	55	48	39
			4dr Sdn Signature (480131 &168)	63	63	62	59	56	55	54	47	38
		MX-5 MIATA	2dr Conv Sport MT (480118 &117)	63	63	62	59	55	54	52	45	38
			2dr Conv Sport AT (480118 &118)	60	60	59	56	53	52	50	43	37
			2dr Conv Club MT (480118 &120)	56	56	55	52	49	48	47	41	35
			2dr Conv Club AT (480118 &123)	59	59	58	55	51	50	49	42	36
			2dr Conv Grand Touring MT (480118 &125)	64	64	63	60	56	55	53	46	39
			2dr Conv Grand Touring AT (480118 &126)	61	61	60	57	53	52	51	44	38
			2dr Conv 100th Anniversary MT (480118 &131)	63	63	62	59	55	54	53	46	39
			2dr Conv 100th Anniversary AT (480118 &132)	61	61	60	57	53	52	51	44	38
			2dr Conv RF Club MT (480118 &140)	58	58	57	54	51	50	49	42	36
			2dr Conv RF Club AT (480118 &143)	61	61	60	57	53	52	51	44	38
			2dr Conv RF Grand Touring MT (480118 &150)	66	66	65	61	57	56	55	48	41
			2dr Conv RF Grand Touring AT (480118 &153)	64	64	63	60	56	55	53	46	40
			2dr Conv RF 100th Anniversary MT (480118 &158)	65	65	64	61	57	56	54	47	41
			2dr Conv RF 100th Anniversary AT (480118 &159)	63	63	62	59	55	54	53	46	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	MAZDA											
		CX-3 2WD										
			4dr Wgn Sport (480151 &110)	71	71	70	67	64	63	61	54	44
		CX-3 AWD										
			4dr Wgn Sport (480153 &110)	71	71	70	67	64	63	61	54	45
		CX-30 2WD										
			4dr Wgn (480160 &110)	77	77	76	72	67	65	63	54	44
			4dr Wgn Select (480160 &120)	77	77	76	72	68	66	64	55	45
			4dr Wgn Preferred (480160 &130)	75	75	74	70	66	64	62	54	44
			4dr Wgn Premium (480160 &140)	75	75	74	70	66	64	62	54	45
		CX-30 AWD										
			4dr Wgn (480161 &110)	77	77	76	72	67	65	63	55	45
			4dr Wgn Select (480161 &120)	78	78	77	73	68	66	64	55	45
			4dr Wgn Preferred (480161 &130)	75	75	74	70	66	64	62	54	44
			4dr Wgn Premium (480161 &140)	76	76	75	71	66	64	63	55	45
		CX-5 2WD										
			4dr Wgn Sport (480155 &110)	73	73	72	68	63	61	59	50	40
			4dr Wgn Touring (480155 &112)	73	73	72	68	63	61	59	51	41
			4dr Wgn Carbon Edition (480155 &113)	73	73	72	68	63	61	59	50	41
			4dr Wgn Grand Touring (480155 &115)	73	73	72	68	63	61	59	51	41
			4dr Wgn Carbon Edition Turbo (480155 &126)	73	73	72	68	63	61	59	51	41
		CX-5 AWD										
			4dr Wgn Sport (480157 &111)	73	73	72	68	63	61	59	51	41
			4dr Wgn Touring (480157 &112)	73	73	72	68	63	61	59	51	41
			4dr Wgn Carbon Edition (480157 &113)	73	73	72	68	63	61	59	51	41
			4dr Wgn Grand Touring (480157 &115)	73	73	72	68	63	61	60	52	42
			4dr Wgn Carbon Edition Turbo (480157 &118)	73	73	72	68	64	62	60	51	41
			4dr Wgn Grand Touring Reserve (480157 &135)	73	73	72	68	63	61	60	52	42
			4dr Wgn Signature (480157 &142)	73	73	72	68	63	61	60	52	42
		CX-9 2WD										
			4dr Wgn Sport (480162 &110)	73	73	72	68	64	62	59	50	40
			4dr Wgn Touring (480162 &120)	73	73	72	68	64	62	60	51	40
			4dr Wgn Carbon Edition (480162 &125)	72	72	71	67	63	61	59	50	40
			4dr Wgn Grand Touring (480162 &130)	72	72	71	67	62	60	58	50	40
		CX-9 AWD										
			4dr Wgn Sport (480164 &110)	72	72	71	67	63	61	59	50	40
			4dr Wgn Touring (480164 &120)	72	72	71	67	63	61	59	50	40
			4dr Wgn Carbon Edition (480164 &125)	71	71	70	66	62	60	58	50	40
			4dr Wgn Grand Touring (480164 &130)	71	71	70	66	62	60	58	50	40
			4dr Wgn Signature (480164 &140)	69	69	68	64	60	58	56	48	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	MAZDA	MAZDA3 2WD	4dr Sdn 2.0L AT (480116 &107)	58	58	58	56	54	53	52	45	38
			4dr Sdn 2.5L AT (480116 &108)	59	59	59	56	54	53	52	46	39
			4dr Sdn 2.5L Select AT (480116 &110)	62	62	62	59	56	55	54	48	40
			4dr Sdn 2.5L Preferred AT (480116 &115)	61	61	61	58	56	55	54	47	40
			4dr Sdn 2.5L Premium AT (480116 &116)	61	61	61	58	55	54	53	47	40
			5dr HB 2.5L AT (480116 &117)	61	61	61	58	55	54	53	47	40
			5dr HB 2.5L Select AT (480116 &118)	63	63	63	60	57	56	55	48	41
			5dr HB 2.5L Preferred AT (480116 &138)	62	62	62	59	57	56	55	48	41
			5dr HB 2.5L Premium MT (480116 &139)	58	58	58	55	53	52	51	45	38
			5dr HB 2.5L Premium AT (480116 &140)	62	62	62	59	56	55	54	47	40
		MAZDA3 AWD	4dr Sdn 2.5L Select AT (480117 &110)	62	62	62	59	57	56	55	48	41
			4dr Sdn 2.5L Preferred AT (480117 &115)	62	62	62	59	57	56	55	48	40
			4dr Sdn 2.5L Premium AT (480117 &120)	61	61	61	58	56	55	54	47	40
			4dr Sdn 2.5T AT (480117 &125)	64	64	64	61	59	58	57	50	42
			4dr Sdn 2.5T Premium Plus AT (480117 &130)	62	62	62	59	57	56	55	48	41
			5dr HB 2.5L Select AT (480117 &140)	63	63	63	60	58	57	56	49	41
			5dr HB 2.5L Preferred AT (480117 &145)	63	63	63	60	57	56	55	49	41
			5dr HB 2.5L Premium AT (480117 &150)	62	62	62	59	56	55	54	48	41
			5dr HB 2.5T AT (480117 &155)	65	65	65	62	59	58	57	50	42
			5dr HB 2.5T Premium Plus AT (480117 &160)	62	62	62	59	57	56	55	48	41
		MAZDA6	4dr Sdn Sport (480131 &121)	67	67	66	63	60	59	57	50	39
			4dr Sdn Touring (480131 &130)	68	68	67	64	61	59	58	50	40
			4dr Sdn Grand Touring (480131 &135)	69	69	68	65	62	60	59	51	41
			4dr Sdn Grand Touring Reserve (480131 &166)	69	69	68	65	61	60	58	51	41
			4dr Sdn Carbon Edition (480131 &167)	69	69	68	65	62	61	59	52	41
			4dr Sdn Signature (480131 &168)	67	67	66	63	60	59	57	50	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	NISSAN											
		370Z COUPE										
			2dr Cpe MT (580194 &105)	62	62	61	58	54	54	53	48	41
			2dr Cpe AT (580194 &106)	63	63	62	58	54	54	53	48	41
			2dr Cpe Sport MT (580194 &115)	60	60	59	56	52	52	51	46	39
			2dr Cpe Sport AT (580194 &117)	61	61	60	57	53	53	52	47	40
			2dr Cpe Sport Touring AT (580194 &135)	59	59	58	55	51	51	50	45	39
			2dr Cpe NISMO Tech MT (580194 &154)	56	56	55	52	49	49	48	43	37
			2dr Cpe NISMO Tech AT (580194 &155)	57	57	56	53	50	50	49	44	38
		ALTIMA										
			4dr Sdn S (580172 &115)	52	52	52	49	47	46	45	38	30
			4dr Sdn S AWD (580172 &117)	54	54	54	51	49	48	47	40	31
			4dr Sdn SR (580172 &124)	57	57	57	54	52	51	49	42	33
			4dr Sdn SR AWD (580172 &126)	58	58	58	55	52	51	50	43	34
			4dr Sdn SR 2.0T (580172 &128)	58	58	58	55	52	51	50	43	34
			4dr Sdn SV (580172 &134)	56	56	56	53	51	50	49	42	33
			4dr Sdn SV AWD (580172 &136)	57	57	57	54	52	51	50	43	34
			4dr Sdn SL (580172 &141)	58	58	58	55	52	51	50	43	34
			4dr Sdn SL AWD (580172 &145)	59	59	59	56	53	52	51	44	35
			4dr Sdn Platinum (580172 &162)	56	56	56	53	50	49	48	42	33
			4dr Sdn Platinum AWD (580172 &166)	57	57	57	54	51	50	49	42	34
			4dr Sdn Platinum 2.0T (580172 &168)	56	56	56	53	50	49	48	42	34
		ARMADA 2WD										
			4dr Wgn SV (580245 &115)	56	56	55	52	48	47	46	40	32
			4dr Wgn SL (580245 &130)	57	57	56	53	49	48	47	41	33
			4dr Wgn Platinum (580245 &140)	54	54	53	50	46	45	44	38	31
		ARMADA 4WD										
			4dr Wgn SV (580250 &115)	60	60	59	55	51	50	49	43	35
			4dr Wgn SL (580250 &130)	61	61	60	56	52	51	50	43	35
			4dr Wgn Platinum (580250 &140)	57	57	56	53	49	48	47	41	33

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	NISSAN	FRONTIER 2WD	King Cab S (580208 &118)	57	57	56	53	49	48	47	41	37
			King Cab SV (580208 &130)	56	56	55	52	48	47	47	41	36
			Crew Cab S (580208 &145)	64	64	63	59	55	54	53	47	41
			Crew Cab SV (580208 &150)	63	63	62	58	54	53	52	46	41
		FRONTIER 4WD	King Cab S (580209 &107)	62	62	61	58	54	53	52	45	40
			King Cab SV (580209 &110)	62	62	61	57	53	52	52	46	40
			Crew Cab S (580209 &120)	68	68	67	63	58	57	56	50	44
			Crew Cab SV (580209 &130)	67	67	66	62	58	57	56	50	44
			Crew Cab PRO-4X (580209 &140)	69	69	68	64	59	58	57	51	45
		KICKS	4dr Wgn S (580182 &110)	63	63	62	59	56	55	53	46	37
			4dr Wgn SV (580182 &120)	64	64	63	60	57	56	54	47	38
			4dr Wgn SR (580182 &130)	65	65	64	61	58	57	55	48	39
		MAXIMA	4dr Sdn S (580175 &147)	55	55	54	51	47	46	45	39	31
			4dr Sdn SV (580175 &150)	57	57	56	52	48	47	46	40	32
			4dr Sdn SL (580175 &155)	56	56	55	52	48	47	46	40	32
			4dr Sdn SR (580175 &160)	56	56	55	52	48	47	46	40	32
			4dr Sdn Platinum (580175 &165)	57	57	56	53	49	48	47	40	33
		MURANO 2WD	4dr Wgn S (580218 &105)	66	66	64	59	53	52	51	44	34
			4dr Wgn SV (580218 &107)	63	63	61	57	51	50	49	42	34
			4dr Wgn SL (580218 &110)	62	62	60	56	51	50	49	42	34
			4dr Wgn Platinum (580218 &130)	60	60	58	54	49	48	47	41	33
		MURANO AWD	4dr Wgn S (580219 &105)	68	68	66	62	56	55	53	46	36
			4dr Wgn SV (580219 &107)	65	65	63	59	53	52	51	44	35
			4dr Wgn SL (580219 &110)	64	64	62	58	53	52	51	44	35
			4dr Wgn Platinum (580219 &130)	62	62	60	56	51	50	49	43	34
		PATHFINDER 2WD	4dr Wgn S (580215 &105)	51	51	50	47	44	43	42	35	30
			4dr Wgn SV (580215 &110)	52	52	51	48	45	44	43	37	31
			4dr Wgn SL (580215 &120)	53	53	52	49	45	44	43	37	32
			4dr Wgn Platinum (580215 &130)	52	52	51	48	45	44	43	37	32
		PATHFINDER 4WD	4dr Wgn S (580217 &105)	55	55	54	51	47	46	45	38	32
			4dr Wgn SV (580217 &110)	55	55	54	51	47	46	45	39	33
			4dr Wgn SL (580217 &120)	55	55	54	51	48	47	46	39	33
			4dr Wgn Platinum (580217 &130)	55	55	54	51	47	46	45	39	33

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	NISSAN	ROGUE 2WD	4dr Wgn S (580200 &105)	54	54	54	51	49	48	47	41	32
			4dr Wgn SV (580200 &110)	61	61	61	58	55	54	53	46	36
		ROGUE AWD	4dr Wgn SL (580200 &114)	59	59	59	56	53	52	51	45	36
			4dr Wgn S (580205 &105)	56	56	56	53	51	50	49	42	33
			4dr Wgn SV (580205 &108)	62	62	62	59	56	55	54	47	37
		ROGUE SPORT 2WD	4dr Wgn SL (580205 &110)	60	60	60	57	54	53	52	45	37
			4dr Wgn S (580195 &110)	62	62	62	59	56	54	53	45	37
			4dr Wgn SV (580195 &120)	63	63	62	59	56	55	54	47	38
		ROGUE SPORT AWD	4dr Wgn SL (580195 &130)	64	64	63	60	57	56	54	47	39
			4dr Wgn S (580196 &110)	63	63	63	60	57	56	54	47	38
			4dr Wgn SV (580196 &120)	64	64	63	60	57	56	55	48	39
		SENTRA	4dr Wgn SL (580196 &130)	65	65	64	61	58	57	55	48	39
			4dr Sdn S (580118 &108)	64	64	63	59	55	53	52	44	32
			4dr Sdn SV (580118 &117)	67	67	66	62	57	55	54	46	35
		TITAN 2WD	4dr Sdn SR (580118 &120)	66	66	65	61	57	55	54	46	35
			King Cab S (580260 &125)	61	61	59	55	50	50	49	44	38
			King Cab SV (580260 &130)	58	58	57	53	49	48	48	42	37
			Crew Cab S (580260 &140)	63	63	61	57	52	51	51	45	40
			Crew Cab SV (580260 &145)	59	59	58	54	50	49	49	43	38
			Crew Cab SL (580260 &150)	56	56	55	52	48	47	47	41	36
		TITAN 4WD	Crew Cab Platinum Reserve (580260 &155)	56	56	55	52	48	47	47	41	36
			King Cab S (580265 &125)	65	65	63	59	54	53	53	47	41
			King Cab SV (580265 &130)	62	62	61	57	52	51	51	45	39
			King Cab PRO-4X (580265 &132)	63	63	62	58	53	52	52	46	40
			Crew Cab S (580265 &140)	67	67	65	61	56	55	54	48	42
			Crew Cab SV (580265 &145)	63	63	62	58	53	52	52	46	40
			Crew Cab PRO-4X (580265 &147)	64	64	63	59	55	54	53	47	41
			Crew Cab SL (580265 &150)	60	60	59	55	50	50	49	44	38
			Crew Cab Platinum Reserve (580265 &155)	59	59	58	54	50	50	49	44	38

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	NISSAN	TITAN XD 4WD										
			Crew Cab S (580275 &142)	63	63	62	59	55	54	54	48	42
			Crew Cab SV (580275 &146)	61	61	60	57	53	52	52	46	41
			Crew Cab PRO-4X (580275 &149)	60	60	59	56	52	51	51	45	40
			Crew Cab SL (580275 &154)	59	59	58	55	51	50	50	44	39
			Crew Cab Platinum Reserve (580275 &158)	57	57	56	53	50	50	49	44	38
		VERSA SEDAN										
			4dr Sdn S MT (580110 &124)	58	58	56	51	44	42	40	31	23
			4dr Sdn S AT (580110 &125)	59	59	57	52	45	43	41	33	25
			4dr Sdn SV AT (580110 &135)	62	62	60	55	48	46	44	36	27
			4dr Sdn SR AT (580110 &140)	65	65	63	58	51	49	47	38	30

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	NISSAN											
		ALTIMA										
			4dr Sdn S (580172 &115)	55	55	55	52	50	49	48	41	32
			4dr Sdn SV (580172 &134)	59	59	59	56	53	52	51	44	35
			4dr Sdn SV AWD (580172 &136)	60	60	60	57	54	53	52	45	35
			4dr Sdn SR (580172 &137)	62	62	62	59	56	54	53	45	36
			4dr Sdn SR AWD (580172 &138)	63	63	62	59	56	55	53	46	37
			4dr Sdn SR 2.0T (580172 &139)	61	61	61	58	55	54	52	45	36
			4dr Sdn SL (580172 &141)	60	60	60	57	54	53	52	45	36
			4dr Sdn SL AWD (580172 &145)	61	61	61	58	55	54	52	45	36
			4dr Sdn Platinum AWD (580172 &166)	59	59	59	56	53	52	51	44	35
		ROGUE 2WD										
			4dr Wgn S (580200 &105)	67	67	67	64	61	59	58	50	39
			4dr Wgn SV (580200 &110)	68	68	67	64	61	60	58	51	40
			4dr Wgn SL (580200 &114)	69	69	68	65	62	60	59	51	41
			4dr Wgn Platinum (580200 &118)	68	68	67	64	61	60	58	51	41
		ROGUE AWD										
			4dr Wgn S (580205 &105)	68	68	68	65	62	60	59	51	40
			4dr Wgn SV (580205 &108)	69	69	68	65	62	61	59	52	41
			4dr Wgn SL (580205 &110)	70	70	69	66	63	61	60	52	42
			4dr Wgn Platinum (580205 &118)	69	69	68	65	62	61	59	52	42
		TITAN 2WD										
			King Cab S (580260 &125)	65	65	63	59	54	53	53	47	41
			King Cab SV (580260 &130)	62	62	61	57	52	51	51	45	39
			Crew Cab S (580260 &140)	67	67	65	61	56	55	54	48	42
			Crew Cab SV (580260 &145)	63	63	62	58	53	52	52	46	40
			Crew Cab SL (580260 &150)	60	60	59	55	50	50	49	44	38
			Crew Cab Platinum Reserve (580260 &155)	59	59	58	54	50	50	49	44	38
		TITAN 4WD										
			King Cab S (580265 &125)	69	69	67	63	58	57	56	50	43
			King Cab SV (580265 &130)	66	66	64	60	55	54	54	48	41
			King Cab PRO-4X (580265 &132)	65	65	64	60	55	54	54	48	41
			Crew Cab S (580265 &140)	70	70	68	64	59	58	57	51	44
			Crew Cab SV (580265 &145)	66	66	65	61	56	55	54	48	42
			Crew Cab PRO-4X (580265 &147)	67	67	66	62	57	56	55	49	42
			Crew Cab SL (580265 &150)	63	63	62	58	53	52	52	46	40
			Crew Cab Platinum Reserve (580265 &155)	62	62	61	57	53	52	52	46	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	NISSAN	TITAN XD 4WD										
			Crew Cab S (580275 &142)	67	67	66	62	58	57	56	50	44
			Crew Cab SV (580275 &146)	65	65	64	61	57	56	55	49	43
			Crew Cab PRO-4X (580275 &149)	63	63	62	59	55	54	53	47	41
			Crew Cab SL (580275 &154)	62	62	61	58	54	53	53	47	41
			Crew Cab Platinum Reserve (580275 &158)	60	60	59	56	53	52	52	46	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	PORSCHE											
		718 CAYMAN										
			2dr Cpe (680120 &115)	65	65	64	61	57	56	54	47	40
			2dr Cpe S (680120 &130)	66	66	65	62	58	57	56	49	41
			2dr Cpe T (680120 &135)	59	59	58	55	52	51	50	43	36
			2dr Cpe GT4 (680120 &170)	65	65	64	61	57	56	55	48	41
		CAYENNE										
			4dr Wgn (680170 &110)	55	55	54	50	45	44	43	37	28
			4dr Wgn S (680170 &120)	54	54	53	49	45	44	43	37	29
			4dr Wgn E-Hybrid (680170 &130)	55	55	54	50	45	44	43	37	29
			4dr Wgn Turbo (680170 &140)	48	48	47	44	41	40	40	34	28
			4dr Wgn Turbo S E-Hybrid (680170 &160)	53	53	52	49	45	44	44	38	31
		CAYENNE COUPE										
			4dr Wgn (680175 &110)	57	57	56	52	47	46	45	38	30
			4dr Wgn S (680175 &120)	56	56	55	51	47	46	45	39	30
			4dr Wgn E-Hybrid (680175 &130)	58	58	57	53	48	47	46	39	31
			4dr Wgn Turbo (680175 &140)	50	50	49	46	42	41	41	35	29
			4dr Wgn Turbo S E-Hybrid (680175 &160)	55	55	54	50	46	45	45	39	31
		MACAN										
			4dr Wgn (680165 &105)	66	66	66	64	62	61	61	55	48
			4dr Wgn S (680165 &110)	65	65	65	63	61	60	60	54	47
			4dr Wgn GTS (680165 &115)	67	67	67	65	63	62	61	55	48
			4dr Wgn Turbo (680165 &120)	64	64	64	61	59	58	57	51	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	PORSCHE											
		718 CAYMAN										
			2dr Cpe (680120 &115)	69	69	68	64	60	59	57	50	42
			2dr Cpe S (680120 &130)	70	70	69	65	61	60	58	51	43
			2dr Cpe T (680120 &135)	64	64	63	60	56	55	53	46	39
			2dr Cpe GTS 4.0 (680120 &140)	69	69	68	65	61	60	58	51	43
			2dr Cpe GT4 (680120 &170)	68	68	67	64	60	59	57	50	43
		CAYENNE										
			4dr Wgn (680170 &110)	62	62	60	56	50	49	48	41	31
			4dr Wgn S (680170 &120)	59	59	58	54	49	48	47	40	31
			4dr Wgn E-Hybrid (680170 &130)	61	61	59	55	50	49	48	41	32
			4dr Wgn GTS (680170 &135)	58	58	57	53	48	47	46	39	31
			4dr Wgn Turbo (680170 &140)	58	58	57	53	48	47	46	40	32
			4dr Wgn Turbo S E-Hybrid (680170 &160)	56	56	55	51	47	46	46	40	32
		CAYENNE COUPE										
			4dr Wgn (680175 &110)	63	63	61	57	51	50	49	42	32
			4dr Wgn S (680175 &120)	61	61	59	55	50	49	48	41	33
			4dr Wgn E-Hybrid (680175 &130)	63	63	61	57	52	51	50	43	33
			4dr Wgn GTS (680175 &135)	59	59	58	54	49	48	47	41	32
			4dr Wgn Turbo (680175 &140)	59	59	58	54	49	48	47	41	33
			4dr Wgn Turbo S E-Hybrid (680175 &160)	57	57	56	52	48	47	47	41	33
		MACAN										
			4dr Wgn (680165 &105)	70	70	70	68	66	65	64	58	51
			4dr Wgn S (680165 &110)	68	68	68	66	64	63	62	56	49
			4dr Wgn GTS (680165 &115)	70	70	70	67	65	64	63	57	50
			4dr Wgn Turbo (680165 &120)	66	66	66	63	61	60	59	53	46

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	SUBARU											
		ASCENT										
			4dr Wgn (780131 &110)	75	75	73	69	64	62	60	51	41
			4dr Wgn Premium (780131 &115)	74	74	72	68	63	61	59	51	41
			4dr Wgn Premium 7Pass (780131 &120)	74	74	72	68	63	61	59	51	42
			4dr Wgn Limited (780131 &125)	71	71	70	66	61	59	58	50	40
			4dr Wgn Limited 7Pass (780131 &130)	71	71	70	66	61	59	58	50	41
			4dr Wgn Touring (780131 &135)	69	69	68	64	59	57	56	48	40
		BRZ										
			2dr Cpe Limited MT (780120 &130)	63	63	62	58	53	53	52	47	43
			2dr Cpe Limited AT (780120 &140)	62	62	61	57	53	53	52	47	42
			2dr Cpe tS MT (780120 &160)	63	63	62	58	53	53	52	47	42
		CROSSTREK										
			5dr HB MT (780118 &105)	70	70	69	65	61	60	58	51	41
			5dr HB AT (780118 &107)	75	75	74	70	65	64	62	55	44
			5dr HB Premium MT (780118 &110)	71	71	70	66	61	60	59	52	41
			5dr HB Premium AT (780118 &120)	75	75	74	70	65	64	62	55	44
			5dr HB Limited AT (780118 &130)	74	74	73	69	64	63	61	54	44
			5dr HB Hybrid (780118 &135)	62	62	61	58	54	53	52	46	38
		FORESTER										
			4dr Wgn 2.5i (780122 &128)	73	73	72	68	64	63	61	54	45
			4dr Wgn 2.5i Premium (780122 &139)	73	73	72	69	65	64	62	55	46
			4dr Wgn 2.5i Sport (780122 &140)	72	72	71	68	64	63	61	54	45
			4dr Wgn 2.5i Limited (780122 &142)	72	72	71	68	64	63	61	54	45
			4dr Wgn 2.5i Touring (780122 &153)	70	70	69	66	62	61	60	53	44
		IMPREZA SEDAN										
			4dr Sdn MT (780113 &110)	61	61	61	58	56	55	53	46	36
			4dr Sdn AT (780113 &115)	66	66	66	63	60	59	57	50	40
			4dr Sdn Premium AT (780113 &131)	64	64	63	60	57	56	55	48	38
			4dr Sdn Sport AT (780113 &152)	65	65	64	61	58	57	56	49	40
			4dr Sdn Limited AT (780113 &162)	63	63	63	60	57	56	55	48	39
		IMPREZA WAGON										
			5dr HB MT (780114 &109)	66	66	66	63	60	58	57	49	39
			5dr HB AT (780114 &111)	70	70	69	66	63	62	60	53	42
			5dr HB Premium AT (780114 &121)	67	67	67	64	61	60	58	51	41
			5dr HB Sport MT (780114 &155)	64	64	63	60	57	56	55	48	39
			5dr HB Sport AT (780114 &156)	68	68	67	64	61	60	58	51	42
			5dr HB Limited AT (780114 &165)	66	66	65	62	59	58	57	50	41

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 SUBARU	LEGACY	4dr Sdn (780123 &107)	66	66	65	61	56	54	52	44	34
		4dr Sdn Premium (780123 &130)	65	65	64	60	55	53	52	44	35
		4dr Sdn Sport (780123 &134)	63	63	62	58	54	53	51	44	34
		4dr Sdn Limited (780123 &150)	63	63	62	58	54	53	51	44	35
		4dr Sdn Limited XT (780123 &170)	70	70	69	65	60	58	57	49	39
		4dr Sdn Touring XT (780123 &175)	69	69	68	64	59	58	56	49	39
	OUTBACK	4dr Wgn (780128 &108)	71	71	69	65	59	58	56	49	40
		4dr Wgn Premium (780128 &130)	69	69	67	63	58	57	56	49	40
		4dr Wgn Limited (780128 &155)	69	69	68	64	59	58	56	49	40
		4dr Wgn Touring (780128 &162)	68	68	66	62	57	56	55	48	40
		4dr Wgn Onyx Edition XT (780128 &167)	72	72	70	66	61	60	58	51	42
		4dr Wgn Limited XT (780128 &170)	73	73	71	67	62	61	59	52	43
	WRX	4dr Wgn Touring XT (780128 &178)	71	71	70	66	61	60	58	51	42
		4dr Sdn MT (780115 &165)	70	70	69	66	63	62	61	54	44
		4dr Sdn Premium MT (780115 &170)	66	66	66	63	60	59	58	51	42
		4dr Sdn Premium AT (780115 &171)	67	67	66	63	60	59	58	52	42
		4dr Sdn Limited MT (780115 &175)	68	68	67	64	61	60	59	53	43
		4dr Sdn Limited AT (780115 &176)	68	68	67	64	61	60	59	52	43
		4dr Sdn STI (780115 &180)	73	73	72	69	65	64	63	56	46
		4dr Sdn STI Limited w/ Wing Spoiler (780115 &185)	71	71	70	67	63	62	61	54	45
		4dr Sdn STI Limited w/ Lip Spoiler (780115 &186)	71	71	70	67	63	62	61	54	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	SUBARU											
		ASCENT										
			4dr Wgn (780131 &110)	80	80	78	74	68	66	64	55	44
			4dr Wgn Premium (780131 &115)	78	78	76	72	67	65	63	54	44
			4dr Wgn Premium 7Pass (780131 &120)	78	78	76	72	67	65	63	54	44
			4dr Wgn Limited (780131 &125)	75	75	73	69	64	62	60	52	43
			4dr Wgn Limited 7Pass (780131 &130)	75	75	73	69	64	62	60	52	43
			4dr Wgn Touring (780131 &135)	72	72	71	67	62	60	59	51	41
		CROSSTREK										
			5dr HB MT (780118 &105)	74	74	73	69	64	63	61	54	43
			5dr HB AT (780118 &107)	80	80	78	74	69	67	66	58	47
			5dr HB Premium MT (780118 &110)	75	75	74	70	65	64	62	55	44
			5dr HB Premium AT (780118 &120)	79	79	78	74	69	67	66	58	47
			5dr HB Sport AT (780118 &126)	78	78	76	72	67	66	64	57	46
			5dr HB Limited AT (780118 &130)	77	77	76	72	67	66	64	57	46
		FORESTER										
			4dr Wgn 2.5i (780122 &128)	76	76	75	72	68	66	65	57	48
			4dr Wgn 2.5i Premium (780122 &139)	76	76	75	72	68	66	65	57	48
			4dr Wgn 2.5i Sport (780122 &140)	76	76	75	71	67	65	64	56	47
			4dr Wgn 2.5i Limited (780122 &142)	74	74	73	70	66	64	63	55	47
			4dr Wgn 2.5i Touring (780122 &153)	74	74	73	69	65	64	62	55	46
		IMPREZA SEDAN										
			4dr Sdn MT (780113 &110)	65	65	65	62	59	58	56	49	39
			4dr Sdn AT (780113 &115)	70	70	69	66	63	61	60	52	42
			4dr Sdn Premium AT (780113 &131)	67	67	66	63	60	59	57	50	40
			4dr Sdn Sport AT (780113 &152)	67	67	67	64	61	60	58	51	41
			4dr Sdn Limited AT (780113 &162)	66	66	65	62	59	58	57	50	40
		IMPREZA WAGON										
			5dr HB MT (780114 &109)	70	70	69	66	63	61	60	52	42
			5dr HB AT (780114 &111)	74	74	73	70	67	65	63	55	44
			5dr HB Premium AT (780114 &121)	71	71	70	67	64	62	61	53	43
			5dr HB Sport MT (780114 &155)	68	68	67	64	61	60	58	51	41
			5dr HB Sport AT (780114 &156)	71	71	70	67	63	62	60	53	43
			5dr HB Limited AT (780114 &165)	69	69	68	65	62	61	59	52	42

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	SUBARU	LEGACY										
			4dr Sdn (780123 &107)	71	71	69	65	60	58	56	48	37
			4dr Sdn Premium (780123 &130)	71	71	69	65	60	58	56	48	38
			4dr Sdn Sport (780123 &134)	69	69	68	64	59	57	56	48	37
			4dr Sdn Limited (780123 &150)	68	68	67	63	58	56	55	47	37
			4dr Sdn Limited XT (780123 &170)	74	74	73	69	64	62	60	52	42
			4dr Sdn Touring XT (780123 &175)	73	73	71	67	62	60	59	51	41
		OUTBACK										
			4dr Wgn (780128 &108)	78	78	76	72	66	64	63	55	44
			4dr Wgn Premium (780128 &130)	76	76	74	70	64	62	61	53	43
			4dr Wgn Limited (780128 &155)	75	75	73	69	63	62	60	53	43
			4dr Wgn Touring (780128 &162)	74	74	72	68	63	62	60	53	43
			4dr Wgn Onyx Edition XT (780128 &167)	77	77	75	71	65	64	62	55	45
			4dr Wgn Limited XT (780128 &170)	78	78	76	72	66	65	63	56	46
			4dr Wgn Touring XT (780128 &178)	77	77	75	71	65	64	62	55	45

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	TOYOTA											
		86										
			2dr Cpe MT (820141 &110)	60	60	59	55	50	49	47	40	32
			2dr Cpe AT (820141 &115)	63	63	61	57	52	51	49	42	34
			2dr Cpe GT MT (820141 &120)	59	59	58	54	49	48	46	39	32
			2dr Cpe GT AT (820141 &125)	62	62	61	57	52	51	49	42	34
			2dr Cpe Hakone Edition MT (820141 &131)	60	60	59	55	50	49	47	40	32
			2dr Cpe Hakone Edition AT (820141 &133)	62	62	61	57	52	51	49	42	34
		4RUNNER 2WD										
			4dr Wgn SR5 V6 (820224 &130)	70	70	70	68	66	65	64	58	52
			4dr Wgn SR5 Premium V6 (820224 &136)	70	70	70	68	66	65	64	57	51
			4dr Wgn Limited V6 (820224 &140)	69	69	69	66	64	63	62	56	50
			4dr Wgn Limited Nightshade V6 (820224 &146)	67	67	67	65	63	62	61	55	49
		4RUNNER 4WD										
			4dr Wgn SR5 V6 (820226 &130)	76	76	76	73	71	70	69	62	55
			4dr Wgn SR5 Premium V6 (820226 &133)	75	75	75	72	70	69	68	61	55
			4dr Wgn Off Road V6 (820226 &136)	76	76	76	73	71	70	69	62	55
			4dr Wgn Off Road Premium V6 (820226 &138)	75	75	75	72	70	69	68	61	54
			4dr Wgn Venture V6 (820226 &139)	74	74	74	71	69	68	67	60	53
			4dr Wgn Limited V6 (820226 &140)	71	71	71	68	66	65	64	58	51
			4dr Wgn Limited Nightshade V6 (820226 &146)	70	70	70	67	65	64	63	57	51
			4dr Wgn TRD Pro V6 (820226 &150)	70	70	70	67	65	64	63	57	50
		AVALON										
			4dr Sdn XLE (820180 &123)	56	56	56	54	52	51	49	42	33
			4dr Sdn XSE (820180 &125)	55	55	55	53	51	50	49	42	33
			4dr Sdn Limited (820180 &135)	55	55	55	52	50	49	48	42	33
			4dr Sdn Touring (820180 &140)	53	53	53	51	49	48	47	40	32
			4dr Sdn TRD (820180 &150)	52	52	52	50	48	47	46	40	32

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	TOYOTA	CAMRY	4dr Sdn L (820165 &119)	58	58	58	55	52	51	50	44	38
			4dr Sdn LE (820165 &125)	60	60	59	56	53	52	51	45	38
			4dr Sdn LE AWD (820165 &126)	61	61	60	57	54	53	52	46	39
			4dr Sdn SE (820165 &130)	61	61	60	57	54	53	52	46	39
			4dr Sdn SE AWD (820165 &134)	62	62	61	58	55	54	53	47	40
			4dr Sdn SE Nightshade (820165 &140)	61	61	60	57	54	53	52	46	39
			4dr Sdn SE Nightshade AWD (820165 &141)	62	62	61	58	55	54	53	47	40
			4dr Sdn TRD (820165 &142)	67	67	66	63	59	58	57	50	43
			4dr Sdn XLE (820165 &143)	59	59	58	55	52	51	50	44	38
			4dr Sdn XLE AWD (820165 &144)	60	60	59	56	53	52	51	45	39
			4dr Sdn XSE (820165 &145)	60	60	60	57	54	53	52	46	39
			4dr Sdn XSE AWD (820165 &146)	61	61	60	57	54	53	52	46	40
			4dr Sdn XLE V6 (820165 &147)	56	56	56	53	50	49	49	43	37
			4dr Sdn XSE V6 (820165 &155)	58	58	57	54	51	50	50	44	37
		C-HR	4dr Wgn LE (820185 &110)	62	62	62	59	56	55	54	47	40
			4dr Wgn XLE (820185 &120)	62	62	62	59	56	55	54	47	40
			4dr Wgn Limited (820185 &150)	61	61	60	57	54	53	52	46	39
		COROLLA	4dr Sdn L AT (820132 &110)	58	58	58	55	52	51	50	43	35
			4dr Sdn LE AT (820132 &117)	59	59	59	56	53	52	51	44	36
			4dr Sdn XLE AT (820132 &123)	57	57	57	54	51	50	49	42	35
			4dr Sdn SE MT (820132 &135)	57	57	57	54	52	51	50	43	35
			4dr Sdn SE AT (820132 &140)	61	61	60	57	54	53	52	45	37
			4dr Sdn SE Nightshade AT (820132 &142)	60	60	60	57	54	53	52	45	37
			4dr Sdn XSE AT (820132 &144)	57	57	57	54	51	50	49	43	35
		COROLLA HATCHBACK	5dr HB SE MT (820131 &115)	57	57	56	53	50	49	47	40	32
			5dr HB SE AT (820131 &120)	59	59	58	55	52	51	49	42	33
			5dr HB SE Nightshade AT (820131 &125)	60	60	59	56	53	52	50	43	34
			5dr HB XSE MT (820131 &130)	57	57	57	54	51	50	48	41	32
			5dr HB XSE AT (820131 &135)	59	59	58	55	52	51	50	43	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	TOYOTA	HIGHLANDER 2WD	4dr Wgn L (820220 &106)	72	72	72	69	67	66	65	58	49
			4dr Wgn LE (820220 &110)	70	70	70	67	65	64	63	56	47
			4dr Wgn XLE (820220 &130)	71	71	71	68	65	64	63	56	48
			4dr Wgn Limited (820220 &135)	70	70	70	67	64	63	62	55	47
		HIGHLANDER AWD	4dr Wgn Platinum (820220 &140)	70	70	70	67	64	63	62	55	47
			4dr Wgn L (820222 &106)	72	72	72	69	67	66	65	58	49
			4dr Wgn LE (820222 &110)	70	70	70	67	65	64	63	56	47
			4dr Wgn XLE (820222 &120)	71	71	71	68	66	65	64	57	48
			4dr Wgn Limited (820222 &125)	70	70	70	67	64	63	62	56	47
		HIGHLANDER HYBRID	4dr Wgn Platinum (820222 &130)	69	69	69	66	63	62	61	55	46
			4dr Wgn LE (820223 &111)	72	72	72	69	66	65	64	57	48
			4dr Wgn XLE (820223 &122)	73	73	73	70	67	66	65	58	49
			4dr Wgn Limited (820223 &133)	72	72	72	69	66	65	64	57	48
			4dr Wgn Platinum (820223 &144)	71	71	71	68	65	64	63	56	48
			4dr Wgn LE AWD (820223 &155)	72	72	72	69	66	65	64	57	49
			4dr Wgn XLE AWD (820223 &166)	73	73	73	70	67	66	65	58	49
			4dr Wgn Limited AWD (820223 &177)	72	72	72	69	66	65	64	57	48
		LAND CRUISER	4dr Wgn Platinum AWD (820223 &188)	71	71	71	68	65	64	63	56	47
			4dr Wgn (820238 &105)	66	66	65	62	59	58	56	49	43
		RAV4 2WD	4dr Wgn Heritage Edition (820238 &115)	66	66	65	62	59	58	56	49	42
			4dr Wgn LE (820189 &110)	70	70	69	66	63	62	60	53	48
			4dr Wgn XLE (820189 &120)	70	70	69	66	63	62	60	53	47
			4dr Wgn XLE Premium (820189 &122)	68	68	68	65	62	61	59	52	46
		RAV4 4WD	4dr Wgn Limited (820189 &130)	64	64	64	61	58	57	56	49	44
			4dr Wgn LE (820191 &110)	69	69	68	65	62	61	59	52	47
			4dr Wgn XLE (820191 &120)	69	69	69	66	63	62	60	53	47
			4dr Wgn XLE Premium (820191 &122)	66	66	65	62	59	58	57	50	45
			4dr Wgn Adventure (820191 &124)	66	66	66	63	60	59	58	51	45
			4dr Wgn TRD Off Road (820191 &126)	66	66	65	62	59	58	57	50	44
		RAV4 HYBRID	4dr Wgn Limited (820191 &130)	64	64	64	61	58	57	56	49	44
			4dr Wgn Hybrid LE (820194 &106)	74	74	73	70	67	65	64	56	50
			4dr Wgn Hybrid XLE (820194 &110)	73	73	72	69	66	64	63	55	49
			4dr Wgn Hybrid XSE (820194 &115)	71	71	70	67	64	63	61	54	48
			4dr Wgn Hybrid Limited (820194 &120)	68	68	67	64	61	60	59	52	46

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	TOYOTA	SEQUOIA 2WD										
			4dr Wgn SR5 (820228 &125)	63	63	62	58	53	52	51	44	36
			4dr Wgn TRD Sport (820228 &127)	61	61	60	56	52	51	50	43	36
			4dr Wgn Limited (820228 &130)	67	67	66	62	57	56	54	47	39
			4dr Wgn Platinum (820228 &140)	65	65	64	60	56	55	54	47	39
		SEQUOIA 4WD										
			4dr Wgn SR5 (820230 &125)	64	64	63	59	54	53	52	45	37
			4dr Wgn TRD Sport (820230 &127)	63	63	62	58	53	52	51	45	37
			4dr Wgn Limited (820230 &130)	68	68	67	63	58	57	55	48	40
			4dr Wgn TRD Pro (820230 &135)	62	62	61	57	53	52	51	44	37
			4dr Wgn Platinum (820230 &140)	66	66	65	61	57	56	55	48	39
		SIENNA 2WD										
			4dr Wgn L (820208 &113)	64	64	63	59	55	55	54	49	41
			4dr Wgn LE (820208 &125)	62	62	61	57	53	53	53	48	40
			4dr Wgn SE (820208 &130)	65	65	64	60	56	56	55	50	42
			4dr Wgn SE Premium (820208 &133)	63	63	62	59	55	55	54	49	41
			4dr Wgn XLE (820208 &135)	64	64	63	60	56	55	55	49	41
			4dr Wgn XLE Premium (820208 &138)	62	62	61	58	54	54	53	48	40
			4dr Wgn Limited (820208 &140)	60	60	59	56	52	52	51	46	39
			4dr Wgn Limited Premium (820208 &145)	57	57	56	53	50	50	49	44	37
		SIENNA AWD										
			4dr Wgn LE (820210 &125)	62	62	61	57	53	53	53	48	40
			4dr Wgn SE (820210 &128)	66	66	65	61	57	56	56	50	42
			4dr Wgn SE Premium (820210 &130)	64	64	63	59	55	55	54	49	41
			4dr Wgn XLE (820210 &135)	66	66	65	61	57	57	56	51	43
			4dr Wgn XLE Premium (820210 &138)	64	64	63	59	55	55	54	49	41
			4dr Wgn Limited (820210 &140)	63	63	62	59	55	54	54	48	41
			4dr Wgn Limited Premium (820210 &145)	60	60	59	56	52	52	51	46	39
		SUPRA										
			2dr Cpe (820170 &110)	69	69	67	63	57	55	53	45	36
			2dr Cpe Premium (820170 &115)	68	68	66	62	57	55	53	45	36
			2dr Cpe Premium Launch Edition (820170 &120)	67	67	65	61	56	54	53	45	36

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2020 TOYOTA	TACOMA 2WD	Access Cab SR AT (820195 &127)	73	73	74	72	71	71	71	67	63
		Access Cab SR V6 AT (820195 &129)	76	76	76	74	73	73	73	68	63
		Access Cab SR5 AT (820195 &130)	70	70	71	69	68	68	68	64	60
		Access Cab SR5 V6 AT (820195 &135)	73	73	73	71	70	70	70	65	61
		Access Cab TRD Sport V6 AT (820195 &140)	73	73	73	71	69	69	69	64	59
		Double Cab SR AT (820195 &160)	83	83	83	81	79	79	79	74	69
		Double Cab SR5 AT (820195 &162)	80	80	80	78	76	76	75	70	65
		Double Cab SR5 V6 AT (820195 &166)	82	82	82	79	77	77	76	71	65
		Double Cab SR5 V6 LB AT (820195 &167)	81	81	81	78	76	76	75	70	65
		Double Cab TRD Off Road V6 AT (820195 &168)	81	81	81	78	76	76	75	70	64
		Double Cab TRD Sport V6 AT (820195 &170)	78	78	78	75	73	73	72	67	61
		Double Cab TRD Sport V6 LB AT (820195 &171)	78	78	78	75	73	73	72	67	62
		Double Cab Limited V6 AT (820195 &173)	79	79	79	76	74	74	73	68	62
	TACOMA 4WD	Access Cab SR AT (820196 &127)	82	82	82	80	78	78	78	73	68
		Access Cab SR V6 AT (820196 &131)	79	79	79	77	75	75	74	69	64
		Access Cab SR5 AT (820196 &136)	75	75	75	73	71	71	71	66	61
		Access Cab SR5 V6 AT (820196 &162)	77	77	77	74	72	72	72	67	62
		Access Cab TRD Off Road V6 AT (820196 &163)	76	76	76	73	71	71	71	66	60
		Access Cab TRD Sport V6 MT (820196 &165)	75	75	75	72	70	70	70	65	60
		Access Cab TRD Sport V6 AT (820196 &167)	76	76	76	73	71	71	71	66	60
		Double Cab SR V6 AT (820196 &169)	87	87	88	85	83	82	82	76	69
		Double Cab SR5 V6 AT (820196 &171)	85	85	85	82	79	78	78	72	66
		Double Cab SR5 V6 LB AT (820196 &172)	84	84	84	81	78	78	77	72	65
		Double Cab TRD Off Road V6 MT (820196 &174)	83	83	83	80	77	77	76	71	64
		Double Cab TRD Off Road V6 AT (820196 &175)	83	83	83	80	78	77	77	71	64
		Double Cab TRD Off Road V6 LB AT (820196 &176)	82	82	82	79	76	76	75	70	63
		Double Cab TRD Sport V6 MT (820196 &178)	82	82	82	79	77	76	76	70	64
		Double Cab TRD Sport V6 AT (820196 &183)	83	83	83	80	77	77	76	71	64
		Double Cab TRD Sport V6 LB AT (820196 &184)	82	82	82	79	76	76	75	70	63
		Double Cab Limited V6 AT (820196 &187)	82	82	82	79	76	75	75	69	62
		Double Cab TRD PRO V6 MT (820196 &188)	78	78	78	75	72	72	71	66	59
		Double Cab TRD PRO V6 AT (820196 &189)	76	76	76	73	70	70	69	64	58

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	TOYOTA	TUNDRA 2WD										
			Double Cab SR 5.7L (820198 &125)	72	72	71	67	63	61	60	52	45
			Double Cab SR5 5.7L (820198 &128)	73	73	72	68	64	62	61	53	45
			Double Cab LTD 5.7L (820198 &130)	75	75	74	70	65	64	62	55	47
			CrewMax SR5 5.7L (820198 &135)	75	75	74	70	66	64	63	55	47
			CrewMax LTD 5.7L (820198 &142)	75	75	74	70	66	64	63	55	47
			CrewMax Platinum 5.7L (820198 &146)	72	72	71	67	63	62	60	53	45
			CrewMax 1794 5.7L (820198 &151)	72	72	71	67	63	62	60	53	45
		TUNDRA 4WD										
			Double Cab SR 5.7L (820199 &121)	77	77	76	72	68	66	64	56	48
			Double Cab SR5 5.7L (820199 &125)	78	78	77	73	68	66	65	57	49
			Double Cab LTD 5.7L (820199 &128)	79	79	78	74	69	67	66	58	49
			Double Cab TRD PRO 5.7L (820199 &129)	71	71	70	66	62	61	59	52	44
			CrewMax SR5 5.7L (820199 &135)	85	85	84	80	75	73	71	62	53
			CrewMax LTD 5.7L (820199 &137)	79	79	78	74	69	67	66	58	49
			CrewMax TRD PRO 5.7L (820199 &139)	77	77	76	72	67	65	64	56	48
			CrewMax Platinum 5.7L (820199 &141)	76	76	75	71	66	65	63	56	48
			CrewMax 1794 5.7L (820199 &146)	76	76	75	71	66	65	63	56	48
		YARIS SEDAN										
			4dr Sdn L MT (820119 &110)	54	54	53	49	44	43	41	34	27
			4dr Sdn L AT (820119 &112)	56	56	55	51	46	45	43	36	28
			4dr Sdn LE MT (820119 &120)	56	56	55	51	46	45	43	36	28
			4dr Sdn LE AT (820119 &130)	58	58	57	53	48	47	45	38	30
			4dr Sdn XLE AT (820119 &140)	59	59	58	54	49	48	46	39	31
		YARIS HATCHBACK										
			5dr HB LE AT (820118 &136)	63	63	61	57	52	50	49	41	33
			5dr HB XLE AT (820118 &145)	64	64	62	58	53	51	50	42	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	TOYOTA											
		4RUNNER 2WD										
			4dr Wgn SR5 V6 (820224 &130)	75	75	75	72	70	69	68	61	55
			4dr Wgn Trail Special Edition V6 (820224 &131)	73	73	73	70	68	67	66	60	54
			4dr Wgn SR5 Premium V6 (820224 &136)	74	74	74	71	69	68	67	60	54
			4dr Wgn Limited V6 (820224 &140)	73	73	73	70	68	67	66	59	53
			4dr Wgn Limited Nightshade V6 (820224 &146)	71	71	71	68	66	65	64	58	52
		4RUNNER 4WD										
			4dr Wgn SR5 V6 (820226 &130)	79	79	79	76	74	73	71	64	57
			4dr Wgn Trail Special Edition V6 (820226 &131)	77	77	77	74	72	71	70	63	56
			4dr Wgn SR5 Premium V6 (820226 &133)	78	78	78	75	73	72	71	64	57
			4dr Wgn TRD Off Road V6 (820226 &136)	79	79	79	76	73	72	71	64	57
			4dr Wgn TRD Off Road Premium V6 (820226 &138)	78	78	78	75	73	72	70	63	56
			4dr Wgn Venture V6 (820226 &139)	77	77	77	74	72	71	69	62	55
			4dr Wgn Limited V6 (820226 &140)	75	75	75	72	70	69	68	61	54
			4dr Wgn Limited Nightshade V6 (820226 &146)	74	74	74	71	69	68	67	60	53
			4dr Wgn TRD Pro V6 (820226 &150)	75	75	75	72	70	69	68	61	54
		AVALON										
			4dr Sdn XLE (820180 &123)	60	60	60	57	55	54	52	45	36
			4dr Sdn XLE AWD (820180 &124)	60	60	60	58	56	55	53	46	36
			4dr Sdn XSE Nightshade (820180 &126)	58	58	58	56	54	53	51	44	35
			4dr Sdn Limited (820180 &135)	57	57	57	55	53	52	50	43	35
			4dr Sdn Limited AWD (820180 &136)	57	57	57	55	53	52	51	44	35
			4dr Sdn Touring (820180 &140)	56	56	56	54	52	51	50	43	34
			4dr Sdn TRD (820180 &150)	55	55	55	53	51	50	49	42	33
		CAMRY										
			4dr Sdn LE (820165 &125)	65	65	64	61	58	57	56	49	42
			4dr Sdn LE AWD (820165 &126)	66	66	65	62	59	58	57	50	42
			4dr Sdn SE (820165 &130)	65	65	64	61	58	57	56	49	42
			4dr Sdn SE AWD (820165 &134)	66	66	65	62	59	58	57	50	42
			4dr Sdn SE Nightshade (820165 &140)	65	65	64	61	58	57	56	49	42
			4dr Sdn SE Nightshade AWD (820165 &141)	66	66	65	62	59	58	57	50	43
			4dr Sdn TRD (820165 &142)	65	65	64	61	58	57	56	49	42
			4dr Sdn XLE (820165 &143)	63	63	62	59	56	55	54	47	40
			4dr Sdn XLE AWD (820165 &144)	64	64	63	60	57	56	55	48	41
			4dr Sdn XSE (820165 &145)	64	64	63	60	57	56	55	48	41
			4dr Sdn XSE AWD (820165 &146)	64	64	63	60	57	56	55	48	41
			4dr Sdn XLE V6 (820165 &147)	61	61	60	57	54	53	52	46	39
			4dr Sdn XSE V6 (820165 &155)	62	62	61	58	55	54	53	47	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	TOYOTA	C-HR										
			4dr Wgn LE (820185 &110)	71	71	70	67	63	62	60	53	45
			4dr Wgn XLE (820185 &120)	70	70	69	66	63	61	60	52	44
			4dr Wgn Nightshade (820185 &145)	68	68	67	64	61	60	59	52	43
			4dr Wgn Limited (820185 &150)	68	68	67	64	60	59	58	51	43
		COROLLA										
			4dr Sdn L AT (820132 &110)	62	62	62	59	56	55	53	46	37
			4dr Sdn LE AT (820132 &117)	63	63	63	60	57	56	54	47	39
			4dr Sdn XLE AT (820132 &123)	61	61	61	58	55	54	53	46	38
			4dr Sdn SE MT (820132 &135)	62	62	61	58	55	54	53	46	38
			4dr Sdn SE AT (820132 &140)	65	65	64	61	58	57	55	48	40
			4dr Sdn SE Nightshade AT (820132 &142)	64	64	64	61	58	57	55	48	39
			4dr Sdn XSE AT (820132 &144)	62	62	62	59	56	55	53	46	38
		COROLLA HATCHBACK										
			5dr HB SE MT (820131 &115)	62	62	61	58	55	53	52	44	34
			5dr HB SE AT (820131 &120)	64	64	63	60	56	55	53	46	36
			5dr HB SE Nightshade AT (820131 &125)	63	63	62	59	55	54	52	45	35
			5dr HB XSE MT (820131 &130)	61	61	60	57	54	53	51	44	35
			5dr HB XSE AT (820131 &135)	63	63	62	59	55	54	52	45	36

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	TOYOTA	HIGHLANDER 2WD	4dr Wgn L (820220 &106)	75	75	75	72	70	69	67	60	51
			4dr Wgn LE (820220 &110)	73	73	73	70	68	67	65	58	49
			4dr Wgn XLE (820220 &130)	74	74	74	71	68	67	66	59	50
			4dr Wgn XSE (820220 &132)	74	74	74	71	69	68	66	59	50
			4dr Wgn Limited (820220 &135)	72	72	72	69	66	65	64	57	48
		HIGHLANDER AWD	4dr Wgn Platinum (820220 &140)	72	72	72	69	66	65	64	57	48
			4dr Wgn L (820222 &106)	76	76	76	73	70	69	67	60	51
			4dr Wgn LE (820222 &110)	73	73	73	70	68	67	65	58	49
			4dr Wgn XLE (820222 &120)	74	74	74	71	68	67	66	59	50
			4dr Wgn XSE (820222 &122)	74	74	74	71	68	67	66	59	50
			4dr Wgn Limited (820222 &125)	73	73	73	70	67	66	64	57	49
		HIGHLANDER HYBRID	4dr Wgn Platinum (820222 &130)	72	72	72	69	66	65	64	57	48
			4dr Wgn LE (820223 &111)	75	75	75	72	69	68	67	60	50
			4dr Wgn XLE (820223 &122)	76	76	75	72	69	68	67	60	51
			4dr Wgn Limited (820223 &133)	75	75	74	71	68	67	66	59	50
			4dr Wgn Platinum (820223 &144)	74	74	73	70	67	66	65	58	49
			4dr Wgn LE AWD (820223 &155)	75	75	75	72	69	68	67	60	50
			4dr Wgn XLE AWD (820223 &166)	76	76	75	72	69	68	67	60	51
			4dr Wgn Limited AWD (820223 &177)	74	74	74	71	68	67	66	59	50
			4dr Wgn Platinum AWD (820223 &188)	73	73	73	70	67	66	65	58	49
		LAND CRUISER	4dr Wgn (820238 &105)	72	72	71	67	63	62	60	53	46
			4dr Wgn Heritage Edition (820238 &115)	72	72	71	67	63	62	60	53	46

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	TOYOTA	RAV4 2WD										
			4dr Wgn LE (820189 &110)	71	71	71	68	66	64	63	55	50
			4dr Wgn XLE (820189 &120)	72	72	72	69	67	65	64	56	50
			4dr Wgn XLE Premium (820189 &122)	71	71	71	68	65	64	62	55	49
			4dr Wgn Limited (820189 &130)	66	66	66	63	61	60	58	51	46
		RAV4 AWD										
			4dr Wgn LE (820191 &110)	71	71	71	68	66	64	63	55	49
			4dr Wgn XLE (820191 &120)	72	72	72	69	66	65	63	56	50
			4dr Wgn XLE Premium (820191 &122)	68	68	68	65	63	62	60	53	47
			4dr Wgn Adventure (820191 &124)	68	68	68	65	63	62	60	53	47
			4dr Wgn TRD Off Road (820191 &126)	65	65	65	62	60	59	58	51	45
			4dr Wgn Limited (820191 &130)	66	66	66	63	61	60	58	51	46
		RAV4 HYBRID										
			4dr Wgn Hybrid LE (820194 &106)	75	75	75	72	69	67	66	58	51
			4dr Wgn Hybrid XLE (820194 &110)	74	74	74	71	68	67	65	58	51
			4dr Wgn Hybrid XLE Premium (820194 &112)	72	72	72	69	66	65	63	56	49
			4dr Wgn Hybrid XSE (820194 &115)	73	73	73	70	67	65	64	56	50
			4dr Wgn Hybrid Limited (820194 &120)	69	69	69	66	63	62	60	53	47

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2021 TOYOTA	SEQUOIA 2WD	4dr Wgn 5.7L SR5 (820228 &125)	69	69	67	63	58	57	55	48	39
		4dr Wgn 5.7L TRD Sport (820228 &127)	67	67	66	62	57	56	54	47	39
		4dr Wgn 5.7L Limited (820228 &130)	72	72	70	66	61	60	58	51	42
		4dr Wgn 5.7L Nightshade (820228 &132)	72	72	70	66	61	60	58	51	42
		4dr Wgn 5.7L Platinum (820228 &140)	70	70	69	65	60	59	57	50	41
	SEQUOIA 4WD	4dr Wgn 5.7L SR5 (820230 &125)	70	70	68	64	59	58	56	49	40
		4dr Wgn 5.7L TRD Sport (820230 &127)	68	68	67	63	58	57	55	48	40
		4dr Wgn 5.7L Limited (820230 &130)	73	73	71	67	62	61	59	52	43
		4dr Wgn 5.7L Nightshade (820230 &132)	73	73	71	67	62	61	59	52	42
		4dr Wgn 5.7L TRD Pro (820230 &135)	67	67	66	62	57	56	55	48	39
	SIENNA 2WD	4dr Wgn 5.7L Platinum (820230 &140)	71	71	70	66	61	60	58	51	42
		4dr Wgn LE (820208 &125)	75	75	74	71	67	66	66	60	49
		4dr Wgn XLE (820208 &135)	72	72	71	68	64	63	63	57	48
		4dr Wgn XLE 7 Pass (820208 &136)	73	73	72	69	65	64	63	57	48
		4dr Wgn XSE (820208 &139)	71	71	70	67	64	63	62	56	47
	SIENNA AWD	4dr Wgn Limited (820208 &140)	66	66	65	62	59	58	58	52	44
		4dr Wgn Platinum (820208 &150)	64	64	63	60	57	56	56	50	42
		4dr Wgn LE (820210 &125)	75	75	74	71	67	66	65	59	49
		4dr Wgn XLE (820210 &135)	74	74	73	70	66	65	64	58	49
		4dr Wgn XSE (820210 &139)	73	73	72	69	65	64	63	57	48
	SUPRA	4dr Wgn Limited (820210 &140)	70	70	69	66	62	61	61	55	46
		4dr Wgn Platinum (820210 &150)	65	65	64	61	58	57	57	51	43
		2dr Cpe 2.0 (820170 &106)	72	72	70	66	60	58	56	47	38
		2dr Cpe 3.0 (820170 &110)	77	77	75	71	65	63	60	51	41
		2dr Cpe Premium (820170 &115)	76	76	74	70	64	62	60	51	40
		2dr Cpe A91 Edition (820170 &122)	76	76	74	69	63	61	59	50	40

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	TOYOTA	TACOMA 2WD										
			Access Cab SR AT (820195 &127)	80	80	80	77	75	75	74	69	63
			Access Cab SR V6 AT (820195 &129)	82	82	82	79	77	77	76	71	65
			Access Cab SR5 AT (820195 &130)	76	76	76	73	71	71	71	66	60
			Access Cab SR5 V6 AT (820195 &135)	78	78	78	75	73	73	72	67	61
			Access Cab TRD Sport V6 AT (820195 &140)	76	76	76	73	71	71	70	65	60
			Double Cab SR AT (820195 &160)	87	87	89	86	84	83	83	77	70
			Double Cab SR5 AT (820195 &162)	84	84	84	81	79	79	78	73	66
			Double Cab SR5 V6 AT (820195 &166)	84	84	84	81	79	79	78	73	66
			Double Cab SR5 V6 LB AT (820195 &167)	84	84	84	81	78	78	77	72	66
			Double Cab TRD Off Road V6 AT (820195 &168)	84	84	84	81	79	78	78	72	66
			Double Cab TRD Sport V6 AT (820195 &170)	80	80	80	77	75	75	74	69	63
			Double Cab TRD Sport V6 LB AT (820195 &171)	80	80	80	77	75	75	74	69	63
			Double Cab Limited V6 AT (820195 &173)	81	81	81	78	76	76	75	70	64
		TACOMA 4WD										
			Access Cab SR AT (820196 &106)	86	86	86	84	82	82	82	77	71
			Access Cab SR V6 AT (820196 &108)	83	83	83	80	78	78	78	73	67
			Access Cab SR5 AT (820196 &113)	79	79	79	76	74	74	73	68	62
			Access Cab SR5 V6 AT (820196 &118)	80	80	80	77	75	75	74	69	63
			Access Cab TRD Off Road V6 AT (820196 &122)	79	79	79	76	74	74	73	68	62
			Access Cab TRD Sport V6 MT (820196 &126)	77	77	77	74	72	72	71	66	61
			Access Cab TRD Sport V6 AT (820196 &132)	79	79	79	76	74	74	73	68	62
			Double Cab SR V6 AT (820196 &137)	87	87	88	86	86	85	85	79	72
			Double Cab SR5 V6 AT (820196 &142)	86	86	86	83	81	80	80	74	68
			Double Cab SR5 V6 LB AT (820196 &143)	86	86	86	83	81	80	80	74	68
			Double Cab TRD Off Road V6 MT (820196 &147)	85	85	85	82	80	79	79	73	67
			Double Cab TRD Off Road V6 AT (820196 &149)	85	85	85	82	79	79	78	73	67
			Double Cab TRD Off Road V6 LB AT (820196 &150)	84	84	84	81	78	78	77	72	66
			Double Cab TRD Sport V6 MT (820196 &154)	84	84	84	81	79	79	78	73	66
			Double Cab TRD Sport V6 AT (820196 &156)	84	84	84	81	79	79	78	73	67
			Double Cab TRD Sport V6 LB AT (820196 &157)	83	83	83	80	78	78	77	72	66
			Double Cab Limited V6 AT (820196 &161)	84	84	84	81	79	79	78	73	66
			Double Cab Limited V6 LB AT (820196 &164)	83	83	83	80	78	78	77	72	66
			Double Cab TRD PRO V6 MT (820196 &188)	80	80	80	77	75	75	74	69	63
			Double Cab TRD PRO V6 AT (820196 &189)	78	78	78	75	73	73	72	67	62

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	TOYOTA	TUNDRA 2WD										
			Double Cab SR 5.7L (820198 &125)	82	82	81	77	72	70	68	59	51
			Double Cab SR 5.7L LB (820198 &126)	81	81	80	76	71	69	67	58	50
			Double Cab SR5 5.7L (820198 &128)	79	79	78	74	69	67	65	57	49
			Double Cab SR5 5.7L LB (820198 &129)	78	78	77	73	69	67	65	57	49
			Double Cab Limited 5.7L (820198 &130)	75	75	74	70	66	64	63	55	47
			CrewMax SR5 5.7L (820198 &135)	80	80	79	75	70	68	66	58	50
			CrewMax Limited 5.7L (820198 &142)	79	79	78	74	70	68	66	58	50
			CrewMax Platinum 5.7L (820198 &146)	76	76	75	71	67	65	64	56	48
			CrewMax 1794 Edition 5.7L (820198 &151)	77	77	76	72	67	65	64	56	48
		TUNDRA 4WD										
			Double Cab SR 5.7L (820199 &121)	86	86	85	81	76	74	72	63	54
			Double Cab SR 5.7L LB (820199 &123)	86	86	84	80	75	73	71	62	53
			Double Cab SR5 5.7L (820199 &125)	83	83	81	77	72	70	68	60	51
			Double Cab SR5 5.7L LB (820199 &126)	83	83	81	77	72	70	68	60	51
			Double Cab Limited 5.7L (820199 &128)	79	79	78	74	70	68	66	58	50
			Double Cab TRD PRO 5.7L (820199 &129)	74	74	73	69	65	63	62	54	47
			CrewMax SR5 5.7L (820199 &135)	86	86	84	80	75	73	71	63	54
			CrewMax Limited 5.7L (820199 &137)	83	83	82	78	73	71	69	61	52
			CrewMax TRD PRO 5.7L (820199 &139)	77	77	76	72	67	66	64	57	48
			CrewMax Platinum 5.7L (820199 &141)	80	80	79	75	70	68	67	59	50
			CrewMax 1794 Edition 5.7L (820199 &146)	80	80	79	75	70	68	67	59	50
		VENZA										
			4dr Wgn LE (820217 &110)	80	80	79	76	73	71	69	60	53
			4dr Wgn XLE (820217 &115)	77	77	76	73	69	67	65	57	51
			4dr Wgn Limited (820217 &120)	74	74	73	70	67	65	64	56	49

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	VOLKSWAGEN											
		ARTEON										
			4dr Sdn SE (840153 &120)	56	56	55	52	49	48	47	40	34
			4dr Sdn SE 4Motion (840153 &126)	57	57	56	53	49	48	47	40	34
			4dr Sdn SEL (840153 &133)	57	57	56	53	49	48	47	41	35
			4dr Sdn SEL 4Motion (840153 &137)	58	58	57	54	50	49	48	41	35
			4dr Sdn SEL R-Line (840153 &141)	56	56	55	52	49	48	47	40	35
			4dr Sdn SEL R-Line 4Motion (840153 &144)	57	57	56	53	49	48	47	41	35
			4dr Sdn SEL Premium R-Line 4Motion (840153 &149)	57	57	56	53	50	49	48	41	36
		ATLAS										
			4dr Wgn 2.0T S (840178 &120)	65	65	64	60	56	54	53	45	34
			4dr Wgn 2.0T SE (840178 &125)	65	65	64	60	56	54	53	45	35
			4dr Wgn 2.0T SE w/Tech (840178 &130)	63	63	62	59	55	53	52	44	35
			4dr Wgn 2.0T SEL (840178 &135)	63	63	62	58	54	53	51	44	35
			4dr Wgn 3.6L S 4MOTION (840178 &145)	68	68	67	63	59	57	56	48	37
			4dr Wgn 3.6L SE (840178 &150)	66	66	65	61	57	55	54	46	36
			4dr Wgn 3.6L SE 4MOTION (840178 &155)	68	68	67	63	59	57	56	48	38
			4dr Wgn 3.6L SE w/Tech (840178 &160)	64	64	63	60	56	54	53	45	36
			4dr Wgn 3.6L SE w/Tech 4MOTION (840178 &165)	66	66	65	61	57	56	54	47	37
			4dr Wgn 3.6L SE w/Tech R-Line (840178 &167)	62	62	61	58	54	53	51	44	35
			4dr Wgn 3.6L SE w/Tech R-Line 4MOTION (840178 &169)	64	64	63	60	56	54	53	45	36
			4dr Wgn 3.6L SEL (840178 &170)	64	64	63	59	55	54	52	45	36
			4dr Wgn 3.6L SEL 4MOTION (840178 &175)	65	65	64	61	57	56	54	47	37
			4dr Wgn 3.6L SEL R-Line (840178 &177)	62	62	61	58	54	53	51	44	35
			4dr Wgn 3.6L SEL R-Line 4MOTION (840178 &179)	64	64	63	59	55	54	53	46	36
			4dr Wgn 3.6L SEL Premium 4MOTION (840178 &180)	64	64	63	59	55	54	53	46	37
		GLI										
			4dr Sdn S MT (840142 &111)	55	55	55	52	49	49	48	43	36
			4dr Sdn S AT (840142 &112)	57	57	57	54	51	50	50	44	38
			4dr Sdn Autobahn MT (840142 &129)	57	57	57	54	51	50	50	44	38
			4dr Sdn Autobahn AT (840142 &130)	59	59	58	55	52	51	51	45	39
		GOLF										
			5dr HB MT (840112 &118)	55	55	54	51	47	46	45	38	29
			5dr HB AT (840112 &120)	58	58	57	53	49	48	47	40	31

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	VOLKSWAGEN	GTI										
			5dr HB S MT (840117 &125)	56	56	55	52	48	47	46	40	31
			5dr HB S AT (840117 &126)	58	58	57	54	50	49	48	41	32
			5dr HB SE MT (840117 &131)	54	54	53	50	47	46	45	39	31
			5dr HB SE AT (840117 &132)	56	56	55	52	48	47	46	40	32
			5dr HB Autobahn MT (840117 &135)	55	55	54	51	47	46	46	40	32
		JETTA SEDAN	5dr HB Autobahn AT (840117 &136)	56	56	55	52	49	48	47	41	33
			4dr Sdn 1.4T S MT (840140 &110)	51	51	51	48	46	46	45	40	34
			4dr Sdn 1.4T S AT (840140 &113)	53	53	53	50	48	48	47	42	35
			4dr Sdn 1.4T SE AT (840140 &123)	54	54	54	51	49	48	48	42	36
			4dr Sdn 1.4T R-Line MT (840140 &131)	53	53	53	50	48	47	47	41	35
			4dr Sdn 1.4T R-Line AT (840140 &133)	55	55	55	52	50	49	49	43	37
			4dr Sdn 1.4T SEL AT (840140 &134)	56	56	56	53	50	50	49	44	37
		PASSAT	4dr Sdn 1.4T SEL Premium AT (840140 &139)	56	56	56	53	50	49	49	43	37
			4dr Sdn S (840150 &115)	52	52	51	48	45	44	44	38	30
			4dr Sdn SE (840150 &125)	53	53	52	49	46	45	45	39	31
			4dr Sdn R-Line (840150 &133)	53	53	53	50	47	46	45	39	32
		TIGUAN	4dr Sdn SEL (840150 &135)	53	53	52	49	46	45	45	39	32
			4dr Wgn S (840170 &110)	62	62	61	58	55	54	53	46	38
			4dr Wgn S 4Motion (840170 &115)	64	64	63	60	57	56	55	48	40
			4dr Wgn SE (840170 &127)	62	62	61	58	55	54	53	46	38
			4dr Wgn SE 4Motion (840170 &128)	64	64	63	60	56	55	54	47	40
			4dr Wgn SE R-Line Black (840170 &133)	62	62	61	58	55	54	53	46	39
			4dr Wgn SE R-Line Black 4Motion (840170 &134)	63	63	62	59	56	55	54	47	40
			4dr Wgn SEL (840170 &138)	62	62	61	58	55	54	53	46	39
			4dr Wgn SEL 4Motion (840170 &139)	64	64	63	60	56	55	54	47	40
			4dr Wgn SEL Premium R-Line 4Motion (840170 &157)	62	62	61	58	55	54	53	47	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	VOLKSWAGEN	ATLAS CROSS SPORT 4MOTION										
			4dr Wgn 2.0T S (840175 &105)	68	68	67	63	59	57	55	47	36
			4dr Wgn 2.0T SE (840175 &110)	67	67	66	62	58	56	55	47	36
			4dr Wgn 2.0T SE w/ Tech (840175 &115)	66	66	65	61	57	55	54	46	36
			4dr Wgn 2.0T SE w/ Tech R-Line (840175 &120)	65	65	64	60	56	54	53	45	36
			4dr Wgn 2.0T SEL (840175 &125)	66	66	65	62	58	56	55	47	37
			4dr Wgn 2.0T SEL R-Line (840175 &130)	65	65	64	61	57	55	54	46	36
			4dr Wgn 2.0T SEL Premium (840175 &135)	63	63	62	59	55	54	52	45	36
			4dr Wgn 2.0T SEL Premium R-Line (840175 &140)	63	63	62	58	54	53	51	44	35
			4dr Wgn 3.6L SE w/ Tech (840175 &145)	67	67	66	62	58	56	55	47	37
			4dr Wgn 3.6L SE w/ Tech R-Line (840175 &150)	65	65	64	61	57	55	54	46	36
			4dr Wgn 3.6L SEL (840175 &155)	67	67	66	62	58	57	55	48	38
			4dr Wgn 3.6L SEL R-Line (840175 &160)	66	66	65	61	57	56	54	47	37
			4dr Wgn 3.6L SEL Premium (840175 &165)	65	65	64	60	56	55	53	46	37
			4dr Wgn 3.6L SEL Premium R-Line (840175 &170)	64	64	63	59	55	54	52	45	36
		ATLAS CROSS SPORT FWD										
			4dr Wgn 2.0T S (840174 &105)	66	66	65	61	57	55	53	45	35
			4dr Wgn 2.0T SE (840174 &110)	65	65	64	60	56	54	53	45	35
			4dr Wgn 2.0T SE w/ Tech (840174 &115)	64	64	63	59	55	53	52	44	35
			4dr Wgn 2.0T SE w/ Tech R-Line (840174 &120)	63	63	62	58	54	53	51	44	34
			4dr Wgn 2.0T SEL (840174 &125)	65	65	64	60	56	54	53	45	35
			4dr Wgn 2.0T SEL R-Line (840174 &130)	63	63	62	59	55	53	52	44	35
			4dr Wgn 3.6L SE w/ Tech (840174 &135)	65	65	64	60	56	54	53	45	36
			4dr Wgn 3.6L SE w/ Tech R-Line (840174 &140)	64	64	63	59	55	54	52	45	35
			4dr Wgn 3.6L SEL (840174 &145)	66	66	65	61	57	55	54	46	36
			4dr Wgn 3.6L SEL R-Line (840174 &150)	64	64	63	60	56	54	53	45	36

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	VOLKSWAGEN											
		ATLAS										
			4dr Wgn 2.0T S (840177 &120)	72	72	71	67	62	60	58	50	38
			4dr Wgn 2.0T SE (840177 &125)	71	71	70	66	61	59	57	49	38
			4dr Wgn 2.0T SE w/Tech (840177 &130)	68	68	67	63	59	57	56	48	37
			4dr Wgn 3.6L SE w/Tech (840177 &160)	68	68	67	63	59	57	56	48	38
			4dr Wgn 3.6L SE w/Tech R-Line (840177 &167)	68	68	67	63	59	57	56	48	38
			4dr Wgn 3.6L SEL (840177 &170)	70	70	69	65	60	58	57	49	39
			4dr Wgn 3.6L SEL R-Line (840177 &177)	69	69	68	64	59	58	56	49	39
		GLI										
			4dr Sdn S MT (840142 &111)	58	58	58	55	52	51	51	45	38
			4dr Sdn S AT (840142 &112)	59	59	59	56	53	52	52	46	39
			4dr Sdn Autobahn MT (840142 &129)	60	60	59	56	53	52	52	46	39
			4dr Sdn Autobahn AT (840142 &130)	62	62	61	58	55	54	54	48	40
		GOLF										
			5dr HB MT (840112 &118)	60	60	59	55	50	49	48	41	31
			5dr HB AT (840112 &120)	62	62	61	57	52	51	50	43	33
		GTI										
			5dr HB S MT (840117 &125)	60	60	59	56	52	51	50	43	33
			5dr HB S AT (840117 &126)	62	62	61	58	54	53	51	44	35
			5dr HB SE MT (840117 &131)	60	60	59	56	52	51	50	43	34
			5dr HB SE AT (840117 &132)	61	61	60	57	53	52	51	44	35
			5dr HB Autobahn MT (840117 &135)	58	58	57	54	50	49	48	42	33
			5dr HB Autobahn AT (840117 &136)	59	59	58	55	52	51	50	43	34
		JETTA										
			4dr Sdn 1.4T S MT (840140 &110)	55	55	55	52	50	49	49	43	37
			4dr Sdn 1.4T S AT (840140 &113)	58	58	58	55	52	51	51	45	38
			4dr Sdn 1.4T SE AT (840140 &123)	57	57	57	54	51	50	50	44	38
			4dr Sdn 1.4T R-Line MT (840140 &131)	57	57	57	54	51	50	50	44	37
			4dr Sdn 1.4T R-Line AT (840140 &133)	59	59	59	56	53	52	52	46	39
			4dr Sdn 1.4T SEL AT (840140 &134)	59	59	59	56	53	52	52	46	39
			4dr Sdn 1.4T SEL Premium AT (840140 &139)	58	58	58	55	52	51	51	45	38
		PASSAT										
			4dr Sdn S (840150 &115)	55	55	54	51	48	47	46	40	32
			4dr Sdn SE (840150 &125)	57	57	56	53	50	49	48	42	34
			4dr Sdn R-Line (840150 &133)	57	57	56	53	50	49	48	42	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	VOLKSWAGEN	TIGUAN										
			4dr Wgn S (840170 &110)	65	65	64	61	58	57	55	48	40
			4dr Wgn S 4Motion (840170 &115)	68	68	67	64	60	59	57	50	42
			4dr Wgn SE (840170 &127)	66	66	65	62	58	57	56	49	41
			4dr Wgn SE 4Motion (840170 &128)	67	67	66	63	60	59	57	50	42
			4dr Wgn SE R-Line Black (840170 &133)	65	65	64	61	58	57	55	48	41
			4dr Wgn SE R-Line Black 4Motion (840170 &134)	67	67	66	63	59	58	57	50	42
			4dr Wgn SEL (840170 &138)	64	64	63	60	57	56	55	48	40
			4dr Wgn SEL 4Motion (840170 &139)	66	66	65	62	58	57	56	49	41
			4dr Wgn SEL Premium R-Line 4Motion (840170 &157)	64	64	63	60	57	56	55	48	40
		ATLAS CROSS SPORT 4MOTION										
			4dr Wgn 2.0T S (840175 &105)	72	72	71	67	62	60	58	50	38
			4dr Wgn 2.0T SE (840175 &110)	71	71	70	66	61	59	57	49	38
			4dr Wgn 2.0T SE w/ Tech (840175 &115)	69	69	68	64	60	58	56	48	38
			4dr Wgn 2.0T SEL (840175 &125)	69	69	68	64	60	58	56	48	38
			4dr Wgn 2.0T SEL Premium (840175 &135)	66	66	65	61	57	56	54	47	37
			4dr Wgn 3.6L SE w/ Tech (840175 &145)	69	69	68	64	60	58	57	49	38
			4dr Wgn 3.6L SE w/ Tech R-Line (840175 &150)	69	69	68	64	60	58	56	48	38
			4dr Wgn 3.6L SEL (840175 &155)	70	70	69	65	61	59	57	49	39
			4dr Wgn 3.6L SEL R-Line (840175 &160)	69	69	68	64	60	58	57	49	39
			4dr Wgn 3.6L SEL Premium (840175 &165)	67	67	66	62	58	56	55	47	38
			4dr Wgn 3.6L SEL Premium R-Line (840175 &170)	66	66	65	61	57	56	54	47	38

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	VOLKSWAGEN	ATLAS 4MOTION										
			4dr Wgn 2.0T S (840178 &122)	73	73	72	68	63	61	59	51	39
			4dr Wgn 2.0T SE (840178 &127)	72	72	71	67	62	60	58	50	39
			4dr Wgn 2.0T SE w/Tech (840178 &132)	69	69	68	64	60	58	57	49	38
			4dr Wgn 2.0T SEL (840178 &136)	70	70	69	65	61	59	57	49	39
			4dr Wgn 2.0T SEL Premium (840178 &137)	65	65	64	61	57	55	54	46	36
			4dr Wgn 3.6L SE w/Tech (840178 &165)	70	70	69	65	60	58	57	49	39
			4dr Wgn 3.6L SE w/Tech R-Line (840178 &169)	69	69	68	64	60	58	57	49	39
			4dr Wgn 3.6L SEL (840178 &175)	71	71	70	66	61	59	58	50	40
			4dr Wgn 3.6L SEL R-Line (840178 &179)	70	70	69	65	60	59	57	50	40
			4dr Wgn 3.6L SEL Premium (840178 &180)	68	68	67	63	59	58	56	49	39
			4dr Wgn 3.6L SEL Premium R-Line (840178 &182)	67	67	66	62	58	57	55	48	39
		ATLAS CROSS SPORT										
			4dr Wgn 2.0T S (840174 &105)	70	70	69	65	60	58	56	48	36
			4dr Wgn 2.0T SE (840174 &110)	69	69	68	64	59	57	55	47	37
			4dr Wgn 2.0T SE w/ Tech (840174 &115)	67	67	66	62	58	56	54	46	36
			4dr Wgn 3.6L SE w/ Tech (840174 &135)	67	67	66	62	58	56	55	47	37
			4dr Wgn 3.6L SE w/ Tech R-Line (840174 &140)	67	67	66	62	58	56	55	47	37
			4dr Wgn 3.6L SEL (840174 &145)	68	68	67	63	59	57	56	48	38
			4dr Wgn 3.6L SEL R-Line (840174 &150)	67	67	66	62	58	56	55	47	38

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	VOLVO											
		S60										
			4dr Sdn T5 Momentum (860136 &105)	51	51	50	47	44	43	42	35	27
			4dr Sdn T5 R-Design (860136 &111)	51	51	50	47	44	43	42	36	27
			4dr Sdn T5 Inscription (860136 &170)	51	51	50	47	44	43	42	36	27
			4dr Sdn T6 Momentum AWD (860136 &174)	54	54	53	50	47	46	45	38	29
			4dr Sdn T6 R-Design AWD (860136 &176)	53	53	52	49	46	45	44	38	29
			4dr Sdn T6 Inscription AWD (860136 &178)	53	53	52	49	46	45	44	38	29
			4dr Sdn T8 R-Design (860136 &183)	54	54	53	50	47	46	45	39	31
			4dr Sdn T8 Inscription (860136 &186)	54	54	53	50	47	46	45	39	30
			4dr Sdn T8 Polestar (860136 &188)	53	53	52	49	46	45	45	39	31
		S90										
			4dr Sdn T6 Momentum (860172 &124)	62	62	60	55	49	48	47	41	32
			4dr Sdn T6 R-Design (860172 &127)	62	62	60	56	50	49	48	41	32
			4dr Sdn T6 Inscription (860172 &129)	62	62	60	56	50	49	48	41	32
			4dr Sdn T8 R-Design (860172 &153)	60	60	58	54	48	47	47	41	32
			4dr Sdn T8 Inscription (860172 &155)	59	59	57	53	48	47	46	40	32
		XC40 2WD										
			4dr Wgn T4 Momentum (860123 &110)	54	54	53	50	47	46	45	39	31
			4dr Wgn T4 R-Design (860123 &115)	57	57	56	53	49	48	47	41	32
			4dr Wgn T4 Inscription (860123 &118)	55	55	54	51	48	47	46	40	32
		XC40 AWD										
			4dr Wgn T5 Momentum (860126 &120)	59	59	58	55	51	50	49	42	34
			4dr Wgn T5 R-Design (860126 &125)	61	61	60	57	53	52	51	44	35
			4dr Wgn T5 Inscription (860126 &130)	60	60	59	56	52	51	50	43	35
		XC60 2WD										
			4dr Wgn T5 Momentum (860141 &115)	57	57	56	53	49	48	47	41	32
			4dr Wgn T5 Inscription (860141 &120)	57	57	56	53	49	48	47	41	33
			4dr Wgn T5 R-Design (860141 &125)	59	59	58	54	50	49	48	42	34
		XC60 AWD										
			4dr Wgn T5 Momentum (860142 &115)	60	60	59	56	52	51	50	43	34
			4dr Wgn T5 Inscription (860142 &118)	60	60	59	56	52	51	50	43	35
			4dr Wgn T5 R-Design (860142 &120)	62	62	61	57	53	52	51	45	36
			4dr Wgn T6 Momentum (860142 &147)	60	60	59	55	51	50	49	43	34
			4dr Wgn T6 Inscription (860142 &149)	58	58	57	54	50	49	48	42	34
			4dr Wgn T6 R-Design (860142 &165)	59	59	58	55	51	50	49	43	35
			4dr Wgn T8 Momentum (860142 &180)	57	57	56	53	49	48	47	41	33
			4dr Wgn T8 Inscription (860142 &185)	54	54	53	50	47	46	46	40	32
			4dr Wgn T8 R-Design (860142 &188)	57	57	56	53	49	48	47	41	34
			4dr Wgn T8 Polestar (860142 &189)	58	58	57	54	50	49	49	43	35

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2020	VOLVO	XC90 2WD										
			4dr Wgn T5 Momentum (860390 &127)	62	62	61	58	55	54	53	46	36
			4dr Wgn T5 R-Design (860390 &152)	58	58	57	54	51	50	49	43	34
		XC90 AWD										
			4dr Wgn T5 Momentum (860400 &127)	64	64	63	60	56	55	54	47	37
			4dr Wgn T5 R-Design (860400 &152)	60	60	59	56	53	52	51	45	36
			4dr Wgn T6 Momentum (860400 &165)	62	62	61	58	54	53	52	46	36
			4dr Wgn T6 Momentum 6P (860400 &168)	62	62	61	58	54	53	52	46	36
			4dr Wgn T6 Inscription (860400 &170)	57	57	56	53	50	49	48	42	34
			4dr Wgn T6 Inscription 6P (860400 &173)	57	57	56	53	50	49	49	43	34
			4dr Wgn T6 R-Design (860400 &175)	59	59	58	55	51	50	49	43	35
			4dr Wgn T8 Momentum (860400 &180)	62	62	61	58	55	54	53	46	37
			4dr Wgn T8 Momentum 6P (860400 &183)	62	62	61	58	54	53	52	46	36
			4dr Wgn T8 Inscription (860400 &185)	56	56	56	53	50	49	48	42	34
			4dr Wgn T8 Inscription 6P (860400 &186)	56	56	56	53	50	49	48	42	34
			4dr Wgn T8 R-Design (860400 &187)	58	58	57	54	51	50	49	43	34

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year	Make	Model	Description	12	24	27	30	36	39	42	48	60
2021	VOLVO											
		S60										
			4dr Sdn T5 Momentum (860136 &105)	56	56	55	52	48	47	46	39	29
			4dr Sdn T5 R-Design (860136 &111)	57	57	56	53	49	48	47	40	31
			4dr Sdn T5 Inscription (860136 &170)	56	56	55	52	48	47	46	39	30
			4dr Sdn T6 Momentum AWD (860136 &174)	59	59	58	55	51	50	48	41	32
			4dr Sdn T6 R-Design AWD (860136 &176)	59	59	58	55	51	50	49	42	33
			4dr Sdn T6 Inscription AWD (860136 &178)	58	58	57	54	50	49	48	41	32
			4dr Sdn T8 R-Design Expression (860136 &179)	60	60	59	56	52	51	50	43	33
			4dr Sdn T8 R-Design (860136 &183)	61	61	60	56	52	51	50	43	34
			4dr Sdn T8 Inscription (860136 &186)	60	60	59	56	52	51	50	43	34
			4dr Sdn T8 Polestar (860136 &188)	58	58	57	54	51	50	49	42	34
		S90										
			4dr Sdn T6 Momentum (860172 &124)	66	66	64	59	52	51	50	44	34
			4dr Sdn T6 R-Design (860172 &127)	66	66	64	59	53	52	51	44	35
			4dr Sdn T6 Inscription (860172 &129)	66	66	64	59	53	52	51	44	35
			4dr Sdn T8 R-Design (860172 &153)	68	68	66	61	54	53	52	46	36
			4dr Sdn T8 Inscription (860172 &155)	67	67	65	60	54	53	52	45	36
		XC40 2WD										
			4dr Wgn T4 Momentum (860123 &110)	63	63	62	59	55	54	52	45	36
			4dr Wgn T4 R-Design (860123 &115)	65	65	64	61	57	56	54	47	37
			4dr Wgn T4 Inscription (860123 &118)	63	63	62	59	55	54	52	45	36
		XC40 AWD										
			4dr Wgn T5 Momentum (860126 &120)	68	68	67	63	59	57	56	48	39
			4dr Wgn T5 R-Design (860126 &125)	70	70	69	65	61	59	58	50	40
			4dr Wgn T5 Inscription (860126 &130)	68	68	67	63	58	57	55	48	39

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

New Vehicle Residual Values

Model Year Make	Model	Description	12	24	27	30	36	39	42	48	60
2021 VOLVO	XC60 2WD	4dr Wgn T5 Momentum (860141 &115)	64	64	63	59	55	54	53	46	36
		4dr Wgn T5 Inscription (860141 &120)	62	62	61	57	53	52	51	45	36
		4dr Wgn T5 R-Design (860141 &125)	64	64	63	59	55	54	53	46	37
	XC60 AWD	4dr Wgn T5 Momentum (860142 &115)	67	67	66	62	57	56	55	48	38
		4dr Wgn T5 Inscription (860142 &118)	64	64	63	59	55	54	53	47	37
		4dr Wgn T5 R-Design (860142 &120)	67	67	66	62	57	56	55	48	39
		4dr Wgn T6 Momentum (860142 &147)	66	66	65	61	57	56	55	48	38
		4dr Wgn T6 Inscription (860142 &149)	64	64	63	59	55	54	53	46	37
		4dr Wgn T6 R-Design (860142 &165)	66	66	65	61	57	56	55	48	39
		4dr Wgn T8 Inscription Expression (860142 &180)	65	65	64	60	56	55	54	47	38
		4dr Wgn T8 Inscription (860142 &185)	62	62	61	58	54	53	52	45	37
		4dr Wgn T8 R-Design (860142 &188)	64	64	63	59	55	54	53	46	38
		4dr Wgn T8 Polestar (860142 &189)	63	63	62	59	55	54	53	46	38
	XC90 2WD	4dr Wgn T5 Momentum (860390 &127)	67	67	66	63	59	58	56	49	39
	XC90 AWD	4dr Wgn T5 R-Design (860390 &152)	63	63	62	59	55	54	53	47	37
		4dr Wgn T5 Momentum (860400 &127)	69	69	68	64	60	59	58	51	40
		4dr Wgn T5 R-Design (860400 &152)	65	65	64	61	57	56	55	48	38
		4dr Wgn T6 Momentum (860400 &165)	66	66	65	62	58	57	56	49	39
		4dr Wgn T6 Momentum 6P (860400 &168)	66	66	65	62	58	57	56	49	39
		4dr Wgn T6 Inscription (860400 &170)	64	64	63	60	56	55	54	47	38
		4dr Wgn T6 Inscription 6P (860400 &173)	63	63	62	59	55	54	53	47	37
		4dr Wgn T6 R-Design (860400 &175)	65	65	64	61	57	56	55	48	38
		4dr Wgn T8 Inscription Expression (860400 &180)	69	69	68	65	61	60	59	52	41
		4dr Wgn T8 Inscription Expression 6P (860400 &183)	70	70	69	66	62	61	59	52	42
		4dr Wgn T8 Inscription (860400 &185)	66	66	65	62	58	57	56	49	39
		4dr Wgn T8 Inscription 6P (860400 &186)	66	66	65	62	58	57	56	49	39
		4dr Wgn T8 R-Design (860400 &187)	67	67	66	63	59	58	57	50	40

December 1, 2020 to January 4, 2021

2021 New McLaren Models

MCLAREN	12	24	36	39	42	48
---------	----	----	----	----	----	----

720S LE MANS

720SL Coupe

Residuals for new McLaren vehicles can be found on the corresponding McLaren lease program message

2020 New McLaren Models

MCLAREN	12	24	36	39	42	48
---------	----	----	----	----	----	----

600LT

600LTS Spider

570S

570SC Coupe
570SS Spider

Residuals for new McLaren vehicles can be found on the corresponding McLaren lease program message

720S

720SC Coupe
720SS Spider

GT

123GT GT

620R

620R Coupe

2019 New McLaren Models

MCLAREN	12	24	36	39	42	48
---------	----	----	----	----	----	----

600LT

600LTC Coupe

570S

570SC Coupe
570SS Spider

Residuals for new McLaren vehicles can be found on the corresponding McLaren lease program message

720S

720SC Coupe
720SS Spider

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 2500 135wb	51	50	46	41	40	39	33
			3dr Van 2500 155wb	52	51	47	42	41	40	34
			3dr Van 3500 135wb	49	48	44	40	39	38	32
			3dr Van 3500 155wb	52	51	47	43	42	41	34
		EXPRESS PASSENGER	deduct with Conversion	4	4	4	4	4	4	4
			3dr Van 2500 LS	48	47	43	39	38	37	31
			3dr Van 2500 LT	47	46	42	38	37	37	31
			3dr Van 3500 135wb 1LS	47	46	42	38	37	37	31
			3dr Van 3500 135wb LT	49	48	44	40	39	38	32
			3dr Van 3500 155wb 1LS	52	51	47	42	41	40	34
			3dr Van 3500 155wb LT	50	49	45	41	40	40	34
			deduct with Conversion	4	4	4	4	4	4	4

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020	CHEVROLET TRUCKS	SILVERADO 1500 2WD	Reg Cab Work Truck	60	60	57	55	55	54	49
			Double Cab Work Truck	62	62	59	57	56	56	50
			Double Cab Custom	63	63	60	57	56	56	50
			Double Cab LT w/1LT	63	63	60	57	56	56	50
			Double Cab RST	63	63	60	57	56	56	50
			Double Cab LTZ w/1LZ	63	62	59	56	55	55	49
			Crew Cab Work Truck	66	65	62	59	58	58	52
			Crew Cab Custom	66	65	62	59	58	58	52
			Crew Cab LT w/1LT	64	64	61	58	57	57	51
			Crew Cab RST	63	63	60	57	56	56	50
			Crew Cab LTZ w/1LZ	64	63	60	57	56	56	50
			Crew Cab High Country	62	61	58	55	54	54	48
		SILVERADO 1500 4WD	Reg Cab Work Truck	60	60	57	55	54	54	48
			Double Cab Work Truck	64	63	60	57	57	56	51
			Double Cab Custom	64	63	60	57	56	56	50
			Double Cab Custom Trail Boss	64	63	60	57	56	56	50
			Double Cab LT w/1LT	64	63	60	57	56	56	50
			Double Cab RST	62	62	59	56	55	55	49
			Double Cab LTZ w/1LZ	64	63	60	57	56	56	50
			Crew Cab Work Truck	65	64	61	58	57	57	51
			Crew Cab Custom	66	65	62	59	58	58	52
			Crew Cab Custom Trail Boss	66	65	62	59	58	58	52
			Crew Cab LT w/1LT	65	64	61	58	57	57	51
			Crew Cab RST	64	63	60	57	56	56	50
			Crew Cab LT Trail Boss	63	63	60	57	56	56	50
			Crew Cab LTZ w/1LZ	65	64	61	58	57	56	50
			Crew Cab High Country	62	61	58	55	54	54	48

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020	CHEVROLET TRUCKS	SILVERADO 2500HD 2WD	Reg Cab Work Truck	59	59	57	55	54	54	48
			Reg Cab LT	54	54	52	51	51	50	45
			Double Cab Work Truck	59	59	57	55	54	54	48
			Double Cab Custom	57	57	55	53	53	52	47
			Double Cab LT	55	55	53	51	51	50	45
			Double Cab LTZ	59	59	56	53	52	52	46
			Crew Cab Work Truck	67	67	64	62	61	60	54
			Crew Cab Custom	65	65	62	60	59	59	53
			Crew Cab LT	60	60	57	54	53	53	47
			Crew Cab LTZ	65	65	62	59	58	57	51
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	69	69	66	64	63	62	55
			Reg Cab LT	63	63	60	58	57	57	51
			Double Cab Work Truck	68	68	65	62	61	60	54
			Double Cab Custom	66	66	63	61	60	59	53
			Double Cab LT	63	63	60	58	57	56	50
			Double Cab LTZ	65	64	61	58	57	57	51
			Crew Cab Work Truck	76	75	72	69	68	67	60
			Crew Cab Custom	73	73	70	67	66	65	58
			Crew Cab LT	66	66	63	60	59	58	52
			Crew Cab LTZ	67	66	63	60	59	58	52
			Crew Cab High Country	68	67	64	61	60	59	53

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD	Reg Cab Work Truck	63	63	60	58	57	57	51
			Reg Cab LT	59	59	56	54	53	53	47
			Double Cab Work Truck	67	67	64	62	61	60	54
			Double Cab LT	63	63	60	58	57	56	50
			Crew Cab Work Truck	75	75	72	69	68	67	60
			Crew Cab LT	65	65	62	59	58	58	52
		SILVERADO 3500HD 4WD	Crew Cab LTZ	68	68	65	62	61	60	53
			Reg Cab Work Truck	71	71	68	65	64	63	56
			Reg Cab LT	66	66	63	60	59	59	53
			Double Cab Work Truck	75	75	72	69	68	67	60
			Double Cab LT	70	70	67	64	63	62	56
			Crew Cab Work Truck	83	82	79	76	75	73	66
			Crew Cab LT	71	70	67	64	63	62	56
			Crew Cab LTZ	73	72	69	65	64	63	57
			Crew Cab High Country	74	73	70	66	65	64	57

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020 GMC TRUCKS										
		SAVANA CARGO VAN								
			3dr Van 2500 135wb	49	48	44	39	38	38	32
			3dr Van 2500 155wb	50	49	45	40	39	39	33
			3dr Van 3500 135wb	45	44	40	36	35	35	29
			3dr Van 3500 155wb	48	47	43	39	38	37	31
			deduct with Conversion	4	4	4	4	4	4	4
		SAVANA PASSENGER								
			3dr Van 2500 LS	47	46	42	37	36	36	30
			3dr Van 2500 LT	46	45	41	37	36	36	30
			3dr Van 3500 135wb LS	46	45	41	37	36	36	30
			3dr Van 3500 135wb LT	45	44	40	36	35	35	29
			3dr Van 3500 155wb LS	48	47	43	39	38	38	32
			3dr Van 3500 155wb LT	47	46	42	38	37	37	31
			deduct with Conversion	4	4	4	4	4	4	4
		SIERRA 1500 2WD								
			Reg Cab	61	61	58	56	56	56	52
			Double Cab	62	62	59	57	57	57	52
			Double Cab SLE	61	61	58	55	55	55	51
			Double Cab Elevation	61	61	58	56	56	56	51
			Double Cab SLT	61	61	58	55	55	55	50
			Crew Cab	65	65	62	59	59	59	54
			Crew Cab SLE	63	63	60	57	57	57	52
			Crew Cab Elevation	62	62	59	56	56	56	51
			Crew Cab SLT	63	62	59	56	56	56	51
		SIERRA 1500 4WD								
			Reg Cab	59	59	56	54	54	54	50
			Double Cab	62	62	59	56	56	56	52
			Double Cab SLE	61	61	58	55	55	55	50
			Double Cab Elevation	60	60	57	54	54	54	50
			Double Cab SLT	61	61	58	55	55	55	50
			Double Cab AT4	62	62	59	56	56	56	51
			Crew Cab	65	65	62	59	59	59	54
			Crew Cab SLE	62	62	59	56	56	56	51
			Crew Cab Elevation	61	61	58	55	55	55	50
			Crew Cab SLT	62	62	59	56	56	55	50
			Crew Cab AT4	62	62	59	56	56	55	50

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020 GMC TRUCKS		SIERRA 1500 DENALI 2WD								
			Crew Cab	67	66	63	60	60	59	54
		SIERRA 1500 DENALI 4WD								
			Crew Cab	65	64	61	58	58	57	52
		SIERRA 2500HD 2WD								
			Reg Cab Work Truck	61	62	60	59	59	59	55
			Reg Cab SLE	56	57	55	54	54	55	51
			Double Cab Work Truck	67	67	65	64	64	64	60
			Double Cab SLE	61	62	60	59	59	59	54
			Double Cab SLT	55	55	53	51	51	51	47
			Crew Cab Work Truck	74	74	72	71	71	70	65
			Crew Cab SLE	68	68	66	64	64	64	59
			Crew Cab SLT	59	59	57	55	55	55	50
		SIERRA 2500HD 4WD								
			Reg Cab Work Truck	67	68	66	65	65	65	60
			Reg Cab SLE	62	62	60	59	59	59	55
			Double Cab Work Truck	73	73	71	70	70	69	64
			Double Cab SLE	67	67	65	64	64	63	58
			Double Cab SLT	60	60	58	56	56	56	51
			Crew Cab Work Truck	80	80	78	76	75	75	69
			Crew Cab SLE	72	72	70	68	68	67	62
			Crew Cab SLT	64	64	62	60	60	59	54
			Crew Cab AT4	64	64	62	60	60	59	54
		SIERRA 2500HD DENALI 4WD								
			Crew Cab	72	72	69	66	65	65	59

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020	GMC TRUCKS	SIERRA 3500HD 2WD	Reg Cab Work Truck	65	66	64	63	63	63	59
			Reg Cab SLE	60	61	59	58	58	58	54
			Double Cab Work Truck	71	71	69	68	68	68	63
			Double Cab SLE	65	65	63	62	62	62	57
			Crew Cab Work Truck	79	79	77	75	74	74	68
			Crew Cab SLE	71	71	69	67	67	66	61
		SIERRA 3500HD 4WD	Crew Cab SLT	61	61	59	57	57	56	51
			Reg Cab Work Truck	71	71	69	68	68	68	63
			Reg Cab SLE	66	66	64	63	63	63	58
			Double Cab Work Truck	77	77	75	73	73	72	67
			Double Cab SLE	70	70	68	66	66	65	60
			Crew Cab Work Truck	84	84	81	79	78	77	71
			Crew Cab SLE	76	76	73	71	71	70	65
			Crew Cab SLT	65	65	62	60	60	59	54
		SIERRA 3500HD DENALI 4WD	Crew Cab AT4	67	67	64	62	61	61	55
			Crew Cab	73	73	70	67	66	66	60

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	CHEVROLET TRUCKS									
		EXPRESS CARGO VAN								
			3dr Van 2500 135wb	58	56	52	47	46	44	37
			3dr Van 2500 155wb	59	57	53	48	47	45	38
			3dr Van 3500 135wb	57	55	51	46	45	44	37
			3dr Van 3500 155wb	60	58	54	49	48	46	39
		EXPRESS PASSENGER								
			3dr Van 2500 LS	51	50	46	41	40	39	33
			3dr Van 2500 LT	50	49	45	41	40	39	33
			3dr Van 3500 135wb 1LS	51	50	46	41	40	39	33
			3dr Van 3500 135wb LT	53	52	48	44	43	42	35
			3dr Van 3500 155wb 1LS	56	55	51	46	45	44	37
			3dr Van 3500 155wb LT	55	54	50	45	44	43	36

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	CHEVROLET TRUCKS	SILVERADO 1500 2WD	Reg Cab Work Truck	66	66	63	61	60	60	54
			Double Cab Work Truck	68	68	65	62	61	60	54
			Double Cab Custom	67	67	64	61	60	59	53
			Double Cab LT w/1LT	66	65	62	59	58	58	52
			Crew Cab Work Truck	70	69	66	63	62	61	55
			Crew Cab Custom	70	69	66	63	62	61	55
			Crew Cab LT w/1LT	68	67	64	61	60	59	53
			Crew Cab RST	66	65	62	59	58	57	51
			Crew Cab LTZ w/1LZ	66	65	62	59	58	57	51
			Crew Cab High Country	62	62	59	56	55	55	49
		SILVERADO 1500 4WD	Reg Cab Work Truck	68	68	65	62	61	60	54
			Double Cab Work Truck	67	66	63	60	59	59	53
			Double Cab Custom	68	67	64	61	60	59	53
			Double Cab Custom Trail Boss	70	69	66	63	62	61	55
			Double Cab LT w/1LT	66	65	62	59	58	58	52
			Double Cab RST	63	63	60	57	56	56	50
			Crew Cab Work Truck	68	67	64	61	60	60	54
			Crew Cab Custom	70	69	66	63	62	61	55
			Crew Cab Custom Trail Boss	72	71	68	65	64	63	57
			Crew Cab LT w/1LT	67	66	63	60	59	58	52
			Crew Cab RST	67	66	63	60	59	58	52
			Crew Cab LT Trail Boss	69	68	65	62	61	60	54
			Crew Cab LTZ w/1LZ	67	66	63	60	59	58	52
			Crew Cab High Country	62	61	58	55	54	54	48

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	CHEVROLET TRUCKS	SILVERADO 2500HD 2WD	Reg Cab Work Truck	66	65	62	59	58	57	51
			Reg Cab LT	63	63	60	57	56	55	49
			Double Cab Work Truck	70	69	66	63	62	61	54
			Double Cab Custom	68	67	64	61	60	59	53
			Double Cab LT	65	65	62	59	58	57	51
			Double Cab LTZ	66	65	62	59	58	57	51
			Crew Cab Work Truck	78	77	74	70	69	68	61
			Crew Cab Custom	75	74	71	68	67	65	58
			Crew Cab LT	72	71	68	65	64	63	56
			Crew Cab LTZ	72	71	68	65	64	63	57
		SILVERADO 2500HD 4WD	Reg Cab Work Truck	74	73	70	67	66	65	58
			Reg Cab LT	70	69	66	63	62	61	54
			Double Cab Work Truck	77	76	73	70	69	67	60
			Double Cab Custom	75	74	71	68	67	65	58
			Double Cab LT	70	69	66	63	62	61	55
			Double Cab LTZ	74	73	70	67	66	65	58
			Crew Cab Work Truck	84	83	80	76	74	73	65
			Crew Cab Custom	81	80	77	74	72	71	63
			Crew Cab LT	75	74	71	68	67	66	59
			Crew Cab LTZ	75	74	71	68	67	66	59
			Crew Cab High Country	77	76	73	70	69	67	60

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	CHEVROLET TRUCKS	SILVERADO 3500HD 2WD	Reg Cab Work Truck	73	72	69	66	65	64	57
			Reg Cab LT	68	68	65	62	61	60	53
			Double Cab Work Truck	77	76	73	69	68	67	60
			Double Cab LT	68	68	65	62	61	60	53
			Crew Cab Work Truck	84	83	80	76	74	73	65
			Crew Cab LT	77	76	73	70	69	67	60
		SILVERADO 3500HD 4WD	Crew Cab LTZ	73	73	70	67	66	65	58
			Reg Cab Work Truck	81	80	77	73	72	70	63
			Reg Cab LT	73	72	69	66	65	64	57
			Double Cab Work Truck	84	83	80	76	75	73	66
			Double Cab LT	72	71	68	65	64	63	56
			Crew Cab Work Truck	85	84	81	77	75	74	66
			Crew Cab LT	76	75	72	69	68	67	60
			Crew Cab LTZ	77	76	73	70	69	68	61
			Crew Cab High Country	78	77	74	71	70	68	61

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	GMC TRUCKS									
		SAVANA CARGO VAN								
			3dr Van 2500 135wb	53	52	48	43	42	41	34
			3dr Van 2500 155wb	54	52	48	43	42	41	35
			3dr Van 3500 135wb	49	48	44	39	38	37	31
			3dr Van 3500 155wb	51	50	46	41	40	39	33
		SAVANA PASSENGER								
			3dr Van 2500 LS	50	49	45	40	39	38	32
			3dr Van 2500 LT	49	48	44	39	38	38	32
			3dr Van 3500 135wb LS	50	49	45	40	39	38	32
			3dr Van 3500 135wb LT	48	47	43	39	38	37	31
			3dr Van 3500 155wb LS	52	51	47	42	41	40	34
			3dr Van 3500 155wb LT	50	49	45	41	40	39	33
		SIERRA 1500 2WD								
			Reg Cab	65	65	62	60	60	60	55
			Double Cab	66	66	63	60	60	60	55
			Double Cab SLE	65	65	62	59	59	59	54
			Double Cab Elevation	64	64	61	58	58	58	53
			Crew Cab	69	68	65	62	62	62	57
			Crew Cab SLE	67	67	64	61	61	60	55
			Crew Cab Elevation	66	66	63	60	60	59	54
			Crew Cab SLT	65	64	61	58	58	57	52
		SIERRA 1500 4WD								
			Reg Cab	64	64	61	58	58	58	54
			Double Cab	67	66	63	60	60	60	55
			Double Cab SLE	65	65	62	59	59	59	54
			Double Cab Elevation	64	64	61	58	58	58	53
			Crew Cab	68	68	65	62	62	61	56
			Crew Cab SLE	67	66	63	60	60	59	54
			Crew Cab Elevation	65	65	62	59	59	58	53
			Crew Cab SLT	62	62	59	56	56	55	50
			Crew Cab AT4	65	64	61	58	58	57	52

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	GMC TRUCKS	SIERRA 1500 DENALI 2WD								
			Crew Cab	71	70	67	64	63	63	57
		SIERRA 1500 DENALI 4WD								
			Crew Cab	67	66	63	59	59	58	53

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	GMC TRUCKS	SIERRA 2500HD 2WD	Reg Cab Work Truck	67	67	65	64	63	63	57
			Reg Cab SLE	62	62	60	59	59	58	53
			Double Cab Work Truck	73	73	71	69	68	68	62
			Double Cab SLE	68	68	66	64	63	63	57
			Double Cab SLT	63	63	61	59	59	58	53
			Crew Cab Work Truck	80	80	77	75	74	73	67
			Crew Cab SLE	74	74	72	70	69	69	63
		SIERRA 2500HD 4WD	Crew Cab SLT	67	67	65	63	63	62	57
			Reg Cab Work Truck	73	73	71	69	68	68	62
			Reg Cab SLE	68	68	66	64	63	63	57
			Double Cab Work Truck	78	78	76	74	73	72	66
			Double Cab SLE	73	73	71	69	68	68	62
			Double Cab SLT	67	67	65	63	62	62	56
			Crew Cab Work Truck	84	84	81	79	78	77	71
			Crew Cab SLE	77	77	75	73	72	71	65
			Crew Cab SLT	70	70	68	66	65	65	59
		SIERRA 2500HD DENALI 4WD	Crew Cab AT4	70	70	67	65	65	64	59
			Crew Cab	75	75	72	70	69	69	63

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	GMC TRUCKS	SIERRA 3500HD 2WD	Reg Cab Work Truck	71	71	69	67	66	66	60
			Reg Cab SLE	66	66	64	63	62	62	56
			Double Cab Work Truck	76	76	74	72	71	71	65
			Double Cab SLE	72	72	69	67	67	66	61
			Crew Cab Work Truck	83	83	80	78	77	76	70
			Crew Cab SLE	78	78	75	73	72	71	65
		SIERRA 3500HD 4WD	Crew Cab SLT	70	70	67	65	65	64	59
			Reg Cab Work Truck	77	77	74	72	71	71	65
			Reg Cab SLE	72	72	70	68	67	67	61
			Double Cab Work Truck	81	81	78	76	75	74	68
			Double Cab SLE	76	76	73	71	70	70	64
			Crew Cab Work Truck	87	87	84	82	81	80	73
		SIERRA 3500HD DENALI 4WD	Crew Cab SLE	82	82	79	77	76	75	69
			Crew Cab SLT	73	73	70	68	67	67	61
			Crew Cab AT4	72	72	69	67	66	66	60
			Crew Cab	77	77	74	72	71	70	64

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020	RAM TRUCKS	PROMASTER	3dr Van 1500 118wb (&2TA)	35	35	32	30	30	30	26
			3dr Van 1500 136wb (&2TA)	35	35	32	30	30	30	26
			3dr Van 1500 136wb High Roof (&2TA)	37	37	34	31	31	31	26
			3dr Van 2500 136wb (&2TA)	37	37	34	32	32	32	27
			3dr Van 2500 136wb High Roof (&2TA)	38	38	35	33	33	32	27
			3dr Van 2500 159wb High Roof (&2TA)	39	39	36	34	34	33	28
			3dr Van 2500 159wb Window High Roof (&2TA)	39	39	36	34	34	33	28
			3dr Van 3500 136wb (&2TA)	39	39	36	34	34	34	29
			3dr Van 3500 136wb High Roof (&2TA)	40	40	37	35	35	35	30
			3dr Van 3500 159wb High Roof (&2TA)	41	41	38	35	35	35	30
			3dr Van 3500 159wb Ext High Roof (&2TA)	39	39	36	34	34	34	29
			3dr Van 3500 159wb Window Ext High Roof (&2TA)	40	40	37	35	35	35	30
		PROMASTER CITY CARGO	deduct with Conversion	4	4	4	4	4	4	4
			4dr Van (&2TC)	44	44	42	40	40	40	35
			4dr Van SLT (&2TD)	43	43	41	40	40	40	35
		PROMASTER CITY WAGON	deduct with Conversion	4	4	4	4	4	4	4
			4dr Wgn (&2TA)	42	42	40	38	38	38	34
			4dr Wgn SLT (&2TB)	41	41	39	38	38	38	33
			deduct with Conversion	4	4	4	4	4	4	4

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020 RAM TRUCKS		RAM 1500 2WD								
			Quad Cab Tradesman (&2TA)	55	55	52	49	49	48	43
			Quad Cab Lone Star/Big Horn (&2TR)	53	53	50	48	48	47	42
			Quad Cab Lone Star/Big Horn (&2TZ)	53	53	50	48	48	47	42
			Quad Cab Laramie (&2TH)	55	55	52	49	49	48	43
			Crew Cab Tradesman (&2TA)	56	56	53	50	50	49	44
			Crew Cab Lone Star/Big Horn (&2TR)	54	54	51	48	48	48	43
			Crew Cab Lone Star/Big Horn (&2TZ)	54	54	51	48	48	48	43
			Crew Cab Rebel (&2TW)	55	55	52	49	49	48	43
			Crew Cab Laramie (&2TH)	56	55	52	49	49	48	43
			Crew Cab Laramie Longhorn (&2TK)	52	52	49	46	46	46	41
			Crew Cab Limited (&2TM)	54	54	51	48	48	47	42
		RAM 1500 4WD								
			Quad Cab Tradesman (&2TA)	62	61	58	55	54	54	48
			Quad Cab Lone Star/Big Horn (&2TR)	60	60	57	54	53	53	47
			Quad Cab Lone Star/Big Horn (&2TZ)	60	60	57	54	53	53	47
			Quad Cab Rebel (&2TW)	60	60	57	54	53	53	47
			Quad Cab Laramie (&2TH)	61	61	58	55	54	54	48
			Crew Cab Tradesman (&2TA)	62	62	59	56	55	55	49
			Crew Cab Lone Star/Bighorn (&2TR)	61	60	57	54	53	53	47
			Crew Cab Lone Star/Bighorn (&2TZ)	61	60	57	54	53	53	47
			Crew Cab Rebel (&2TW)	61	60	57	54	53	53	47
			Crew Cab Laramie (&2TH)	62	61	58	55	54	54	48
			Crew Cab Laramie Longhorn (&2TK)	58	58	55	52	51	51	45
			Crew Cab Limited (&2TM)	59	59	56	53	52	52	46

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020	RAM TRUCKS	RAM 1500 CLASSIC 2WD	Reg Cab Tradesman (&2TB)	41	41	39	37	37	38	34
			Reg Cab Express (&2TJ)	42	42	40	38	38	38	34
			Quad Cab Tradesman (&2TB)	49	49	46	44	44	44	39
			Quad Cab Express (&2TJ)	49	49	46	43	43	43	39
			Quad Cab Warlock (&2TF)	49	49	46	44	44	44	39
			Crew Cab Tradesman (&2TB)	54	54	51	48	48	48	43
			Crew Cab Express (&2TJ)	51	51	48	45	45	45	41
		RAM 1500 CLASSIC 4WD	Crew Cab Warlock (&2TF)	50	50	47	45	45	45	40
			Reg Cab Tradesman (&2TB)	49	49	47	45	45	44	39
			Reg Cab Express (&2TJ)	49	49	47	45	45	44	39
			Quad Cab Tradesman (&2TB)	56	56	53	51	50	50	44
			Quad Cab Express (&2TJ)	56	56	53	50	50	49	44
			Quad Cab Warlock (&2TF)	55	55	52	50	50	49	44
			Crew Cab Tradesman (&2TB)	59	59	56	53	53	52	47
			Crew Cab Express (&2TJ)	56	56	53	51	50	50	44
			Crew Cab Warlock (&2TF)	55	55	52	50	50	49	44

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020	RAM TRUCKS	RAM 2500 2WD	Reg Cab Tradesman (&2TA)	48	48	46	44	44	44	40
			Reg Cab Big Horn (&2TY)	46	46	44	43	43	43	38
			Reg Cab Big Horn (&2TZ)	46	46	44	43	43	43	38
			Crew Cab Tradesman (&2TA)	56	56	53	51	51	51	46
			Crew Cab Big Horn (&2TY)	51	51	48	46	46	46	42
			Crew Cab Big Horn (&2TZ)	51	51	48	46	46	46	42
			Crew Cab Laramie (&2TH)	49	49	46	44	44	44	40
			Crew Cab Laramie Longhorn (&2TK)	46	46	44	42	42	42	37
			Crew Cab Laramie Limited (&2TM)	45	45	43	41	41	41	37
		RAM 2500 4WD	Reg Cab Tradesman (&2TA)	62	62	59	57	57	56	51
			Reg Cab Big Horn (&2TY)	59	59	56	54	54	53	48
			Reg Cab Big Horn (&2TZ)	59	59	56	54	54	53	48
			Crew Cab Tradesman (&2TA)	70	69	66	63	62	62	56
			Crew Cab Power Wagon (&2TP)	68	68	65	62	61	61	55
			Crew Cab Big Horn (&2TY)	64	64	61	58	57	57	51
			Crew Cab Big Horn (&2TZ)	64	64	61	58	57	57	51
			Crew Cab Laramie (&2TH)	60	60	57	55	54	54	48
			Crew Cab Laramie Longhorn (&2TK)	56	56	53	51	51	50	45
			Crew Cab Laramie Limited (&2TM)	55	55	52	50	50	49	44
			Mega Cab Big Horn (&2TY)	67	67	64	61	60	60	54
			Mega Cab Big Horn (&2TZ)	67	67	64	61	60	60	54
			Mega Cab Laramie (&2TH)	63	63	60	57	56	56	50
			Mega Cab Laramie Longhorn (&2TK)	58	58	55	53	52	52	46
			Mega Cab Laramie Limited (&2TM)	57	57	54	52	52	51	46

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2020 RAM TRUCKS		RAM 3500 2WD								
			Reg Cab Tradesman (&2TA)	51	51	49	47	47	47	42
			Reg Cab Big Horn (&2TY)	51	51	49	47	47	47	42
			Reg Cab Big Horn (&2TZ)	51	51	49	47	47	47	42
			Crew Cab Tradesman (&2TA)	58	58	55	53	53	52	47
			Crew Cab Big Horn (&2TY)	56	56	53	51	51	51	46
			Crew Cab Big Horn (&2TZ)	56	56	53	51	51	51	46
			Crew Cab Laramie (&2TH)	54	54	51	48	48	48	43
			Crew Cab Laramie Longhorn (&2TK)	50	50	47	44	44	44	39
			Crew Cab Laramie Longhorn (&2TY)	50	50	47	44	44	44	39
		RAM 3500 4WD	Crew Cab Laramie Limited (&2TM)	49	49	46	44	44	44	39
			Reg Cab Tradesman (&2TA)	65	65	62	59	58	58	52
			Reg Cab Big Horn (&2TY)	65	65	62	59	58	58	52
			Reg Cab Big Horn (&2TZ)	65	65	62	59	58	58	52
			Crew Cab Tradesman (&2TA)	71	70	67	64	63	63	57
			Crew Cab Big Horn (&2TY)	69	68	65	62	61	61	55
			Crew Cab Big Horn (&2TZ)	69	68	65	62	61	61	55
			Crew Cab Laramie (&2TH)	65	64	61	58	57	57	51
			Crew Cab Laramie Longhorn (&2TK)	59	59	56	53	53	52	47
			Crew Cab Laramie Limited (&2TM)	59	59	56	53	53	52	47
			Mega Cab Big Horn (&2TY)	72	71	68	65	64	63	57
			Mega Cab Big Horn (&2TZ)	72	71	68	65	64	63	57
			Mega Cab Laramie (&2TH)	67	67	64	61	60	59	53
			Mega Cab Laramie Longhorn (&2TK)	62	61	58	55	55	54	49
			Mega Cab Laramie Limited (&2TM)	61	61	58	55	54	54	48

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	RAM TRUCKS									
		PROMASTER								
			3dr Van 1500 118wb (&2TA)	41	40	37	34	34	34	29
			3dr Van 1500 136wb (&2TA)	40	40	37	34	34	34	29
			3dr Van 1500 136wb High Roof (&2TA)	42	41	38	35	35	35	30
			3dr Van 2500 136wb (&2TA)	42	41	38	35	35	35	31
			3dr Van 2500 136wb High Roof (&2TA)	43	42	39	36	36	36	32
			3dr Van 2500 159wb High Roof (&2TA)	43	43	40	37	37	37	32
			3dr Van 2500 159wb Window High Roof (&2TA)	44	43	40	37	37	37	33
			3dr Van 3500 136wb (&2TA)	44	43	40	37	37	37	33
			3dr Van 3500 136wb High Roof (&2TA)	45	44	41	38	38	38	33
			3dr Van 3500 159wb High Roof (&2TA)	46	45	42	38	38	38	33
			3dr Van 3500 159wb Ext High Roof (&2TA)	43	43	40	37	37	37	33
			3dr Van 3500 159wb Window Ext High Roof (&2TA)	44	43	40	37	37	37	33
		PROMASTER CITY CARGO								
			4dr Van (&2TC)	49	49	46	43	43	44	40
		PROMASTER CITY WAGON								
			4dr Van SLT (&2TD)	48	48	45	43	43	43	39
			4dr Wgn (&2TA)	48	48	45	43	43	43	39
			4dr Wgn SLT (&2TB)	47	47	44	42	42	42	38

December 1, 2020 to January 4, 2021

This material is the confidential and proprietary information of Ally Financial and may not be shared, duplicated, published, distributed, reproduced, modified or reposted without the express written permission of Ally Financial. Ally will not accept a lease unless the residual value is properly computed using the applicable residual factor and instructions posted on Ally's approved website (currently located at <https://rvlg.allydealer.com>).

Light Duty Commercial Duty Vehicles - Cab and Chassis or Cutaway/High Cube

Model Year	Make	Model	Description	24	27	30	36	39	42	48
2021	RAM TRUCKS	RAM 1500 2WD	Quad Cab HFE (&2TE)	63	63	60	57	56	56	50
			Quad Cab Tradesman (&2TA)	59	59	56	53	53	52	47
			Quad Cab Lone Star/Big Horn (&2TR)	59	59	56	53	53	52	47
			Quad Cab Lone Star/Big Horn (&2TZ)	59	59	56	53	53	52	47
			Quad Cab Laramie (&2TH)	60	60	57	54	53	53	47
			Crew Cab Tradesman (&2TA)	60	60	57	54	54	53	48
			Crew Cab Lone Star/Big Horn (&2TR)	60	59	56	53	53	52	47
			Crew Cab Lone Star/Big Horn (&2TZ)	60	59	56	53	53	52	47
			Crew Cab Rebel (&2TW)	63	63	60	57	56	56	50
			Crew Cab Laramie (&2TH)	61	60	57	54	54	53	48
			Crew Cab Laramie Longhorn (&2TK)	56	56	53	50	50	49	44
			Crew Cab Limited (&2TM)	57	57	54	51	51	50	45
		RAM 1500 4WD	Quad Cab Tradesman (&2TA)	65	65	62	59	58	57	51
			Quad Cab Lone Star/Big Horn (&2TR)	64	64	61	58	57	56	50
			Quad Cab Lone Star/Big Horn (&2TZ)	64	64	61	58	57	56	50
			Quad Cab Rebel (&2TW)	68	67	64	61	60	59	53
			Quad Cab Laramie (&2TH)	65	64	61	58	57	57	51
			Crew Cab Tradesman (&2TA)	65	65	62	59	58	57	51
			Crew Cab Lone Star/Bighorn (&2TR)	65	64	61	58	57	56	50
			Crew Cab Lone Star/Bighorn (&2TZ)	65	64	61	58	57	56	50
			Crew Cab Rebel (&2TW)	68	67	64	61	60	59	53
			Crew Cab Laramie (&2TH)	65	64	61	58	57	57	51
			Crew Cab Laramie Longhorn (&2TK)	60	60	57	54	53	53	47
			Crew Cab Limited (&2TM)	62	61	58	55	54	54	48
			Crew Cab TRX (&2TY)	67	66	63	60	59	58	52

December 1, 2020 to January 4, 2021



© 2020 Ally Financial. All Rights Reserved. Ally and its logo are registered service marks of Ally Financial.